



# Governor's Recommendation

## Fiscal Year 2007

Gregory A. Steinhoff, Director  
573/751-4770

**Book 1**

MISSOURI  
DEPARTMENT OF ECONOMIC DEVELOPMENT

Matt Blunt  
Governor

Gregory A. Steinhoff  
Director

January 18, 2006

The Honorable Matt Blunt  
Governor of Missouri  
State Capitol, Room 216  
Jefferson City, MO 65101

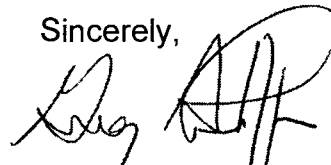
Dear Governor Blunt:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2007 Budget Proposal. The future of Missouri's citizens depends on the existence of high-paying jobs as a result of a robust business environment. It is our job to create such an environment by providing the stimulus and support that will allow for the growth and expansion of successful businesses.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assisting communities so they may exhibit an extraordinary quality of life; to supporting a business environment that offers competitive operating costs; and to supporting a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,



Gregory A. Steinhoff  
Director

## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW**

The Department of Economic Development is composed of various agencies that administer statutory requirements and department policy in the areas of community, economic, workforce and tourism development, as well as the regulation of financial institutions, utility companies and various licensed professionals.

Programs managed by our agencies provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations to promote economic and community development, as well as job creation and retention throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies.

### **Development Agencies:**

The Department has undergone a reorganization to combine Business Development and Trade and Community Development into one comprehensive unit, Business and Community Services, to create efficiencies in how it delivers its services to Missouri's businesses, communities and related organizations. The new unit is structured like a business model with sales, marketing, finance and compliance teams that focus on increasing state and/or local revenues, jobs and private investment.

The Missouri Arts Council provides financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community growth and development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Women's Council is charged to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

The Division of Workforce Development assists businesses in finding and retaining qualified workers; and helps Missourians with a desire to work to find quality careers and increase their earning potential. The Division also administers programs that ensure comprehensive training occurs at the local level so that the skills of the available workforce meet the needs of businesses as well as programs that help increase the earned income for Missouri's economically disadvantaged, unemployed and underemployed adult and youth citizens.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet the changing trends in the travel/tourism industry.

## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)**

### **Regulatory Agencies:**

The Division of Credit Unions is responsible for the examination, supervision, chartering, merger and liquidation of all state-chartered credit unions. The division also responds to consumer requests or complaints in regard to credit union services or operations.

The Division of Finance is responsible for the incorporation and regulation of state-chartered banks, trust companies, savings banks and savings and loan associations. The division also licenses and examines consumer credit companies, credit services organizations, and money order companies.

The Office of the Public Counsel is Missouri's consumer advocate in the area of utility regulation and represents the interests of utility customers in proceedings before and appeals from the Missouri Public Service Commission (PSC) and the courts.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The Commission regulates utility rates, service and safety for investor-owned electric, gas, telecommunications, sewer and water companies. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

The Division of Professional Registration is charged with protecting the public by licensing qualified professionals, appropriately enforcing standards and maintaining an open communication network with the over 400,000 licensees in order to encourage the development of professional services throughout the state.



## State Auditor's Reports, Oversight Evaluations, and Missouri Sunset Act Reports

Program or Division Name	Type of Report	Date Issued	Website
Missouri Technology Corporation	Audit Report (2005-85)	December, 2005	<a href="http://auditor.mo.gov/press/2005-85.pdf">http://auditor.mo.gov/press/2005-85.pdf</a>
Tax Credits/Community Development Corporation Tax Credit Program	Audit Report (2005-55)	August, 2005	<a href="http://www.auditor.mo.gov/press/2005-55.pdf">http://www.auditor.mo.gov/press/2005-55.pdf</a>
Tax Credits/Small Business Investment Tax Credit Program	Audit Report (2005-54)	August, 2005	<a href="http://www.auditor.mo.gov/press/2005-54.pdf">http://www.auditor.mo.gov/press/2005-54.pdf</a>
Office of International Marketing	Audit Report (2005-43)	June, 2005 (Fieldwork Completed November 23, 2004)	<a href="http://www.auditor.mo.gov/press/2005-43.pdf">http://www.auditor.mo.gov/press/2005-43.pdf</a>
Division of Tourism	Audit Report (2005-42)	June, 2005 (Fieldwork completed September 9, 2004)	<a href="http://www.auditor.mo.gov/press/2005-42.pdf">http://www.auditor.mo.gov/press/2005-42.pdf</a>
Parents Fair Share Program	Audit Report (2004-90)	December 8, 2004	<a href="http://www.auditor.state.mo.us/press/2004-90.htm">http://www.auditor.state.mo.us/press/2004-90.htm</a>
Review of State Tax Credits Administered by the Department of Economic Development	Audit Report (2004-56)	July 2, 2004	<a href="http://www.auditor.state.mo.us/press/2004-56.htm">http://www.auditor.state.mo.us/press/2004-56.htm</a>
Cost of Promotional Items	Audit Report (2004-55)	July 2, 2004	<a href="http://www.auditor.state.mo.us/press/2004-55.htm">http://www.auditor.state.mo.us/press/2004-55.htm</a>
State Efforts to Acquire Federal Funding	Audit Report (2004-35)	May 6, 2004	<a href="http://www.auditor.mo.gov/press/2004-35.htm">http://www.auditor.mo.gov/press/2004-35.htm</a>
State Vehicle Maintenance Facility and Fleet Fuel Card Program	Audit Report (2003-107)	October 22, 2003	<a href="http://www.auditor.mo.gov/press/2003-107.pdf">http://www.auditor.mo.gov/press/2003-107.pdf</a>
Missouri State Council on the Arts	Audit Report (2003-47)	June 2, 2003	<a href="http://www.auditor.state.mo.us/press/2003-47.htm">http://www.auditor.state.mo.us/press/2003-47.htm</a>
State of Missouri Single Audit Year Ended June 30, 2002	Audit Report (2003-46)	May 30, 2003	<a href="http://www.auditor.mo.gov/press/2003-46.pdf">http://www.auditor.mo.gov/press/2003-46.pdf</a>
New Jobs Training Program Tax Credit	Audit Report (2003-32)	April 8, 2003	<a href="http://www.auditor.mo.gov/press/2003-32.pdf">http://www.auditor.mo.gov/press/2003-32.pdf</a>

**FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**
**FINANCIAL SUMMARY**

	FY 2005 ACTUAL DOLLAR	FY 2006 BUDGET DOLLAR	FY 2007 DEPT REQ DOLLAR	FY 2007 GOV REC DOLLAR
BUSINESS & COMMUNITY SERVICES	63,154,316	78,726,910	99,041,787	95,980,887
IT CONSOLIDATION	0	6,760,886	0	0
WORKFORCE DEVELOPMENT	114,969,576	123,614,491	122,220,562	123,005,449
TOURISM	16,792,947	13,246,882	17,782,811	17,782,811
AFFORDABLE HOUSING	6,314,641	4,911,134	4,912,452	4,924,829
FINANCIAL INSTITUTION SAFETY & SOUNDNESS	5,578,559	7,151,723	7,101,338	7,350,126
UTILITY REGULATION	15,171,928	17,764,979	17,663,014	18,061,350
PROFESSIONAL REGISTRATION	11,696,332	13,769,712	13,293,456	13,622,286
ADMINISTRATIVE SUPPORT	7,101,190	5,730,153	5,336,808	5,491,968
DEPARTMENT TOTAL	\$240,779,489	\$271,676,870	\$287,352,228	\$286,219,706
GENERAL REVENUE	39,291,273	35,509,307	47,892,041	43,420,460
DED-ED PRO -CDBG- PASSTHROUGH	33,794,067	28,000,000	28,000,000	28,000,000
DED-ED PRO-CDBG-ADMINISTRATION	650,916	1,105,333	1,094,253	1,121,507
DED-ED PROGRAMS-FEDERAL OTHER	0	155,659	4,117	4,117
DED COUNCIL ARTS FEDERAL OTHER	468,057	964,748	960,426	971,056
DED-FED & OTHER	0	2,200,000	2,200,000	2,200,000
DIV JOB DEVELOPMENT & TRAINING	115,999,133	127,267,127	122,563,219	123,446,780
COMMUNITY SERV COMM-FED/OTHER	2,388,395	3,339,289	2,964,103	2,970,924
CHILD SUPPORT ENFORCEMT COLLTN	566,834	567,950	567,950	575,103
MO HUMANITIES COUNCIL TRUST	0	45,000	45,000	45,000
MO HOUSING TRUST	6,000,234	4,450,000	4,450,000	4,450,000
MO ARTS COUNCIL TRUST	0	12,700	0	0
DED ADMINISTRATIVE	1,729,466	6,107,160	3,988,044	4,017,023
DIVISION OF CREDIT UNIONS	845,103	1,168,762	1,162,152	1,203,687
DIVISION OF FINANCE	4,733,456	6,099,943	5,939,186	6,146,439
DEAF RELAY SER & EQ DIST PRGM	3,523,271	5,000,000	5,000,000	5,000,000
MO COMMUNITY COLLEGE JOB TRAIN	6,847,304	16,000,000	16,000,000	16,000,000
INTERNATIONAL TRADE SHOW REVOL	124,680	75,000	72,238	72,238
MANUFACTURED HOUSING FUND	314,407	466,369	464,687	477,064
MISSOURI JOB DEVELOPMENT FUND	291,402	425,283	418,283	431,758

**FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**
**FINANCIAL SUMMARY**

	FY 2005 ACTUAL DOLLAR	FY 2006 BUDGET DOLLAR	FY 2007 DEPT REQ DOLLAR	FY 2007 GOV REC DOLLAR
PUBLIC SERVICE COMMISSION	10,851,376	12,032,784	11,942,071	12,318,805
BOARD OF ACCOUNTANCY	387,884	438,546	433,475	443,588
BOARD OF BARBER EXAMINERS	34,403	39,271	0	0
BOARD OF PODIATRIC MEDICINE	7,747	21,681	20,669	20,669
BOARD OF CHIROPRACTIC EXAMINER	101,883	151,052	149,567	149,567
BOARD OF COSMETOLOGY	259,371	259,418	0	0
BOARD OF EMBALM & FUN DIR	70,079	149,634	145,393	145,393
BOARD OF REG FOR HEALING ARTS	2,068,461	2,418,360	2,396,715	2,461,803
BOARD OF NURSING	1,424,518	1,860,220	1,854,356	1,903,757
BOARD OF OPTOMETRY	33,751	42,604	42,043	42,043
BOARD OF PHARMACY	1,062,533	1,510,961	1,505,371	1,539,453
MO REAL ESTATE COMMISSION	843,077	1,160,786	1,153,596	1,187,039
VETERINARY MEDICAL BOARD	80,591	111,096	109,579	109,579
TOURISM MARKETING FUND	15,000	15,000	15,000	15,000
DENTAL BOARD FUND	455,576	605,230	600,153	613,645
BRD OF ARCH,ENG,LND SUR,LND AR	493,788	740,781	735,241	748,868
PROFESSIONAL REGISTRATION FEES	4,372,670	4,993,814	3,855,025	3,964,609
MO COMMUN COLL JOB RET TRG PRG	0	5,000,000	15,000,000	15,000,000
STATE SUPP DOWNTOWN DEVELOPMNT	0	1	1	1
STATE SUPP RURAL DEVELOPMENT	0	1	1	1
ECON DEVELOP ADVANCEMENT FUND	0	0	2,500,000	3,894,457
COSMETOLOGY AND BARBER EXAM	0	0	292,273	292,273
YOUTH OPPORT & VIOLENCE PREV	0	250,000	0	0
PROPERTY REUSE	433,438	700,000	600,000	600,000
SPECIAL EMPLOYMENT SECURITY	215,345	216,000	216,000	216,000



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Department-wide

Business & Community  
Services

Workforce Development

Arts & Cultural  
Development

Tourism



NEW DECISION ITEM  
RANK: 2 OF 14

Department of Economic Development	Budget Unit <u>Various</u>
Department-wide	
DI Name: <u>Cost-of-Living General Structure Adj.</u>	DI# <u>0000012</u>

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	120,876	928,266	1,081,366	2,130,508
EE	0	0	0	0
PSD	0	0	0	0
Total	120,876	928,266	1,081,366	2,130,508
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	59,096	453,829	528,680	1,041,605
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Various funds

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor has recommended a four percent (4%) cost-of-living adjustment for all employees.

NEW DECISION ITEM  
RANK: 2 OF 14

Department of Economic Development					Budget Unit <u>Various</u>				
Department-wide									
DI Name: Cost-of-Living General Structure Adj.					DI# <u>0000012</u>				
<p>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</p>									
5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: 2 OF 14

Department of Economic Development			Budget Unit <u>Various</u>						
Department-wide									
DI Name: Cost-of-Living General Structure Adj.			DI#	0000012					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Salaries/Wages	120,876		928,266		1,081,366		2,130,508	0.0	
<b>Total PS</b>	<b>120,876</b>	<b>0.0</b>	<b>928,266</b>	<b>0.0</b>	<b>1,081,366</b>	<b>0.0</b>	<b>2,130,508</b>	<b>0.0</b>	<b>0</b>
							0		
							0		
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>120,876</b>	<b>0.0</b>	<b>928,266</b>	<b>0.0</b>	<b>1,081,366</b>	<b>0.0</b>	<b>2,130,508</b>	<b>0.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: 2 OF 14

Department of Economic Development	Budget Unit	Various
Department-wide		
DI Name: Cost-of-Living General Structure Adj.	DI#	0000012

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.  
N/A

6c. Provide the number of clients/individuals served, if applicable.  
N/A

6d. Provide a customer satisfaction measure, if available.  
N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,217	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	258	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	12,730	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	436	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	2,055	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,590	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	800	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	483	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>19,569</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$19,569</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$12,809</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,213</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,547</b>	<b>0.00</b>

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,255	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	797	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	258	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	32,863	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	12,410	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	436	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,590	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	2,600	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	483	0.00
OTHER	0	0.00	0	0.00	0	0.00	56	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>52,748</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$52,748</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$34,717</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,241</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$15,790</b>	<b>0.00</b>

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT.REQ	DEPT.REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	246	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,700	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	2,054	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	19,539	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	436	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	2,055	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,590	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,055	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	243	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>29,918</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$29,918</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$21,688</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$8,230</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	246	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	798	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	258	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	12,377	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	436	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	2,054	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,590	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	243	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>18,002</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$18,002</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$6,358</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$11,644</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,264	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	0	0.00	4,758	0.00
STUDENT INTERN	0	0.00	0	0.00	0	0.00	463	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,823	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	8,308	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$8,308</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$1,487	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$6,821	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	7,300	0.00
OFFICE SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	1,038	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,919	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	13,788	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	3,452	0.00
SENIOR AUDITOR	0	0.00	0	0.00	0	0.00	5,316	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	3,653	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	3,215	0.00
ACCOUNTANT III	0	0.00	0	0.00	0	0.00	3,602	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	2,660	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	1,714	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	1,866	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	1,461	0.00
TRAINING TECH III	0	0.00	0	0.00	0	0.00	2,141	0.00
PLANNER II	0	0.00	0	0.00	0	0.00	1,560	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	8,031	0.00
ADMINISTRATIVE ANAL II	0	0.00	0	0.00	0	0.00	1,512	0.00
OCCUPATIONAL RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	1,710	0.00
WORKFORCE DEVELOPMENT DEPUTY	0	0.00	0	0.00	0	0.00	6,762	0.00
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	0	0.00	344,368	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	0	0.00	86,012	0.00
WORKFORCE DEVELOPMENT SPEC III	0	0.00	0	0.00	0	0.00	47,688	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	61,548	0.00
WORKFORCE DEVELOPMENT SUPV I	0	0.00	0	0.00	0	0.00	21,150	0.00
WORKFORCE DEVELOPMENT SUPV II	0	0.00	0	0.00	0	0.00	35,125	0.00
WORKFORCE DEVELOPMENT SUPV III	0	0.00	0	0.00	0	0.00	12,460	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	2,014	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	0	0.00	1,932	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	2,234	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	31,452	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	22,939	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,465	0.00

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
DEPUTY DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,091	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	7,245	0.00
SECRETARY	0	0.00	0	0.00	0	0.00	1,086	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	3,146	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	13,795	0.00
OTHER	0	0.00	0	0.00	0	0.00	9,437	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	782,887	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$782,887	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$775,734	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$7,153	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WOMEN'S COUNCIL								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,000	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$2,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$2,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ARTS COUNCIL</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	1,028	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,860	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	1,105	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,683	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,419	0.00
ARTS COUNCIL PRGM SPEC I	0	0.00	0	0.00	0	0.00	3,989	0.00
ARTS COUNCIL PRGM SPEC II	0	0.00	0	0.00	0	0.00	6,079	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	2,960	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	7,259	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	27,382	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$27,382</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$10,630	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$16,752	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	2,204	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	2,216	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	0	0.00	1,589	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	0	0.00	1,308	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	1,360	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	2,976	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	0	0.00	3,383	0.00
TOURIST GUIDE	0	0.00	0	0.00	0	0.00	3,307	0.00
TOURIST ASST	0	0.00	0	0.00	0	0.00	6,120	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	0	0.00	7,722	0.00
MANAGEMENT ANALYSIS SPEC II	0	0.00	0	0.00	0	0.00	1,542	0.00
GRAPHIC ARTS SPEC III	0	0.00	0	0.00	0	0.00	1,572	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	0	0.00	1,542	0.00
COMMUNITY DEV REP I	0	0.00	0	0.00	0	0.00	1,150	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,788	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	1,948	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,168	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	6,576	0.00
CLERK	0	0.00	0	0.00	0	0.00	4,414	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,109	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,534	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>58,528</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$58,528</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$58,528</b>	<b>0.00</b>

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MANUFACTURED HOUSING</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,150	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	1,043	0.00
MANUFACTURED HSNG INSP	0	0.00	0	0.00	0	0.00	6,929	0.00
MANUFACTURED HSNG INSP SUPV	0	0.00	0	0.00	0	0.00	1,512	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	0	0.00	1,743	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>12,377</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$12,377</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>								
	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>								
	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>								
	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$12,377</b>	<b>0.00</b>

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DIVISION OF CREDIT UNIONS</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
COMMISSION MEMBER	0	0.00	0	0.00	0	0.00	672	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	645	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	1,463	0.00
FINANCIAL EXAM ASST I	0	0.00	0	0.00	0	0.00	1,821	0.00
FINANCIAL EXAM ASST II	0	0.00	0	0.00	0	0.00	4,666	0.00
FINANCIAL EXAMINER	0	0.00	0	0.00	0	0.00	4,502	0.00
SENIOR FINANCIAL EXAMINER	0	0.00	0	0.00	0	0.00	2,503	0.00
FINANCIAL EXAMINER SPEC	0	0.00	0	0.00	0	0.00	14,106	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,485	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	7,672	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>41,535</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$41,535</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$41,535	0.00

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DIVISION OF FINANCE</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
COMMISSION MEMBER	0	0.00	0	0.00	0	0.00	86	0.00
CLERK I	0	0.00	0	0.00	0	0.00	460	0.00
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,130	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,782	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	3,337	0.00
SENIOR ACCOUNTING CLERK	0	0.00	0	0.00	0	0.00	1,125	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,572	0.00
ASSISTANT BANK EXAMINER	0	0.00	0	0.00	0	0.00	17,613	0.00
SR ASST BANK EXAMINER	0	0.00	0	0.00	0	0.00	22,275	0.00
BANK EXAMINER	0	0.00	0	0.00	0	0.00	21,383	0.00
SENIOR BANK EXAMINER	0	0.00	0	0.00	0	0.00	51,108	0.00
REVIEW EXAMINER	0	0.00	0	0.00	0	0.00	10,855	0.00
TRUST EXAMINER	0	0.00	0	0.00	0	0.00	4,634	0.00
SENIOR TRUST EXAMINER	0	0.00	0	0.00	0	0.00	2,631	0.00
TRUST SUPERVISOR	0	0.00	0	0.00	0	0.00	2,890	0.00
DISTRICT SUPERVISOR	0	0.00	0	0.00	0	0.00	15,674	0.00
SUPERVISOR OF SAVINGS & LOAN	0	0.00	0	0.00	0	0.00	3,016	0.00
REPORT ANALYST	0	0.00	0	0.00	0	0.00	1,280	0.00
ASST CONSUMER CREDIT EXAMINER	0	0.00	0	0.00	0	0.00	5,577	0.00
SR ASST CONSUMER CREDIT EXAM	0	0.00	0	0.00	0	0.00	1,797	0.00
CONSUMER CREDIT EXAMINER	0	0.00	0	0.00	0	0.00	2,317	0.00
SR CONSUMER CREDIT EXAMINER	0	0.00	0	0.00	0	0.00	10,523	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,613	0.00
DEPUTY DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,395	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	6,002	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	3,046	0.00
BOARD MEMBER	0	0.00	0	0.00	0	0.00	167	0.00
TYPIST	0	0.00	0	0.00	0	0.00	480	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	2,397	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DIVISION OF FINANCE								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	5,088	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	207,253	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$207,253	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$207,253	0.00

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,901	0.00
CH PUBLIC UTILITY ACCOUNTANT	0	0.00	0	0.00	0	0.00	2,432	0.00
PUBLIC UTILITY ACCOUNTANT III	0	0.00	0	0.00	0	0.00	1,888	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	4,323	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,018	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,320	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	4,320	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	0	0.00	2,400	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>21,602</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$21,602</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$21,602</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
SR OFC SUPPORT ASST (CLERICAL)	0	0.00	0	0.00	0	0.00	984	0.00
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	5,789	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	8,608	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	999	0.00
OFFICE SERVICES ASST	0	0.00	0	0.00	0	0.00	1,130	0.00
COMPUTER INFO TECHNOLOGIST II	0	0.00	0	0.00	0	0.00	1,377	0.00
COMPUTER INFO TECHNOLOGIST III	0	0.00	0	0.00	0	0.00	8,899	0.00
COMPUTER INFO TECH SPEC II	0	0.00	0	0.00	0	0.00	2,055	0.00
COMP INFO TECHNOLOGY MGR I	0	0.00	0	0.00	0	0.00	2,484	0.00
ACCOUNT CLERK I	0	0.00	0	0.00	0	0.00	431	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	1,591	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,458	0.00
ACCOUNTANT III	0	0.00	0	0.00	0	0.00	1,603	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	1,377	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	0	0.00	1,403	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	1,541	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	0	0.00	2,014	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,212	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	1,072	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	0	0.00	2,055	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	0	0.00	1,541	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	2,890	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	0	0.00	2,145	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	0	0.00	7,686	0.00
UTILITY REGULATORY AUDITOR II	0	0.00	0	0.00	0	0.00	2,654	0.00
UTILITY REGULATORY AUDITOR III	0	0.00	0	0.00	0	0.00	26,682	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	0	0.00	16,318	0.00
UTILITY REGULATORY AUDITOR V	0	0.00	0	0.00	0	0.00	11,804	0.00
REGULATORY ECONOMIST I	0	0.00	0	0.00	0	0.00	1,677	0.00
REGULATORY ECONOMIST II	0	0.00	0	0.00	0	0.00	15,873	0.00
REGULATORY ECONOMIST III	0	0.00	0	0.00	0	0.00	8,686	0.00
MGR ECONOMIC ANALYSIS	0	0.00	0	0.00	0	0.00	2,432	0.00

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
UTILITY MANAGEMENT ANALYST II	0	0.00	0	0.00	0	0.00	1,458	0.00
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	0	0.00	7,768	0.00
UTILITY POLICY ANALYST I	0	0.00	0	0.00	0	0.00	3,206	0.00
UTILITY POLICY ANALYST II	0	0.00	0	0.00	0	0.00	2,432	0.00
UTILITY ENGINEERING SPEC II	0	0.00	0	0.00	0	0.00	13,860	0.00
UTILITY ENGINEERING SPEC III	0	0.00	0	0.00	0	0.00	12,290	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	0	0.00	8,201	0.00
UTILITY REGULATORY ENGINEER II	0	0.00	0	0.00	0	0.00	6,895	0.00
UTILITY REGULATORY ENG SPV	0	0.00	0	0.00	0	0.00	7,836	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	0	0.00	10,113	0.00
RATE & TARIFF EXAMINER II	0	0.00	0	0.00	0	0.00	6,024	0.00
RATE & TARIFF EXAMINER III	0	0.00	0	0.00	0	0.00	1,667	0.00
RATE & TARIFF EXAMINATION SPV	0	0.00	0	0.00	0	0.00	6,657	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	2,098	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	0	0.00	2,098	0.00
UTILITY REGULATORY MNGR, BAND1	0	0.00	0	0.00	0	0.00	2,098	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	0	0.00	7,032	0.00
UTILITY REGULATORY MNGR, BAND3	0	0.00	0	0.00	0	0.00	10,541	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	14,689	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	17,188	0.00
ASSOCIATE COUNSEL	0	0.00	0	0.00	0	0.00	1,743	0.00
PROGRAM CONSULTANT	0	0.00	0	0.00	0	0.00	15,844	0.00
PARALEGAL	0	0.00	0	0.00	0	0.00	1,170	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	1,710	0.00
REGULATORY LAW JUDGE	0	0.00	0	0.00	0	0.00	16,012	0.00
COMMISSION MEMBER	0	0.00	0	0.00	0	0.00	15,237	0.00
COMMISSION CHAIRMAN	0	0.00	0	0.00	0	0.00	3,809	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	12,247	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	0	0.00	9,941	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	3,200	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC SERVICE COMMISSION								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
UCP PENDING CLASSIFICATION	0	0.00	0	0.00	0	0.00	3,200	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	376,734	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$376,734	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$376,734	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
CLERK I	0	0.00	0	0.00	0	0.00	191	0.00
OFFICE SUPPORT ASST (CLERICAL)	0	0.00	0	0.00	0	0.00	863	0.00
SR OFC SUPPORT ASST (CLERICAL)	0	0.00	0	0.00	0	0.00	2,673	0.00
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	7,019	0.00
OFFICE SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	984	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	5,429	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,403	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	2,714	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,377	0.00
BUDGET ANAL I	0	0.00	0	0.00	0	0.00	1,234	0.00
BUDGET ANAL III	0	0.00	0	0.00	0	0.00	1,971	0.00
PERSONNEL OFCR I	0	0.00	0	0.00	0	0.00	1,932	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	3,910	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	1,327	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	1,003	0.00
INVESTIGATOR II	0	0.00	0	0.00	0	0.00	7,154	0.00
INVESTIGATOR III	0	0.00	0	0.00	0	0.00	1,710	0.00
INSPECTOR (PROF REGISTRATION)	0	0.00	0	0.00	0	0.00	10,723	0.00
INSP SUPV (PROF REGISTRATION)	0	0.00	0	0.00	0	0.00	1,091	0.00
FUNERAL ESTABLISHMENT INSP	0	0.00	0	0.00	0	0.00	2,703	0.00
PROF REG LIC TECH I	0	0.00	0	0.00	0	0.00	6,038	0.00
PROF REG LIC TECH II	0	0.00	0	0.00	0	0.00	10,919	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,971	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,012	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	3,989	0.00
BOARD MEMBER	0	0.00	0	0.00	0	0.00	4,581	0.00
STUDENT WORKER	0	0.00	0	0.00	0	0.00	240	0.00
CLERK	0	0.00	0	0.00	0	0.00	2,290	0.00
INSPECTOR	0	0.00	0	0.00	0	0.00	690	0.00

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	18,443	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	109,584	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$109,584	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$109,584	0.00

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE BOARD OF ACCOUNTANCY</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,000	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	920	0.00
SENIOR AUDITOR	0	0.00	0	0.00	0	0.00	1,820	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,280	0.00
PROF REG LIC TECH I	0	0.00	0	0.00	0	0.00	1,800	0.00
BOARD MEMBER	0	0.00	0	0.00	0	0.00	240	0.00
CLERK	0	0.00	0	0.00	0	0.00	240	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,813	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,113</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,113</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,113</b>	<b>0.00</b>

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ARCHITECTS, P.E. & LAND SURV.								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	1,050	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	935	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	984	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,303	0.00
INVESTIGATOR II	0	0.00	0	0.00	0	0.00	1,538	0.00
PROF REG LIC TECH I	0	0.00	0	0.00	0	0.00	920	0.00
PROF REG LIC TECH II	0	0.00	0	0.00	0	0.00	3,116	0.00
BOARD MEMBER	0	0.00	0	0.00	0	0.00	1,400	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,381	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	13,627	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$13,627	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$13,627	0.00

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI DENTAL BOARD</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	985	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	971	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,344	0.00
INVESTIGATOR I	0	0.00	0	0.00	0	0.00	1,218	0.00
INVESTIGATOR II	0	0.00	0	0.00	0	0.00	3,083	0.00
PROF REG LIC TECH II	0	0.00	0	0.00	0	0.00	2,197	0.00
BOARD MEMBER	0	0.00	0	0.00	0	0.00	1,256	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,438	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>13,492</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$13,492</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$13,492</b>	<b>0.00</b>

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BD OF REG FOR THE HEALING ART								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	3,572	0.00
OFFICE SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	4,838	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	2,132	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	3,735	0.00
INFORMATION SUPPORT COOR	0	0.00	0	0.00	0	0.00	1,083	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	523	0.00
MEDICAL CNSLT	0	0.00	0	0.00	0	0.00	7,893	0.00
MEDICAL DIR	0	0.00	0	0.00	0	0.00	4,536	0.00
INVESTIGATOR II	0	0.00	0	0.00	0	0.00	19,892	0.00
INVESTIGATOR III	0	0.00	0	0.00	0	0.00	1,790	0.00
PROF REG LIC TECH I	0	0.00	0	0.00	0	0.00	2,761	0.00
PROF REG LIC TECH II	0	0.00	0	0.00	0	0.00	2,079	0.00
PROF REG LICENSING/CERT SUPV	0	0.00	0	0.00	0	0.00	1,271	0.00
PROF REG ADMSTV COOR	0	0.00	0	0.00	0	0.00	1,457	0.00
INVESTIGATION MGR B1	0	0.00	0	0.00	0	0.00	1,935	0.00
PARALEGAL	0	0.00	0	0.00	0	0.00	1,236	0.00
BOARD MEMBER	0	0.00	0	0.00	0	0.00	1,464	0.00
STUDENT WORKER	0	0.00	0	0.00	0	0.00	304	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,587	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	65,088	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$65,088	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$65,088	0.00



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BOARD OF NURSING								
GENERAL STRUCTURE ADJUSTMENT - 0000012								
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	4,200	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	4,080	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,400	0.00
REGISTERED NURSE VI	0	0.00	0	0.00	0	0.00	5,800	0.00
INVESTIGATOR II	0	0.00	0	0.00	0	0.00	5,800	0.00
INVESTIGATOR III	0	0.00	0	0.00	0	0.00	1,860	0.00
PROF REG LIC TECH I	0	0.00	0	0.00	0	0.00	5,600	0.00
PROF REG LIC TECH II	0	0.00	0	0.00	0	0.00	2,400	0.00
PROF REG LICENSING/CERT SUPV	0	0.00	0	0.00	0	0.00	1,520	0.00
BOARD MEMBER	0	0.00	0	0.00	0	0.00	1,000	0.00
CLERK	0	0.00	0	0.00	0	0.00	800	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,616	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	37,076	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$37,076	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$37,076	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BOARD OF PHARMACY</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,230	0.00
PHARMACEUTICAL CNSLT	0	0.00	0	0.00	0	0.00	25,119	0.00
PROF REG LIC TECH I	0	0.00	0	0.00	0	0.00	1,804	0.00
PROF REG LIC TECH II	0	0.00	0	0.00	0	0.00	2,015	0.00
BOARD MEMBER	0	0.00	0	0.00	0	0.00	1,068	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,846	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	34,082	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$34,082</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>								
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$34,082	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO REAL ESTATE COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,823	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,114	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	1,000	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	1,383	0.00
INVESTIGATOR II	0	0.00	0	0.00	0	0.00	3,022	0.00
INVESTIGATOR III	0	0.00	0	0.00	0	0.00	1,652	0.00
PROF REG LIC TECH I	0	0.00	0	0.00	0	0.00	4,233	0.00
PROF REG LIC TECH II	0	0.00	0	0.00	0	0.00	1,114	0.00
PROF REG LICENSING/CERT SUPV	0	0.00	0	0.00	0	0.00	1,336	0.00
REAL ESTATE EXAMINER I	0	0.00	0	0.00	0	0.00	7,284	0.00
REAL ESTATE EXAMINER II	0	0.00	0	0.00	0	0.00	3,130	0.00
REAL ESTATE EXAMINER SUPV	0	0.00	0	0.00	0	0.00	1,714	0.00
REAL ESTATE EDUCATION SPEC	0	0.00	0	0.00	0	0.00	1,383	0.00
BOARD MEMBER	0	0.00	0	0.00	0	0.00	360	0.00
CLERK	0	0.00	0	0.00	0	0.00	333	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,562	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>33,443</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$33,443</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$33,443	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
OFFICE SUPPORT ASST (CLERICAL)	0	0.00	0	0.00	0	0.00	7,586	0.00
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	11,562	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,772	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	2,942	0.00
MAILING EQUIPMENT OPER	0	0.00	0	0.00	0	0.00	1,017	0.00
PRINTING SERVICES TECH II	0	0.00	0	0.00	0	0.00	1,070	0.00
PRINTING SERVICES TECH IV	0	0.00	0	0.00	0	0.00	1,377	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	1,456	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	3,013	0.00
BUDGET ANAL III	0	0.00	0	0.00	0	0.00	1,614	0.00
PERSONNEL OFCR I	0	0.00	0	0.00	0	0.00	1,758	0.00
HUMAN RELATIONS TECH	0	0.00	0	0.00	0	0.00	1,686	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	2,412	0.00
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	8,490	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	18,614	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	16,232	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	1,212	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	1,554	0.00
LABOR ECONOMIST	0	0.00	0	0.00	0	0.00	1,971	0.00
TRAINING TECH II	0	0.00	0	0.00	0	0.00	1,583	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	2,402	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	1,403	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	3,222	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	2,938	0.00
FACILITIES OPERATIONS MGR B1	0	0.00	0	0.00	0	0.00	2,282	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	6,010	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	2,417	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	0	0.00	2,498	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	0	0.00	3,681	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	2,432	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	0	0.00	3,881	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	0	0.00	0	0.00	3,611	0.00

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	5,102	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,192	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,493	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	5,375	0.00
RECEPTIONIST	0	0.00	0	0.00	0	0.00	1,201	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	771	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	7,036	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	1,649	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,643	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>155,160</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$155,160</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>								
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$105,753</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$27,192</b>	<b>0.00</b>

NEW DECISION ITEM  
RANK: 3 OF 14

Department of Economic Development	Budget Unit <u>42740C</u>
Department-wide	
DI Name: Two Step Repositioning	DI# <u>0000014</u>

**1. AMOUNT OF REQUEST**

FY 2007 Budget Request					FY 2007 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	12,325	12,325
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>12,325</b>	<b>12,325</b>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	6,026	6,026
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds: State Board of Nursing Fund (0635)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor has recommended a two step repositioning for specific job classes, including nurses.

**NEW DECISION ITEM**

RANK: 3 OF 14

Department of Economic Development	Budget Unit <u>42740C</u>
Department-wide	
DI Name: Two Step Repositioning	DI# <u>0000014</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: 3 OF 14

Department of Economic Development				Budget Unit 42740C					
Department-wide									
DI Name: Two Step Repositioning		DI#	0000014						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
Salaries/Wages	0		0		12,325		12,325	0.0	
Total PS	0	0.0	0	0.0	12,325	0.0	12,325	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
							0		
Program Distributions							0		
Total PSD	0		0		0		0		0
Grand Total	0	0.0	0	0.0	12,325	0.0	12,325	0.0	0



NEW DECISION ITEM  
RANK: 3 OF 14

Department of Economic Development	Budget Unit <u>42740C</u>
Department-wide	
DI Name: Two Step Repositioning	DI# <u>0000014</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.  
N/A

6c. Provide the number of clients/individuals served, if applicable.  
N/A

6d. Provide a customer satisfaction measure, if available.  
N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BOARD OF NURSING								
TWO STEP REPOSITIONING - 0000014								
REGISTERED NURSE VI	0	0.00	0	0.00	0	0.00	12,325	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	12,325	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$12,325	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$12,325	0.00

Department-wide

Business & Community  
Services

Workforce Development

Arts & Cultural  
Development

Tourism

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	320,246	9.11	320,246	9.11
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	86,573	2.42	86,573	2.42
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	43,757	1.26	43,757	1.26
DED ADMINISTRATIVE	0	0.00	0	0.00	38,683	1.15	38,683	1.15
TOTAL - PS	0	0.00	0	0.00	489,259	13.94	489,259	13.94
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	1,100,440	0.00	423,440	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	52,229	0.00	52,229	0.00
INTERNATIONAL TRADE SHOW REVOL	0	0.00	0	0.00	71,226	0.00	71,226	0.00
TOTAL - EE	0	0.00	0	0.00	1,223,895	0.00	546,895	0.00
PROGRAM-SPECIFIC								
INTERNATIONAL TRADE SHOW REVOL	0	0.00	0	0.00	1,012	0.00	1,012	0.00
TOTAL - PD	0	0.00	0	0.00	1,012	0.00	1,012	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,714,166</b>	<b>13.94</b>	<b>1,037,166</b>	<b>13.94</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	12,809	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	3,463	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	1,750	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	1,547	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	19,569	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>19,569</b>	<b>0.00</b>
<b>FUND SWITCH-MARKETING - 1419030</b>								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	677,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	677,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>677,000</b>	<b>0.00</b>

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
BCS Promote MO - 1419021								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	2,500,000	0.00	2,500,000	0.00
TOTAL - EE	0	0.00	0	0.00	2,500,000	0.00	2,500,000	0.00
TOTAL	0	0.00	0	0.00	2,500,000	0.00	2,500,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$4,214,166	13.94	\$4,233,735	13.94

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# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41945C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>Marketing Team</b>		

## 1. CORE FINANCIAL SUMMARY

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	320,246	130,330	38,683	489,259
EE	1,100,440	52,229	71,226	1,223,895 E
PSD	0	0	1,012	1,012 E
<b>Total</b>	<b>1,420,686</b>	<b>182,559</b>	<b>110,921</b>	<b>1,714,166</b>
<b>FTE</b>	<b>9.11</b>	<b>3.68</b>	<b>1.15</b>	<b>13.94</b>

<b>Est. Fringe</b>	<b>156,568</b>	<b>63,718</b>	<b>18,912</b>	<b>239,199</b>
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Trade Show Revolving Fund (0567)

Notes: An "E" is requested for \$72,238 Trade Show Revolving Fund.

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	320,246	130,330	38,683	489,259
EE	423,440	52,229	71,226	546,895
PSD	0	0	1,012	1,012
<b>Total</b>	<b>743,686</b>	<b>182,559</b>	<b>110,921</b>	<b>1,037,166</b>
<b>FTE</b>	<b>9.11</b>	<b>3.68</b>	<b>1.15</b>	<b>13.94</b>

<b>Est. Fringe</b>	<b>156,568</b>	<b>63,718</b>	<b>18,912</b>	<b>239,199</b>
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes: An "E" is requested for \$72,238 Trade Show Revolving Fund. The Governor recommended a core reduction of \$677,000 in E&E. See new decision item for the Economic Development Advancement Fund.

## 2. CORE DESCRIPTION

Within the division of Business and Community Services, the Marketing Team promotes and publicizes Missouri as a great place to do business in both the national and international marketplace. With the constantly changing business world, driven by new markets, new technologies and an ever fluctuating economy, the Marketing Team will implement an aggressive marketing plan in order to showcase Missouri's economic strengths -- quality workforce, quality education, and competitive environment to do business.

The number one goal of the Marketing Team is to market Missouri and bring capital investment and quality, family-supporting jobs to Missouri. The Marketing Team will work in partnership with the Sales, Finance and Compliance Teams in order to achieve this goal.

## 3. PROGRAM LISTING (list programs included in this core funding)

Marketing Team  
International Trade Representatives (Contracts)

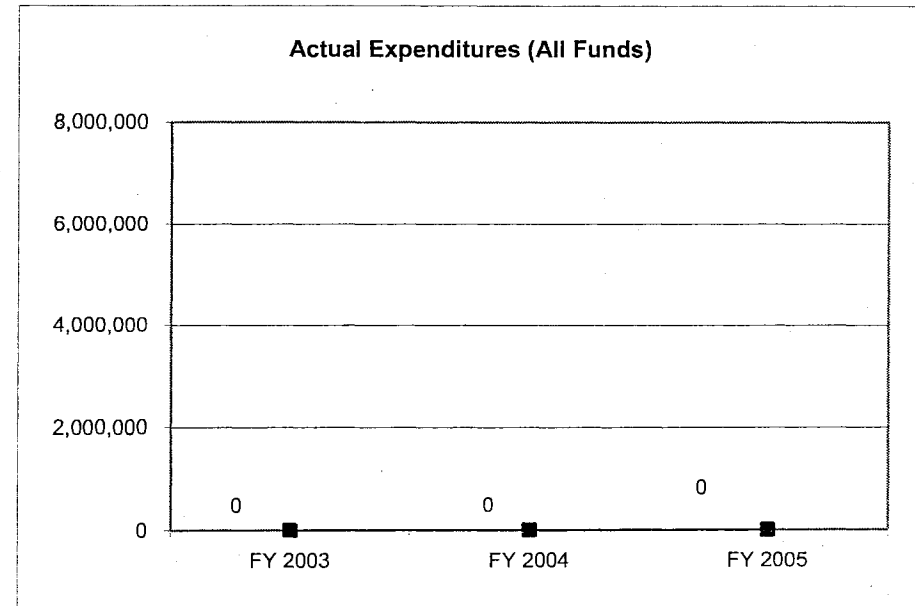
# **CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Business and Community Services  
**Core:** Marketing Team

**Budget Unit** 41945C

## **4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) The Division of Business Development and Trade and the Division of Community Development are merging in FY07, therefore, the expenditures related to these activities may be found in those Core Decision Item Forms for prior periods.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT MARKETING

#### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reallocation	[#2790]	EE	0.00	0	52,229	0	52,229	DED REALLOCATION BD & CD E&E TO BCS E&E
Core Reallocation	[#2792]	EE	0.00	1,100,440	0	0	1,100,440	DED BDT & CD E&E REALLOCATION TO BCS E&E
Core Reallocation	[#2798]	EE	0.00	0	0	71,226	71,226	DED BDT E&E (0567) REALLOCATE TO BCS MARKETING E&E (0567)
Core Reallocation	[#2798]	PD	0.00	0	0	1,012	1,012	DED BDT E&E (0567) REALLOCATE TO BCS MARKETING E&E (0567)
Core Reallocation	[#2807]	PS	10.94	289,619	86,573	6,000	382,192	REALLOCATE POSITIONS FROM BUSINESS SERVICES AND COMMUNITY DEVELOPMENT
Core Reallocation	[#2814]	PS	3.00	30,627	43,757	32,683	107,067	REALLOCATE POSITIONS FROM ADMINISTRATIVE SERVICES
<b>NET DEPARTMENT CHANGES</b>			<b>13.94</b>	<b>1,420,686</b>	<b>182,559</b>	<b>110,921</b>	<b>1,714,166</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	13.94	320,246	130,330	38,683	489,259	
		EE	0.00	1,100,440	52,229	71,226	1,223,895	
		PD	0.00	0	0	1,012	1,012	
		<b>Total</b>	<b>13.94</b>	<b>1,420,686</b>	<b>182,559</b>	<b>110,921</b>	<b>1,714,166</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	[#3103]	EE	0.00	(677,000)	0	0	(677,000)	Fund switch from GR to Economic Development Advancement Fund
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>(677,000)</b>	<b>0</b>	<b>0</b>	<b>(677,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	13.94	320,246	130,330	38,683	489,259	
		EE	0.00	423,440	52,229	71,226	546,895	



## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT MARKETING

#### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,012	1,012	
	Total	13.94	743,686	182,559	110,921	1,037,166	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C  <b>BUDGET UNIT NAME:</b> 2376 Marketing PS-0101 2377 Marketing E&E-0101	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT  <b>DIVISION:</b> Business and Community Services
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.** If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

DEPARTMENT REQUEST					GOVERNOR RECOMMENDATION				
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount
Marketing	PS	\$320,246	20%	\$64,049	Marketing	PS	\$333,055	20%	\$66,611
Marketing	E&E	<u>\$423,440</u>	<u>20%</u>	<u>\$84,688</u>	Marketing	E&E	<u>\$423,440</u>	<u>20%</u>	<u>\$84,688</u>
<i>Total Request</i>		\$743,686	20%	\$148,737	<i>Total Gov. Rec.</i>		\$756,495	20%	\$151,299

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C  <b>BUDGET UNIT NAME:</b> 2376 Marketing PS-0101 2377 Marketing E&E-0101	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT  <b>DIVISION:</b> Business and Community Services
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**2. Estimate how much flexibility will be used for the budget year.** How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
Not Applicable.	Not Applicable.          <div style="display: flex; justify-content: space-between;"> <div>FY 2006 Flex approp.</div> <div> <div>\$0</div> <div>PS \$0</div> <div>EE \$0</div> </div> </div>	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.          <div style="display: flex; justify-content: space-between;"> <div>FY 2007 Flex Request</div> <div> <div>\$151,299</div> <div>PS \$66,611</div> <div>EE \$84,688</div> </div> </div>

**3. Was flexibility approved in the Prior Year Budget or the Current Year Budget?** If so, how was the flexibility used during those years?

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
Not Applicable.	Not Applicable.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	30,440	1.24	30,440	1.24
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	6,464	0.24	6,464	0.24
MARKETING SPECIALIST II	0	0.00	0	0.00	318,264	9.72	318,264	9.72
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	10,896	0.24	10,896	0.24
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	51,372	1.00	51,372	1.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	39,750	0.50	39,750	0.50
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	20,004	0.50	20,004	0.50
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	12,069	0.50	12,069	0.50
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>489,259</b>	<b>13.94</b>	<b>489,259</b>	<b>13.94</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	20,236	0.00	20,236	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	33,912	0.00	33,912	0.00
FUEL & UTILITIES	0	0.00	0	0.00	31	0.00	31	0.00
SUPPLIES	0	0.00	0	0.00	18,567	0.00	18,567	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	103,328	0.00	103,328	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	8,600	0.00	8,600	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	994,438	0.00	317,438	0.00
M&R SERVICES	0	0.00	0	0.00	412	0.00	412	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	2,061	0.00	2,061	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	1,991	0.00	1,991	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	698	0.00	698	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	1	0.00	1	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	0	0.00	31,065	0.00	31,065	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	2,689	0.00	2,689	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	4,774	0.00	4,774	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	1,092	0.00	1,092	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,223,895</b>	<b>0.00</b>	<b>546,895</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	600	0.00	600	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
CORE								
REFUNDS	0	0.00	0	0.00	412	0.00	412	0.00
TOTAL - PD	0	0.00	0	0.00	1,012	0.00	1,012	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,714,166	13.94	\$1,037,166	13.94
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,420,686	9.11	\$743,686	9.11
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$182,559	3.68	\$182,559	3.68
OTHER FUNDS	\$0	0.00	\$0	0.00	\$110,921	1.15	\$110,921	1.15

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Marketing Team

**Program is found in the following core budget(s):** Marketing

**1. What does this program do?**

Within the division of Business and Community Services, the Marketing Team promotes and publicizes Missouri as a great place to do business in both the national and international marketplace. With the constantly changing business world, driven by new markets, new technologies and an ever fluctuating economy, the Marketing Team will implement an aggressive marketing plan in order to showcase Missouri's economic strengths -- quality workforce, quality education, and competitive environment to do business.

The number one goal of the Marketing Team is to market Missouri and bring capital investment and quality, family-supporting jobs to Missouri. The Marketing Team will work in partnership with the Sales, Finance and Compliance Teams in order to achieve this goal.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo which establishes the Department of Economic Development and divisions.

**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**

*See Business Development & Trade and Community Development cores for this information.*

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Marketing Team

**Program is found in the following core budget(s):** Marketing

**6. What are the sources of the "Other " funds?**

International Trade Show Revolving Fund (0567)

**7a. Provide an effectiveness measure.**

*See Business Development & Trade and Community Development cores for this information.*

**7b. Provide an efficiency measure.**

*See Business Development & Trade and Community Development cores for this information.*

**7c. Provide the number of clients/individuals served, if applicable.**

*See Business Development & Trade and Community Development cores for this information.*

**7d. Provide a customer satisfaction measure, if available.**

*See Business Development & Trade and Community Development cores for this information.*

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** International Trade Representatives (Contracts)

**Program is found in the following core budget(s):** Marketing

**1. What does this program do?**

The Marketing Team contracts each year with foreign trade representatives located in Shanghai, Tokyo, Mexico and the United Kingdom to promote Missouri. These contractors specialize in key market regions and are available to assist Missouri firms with specific questions related to market entry strategies in a specific market and to counsel them on various aspects of developing new business strategies abroad. Foreign representatives located in Shanghai, Tokyo and the United Kingdom also promote foreign direct investment in Missouri. DED staff work in partnership with the trade representatives to achieve an increase in Missouri exports and foreign investment.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.170, RSMo which establishes the Export Development Office.

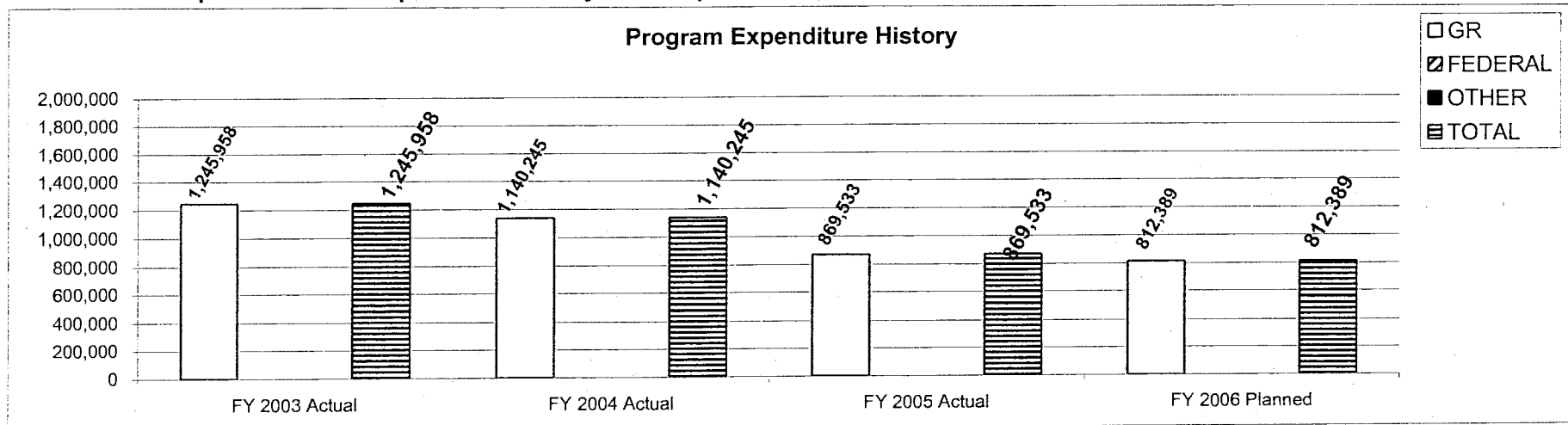
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**





## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** International Trade Representatives (Contracts)

**Program is found in the following core budget(s):** Marketing

**6. What are the sources of the "Other" funds?**

Not applicable.

**7a. Provide an effectiveness measure.**

Effectiveness measures are under review.

**7b. Provide an efficiency measure.**

Efficiency measures are under review.

**7c. Provide the number of clients/individuals served, if applicable.**

	FY2003		FY2004		FY2005		FY2006	FY2007	FY2008
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target
Number of Companies Assisted	300	123	300	145	***	300	300	300	300
Number of Company Projects						836	400	400	400
Number of Client Impact Statements						45	40	50	60

\*New measures were adopted in January 2005 due to retooling of Foreign representatives and include number of companies assisted, number of company projects assisted and number of client impact statements received. Sales reported are voluntary by companies assisted on the CIS statements.

**7d. Provide a customer satisfaction measure, if available.**

	FY2003*		FY2004		FY2005		FY2006	FY2007	FY2008
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target
Satisfaction*	NA	NA	NA	NA	NA	4.78	4.25	4.25	4.25

\*Satisfaction rating compiled using Client Impact Statements.

NEW DECISION ITEM  
RANK: 5 OF 14

Department : Economic Development  
Division: Business and Community Services/Marketing  
DI Name: Promote Missouri DI# 1419021

Budget Unit 41945C

**1. AMOUNT OF REQUEST**

	FY2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	2,500,000	2,500,000
PSD	0	0	0	0
Total	0	0	2,500,000	2,500,000
FTE	0.00	0.00	0.00	0.00

<i>Est. Fringe</i>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

Notes:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	2,500,000	2,500,000
PSD	0	0	0	0
Total	0	0	2,500,000	2,500,000
FTE	0.00	0.00	0.00	0.00

<i>Est. Fringe</i>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

Notes:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input checked="" type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

In charting a new course for economic development in Missouri ready access to resources is needed to attract new innovative business to the state and retain existing business, to create more family-supporting jobs, to improve Missouri's competitive advantage, and to produce better economic conditions throughout the state. On August 28, 2005, the Department of Economic Development in accordance with 620.1900, RSMo began charging fees to the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of tax credits issued. Upon issuance of the tax credits, the fees are paid by the recipient. (Note: No fee is charged for tax credits issued under section 135.460, RSMo, or section 208.770, RSMo, or under sections 32.100 to 32.125, RSMo, if issued for community services, crime prevention, education, job training, or physical revitalization.) All fees received, as well as gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund are deposited solely to the credit of the Economic Development Advancement Fund, created by 620.1900.3, RSMo.

Department :	Economic Development	Budget Unit	41945C
Division:	Business and Community Services/Marketing		
DI Name:	Promote Missouri	DI#	1419021

At least 50% of the fees and other moneys deposited in the Economic Development Advancement Fund are to be appropriated for marketing, technical assistance, and training, contracts for specialized economic development services, and new initiatives and pilot programming to address economic trends. The remaining 50% may be appropriated towards the costs of staffing and operating expenses for the program activities, and for accountability functions of the Department of Economic Development.

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

As these fees are being collected for the first time, the exact amount collected and available for expenditure during this period is undeterminable. In order to effectively compete in today's global market (nationally and internationally), the department needs ready access to a level of funding to support innovative and creative development activities.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
140 IN-STATE TRAVEL					150,000		150,000		
160 OUT-STATE TRAVEL					225,000		225,000		
190 SUPPLIES					50,000		50,000		
320 PROFESSIONAL DEVELOPMENT					200,000		200,000		
340 COMM. SERV. & SUPP.					100,000		100,000		
400 PROFESSIONAL SERVICES					1,675,000		1,675,000		
680 BUILDING LEASE PAYMENTS					100,000		100,000		
<b>Total EE</b>	0		0		2,500,000		2,500,000		0
					0		0		
<b>Total PSD</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	2,500,000	0.0	2,500,000	0.0	0

NEW DECISION ITEM  
RANK: 5 OF 14

Department : Economic Development			Budget Unit <u>41945C</u>						
Division: Business and Community Services/Marketing									
DI Name: Promote Missouri			DI# 1419021						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
140 IN-STATE TRAVEL					150,000		150,000		
160 OUT-STATE TRAVEL					225,000		225,000		
190 SUPPLIES					50,000		50,000		
320 PROFESSIONAL DEVELOPMENT					200,000		200,000		
340 COMM. SERV. & SUPP.					100,000		100,000		
400 PROFESSIONAL SERVICES					1,675,000		1,675,000		
680 BUILDING LEASE PAYMENTS					100,000		100,000		
Total EE	0		0		2,500,000		2,500,000		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Grand Total	0	0.0	0	0.0	2,500,000	0.0	2,500,000	0.0	0

NEW DECISION ITEM  
RANK: 5 OF 14

<b>Department :</b> Economic Development	<b>Budget Unit</b> <u>41945C</u>
<b>Division:</b> Business and Community Services/Marketing	
<b>DI Name:</b> Promote Missouri	<b>DI#</b> 1419021

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The Promote Missouri fund is a new initiative in accordance with 620.1900, RSMo. The Division of Business and Community Services is in the process of developing a marketing plan which will target marketing activities and performance measures.

**6b. Provide an efficiency measure.**

The Promote Missouri fund is a new initiative in accordance with 620.1900, RSMo. The Division of Business and Community Services is in the process of developing a marketing plan which will target marketing activities and performance measures.

**6c. Provide the number of clients/individuals served, if applicable.**

The Promote Missouri fund is a new initiative in accordance with 620.1900, RSMo. The Division of Business and Community Services is in the process of developing a marketing plan which will target marketing activities and performance measures.

**6d. Provide a customer satisfaction measure, if available.**

The Promote Missouri fund is a new initiative in accordance with 620.1900, RSMo. The Division of Business and Community Services is in the process of developing a marketing plan which will target marketing activities and performance measures.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The Promote Missouri fund is a new initiative in accordance with 620.1900, RSMo. The Division of Business and Community Services is in the process of developing a marketing plan which will target marketing activities and performance measures.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>BCS Promote MO - 1419021</b>								
TRAVEL, IN-STATE	0	0.00	0	0.00	150,000	0.00	150,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	225,000	0.00	225,000	0.00
SUPPLIES	0	0.00	0	0.00	50,000	0.00	50,000	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	200,000	0.00	200,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	100,000	0.00	100,000	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	1,675,000	0.00	1,675,000	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	0	0.00	100,000	0.00	100,000	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,500,000</b>	<b>0.00</b>	<b>2,500,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,500,000</b>	<b>0.00</b>	<b>\$2,500,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$2,500,000	0.00	\$2,500,000	0.00

Department : Economic Development Budget Unit 41945C  
Division: Business and Community Services/Marketing  
DI Name: Marketing E&E (Economic Development Advancement Fund) DI# 1419030

**1. AMOUNT OF REQUEST**

	FY2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	677,000	677,000
PSD	0	0	0	0
Total	0	0	677,000	677,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

Notes:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Previously funded from General Revenue reallocated to Economic Development Advancement Fund.</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor recommended modifying the funding source from General Revenue to the Economic Development Advancement Fund. Within the division of Business and Community Services, the Marketing Team promotes and publicizes Missouri as a great place to do business in both the national and international marketplace. With the constantly changing business world, driven by new markets, new technologies and an ever fluctuating economy, the Marketing Team will implement an aggressive marketing plan in order to showcase Missouri's economic strengths -- quality workforce, quality education, and competitive environment to do business.

The number one goal of the Marketing Team is to market Missouri and bring capital investment and quality, family-supporting jobs to Missouri. The Marketing Team will work in partnership with the Sales, Finance and Compliance Teams in order to achieve this goal.

NEW DECISION ITEM  
RANK: 3 OF 14

Department : <u>Economic Development</u>	Budget Unit <u>41945C</u>
Division: <u>Business and Community Services/Marketing</u>	
DI Name: <u>Marketing E&amp;E (Economic Development Advancement Fund)</u>	DI# <u>1419030</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Based upon the Marketing Team Core. This new decision item modifies the existing core's funding source from General Revenue to the Economic Development Advancement Fund.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Total EE	0		0		0		0		0
Total PSD	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0



NEW DECISION ITEM  
RANK: 3 OF 14

Department : <u>Economic Development</u>					Budget Unit <u>41945C</u>				
Division: <u>Business and Community Services/Marketing</u>									
DI Name: <u>Marketing E&amp;E (Economic Development Advancement Fund)</u>					DI# <u>1419030</u>				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
140 IN-STATE TRAVEL					10,139		10,139		
160 OUT-STATE TRAVEL					15,208		15,208		
180 FUEL & UTILITIES					6		6		
190 SUPPLIES					6,337		6,337		
320 PROFESSIONAL DEVELOPMENT					48,159		48,159		
340 COMMUNICATION SERV & SUPP					4,182		4,182		
400 PROFESSIONAL SERVICES					572,300		572,300		
580 OFFICE EQUIPMENT					6		6		
590 OTHER EQUIPMENT					6		6		
680 BUILDING LEASE PAYMENTS					19,010		19,010		
690 EQUIPMENT RENTALS & LEASES					1,583		1,583		
740 MISCELLANEOUS EXPENSES					64		64		
<b>Total EE</b>	0		0		677,000		677,000		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	677,000	0.0	677,000	0.0	0

NEW DECISION ITEM  
RANK: 3 OF 14

Department : <u>Economic Development</u>	Budget Unit <u>41945C</u>
Division: <u>Business and Community Services/Marketing</u>	
DI Name: <u>Marketing E&amp;E (Economic Development Advancement Fund)</u>	DI# <u>1419030</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

See Business Development & Trade and Community Development Cores

**6b. Provide an efficiency measure.**

See Business Development & Trade and Community Development Cores

**6c. Provide the number of clients/individuals served, if applicable.**

See Business Development & Trade and Community Development Cores

**6d. Provide a customer satisfaction measure, if available.**

See Business Development & Trade and Community Development Cores

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

See Business Development & Trade and Community Development Cores

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MARKETING								
FUND SWITCH-MARKETING - 1419030								
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	677,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	677,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$677,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$677,000	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit		FY 2005		FY 2006		FY 2007		FY 2007	
Decision Item		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE		0	0.00	0	0.00	867,934	21.77	867,934	21.77
DED-ED PRO-CDBG-ADMINISTRATION		0	0.00	0	0.00	56,035	1.42	56,035	1.42
MISSOURI TECHNOLOGY INVESTMENT		0	0.00	0	0.00	51,878	1.00	51,878	1.00
DED ADMINISTRATIVE		0	0.00	0	0.00	6,000	0.25	6,000	0.25
MISSOURI JOB DEVELOPMENT FUND		0	0.00	0	0.00	336,894	8.00	336,894	8.00
TOTAL - PS		0	0.00	0	0.00	1,318,741	32.44	1,318,741	32.44
EXPENSE & EQUIPMENT									
GENERAL REVENUE		0	0.00	0	0.00	251,380	0.00	52,380	0.00
DED-ED PRO-CDBG-ADMINISTRATION		0	0.00	0	0.00	33,484	0.00	33,484	0.00
MISSOURI JOB DEVELOPMENT FUND		0	0.00	0	0.00	81,389	0.00	81,389	0.00
TOTAL - EE		0	0.00	0	0.00	366,253	0.00	167,253	0.00
TOTAL		0	0.00	0	0.00	1,684,994	32.44	1,485,994	32.44
GENERAL STRUCTURE ADJUSTMENT - 0000012									
PERSONAL SERVICES									
GENERAL REVENUE		0	0.00	0	0.00	0	0.00	34,717	0.00
DED-ED PRO-CDBG-ADMINISTRATION		0	0.00	0	0.00	0	0.00	2,241	0.00
MISSOURI TECHNOLOGY INVESTMENT		0	0.00	0	0.00	0	0.00	2,075	0.00
DED ADMINISTRATIVE		0	0.00	0	0.00	0	0.00	240	0.00
MISSOURI JOB DEVELOPMENT FUND		0	0.00	0	0.00	0	0.00	13,475	0.00
TOTAL - PS		0	0.00	0	0.00	0	0.00	52,748	0.00
TOTAL		0	0.00	0	0.00	0	0.00	52,748	0.00
FUND SWITCH-SALES - 1419031									
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND		0	0.00	0	0.00	0	0.00	199,000	0.00
TOTAL - EE		0	0.00	0	0.00	0	0.00	199,000	0.00
TOTAL		0	0.00	0	0.00	0	0.00	199,000	0.00
BCS Sales Community Outreach - 1419027									
PERSONAL SERVICES									

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>BCS Sales Community Outreach - 1419027</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	231,780	5.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	231,780	5.00
TOTAL - PS	0	0.00	0	0.00	231,780	5.00	231,780	5.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	49,975	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	49,975	0.00
TOTAL - EE	0	0.00	0	0.00	49,975	0.00	49,975	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>281,755</b>	<b>5.00</b>	<b>281,755</b>	<b>5.00</b>
<b>Sm Bus Fair Bd/MO Military Bd - 1419006</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	22,800	0.00	22,800	0.00
TOTAL - EE	0	0.00	0	0.00	22,800	0.00	22,800	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>22,800</b>	<b>0.00</b>	<b>22,800</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,989,549</b>	<b>37.44</b>	<b>\$2,042,297</b>	<b>37.44</b>

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## CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41955C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>Sales Team</b>		

### 1. CORE FINANCIAL SUMMARY

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	867,934	56,035	394,772	1,318,741
EE	251,380	33,484	81,389	366,253
PSD	0	0	0	0
<b>Total</b>	<b>1,119,314</b>	<b>89,519</b>	<b>476,161</b>	<b>1,684,994</b>
<b>FTE</b>	<b>21.77</b>	<b>1.42</b>	<b>9.25</b>	<b>32.44</b>

<b>Est. Fringe</b>	<b>424,333</b>	<b>27,396</b>	<b>193,004</b>	<b>644,732</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Missouri Technology Investment Fund (0172) (Requires GR transfer into the fund); Missouri Job Development Fund (0600); DED Administrative Revolving Fund (0547)

Notes: Eliminate funding for vacant federal positions (\$151,541) and E&E (\$25,308) and reduce PS (\$89,338) from DED Administrative Fund to reflect current spending.

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	867,934	56,035	394,772	1,318,741
EE	52,380	33,484	81,389	167,253
PSD	0	0	0	0
<b>Total</b>	<b>920,314</b>	<b>89,519</b>	<b>476,161</b>	<b>1,485,994</b>
<b>FTE</b>	<b>21.77</b>	<b>1.42</b>	<b>9.25</b>	<b>32.44</b>

<b>Est. Fringe</b>	<b>424,333</b>	<b>27,396</b>	<b>193,004</b>	<b>644,732</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Missouri Technology Investment Fund (0172) (Requires GR transfer into the fund); Missouri Job Development Fund (0600); DED Administrative Revolving Fund (0547)

Notes: Eliminate funding for vacant federal positions (\$151,541) and E&E (\$25,308) and reduce PS (\$89,338) from DED Administrative Fund to reflect current spending. The Governor recommended a core reduction of \$199,000 in E&E. See new decision item for the Economic Development Advancement Fund.

### 2. CORE DESCRIPTION

The Sales Team within the Division of Business and Community Services sells Missouri -- our communities, our infrastructure, and our well-trained, dedicated workers. Missouri is the best place in the U.S. to locate and conduct business. With an emphasis on creating additional high quality, family supporting jobs for Missourians, the team finds and supports regional and national growth opportunities stimulating private investment, increasing local revenues, and partnering with local communities.

Sales Team members work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses they serve. Additionally, to address identified needs within critical industries, the Sales Team is developing industry specialists to focus on agriculture, life sciences, automobile manufacturing and advanced technology. The Sales Team works in partnership with the Marketing, Finance and Compliance Teams to achieve their common goals.

### 3. PROGRAM LISTING (list programs included in this core funding)

Sales Team

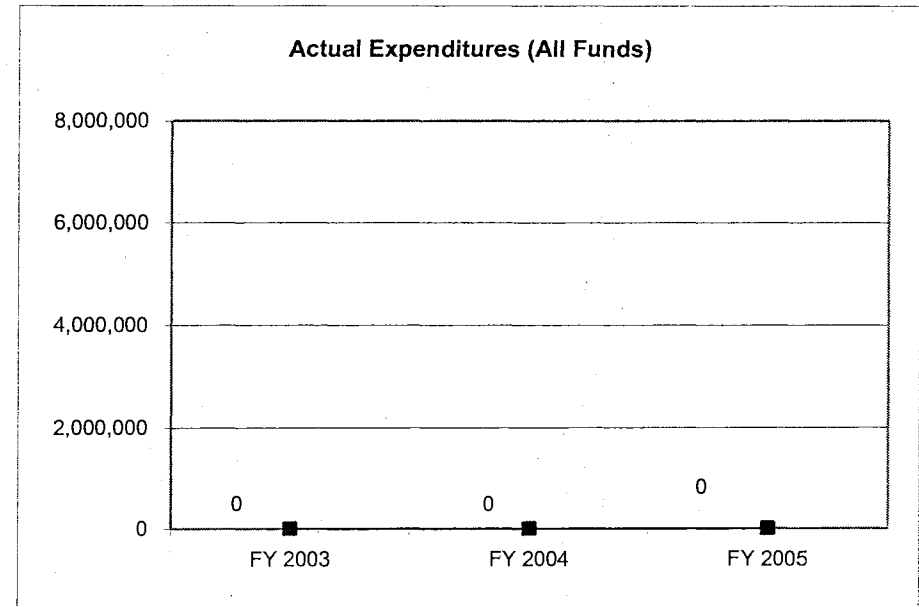
**CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Business and Community Services  
**Core:** Sales Team

**Budget Unit** 41955C

**4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) The Division of Business Development and Trade and the Division of Community Development are merging in FY07, therefore, the expenditures related to these activities may be found in those Core Decision Item Forms for prior periods.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT SALES

#### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reallocation	[#2793]	EE	0.00	251,380	33,484	0	284,864	DED BUSINESS & COMMUNITY DEVELOPMENT E&E REALLOCATED TO BCS E&E
Core Reallocation	[#2799]	EE	0.00	0	0	81,389	81,389	DED BUSINESS E&E (0600) REALLOCATE TO BCS E&E (0600)
Core Reallocation	[#2806]	PS	32.44	867,934	56,035	394,772	1,318,741	REALLOCATE POSITIONS FROM BUSINESS SERVICES AND COMMUNITY DEVELOPMENT
<b>NET DEPARTMENT CHANGES</b>			<b>32.44</b>	<b>1,119,314</b>	<b>89,519</b>	<b>476,161</b>	<b>1,684,994</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	32.44	867,934	56,035	394,772	1,318,741	
		EE	0.00	251,380	33,484	81,389	366,253	
		<b>Total</b>	<b>32.44</b>	<b>1,119,314</b>	<b>89,519</b>	<b>476,161</b>	<b>1,684,994</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	[#3105]	EE	0.00	(199,000)	0	0	(199,000)	To fund switch from GR to Economic Development Advancement Fund
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>(199,000)</b>	<b>0</b>	<b>0</b>	<b>(199,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	32.44	867,934	56,035	394,772	1,318,741	
		EE	0.00	52,380	33,484	81,389	167,253	
		<b>Total</b>	<b>32.44</b>	<b>920,314</b>	<b>89,519</b>	<b>476,161</b>	<b>1,485,994</b>	



# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41955C  <b>BUDGET UNIT NAME:</b> 2391 Sales PS-0101 2393 Sales E&E-0101	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT  <b>DIVISION:</b> Business and Community Services
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.** If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

DEPARTMENT REQUEST					GOVERNOR RECOMMENDATION				
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount
Sales	PS	\$867,934	20%	\$173,587	Sales	PS	\$902,651	20%	\$180,530
Sales	E&E	<u>\$52,380</u>	<u>20%</u>	<u>\$10,476</u>	Sales	E&E	<u>\$52,380</u>	<u>20%</u>	<u>\$10,476</u>
<i>Total Request</i>		\$920,314	20%	\$184,063	<i>Total Gov. Rec.</i>		\$955,031	20%	\$191,006

# **FLEXIBILITY REQUEST FORM**

<b>BUDGET UNIT NUMBER:</b> 41955C	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT
<b>BUDGET UNIT NAME:</b> 2391 Sales PS-0101 2393 Sales E&E-0101	<b>DIVISION:</b> Business and Community Services

**2. Estimate how much flexibility will be used for the budget year.** How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED												
Not Applicable.	Not Applicable.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.												
	<table><tr><td>FY 2006 Flex approp.</td><td>\$0</td></tr><tr><td>PS</td><td>\$0</td></tr><tr><td>EE</td><td>\$0</td></tr></table>	FY 2006 Flex approp.	\$0	PS	\$0	EE	\$0	<table><tr><td>FY 2007 Flex Request</td><td>\$191,006</td></tr><tr><td>PS</td><td>\$180,530</td></tr><tr><td>EE</td><td>\$10,476</td></tr></table>	FY 2007 Flex Request	\$191,006	PS	\$180,530	EE	\$10,476
FY 2006 Flex approp.	\$0													
PS	\$0													
EE	\$0													
FY 2007 Flex Request	\$191,006													
PS	\$180,530													
EE	\$10,476													

**3. Was flexibility approved in the Prior Year Budget or the Current Year Budget?** If so, how was the flexibility used during those years?

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
Not Applicable.	Not Applicable.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	31,392	1.24	31,392	1.24
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	19,932	1.00	19,932	1.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	6,464	0.24	6,464	0.24
MARKETING SPECIALIST II	0	0.00	0	0.00	821,572	20.72	821,572	20.72
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	310,260	7.00	310,260	7.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	10,896	0.24	10,896	0.24
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	39,750	0.50	39,750	0.50
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	65,000	1.00	65,000	1.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	12,069	0.50	12,069	0.50
OTHER	0	0.00	0	0.00	1,406	0.00	1,406	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,318,741</b>	<b>32.44</b>	<b>1,318,741</b>	<b>32.44</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	79,141	0.00	10,181	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	59,541	0.00	3,407	0.00
FUEL & UTILITIES	0	0.00	0	0.00	525	0.00	519	0.00
SUPPLIES	0	0.00	0	0.00	30,725	0.00	10,126	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	47,878	0.00	27,279	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	21,912	0.00	9,553	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	94,625	0.00	74,282	0.00
JANITORIAL SERVICES	0	0.00	0	0.00	500	0.00	500	0.00
M&R SERVICES	0	0.00	0	0.00	3,066	0.00	3,066	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	1,298	0.00	1,298	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	3,001	0.00	3,001	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	1,059	0.00	1,059	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	1	0.00	1	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	0	0.00	906	0.00	906	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	3,377	0.00	3,377	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	5,243	0.00	5,243	0.00

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	0	0.00	0	0.00	13,455	0.00	13,455	0.00
TOTAL - EE	0	0.00	0	0.00	366,253	0.00	167,253	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,684,994</b>	<b>32.44</b>	<b>\$1,485,994</b>	<b>32.44</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,119,314	21.77	\$920,314	21.77
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$89,519	1.42	\$89,519	1.42
OTHER FUNDS	\$0	0.00	\$0	0.00	\$476,161	9.25	\$476,161	9.25

## PROGRAM DESCRIPTION

<b>Department:</b>	<b>Economic Development</b>
<b>Program Name:</b>	<b>Sales Team</b>
<b>Program is found in the following core budget(s): Business and Community Services</b>	
<p><b>1. What does this program do?</b>  The mission of the Sales Team within the Division of Business and Community Services is to sell Missouri -- our communities, our friendly business environment, our infrastructure, our well-trained workers -- as the best place in the U.S. to locate and conduct business. With an emphasis on the creation of high quality, family-supporting jobs for Missourians, the team finds and supports regional and national opportunities to stimulate private investment, increase local revenues and partner with local communities. Sales Team members work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses they serve. Additionally, to address identified needs within critical industries, the Sales Team is developing industry specialists to focus on specific areas that are critical to the economic growth of our state, such as agriculture, life sciences, automobile manufacturing and advanced technology. The Sales Team works in partnership with the Marketing, Finance and Compliance Teams to achieve their common goals.</p> <p><b>2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)</b>  Section 620.010, RSMo which establishes the Department of Economic Development and divisions.</p> <p><b>3. Are there federal matching requirements? If yes, please explain.</b>  No.</p> <p><b>4. Is this a federally mandated program? If yes, please explain.</b>  No.</p> <p><b>5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.</b>  <i>See Business Development &amp; Trade and Community Development cores for this information.</i></p>	

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Sales Team

**Program is found in the following core budget(s):** Business and Community Services

**6. What are the sources of the "Other " funds?**

Missouri Technology Investment Fund (0172); DED Admin. (0547); and Missouri Job Development Fund (0600).

**7a. Provide an effectiveness measure.**

See Business Development & Trade and Community Development cores for this information.

**7b Provide an efficiency measure.**

See Business Development & Trade and Community Development cores for this information.

**7c Provide the number of clients/individuals served, if applicable.**

See Business Development & Trade and Community Development cores for this information.

**7d Provide a customer satisfaction measure, if available.**

See Business Development & Trade and Community Development cores for this information.

NEW DECISION ITEM  
RANK: 5 OF 14

Department : Economic Development	Budget Unit <u>41955C</u>
Division: Business and Community Services	
DI Name Sales Team/Business and Community Outreach	DI #1419027

**1. AMOUNT OF REQUEST**

FY 2007 Budget Request				
	GR	Federal	Other	Total
PS	231,780	0	0	231,780
EE	49,975	0	0	49,975
PSD	0	0	0	0
Total	281,755	0	0	281,755

FTE	5.00	0.00	0.00	5.00
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Est. Fringe	113,317	0	0	113,317
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes:

FY 2007 Governor's Recommendation				
	GR	Fed	Other	Total
PS	0	0	231,780	231,780
EE	0	0	49,975	49,975
PSD	0	0	0	0
Total	0	0	281,755	281,755

FTE	0.00	0.00	5.00	5.00
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Est. Fringe	0	0	113,317	113,317
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

Notes:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

DED is requesting a new Decision Item totaling \$281,755 from General Revenue to fund five Marketing Specialist III positions within the Business and Community Services division. The economy of Missouri is constantly changing, driven by new markets, new technologies and an ever fluctuating economy. DED is currently implementing a new plan of action to focus on creating quality jobs and improving the entrepreneurial spirit of the state of Missouri. DED will use the sales-driven business model to create an environment within DED committed to producing positive, accountable results. Under this reorganization, the Business Development Trade and Community Development divisions have merged. DED has built new teams in the areas of Sales, Marketing, Finance and Compliance. Their mission is to create high-quality jobs, attract major employers and strengthen the economic growth of communities. In order to accomplish this mission, DED must have qualified, knowledgeable staff in the field working both locally and nationally to develop these opportunities. Industry specialists will be put in place to focus on specific areas critical to the economic growth of our state such as, agriculture, life sciences, automobile manufacturing and advanced technology. NOTE: The Governor recommended funding from the Economic Development Advancement Fund.

NEW DECISION ITEM  
RANK: 5 OF 14

Department : Economic Development	Budget Unit 41955C
Division: Business and Community Services	
DI Name Sales Team/Business and Community Outreach	DI #1419027

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The mission of the Sales team is to aggressively work with communities and businesses in order to create economic development opportunities through business attraction, retention or expansion and also through international trade opportunities for Missouri companies. The Sales team will support regional and national opportunities to create jobs, stimulate private investment, increase local revenues and partner with local communities. Industry specialists will focus on industries that are critical to the economic growth of Missouri. The 20-member team is currently about 5 members less than what is needed in order to aggressively pursue the new strategy. Therefore, BCS/Sales Team is requesting an additional five Marketing Specialist positions at the market level III, Range 27, Step R (\$46,356 annual salary) totaling \$231,780. The E&E for these positions is estimated at \$49,975 or \$9,995 per new staff member. The E&E for each position includes: one-time office equipment (529.00); one-time computer equipment (966.00); office supplies (300.00); in-state travel (2,400) at \$200 per month; out-of-state travel (3,000) 2 trips at \$1,500 per trip; professional development (1,500); and communication (1,300) for recurring charges \$20/month, cell phone at \$85/month and \$40 for additional charges. The FTE are requested at a II b/c of the lack of the III position in BRASS.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Marketing Specialist III, (Range 27, Step R)	231,780	5.0					231,780 0	5.0 0.0	
<b>Total PS</b>	<b>231,780</b>	<b>5.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>231,780</b>	<b>5.0</b>	<b>0</b>
140 Travel, In-state	12,000						12,000		
160 Travel, Out-state	15,000						15,000		
190 Supplies	1,500						1,500		
320 Professional Development	7,500						7,500		
340 Communication Services	6,500						6,500		
480 Computer Equipment (one-time)	4,830						4,830		4,830
580 Office Equipment (one-time)	2,645						2,645		580
<b>Total EE</b>	<b>49,975</b>		<b>0</b>		<b>0</b>		<b>49,975</b>		<b>5,410</b>
Program Distributions	0				0		0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>281,755</b>	<b>5.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>281,755</b>	<b>5.0</b>	<b>5,410</b>



NEW DECISION ITEM  
RANK: 5 OF 14

Department : Economic Development					Budget Unit <u>41955C</u>				
Division: Business and Community Services									
DI Name Sales Team/Business and Community Outreach					DI #1419027				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Marketing Specialist III, (Range 27, Step R)					231,780	5.0	231,780	5.0	
							0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>231,780</b>	<b>5.0</b>	<b>231,780</b>	<b>5.0</b>	<b>0</b>
140 Travel, In-state					12,000		12,000		
160 Travel, Out-state					15,000		15,000		
190 Supplies					1,500		1,500		
320 Professional Development					7,500		7,500		
340 Communication Services					6,500		6,500		
480 Computer Equipment (one-time)					4,830		4,830		4,830
580 Office Equipment (one-time)					2,645		2,645		580
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>49,975</b>		<b>49,975</b>		<b>5,410</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>281,755</b>	<b>5.0</b>	<b>281,755</b>	<b>5.0</b>	<b>5,410</b>

NEW DECISION ITEM  
RANK: 5 OF 14

Department : <b>Economic Development</b>	Budget Unit <b>41955C</b>
Division: <b>Business and Community Services</b>	
DI Name <b>Sales Team/Business and Community Outreach</b>	DI #1419027

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness of this new decision item will contribute to the dollar amount of capital investment made by Missouri companies. The investment a firm makes in itself and Missouri through capital investment demonstrates their commitment to the state and is an indicator of the businesses potential for longer-term stability. Investments impact the tax base and wealth of the community and state.

**6b. Provide an efficiency measure.**

The efficiency of this new decision item will contribute to the cost to the state to retain an existing job or create a new job. DED tracks the number of jobs associated with the recruitment of new jobs or the retention of existing jobs versus the dollar amount of financial incentives utilized by the business.

**6c. Provide the number of clients/individuals served, if applicable.**

DED measures on a quarterly basis the number of announced projects, or businesses that have publicly announced a new location or expansion to the state of Missouri.

**6d. Provide a customer satisfaction measure, if available.**

Customer satisfaction is measured quarterly by surveying our local and regional economic development partners and actual businesses themselves.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The mission of the newly created Business and Community Services division is to market Missouri as the best place in the U.S. to locate and conduct business, in order to create high quality, family-supporting jobs for Missourians. The division will support regional and national opportunities in order to stimulate private capital investment, increase local revenues and partner with local communities.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>BCS Sales Community Outreach - 1419027</b>								
MARKETING SPECIALIST II	0	0.00	0	0.00	231,780	5.00	231,780	5.00
TOTAL - PS	0	0.00	0	0.00	231,780	5.00	231,780	5.00
TRAVEL, IN-STATE	0	0.00	0	0.00	12,000	0.00	12,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	15,000	0.00	15,000	0.00
SUPPLIES	0	0.00	0	0.00	1,500	0.00	1,500	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	7,500	0.00	7,500	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	6,500	0.00	6,500	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	4,830	0.00	4,830	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	2,645	0.00	2,645	0.00
TOTAL - EE	0	0.00	0	0.00	49,975	0.00	49,975	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$281,755	5.00	\$281,755	5.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$281,755	5.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$281,755	5.00

NEW DECISION ITEM  
RANK: 8 OF 14

Department : Economic Development	Budget Unit <u>41955C</u>
Division: Business and Community Services	
DI Name Impl. HB 576 & HB 348 (Military Comm and Small Business Fairness Brd.)	DI # <u>1419006</u>

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	22,800	0	0	22,800
PSD	0	0	0	0
<b>Total</b>	<b>22,800</b>	<b>0</b>	<b>0</b>	<b>22,800</b>

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	22,800	0	0	22,800
PSD	0	0	0	0
<b>Total</b>	<b>22,800</b>	<b>0</b>	<b>0</b>	<b>22,800</b>

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This new decision item is to request funds totaling \$22,800 for the implementation of new legislation passed during 2005 -- House Bills 576 and 348. House Bill 576 established the nine-member Small Business Regulatory Fairness Board (SBRFB) whose purpose is to provide state agencies with input regarding rules that adversely affect small businesses. The board is responsible for conducting hearings and soliciting input from small business owners and state agencies regarding any rules proposed by a state agency affecting small businesses and providing an evaluation report to the Governor and General Assembly, including recommendations for state agencies regarding regulatory fairness for Missouri's small businesses. House Bill 348 established the nine-member Missouri Military Preparedness and Enhancement Commission (MMPEC) whose purpose is to design and implement measures intended to protect, retain and enhance the present and future mission capabilities at the military posts or bases within the state. They are responsible for advising the Governor and General Assembly on military issues regarding economic and industrial development related to military issues; making recommendations regarding policy development and plans to support the long-term viability and prosperity of the military, active and civilian, in this state, including promoting strategic regional alliances that may extend over state lines; and preparing an annual report to the Governor and General Assembly. Members of both the Small Business Board and the Military Preparedness Commission are to be reimbursed for actual and necessary expenses incurred under the performance of their duties, including travel expenses. The Department of Economic Development is responsible for providing administrative support to these groups.

Department :	Economic Development	Budget Unit	41955C
Division:	Business and Community Services		
DI Name	Impl. HB 576 & HB 348 (Military Comm and Small Business Fairness Brd.)	DI #	1419006

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number**

The requested amount includes Expense and Equipment funding to support the operations of the SBRFB and MMPEC and provide reimbursement to members for expenses related to the discharge of the member's official duties, including in-state travel, mileage reimbursement, meals, printing costs, offices expense, i.e., telephone, postage and misc. office supplies. Annual expenses for each includes: 4 meetings per year (\$1,575/meetingx4=\$6,300) and includes one hotel overnight stay, one dinner and mileage; printing of reports (\$2,035); phone (\$390); postage (\$250); office supplies (\$300); website development (\$1,750); and also includes misc. costs associated with holding hearings for the SBRFB (\$750). Totals \$11,025 per board or \$22,050 plus hearing costs for a grand total of \$22,800.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
140/Travel, In-State	11,950						11,950		
190/Supplies	1,492						1,492		
340/Communication Services & Supplies	780						780		
400/Professional Services	8,578						8,578		
							0		
<b>Total EE</b>	<b>22,800</b>		<b>0</b>		<b>0</b>		<b>22,800</b>		<b>0</b>
	0						0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>22,800</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>22,800</b>	<b>0.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: 8 OF 14

Department : <u>Economic Development</u>					Budget Unit <u>41955C</u>				
Division: <u>Business and Community Services</u>									
DI Name <u>Impl. HB 576 &amp; HB 348 (Military Comm and Small Business Fairness Brd.)</u>					DI # <u>1419006</u>				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
140/Travel, In-State	11,950						11,950		
190/Supplies	1,492						1,492		
340/Communication Services & Supplies	780						780		
400/Professional Services	8,578						8,578		
Total EE	22,800		0		0		22,800		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Grand Total	22,800	0.0	0	0.0	0	0.0	22,800	0.0	0

Department :	Economic Development	Budget Unit	41955C
Division:	Business and Community Services		
DI Name	Impl. HB 576 & HB 348 (Military Comm and Small Business Fairness Brd.)	DI #	1419006

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The purpose of the SBRFB and MMPEC is to provide advice and input to the Governor and General Assembly regarding small business and military preparedness issues.

**6b. Provide an efficiency measure.**

The purpose of the SBRFB and MMPEC is to provide advice and input to the Governor and General Assembly regarding small business and military preparedness issues.

**6c. Provide the number of clients/individuals served, if applicable.**

Both the SBRFB and the MMPEC serve all citizens and businesses of the state of Missouri; therefore, this measure is not applicable.

**6d.**

N/A

**Provide a customer satisfaction measure, if available.**

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

DED will provide staff support to the SBRFB and MMPEC and pay for administrative expenses associated with the boards.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Sm Bus Fair Bd/MO Military Bd - 1419006</b>								
TRAVEL, IN-STATE	0	0.00	0	0.00	11,950	0.00	11,950	0.00
SUPPLIES	0	0.00	0	0.00	1,492	0.00	1,492	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	780	0.00	780	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	8,578	0.00	8,578	0.00
TOTAL - EE	0	0.00	0	0.00	22,800	0.00	22,800	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$22,800</b>	<b>0.00</b>	<b>\$22,800</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$22,800	0.00	\$22,800	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



Department : <u>Economic Development</u>	Budget Unit <u>41955C</u>
Division: <u>Business and Community Services/Marketing</u>	
DI Name: <u>Sales E&amp;E (Economic Development Advancement Fund)</u>	DI# <u>1419031</u>

**1. AMOUNT OF REQUEST**

	FY2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	199,000	199,000
PSD	0	0	0	0
Total	0	0	199,000	199,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

Notes:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Previously funded from General Revenue reallocated to Economic Development Advancement Fund.</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor recommended modifying the funding source from General Revenue to the Economic Development Advancement Fund. The Sales Team within the Division of Business and Community Services sells Missouri -- our communities, our infrastructure, and our well-trained, dedicated workers. Missouri is the best place in the U.S. to locate and conduct business. With an emphasis on creating additional high quality, family supporting jobs for Missourians, the team finds and supports regional and national growth opportunities stimulating private investment, increasing local revenues, and partnering with local communities.

Sales Team members work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses they serve. Additionally, to address identified needs within critical industries, the Sales Team is developing industry specialists to focus on agriculture, life sciences, automobile manufacturing and advanced technology. The Sales Team works in partnership with the Marketing, Finance and Compliance Teams to achieve their common goals.

**NEW DECISION ITEM**  
**RANK: 3 OF 14**

<b>Department :</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41955C</b>
<b>Division:</b>	<b>Business and Community Services/Marketing</b>		
<b>DI Name:</b>	<b>Sales E&amp;E (Economic Development Advancement Fund)</b>	<b>DI#</b>	<b>1419031</b>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Based upon the Sales Team Core. This new decision item modifies the existing core's funding source from General Revenue to the Economic Development Advancement Fund.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Total EE	0		0		0		0		0
Total PSD	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: 3 OF 14

Department : <u>Economic Development</u>			Budget Unit <u>41955C</u>						
Division: <u>Business and Community Services/Marketing</u>									
DI Name: <u>Sales E&amp;E (Economic Development Advancement Fund)</u>			DI# <u>1419031</u>						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
140 IN-STATE TRAVEL					54,592		54,592		
160 OUT-STATE TRAVEL					44,438		44,438		
180 FUEL & UTILITIES					9		9		
190 SUPPLIES					16,308		16,308		
320 PROFESSIONAL DEVELOPMENT					16,307		16,307		
340 COMMUNICATION SERV & SUPP					9,785		9,785		
400 PROFESSIONAL SERVICES					50,553		50,553		
430 M&R SERVICES					242		242		
580 OFFICE EQUIPMENT					625		625		
590 OTHER EQUIPMENT					496		496		
680 BUILDING LEASE PAYMENTS					81		81		
690 EQUIPMENT RENTALS & LEASES					2,270		2,270		
740 MISCELLANEOUS EXPENSES					3,021		3,021		
740 REBILLABLE EXPENSES					273		273		
Total EE	0		0		199,000		199,000		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Grand Total	0	0.0	0	0.0	199,000	0.0	199,000	0.0	0

NEW DECISION ITEM  
RANK: 3 OF 14

<b>Department :</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>41955C</u>
<b>Division:</b> <u>Business and Community Services/Marketing</u>	
<b>DI Name:</b> <u>Sales E&amp;E (Economic Development Advancement Fund)</u>	<b>DI#</b> <u>1419031</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

See Business Development & Trade and Community Development cores for this information.

**6b. Provide an efficiency measure.**

See Business Development & Trade and Community Development cores for this information.

**6c. Provide the number of clients/individuals served, if applicable.**

See Business Development & Trade and Community Development cores for this information.

**6d. Provide a customer satisfaction measure, if available.**

See Business Development & Trade and Community Development cores for this information.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

See Business Development & Trade and Community Development cores for this information.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>FUND SWITCH-SALES - 1419031</b>								
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	80,726	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	56,134	0.00
FUEL & UTILITIES	0	0.00	0	0.00	0	0.00	6	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	20,599	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	20,599	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	12,359	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	8,577	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	199,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$199,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$199,000	0.00

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>FINANCE</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	542,216	15.77	542,216	15.77	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	205,751	5.42	205,751	5.42	
TOTAL - PS	0	0.00	0	0.00	747,967	21.19	747,967	21.19	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	111,240	0.00	30,240	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	127,170	0.00	127,170	0.00	
TOTAL - EE	0	0.00	0	0.00	238,410	0.00	157,410	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>986,377</b>	<b>21.19</b>	<b>905,377</b>	<b>21.19</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	21,688	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	8,230	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	29,918	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>29,918</b>	<b>0.00</b>	
<b>FUND SWITCH-FINANCE - 1419032</b>									
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	81,000	0.00	
TOTAL - EE	0	0.00	0	0.00	0	0.00	81,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>81,000</b>	<b>0.00</b>	
<b>BCS Finance Community Outreach - 1419026</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	92,712	2.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	92,712	2.00	
TOTAL - PS	0	0.00	0	0.00	92,712	2.00	92,712	2.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	19,990	0.00	0	0.00	

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
BCS Finance Community Outreach - 1419026								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	19,990	0.00
TOTAL - EE	0	0.00	0	0.00	19,990	0.00	19,990	0.00
TOTAL	0	0.00	0	0.00	112,702	2.00	112,702	2.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,099,079	23.19	\$1,128,997	23.19

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# CORE DECISION ITEM

<b>Department:</b> Economic Development					<b>Budget Unit</b> 41965C				
<b>Division:</b> Business and Community Services									
<b>Core:</b> Finance Team									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	542,216	205,751		747,967	PS	542,216	205,751		747,967
EE	111,240	127,170		238,410	EE	30,240	127,170		157,410
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>653,456</b>	<b>332,921</b>	<b>0</b>	<b>986,377</b>	<b>Total</b>	<b>572,456</b>	<b>332,921</b>	<b>0</b>	<b>905,377</b>
<b>FTE</b>	<b>15.77</b>	<b>5.42</b>	<b>0.00</b>	<b>21.19</b>	<b>FTE</b>	<b>15.77</b>	<b>5.42</b>	<b>0.00</b>	<b>21.19</b>
<b>Est. Fringe</b>	265,089	100,592	0	365,681	<b>Est. Fringe</b>	265,089	100,592	0	365,681
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes: The Governor recommended a core reduction of \$81,000 in E&E. See new decision item for the Economic Development Advancement Fund.				
<b>2. CORE DESCRIPTION</b>									
Within the Division of Business and Community Services, the Finance Team packages finance agreements, suggests appropriate incentives and writes proposals that are attractive to companies interested in locating or expanding in Missouri. The Finance Team will work in partnership with the Sales, Marketing and Compliance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and increase growth opportunities.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Finance Team									



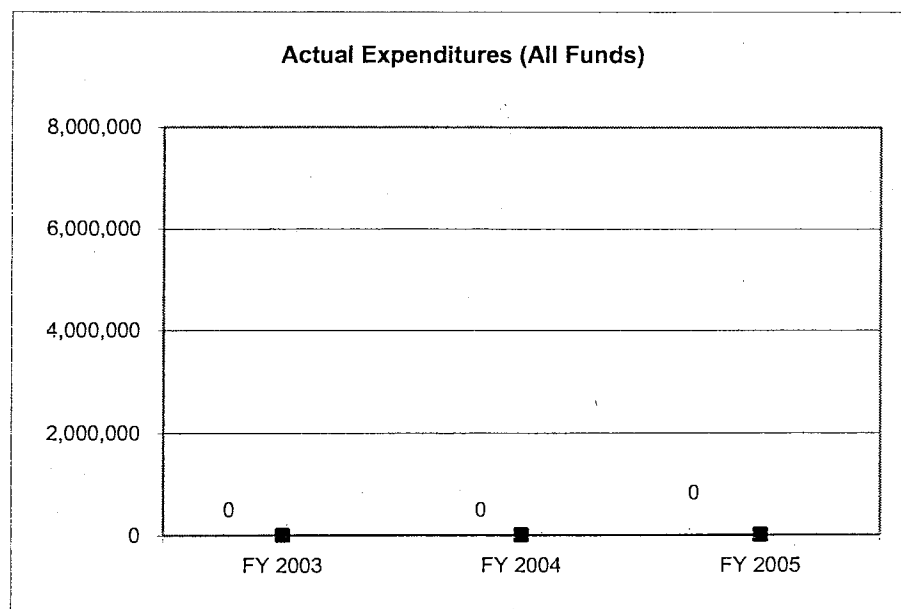
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Finance Team

Budget Unit 41965C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) The Division of Business Development and Trade and the Division of Community Development are merging in FY07, therefore, the expenditures related to these activities may be found in those Core Decision Item Forms for prior periods.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT FINANCE

#### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reallocation	[#2794]	EE	0.00	111,240	127,170	0	238,410	DED BUSINESS & COMMUNITY DEVELOPMENT E&E (0123) REALLOCATED TO BCS E&E (0123)
Core Reallocation	[#2811]	PS	21.19	542,216	205,751	0	747,967	REALLOCATE POSITIONS FROM BUSINESS SERVICES AND COMMUNITY DEVELOPMENT
<b>NET DEPARTMENT CHANGES</b>			<b>21.19</b>	<b>653,456</b>	<b>332,921</b>	<b>0</b>	<b>986,377</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	21.19	542,216	205,751	0	747,967	
		EE	0.00	111,240	127,170	0	238,410	
		<b>Total</b>	<b>21.19</b>	<b>653,456</b>	<b>332,921</b>	<b>0</b>	<b>986,377</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	[#3107]	EE	0.00	(81,000)	0	0	(81,000)	To switch from GR to Economic Development Advancement Fund
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>(81,000)</b>	<b>0</b>	<b>0</b>	<b>(81,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	21.19	542,216	205,751	0	747,967	
		EE	0.00	30,240	127,170	0	157,410	
		<b>Total</b>	<b>21.19</b>	<b>572,456</b>	<b>332,921</b>	<b>0</b>	<b>905,377</b>	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41965C  <b>BUDGET UNIT NAME:</b> 2407 Finance PS-0101 2410 Finance E&E-0101	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT  <b>DIVISION:</b> Business and Community Services
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.** If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

DEPARTMENT REQUEST					GOVERNOR RECOMMENDATION				
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount
Finance	PS	\$542,216	20%	\$108,443	Finance	PS	\$563,904	20%	\$112,781
Finance	E&E	<u>\$30,240</u>	<u>20%</u>	<u>\$6,048</u>	Finance	E&E	<u>\$30,240</u>	<u>20%</u>	<u>\$6,048</u>
<i>Total Request</i>		\$572,456	20%	\$114,491	<i>Total Gov. Rec.</i>		\$594,144	20%	\$118,829

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41965C  <b>BUDGET UNIT NAME:</b> 2407 Finance PS-0101 2410 Finance E&E-0101	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT  <b>DIVISION:</b> Business and Community Services
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**2. Estimate how much flexibility will be used for the budget year.** How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
Not Applicable.	Not Applicable.           <div style="display: flex; justify-content: space-between;"> <div>FY 2006 Flex approp.</div> <div> <div>\$0</div> <div>PS \$0</div> <div>EE \$0</div> </div> </div>	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.           <div style="display: flex; justify-content: space-between;"> <div>FY 2007 Flex Request</div> <div> <div>\$118,829</div> <div>PS \$112,781</div> <div>EE \$6,048</div> </div> </div>

**3. Was flexibility approved in the Prior Year Budget or the Current Year Budget?** If so, how was the flexibility used during those years?

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
Not Applicable.	Not Applicable.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	6,164	0.24	6,164	0.24
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	42,516	2.00	42,516	2.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	51,356	2.24	51,356	2.24
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	488,472	13.72	488,472	13.72
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	10,896	0.24	10,896	0.24
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	51,372	1.00	51,372	1.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	39,750	0.50	39,750	0.50
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	51,372	1.00	51,372	1.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	6,069	0.25	6,069	0.25
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>747,967</b>	<b>21.19</b>	<b>747,967</b>	<b>21.19</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	52,034	0.00	14,955	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	21,947	0.00	16,413	0.00
FUEL & UTILITIES	0	0.00	0	0.00	52	0.00	52	0.00
SUPPLIES	0	0.00	0	0.00	21,214	0.00	21,214	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	69,026	0.00	30,639	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	12,906	0.00	12,906	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	46,504	0.00	46,504	0.00
M&R SERVICES	0	0.00	0	0.00	838	0.00	838	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	4,189	0.00	4,189	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	2,314	0.00	2,314	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	1,408	0.00	1,408	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	3	0.00	3	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	0	0.00	331	0.00	331	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	1,058	0.00	1,058	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	2,451	0.00	2,451	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	2,135	0.00	2,135	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>238,410</b>	<b>0.00</b>	<b>157,410</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$986,377</b>	<b>21.19</b>	<b>\$905,377</b>	<b>21.19</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$653,456</b>	<b>15.77</b>	<b>\$572,456</b>	<b>15.77</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$332,921</b>	<b>5.42</b>	<b>\$332,921</b>	<b>5.42</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Finance Team**

**Program is found in the following core budget(s): Business and Community Services**

**1. What does this program do?**

Within the Division of Business and Community Services, the Finance Team packages finance agreements, suggests appropriate incentives and writes proposals that are attractive to companies interested in locating or expanding in Missouri. The Finance Team will work in partnership with the Sales, Marketing and Compliance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and increase growth opportunities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo which establishes the Department of Economic Development and divisions.

**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**

*See Business Development & Trade and Community Development cores for this information.*

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Finance Team**

**Program is found in the following core budget(s): Business and Community Services**

**6. What are the sources of the "Other " funds?**

Business Extension Services Team (UEL)(0280), Main Street Program Fund (0596)

**7a. Provide an effectiveness measure.**

*See Business Development & Trade and Community Development cores for this information.*

**7b Provide an efficiency measure.**

*See Business Development & Trade and Community Development cores for this information.*

**7c Provide the number of clients/individuals served, if applicable.**

*See Business Development & Trade and Community Development cores for this information.*

**7d Provide a customer satisfaction measure, if available.**

*See Business Development & Trade and Community Development cores for this information.*

NEW DECISION ITEM  
RANK: 5 OF 14

Department : Economic Development	Budget Unit <u>41965C</u>
Division: Business and Community Services	
DI Name Finance Team/Business and Community Outreach	DI # 1419026

**1. AMOUNT OF REQUEST**

FY 2007 Budget Request					FY 2007 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	92,712	0	0	92,712	PS	0	0	92,712	92,712
EE	19,990	0	0	19,990	EE	0	0	19,990	19,990
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>112,702</b>	<b>0</b>	<b>0</b>	<b>112,702</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>112,702</b>	<b>112,702</b>
FTE	2.00	0.00	0.00	2.00	FTE	0.00	0.00	2.00	2.00

<b>Est. Fringe</b>	45,327	0	0	45,327
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Notes:

<b>Est. Fringe</b>	0	0	45,327	45,327
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)  
Notes:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

New Legislation	New Program	Supplemental
Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	Cost to Continue
GR Pick-Up	Space Request	Equipment Replacement
Pay Plan	Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

DED is requesting a new Decision Item totaling \$112,702 from General Revenue to fund two Economic Development Incentive Specialist III positions within the Business and Community Services division. The economy of Missouri is constantly changing, driven by new markets, new technologies and an ever fluctuating economy. DED is currently implementing a new plan of action to focus on creating quality jobs and improving the entrepreneurial spirit of the state of Missouri. DED will use the sales-driven business model to create an environment within DED committed to producing positive, accountable results. Under this reorganization, the Business Development Trade and Community Development divisions have merged. DED has built new teams in the areas of Sales, Marketing, Finance and Compliance. Their mission is to create high-quality jobs, attract major employers and strengthen the economic growth of communities. In order to accomplish this mission, DED must have qualified, knowledgeable staff on the Finance Team to package finance agreements, suggest appropriate incentives and write proposals that are attractive to companies interested in locating or expanding in Missouri. NOTE: The Governor recommended funding from the Economic Development Advancement Fund.



Department : Economic Development	Budget Unit 41965C
Division: Business and Community Services	
DI Name Finance Team/Business and Community Outreach	DI # 1419026

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The Business and Community Services division, specifically the Finance Team, is responsible for overseeing and administering 31 tax credit/financial incentive programs with the purpose of stimulating economic development activities or providing community support to encourage assessment and planning, infrastructure development, strengthen non-profit organizations, promote volunteerism, and fund redevelopment projects. The mission of the Finance Team is to provide companies and communities with more efficient, consistent and reliable information pertaining to the programs. The BCS Finance Team is requesting an additional two Economic Development Incentive Specialist positions at market step, Range 27, Step R (\$46,356 annual salary) totaling \$92,712 in Personal Service. The E&E for these positions is estimated at \$19,990 or \$9,995 per new staff member. The E&E for each position includes: one-time office equipment (529.00); one-time computer equipment (966.00); office supplies (300.00); in-state travel (2,400) at \$200 per month; out-of-state travel (3,000) 2 trips at \$1,500 per trip; professional development (1,500); and communication (1,300) for recurring charges \$20/month, cell phone at \$85/month and \$40 for additional charges. The FTE are

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Econ Dev Inc Spec III, (Range 27, Step R)	92,712	2.0					92,712	2.0	
							0	0.0	
<b>Total PS</b>	<b>92,712</b>	<b>2.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>92,712</b>	<b>2.0</b>	<b>0</b>
140 Travel, In-state	4,800						4,800		
160 Travel, Out-state	6,000						6,000		
190 Supplies	600						600		
320 Professional Development	3,000						3,000		
340 Communication Services	2,600						2,600		
480 Computer Equipment (one-time)	1,932						1,932		1,932
580 Office Equipment (one-time)	1,058						1,058		1,058
							0		
<b>Total EE</b>	<b>19,990</b>		<b>0</b>		<b>0</b>		<b>19,990</b>		<b>2,990</b>
Program Distributions	0				0		0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
GR Transfer	0						0		
<b>Grand Total</b>	<b>112,702</b>	<b>2.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>112,702</b>	<b>2.0</b>	<b>2,990</b>

NEW DECISION ITEM  
RANK: 5 OF 14

Department : Economic Development					Budget Unit <u>41965C</u>				
Division: Business and Community Services									
DI Name Finance Team/Business and Community Outreach					DI # 1419026				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Econ Dev Inc Spec III, (Range 27, Step R)					92,712	2.0	92,712	2.0	
							0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>92,712</b>	<b>2.0</b>	<b>92,712</b>	<b>2.0</b>	<b>0</b>
140 Travel, In-state					4,800		4,800		
160 Travel, Out-state					6,000		6,000		
190 Supplies					600		600		
320 Professional Development					3,000		3,000		
340 Communication Services					2,600		2,600		
480 Computer Equipment (one-time)					1,932		1,932		1,932
580 Office Equipment (one-time)					1,058		1,058		1,058
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>19,990</b>		<b>19,990</b>		<b>2,990</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>112,702</b>	<b>2.0</b>	<b>112,702</b>	<b>2.0</b>	<b>2,990</b>

NEW DECISION ITEM  
RANK: 5 OF 14

<b>Department :</b> Economic Development	<b>Budget Unit</b> <u>41965C</u>
<b>Division:</b> Business and Community Services	
<b>DI Name</b> Finance Team/Business and Community Outreach	<b>DI #</b> 1419026

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

<p><b>6a. Provide an effectiveness measure.</b></p> <p>The effectiveness of this new decision item will contribute to the dollar amount of capital investment made by Missouri companies. The investment a firm makes in itself and Missouri through capital investment demonstrates their commitment to the state and is an indicator of the businesses potential for longer-term stability. Investments impact the tax base and wealth of the community and state.</p>	<p><b>6b. Provide an efficiency measure.</b></p> <p>The efficiency of this new decision item will contribute to the cost to the state to retain an existing job or create a new job. DED tracks the number of jobs associated with the recruitment of new jobs or the retention of existing jobs versus the dollar amount of financial incentives utilized by the business.</p>
<p><b>6c. Provide the number of clients/individuals served, if applicable.</b></p> <p>DED measures on a quarterly basis the number of announced projects, or businesses that have publicly announced a new location or expansion to the state of Missouri.</p>	<p><b>6d. Provide a customer satisfaction measure, if available.</b></p> <p>Customer satisfaction is measured quarterly by surveying our local and regional economic development partners and actual businesses themselves.</p>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The mission of the newly created Business and Community Services division is to market Missouri as the best place in the U.S. to locate and conduct business, in order to create high quality, family-supporting jobs for Missourians. The division will support regional and national opportunities in order to stimulate private capital investment, increase local revenues and partner with local communities.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>ECS Finance Community Outreach - 1419026</b>								
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	92,712	2.00	92,712	2.00
TOTAL - PS	0	0.00	0	0.00	92,712	2.00	92,712	2.00
TRAVEL, IN-STATE	0	0.00	0	0.00	4,800	0.00	4,800	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	6,000	0.00	6,000	0.00
SUPPLIES	0	0.00	0	0.00	600	0.00	600	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	3,000	0.00	3,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	2,600	0.00	2,600	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	1,932	0.00	1,932	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	1,058	0.00	1,058	0.00
TOTAL - EE	0	0.00	0	0.00	19,990	0.00	19,990	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$112,702	2.00	\$112,702	2.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$112,702	2.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$112,702	2.00

<b>Department :</b> Economic Development	<b>Budget Unit</b> 41965C
<b>Division:</b> Business and Community Services/Marketing	
<b>DI Name:</b> Finance E&E (Economic Development Advancement Fund)	<b>DI#</b> 1419032

**1. AMOUNT OF REQUEST**

FY2007 Budget Request				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

FY 2007 Governor's Recommendation				
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	81,000	81,000
PSD	0	0	0	0
Total	0	0	81,000	81,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

Notes:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other:	Previously funded from General Revenue reallocated to Economic Development Advancement Fund.

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor recommended modifying the funding source from General Revenue to the Economic Development Advancement Fund. Within the Division of Business and Community Services, the Finance Team packages finance agreements, suggests appropriate incentives and writes proposals that are attractive to companies interested in locating or expanding in Missouri. The Finance Team will work in partnership with the Sales, Marketing and Compliance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and increase growth opportunities.

NEW DECISION ITEM  
RANK: 3 OF 14

Department : <u>Economic Development</u>	Budget Unit <u>41965C</u>
Division: <u>Business and Community Services/Marketing</u>	
DI Name: <u>Finance E&amp;E (Economic Development Advancement Fund)</u>	DI# <u>1419032</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Based upon the Finance Team Core. This new decision item modifies the existing core's funding source from General Revenue to the Economic Development Advancement Fund.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR	Dept Req GR	Dept Req FED	Dept Req FED	Dept Req OTHER	Dept Req OTHER	Dept Req TOTAL	Dept Req TOTAL	Dept Req One-Time
	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Total EE	0		0		0		0		0
					0		0		
Total PSD	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: 3 OF 14

Department : Economic Development					Budget Unit 41965C				
Division: Business and Community Services/Marketing									
DI Name: Finance E&E (Economic Development Advancement Fund)					DI# 1419032				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
140 IN-STATE TRAVEL					27,000		27,000		
160 OUT-STATE TRAVEL					7,500		7,500		
180 FUEL & UTILITIES					8		8		
190 SUPPLIES					8,100		8,100		
320 PROFESSIONAL DEVELOPMENT					27,952		27,952		
340 COMMUNICATION SERV & SUPP					8,100		8,100		
400 PROFESSIONAL SERVICES					1,500		1,500		
430 M&R SERVICES							0		
580 OFFICE EQUIPMENT					8		8		
590 OTHER EQUIPMENT					8		8		
680 BUILDING LEASE PAYMENTS							0		
690 EQUIPMENT RENTALS & LEASES					750		750		
740 MISCELLANEOUS EXPENSES					74		74		
740 REBILLABLE EXPENSES							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>81,000</u>		<u>81,000</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>81,000</u>	<u>0.0</u>	<u>81,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: 3 OF 14

Department :	Economic Development	Budget Unit	41965C
Division:	Business and Community Services/Marketing		
DI Name:	Finance E&E (Economic Development Advancement Fund)	DI#	1419032

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

See Business Development & Trade and Community Development Cores

**6b. Provide an efficiency measure.**

See Business Development & Trade and Community Development Cores

**6c. Provide the number of clients/individuals served, if applicable.**

See Business Development & Trade and Community Development Cores

**6d. Provide a customer satisfaction measure, if available.**

See Business Development & Trade and Community Development Cores

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

See Business Development & Trade and Community Development Cores



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>FUND SWITCH-FINANCE - 1419032</b>								
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	37,079	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	5,534	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	38,387	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	81,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$81,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$81,000	0.00

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit										
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>										
<b>CORE</b>										
PERSONAL SERVICES										
GENERAL REVENUE	0	0.00	0	0.00	158,953	4.64	158,953	4.64		
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	291,117	7.74	291,117	7.74		
TOTAL - PS	0	0.00	0	0.00	450,070	12.38	450,070	12.38		
EXPENSE & EQUIPMENT										
GENERAL REVENUE	0	0.00	0	0.00	70,040	0.00	27,040	0.00		
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	194,995	0.00	194,995	0.00		
TOTAL - EE	0	0.00	0	0.00	265,035	0.00	222,035	0.00		
TOTAL	0	0.00	0	0.00	715,105	12.38	672,105	12.38		
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>										
PERSONAL SERVICES										
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	6,358	0.00		
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	11,644	0.00		
TOTAL - PS	0	0.00	0	0.00	0	0.00	18,002	0.00		
TOTAL	0	0.00	0	0.00	0	0.00	18,002	0.00		
<b>FUND SWITCH-COMPLIANCE - 1419033</b>										
EXPENSE & EQUIPMENT										
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	43,000	0.00		
TOTAL - EE	0	0.00	0	0.00	0	0.00	43,000	0.00		
TOTAL	0	0.00	0	0.00	0	0.00	43,000	0.00		
GRAND TOTAL	\$0	0.00	\$0	0.00	\$715,105	12.38	\$733,107	12.38		

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# CORE DECISION ITEM

<b>Department:</b> Economic Development					<b>Budget Unit</b> 41975C				
<b>Division:</b> Business and Community Services									
<b>Core:</b> Compliance Team									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	158,953	291,117		450,070	PS	158,953	291,117		450,070
EE	70,040	194,995		265,035	EE	27,040	194,995		222,035
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>228,993</b>	<b>486,112</b>	<b>0</b>	<b>715,105</b>	<b>Total</b>	<b>185,993</b>	<b>486,112</b>	<b>0</b>	<b>672,105</b>
<b>FTE</b>	<b>4.64</b>	<b>7.74</b>	<b>0.00</b>	<b>12.38</b>	<b>FTE</b>	<b>4.64</b>	<b>7.74</b>	<b>0.00</b>	<b>12.38</b>
<b>Est. Fringe</b>	77,712	142,327	0	220,039	<b>Est. Fringe</b>	77,712	142,327	0	220,039
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds: The Governor recommended a core reduction of \$43,000 in E&E. See new decision item for the Economic Development Advancement Fund.				
Notes:									
<b>2. CORE DESCRIPTION</b>									
<p>The Compliance Team within the Division of Business and Community Services provides on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with the Sales, Marketing and Finance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and provide growth opportunities throughout the state.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Compliance Team									

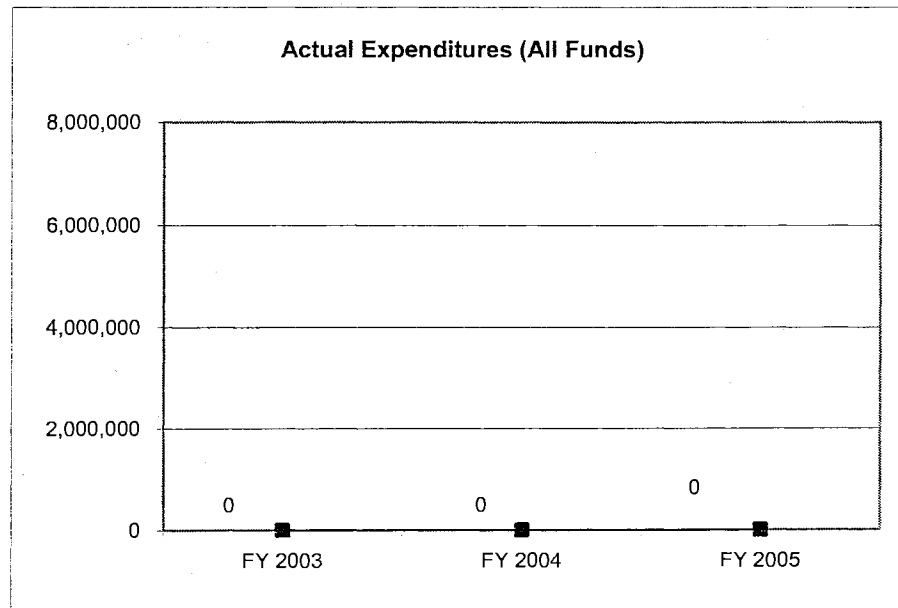
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Compliance Team

Budget Unit 41975C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) The Division of Business Development and Trade and the Division of Community Development are merging in FY07, therefore, the expenditures related to these activities may be found in those Core Decision Item Forms for prior periods.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT COMPLIANCE

#### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reallocation	[#2796]	EE	0.00	70,040	194,995	0	265,035	DED BUSINESS & COMMUNITY DEVELOPMENT E&E (0123) REALLOCATED TO BCS E&E (0123)
Core Reallocation	[#2812]	PS	12.38	158,953	291,117	0	450,070	REALLOCATE POSITIONS FROM BUSINESS SERVICES AND COMMUNITY DEVELOPMENT
<b>NET DEPARTMENT CHANGES</b>			<b>12.38</b>	<b>228,993</b>	<b>486,112</b>	<b>0</b>	<b>715,105</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	12.38	158,953	291,117	0	450,070	
		EE	0.00	70,040	194,995	0	265,035	
		<b>Total</b>	<b>12.38</b>	<b>228,993</b>	<b>486,112</b>	<b>0</b>	<b>715,105</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	[#3109]	EE	0.00	(43,000)	0	0	(43,000)	To switch funds from GR to Economic Development Advancement Fund
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>(43,000)</b>	<b>0</b>	<b>0</b>	<b>(43,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	12.38	158,953	291,117	0	450,070	
		EE	0.00	27,040	194,995	0	222,035	
		<b>Total</b>	<b>12.38</b>	<b>185,993</b>	<b>486,112</b>	<b>0</b>	<b>672,105</b>	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41975C  <b>BUDGET UNIT NAME:</b> 2416 Compliance PS-0101 2422 Compliance E&E-0101	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT  <b>DIVISION:</b> Business and Community Services
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.** If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

DEPARTMENT REQUEST					GOVERNOR RECOMMENDATION				
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount
Compliance	PS	\$158,953	20%	\$31,791	Compliance	PS	\$165,311	20%	\$33,062
Compliance	E&E	<u>\$27,040</u>	<u>20%</u>	<u>\$5,408</u>	Compliance	E&E	<u>\$27,040</u>	<u>20%</u>	<u>\$5,408</u>
<i>Total Request</i>		\$185,993	20%	\$37,199	<i>Total Gov. Rec.</i>		\$192,351	20%	\$38,470

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41975C  <b>BUDGET UNIT NAME:</b> 2416 Compliance PS-0101 2422 Compliance E&E-0101	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT  <b>DIVISION:</b> Business and Community Services
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**2. Estimate how much flexibility will be used for the budget year.** How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
Not Applicable.	Not Applicable.          <div style="display: flex; justify-content: flex-end;"> <div style="text-align: right;">FY 2006 Flex approp.</div> <div style="text-align: right;">\$0</div> </div> <div style="display: flex; justify-content: flex-end;"> <div style="text-align: right;">PS</div> <div style="text-align: right;">\$0</div> </div> <div style="display: flex; justify-content: flex-end;"> <div style="text-align: right;">EE</div> <div style="text-align: right;">\$0</div> </div>	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.          <div style="display: flex; justify-content: flex-end;"> <div style="text-align: right;">FY 2007 Flex Request</div> <div style="text-align: right;">\$38,470</div> </div> <div style="display: flex; justify-content: flex-end;"> <div style="text-align: right;">PS</div> <div style="text-align: right;">\$33,062</div> </div> <div style="display: flex; justify-content: flex-end;"> <div style="text-align: right;">EE</div> <div style="text-align: right;">\$5,408</div> </div>

**3. Was flexibility approved in the Prior Year Budget or the Current Year Budget?** If so, how was the flexibility used during those years?

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
Not Applicable.	Not Applicable.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMPLIANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	6,168	0.30	6,168	0.30
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	19,932	1.00	19,932	1.00
SR OFC SUPPORT/ASST (KEYBRD)	0	0.00	0	0.00	6,468	0.28	6,468	0.28
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	309,415	8.79	309,415	8.79
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	10,896	0.26	10,896	0.26
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	51,372	1.00	51,372	1.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	39,750	0.50	39,750	0.50
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	6,069	0.25	6,069	0.25
TOTAL - PS	12,000	0.00	12,000	0.00	450,070	12.33	450,070	12.33
TRAVEL, IN-STATE	0	0.00	0	0.00	82,443	0.00	9,784	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	9,998	0.00	9,998	0.00
FUEL & UTILITIES	0	0.00	0	0.00	86	0.00	86	0.00
SUPPLIES	0	0.00	0	0.00	23,761	0.00	23,761	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	63,831	0.00	63,831	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	8,775	0.00	8,775	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	90,535	0.00	80,164	0.00
M&R SERVICES	0	0.00	0	0.00	1,511	0.00	1,511	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	7,556	0.00	7,556	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	4,165	0.00	4,165	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	2,531	0.00	2,531	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	5	0.00	5	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	0	0.00	597	0.00	597	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	1,060	0.00	1,060	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	4,338	0.00	4,338	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	3,853	0.00	3,853	0.00
TOTAL - EE	0	0.00	0	0.00	265,035	0.00	222,035	0.00
GRAND TOTAL	12,000	0.00	12,000	0.00	715,105	12.33	672,105	12.33
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$228,993	4.64	\$185,993	4.64
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$486,112	7.74	\$486,112	7.74
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Compliance Team**

**Program is found in the following core budget(s): Business and Community Services**

**1. What does this program do?**

The Compliance Team within the Division of Business and Community Services provides on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with the Sales, Marketing and Finance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and provide growth opportunities throughout the state.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo which establishes the Department of Economic Development and divisions.

**3. Are there federal matching requirements? If yes, please explain.**

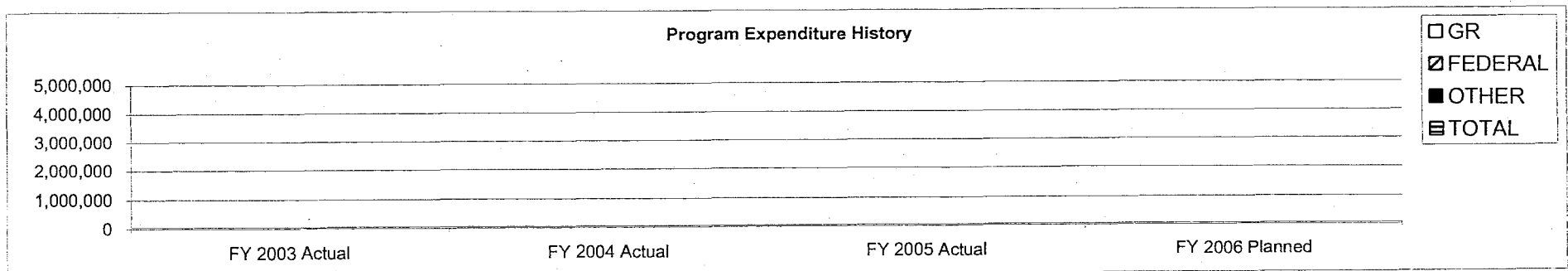
No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**

*NOTE: The Compliance Team is a newly formed activity within the Division of Business and Community Services.*



## PROGRAM DESCRIPTION

Department of Economic Development

Program Name: Compliance Team

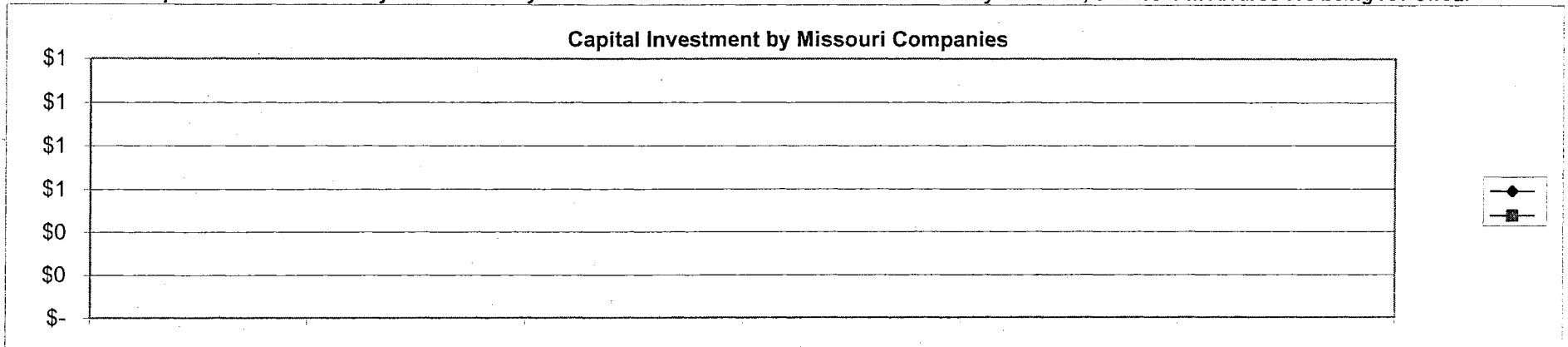
Program is found in the following core budget(s): Business and Community Services

6. What are the sources of the "Other " funds?

N/A

7a. Provide an effectiveness measure.

*NOTE: The Compliance Team is a newly formed activity within the Division of Business and Community Services; therefore measures are being reviewed.*



7b Provide an efficiency measure.

*NOTE: The Compliance Team is a newly formed activity within the Division of Business and Community Services; therefore measures are being reviewed.*

**Cost of State to Retain Existing or Create New Job**

FY2003		FY2004		FY2005		FY2006	FY2007	FY2008
Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Compliance Team**

**Program is found in the following core budget(s): Business and Community Services**

### Cost per Capital Investment by State

*NOTE: The Compliance Team is a newly formed activity within the Division of Business and Community Services; therefore measures are being reviewed.*

FY2003		FY2004		FY2005		FY2006		FY2007	FY2008
Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target	Target

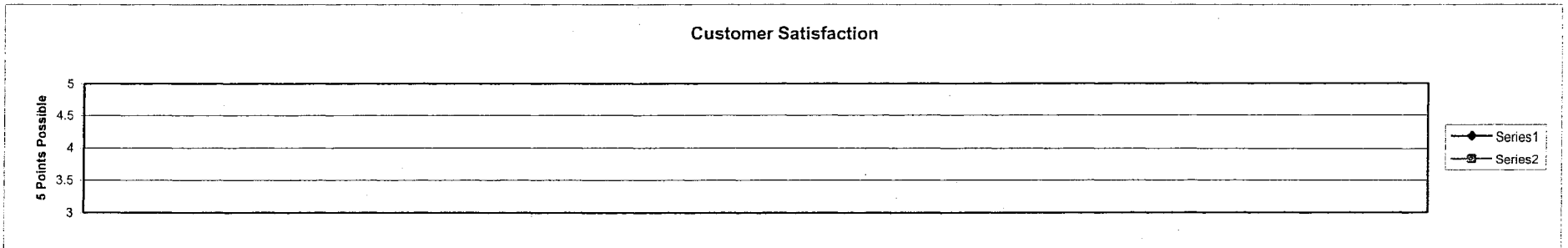
### 7c Provide the number of clients/individuals served, if applicable.

*NOTE: The Compliance Team is a newly formed activity within the Division of Business and Community Services; therefore measures are being reviewed.*

FY2003		FY2004		FY2005		FY2006		FY2007	FY2008
Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target	Target

### 7d Provide a customer satisfaction measure, if available.

*NOTE: The Compliance Team is a newly formed activity within the Division of Business and Community Services; therefore measures are being reviewed.*



NEW DECISION ITEM  
RANK: 3 OF 14

Department : Economic Development Budget Unit 41975C  
Division: Business and Community Services/Marketing  
DI Name: Compliance E&E (Economic Development Advancement Fund) DI# 1419033

**1. AMOUNT OF REQUEST**

	FY2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

**Est. Fringe**      0      0      0      0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	43,000	43,000
PSD	0	0	0	0
Total	0	0	43,000	43,000
FTE	0.00	0.00	0.00	0.00

**Est. Fringe**      0      0      0      0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

Notes:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Previously funded from General Revenue reallocated to Economic Development Advancement Fund.</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor recommended modifying the funding source from General Revenue to the Economic Development Advancement Fund. The Compliance Team within the Division of Business and Community Services provides on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team works in partnership with the Sales, Marketing and Finance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and provide growth opportunities throughout the state.

Department :	Economic Development	Budget Unit	41975C
Division:	Business and Community Services/Marketing		
DI Name:	Compliance E&E (Economic Development Advancement Fund)	DI#	1419033

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Based upon the Compliance Team Core. This new decision item modifies the existing core's funding source from General Revenue to the Economic Development Advancement Fund.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Total EE	0		0		0		0		0
Total PSD	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: 3 OF 14

Department : <u>Economic Development</u>		Budget Unit <u>41975C</u>							
Division: <u>Business and Community Services/Marketing</u>									
DI Name: <u>Compliance E&amp;E (Economic Development Advancement Fund)</u>		DI# <u>1419033</u>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
140 IN-STATE TRAVEL					13,912		13,912		
160 OUT-STATE TRAVEL					3,795		3,795		
180 FUEL & UTILITIES					6		6		
190 SUPPLIES					3,415		3,415		
320 PROFESSIONAL DEVELOPMENT					11,382		11,382		
340 COMMUNICATION SERV & SUPP					3,415		3,415		
400 PROFESSIONAL SERVICES					6,368		6,368		
430 M&R SERVICES							0		
580 OFFICE EQUIPMENT					6		6		
590 OTHER EQUIPMENT					6		6		
680 BUILDING LEASE PAYMENTS							0		
690 EQUIPMENT RENTALS & LEASES					632		632		
740 MISCELLANEOUS EXPENSES					63		63		
740 REBILLABLE EXPENSES							0		
<b>Total EE</b>	0		0		43,000		43,000		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	43,000	0.0	43,000	0.0	0

NEW DECISION ITEM  
RANK: 3 OF 14

Department : <u>Economic Development</u>	Budget Unit <u>41975C</u>
Division: <u>Business and Community Services/Marketing</u>	
DI Name: <u>Compliance E&amp;E (Economic Development Advancement Fund)</u>	DI# <u>1419033</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

See Business Development & Trade and Community Development Cores

**6b. Provide an efficiency measure.**

See Business Development & Trade and Community Development Cores

**6c. Provide the number of clients/individuals served, if applicable.**

See Business Development & Trade and Community Development Cores

**6d. Provide a customer satisfaction measure, if available.**

See Business Development & Trade and Community Development Cores

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

See Business Development & Trade and Community Development Cores

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>FUND SWITCH-COMPLIANCE - 1419033</b>								
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	22,659	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	9,970	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	10,371	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	43,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$43,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$43,000	0.00



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS</b>								
<b>CORE</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	1,259,100	32.12	1,168,329	30.20	0	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	43,413	1.39	68,343	2.00	0	0.00	0	0.00
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	151,541	4.00	0	0.00	0	0.00
MISSOURI TECHNOLOGY INVESTMENT	32,634	0.79	51,878	1.00	0	0.00	0	0.00
DED ADMINISTRATIVE	0	0.00	89,338	1.50	0	0.00	0	0.00
MISSOURI JOB DEVELOPMENT FUND	248,458	6.00	336,894	8.00	0	0.00	0	0.00
TOTAL - PS	1,583,605	40.30	1,866,323	46.70	0	0.00	0	0.00
<b>EXPENSE &amp; EQUIPMENT</b>								
GENERAL REVENUE	1,715,802	0.00	1,418,391	0.00	0	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	6,675	0.00	5,924	0.00	0	0.00	0	0.00
DED ADMINISTRATIVE	0	0.00	25,308	0.00	0	0.00	0	0.00
INTERNATIONAL TRADE SHOW REVOL	124,080	0.00	71,226	0.00	0	0.00	0	0.00
MISSOURI JOB DEVELOPMENT FUND	42,944	0.00	81,389	0.00	0	0.00	0	0.00
TOTAL - EE	1,889,501	0.00	1,602,238	0.00	0	0.00	0	0.00
<b>PROGRAM-SPECIFIC</b>								
INTERNATIONAL TRADE SHOW REVOL	600	0.00	1,012	0.00	0	0.00	0	0.00
TOTAL - PD	600	0.00	1,012	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>3,473,706</b>	<b>40.30</b>	<b>3,469,573</b>	<b>46.70</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,473,706</b>	<b>40.30</b>	<b>\$3,469,573</b>	<b>46.70</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b> <b>Division: Business Development &amp; Trade</b> <b>Core: Business Development &amp; Trade</b>					<b>Budget Unit 41935C</b> <b>Note:</b> During FY-07 DED Reorganization, this core was eliminated. Budget & expenditure information is provided for current & prior fiscal years.				
<b>1. CORE FINANCIAL SUMMARY</b>									
FY 2007 Budget Request					FY 2007 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b> 0    0    0    0 <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<b>Est. Fringe</b> 0    0    0    0 <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:  Notes:       Reorganization of Business Development and Trade into Business and Community Services. See reorganization pages.					Other Funds:  Notes:       Reorganization of Business Development and Trade into Business and Community Services. See reorganization pages.				
<b>2. CORE DESCRIPTION</b>									
The mission of the Missouri Division of Business Development & Trade is to market Missouri as the best place in the U.S. to locate and conduct business in order to create high quality, family-supporting jobs for Missourians. The division will work in partnership with communities and businesses to assist in the attraction, retention and expansion of new and existing businesses to the state. We identify and nurture emerging business sectors and will continue to improve coordination and communication in order to maintain Missouri's competitive business environment.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Business Development					Innovation Centers				
Missouri Manufacturing Extension Partnership					International Trade				
Missouri Technology Corporation/Research Alliance of Missouri									

# **CORE DECISION ITEM**

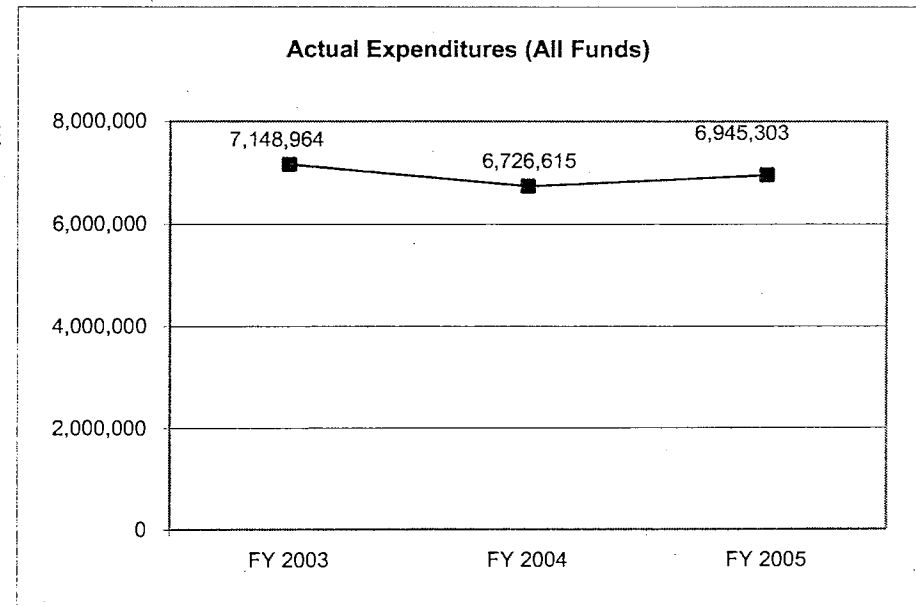
**Department: Economic Development**  
**Division: Business Development & Trade**  
**Core: Business Development & Trade**

**Budget Unit 41935C**

**Note:** During FY-07 DED Reorganization, this core was eliminated.  
 Budget & expenditure information is provided for current & prior fiscal years.

## **4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>	
Appropriation (All Funds)	14,668,975	14,472,701	14,828,862	12,681,812	E
Less Reverted (All Funds)	(781,114)	(107,234)	(673,936)	N/A	
Budget Authority (All Funds)	13,887,861	14,365,467	14,154,926	N/A	
Actual Expenditures (All Funds)	7,148,964	6,726,615	6,945,303	N/A	
Unexpended (All Funds)	6,738,897	7,638,852	7,209,623	N/A	
Unexpended, by Fund:					
General Revenue	286,701	353,683	32,510	N/A	
Federal	2,347,818	2,373,166	2,376,768	N/A	
Other	4,104,378	4,912,003	4,800,345	N/A	
	(1)	(2)	(3)	(4)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1)"E" assigned to International Promotions Fund and Manufacturing Extension Partnership (MEP) Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M and \$2.6M respectively.
- (2)"E" assigned to International Promotions Fund and MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M and \$2.6M respectively.
- (3)"E" assigned to International Promotions Fund and MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M and \$2.6M respectively.
- (4)"E" assigned to International Promotions Fund and MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M and \$2.6M respectively.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT BUSINESS

#### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	46.70	1,168,329	219,884	478,110	1,866,323	
		EE	0.00	1,418,391	5,924	177,923	1,602,238	
		PD	0.00	0	0	1,012	1,012	
		<b>Total</b>	<b>46.70</b>	<b>2,586,720</b>	<b>225,808</b>	<b>657,045</b>	<b>3,469,573</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	[#2763]	EE	0.00	0	0	(25,308)	(25,308)	DED BUSINESS E&E CORE REDUCTION - ELIMINATE VACANT AUTHORITY
Core Reduction	[#2764]	PS	(4.00)	0	(151,541)	0	(151,541)	DED BDT PS CORE REDUCTION - ELIMINATE VACANT FED AUTHORITY
Core Reduction	[#2765]	PS	(1.00)	0	0	(77,338)	(77,338)	DED BDT PS CORE REDUCTION - ELIMINATE VACANT AUTHORITY OTHER
Core Reallocation	[#1084]	EE	0.00	(18,352)	(35)	0	(18,387)	DED DIVISIONS TRANSFER OF IT E&E FROM NON-IT APPROPRIATIONS TO DED IT CONSOLIDATION
Core Reallocation	[#2758]	EE	0.00	(1,400,039)	0	0	(1,400,039)	DED BUSINESS E&E REALLOCATE TO BCS E&E
Core Reallocation	[#2761]	EE	0.00	0	(5,889)	0	(5,889)	DED BUSINESS EXPANSION E&E REALLOCATED TO BCS E&E
Core Reallocation	[#2768]	EE	0.00	0	0	(71,226)	(71,226)	DED BUSINESS E&E REALLOCATED TO BCS E&E
Core Reallocation	[#2768]	PD	0.00	0	0	(1,012)	(1,012)	DED BUSINESS E&E REALLOCATED TO BCS E&E
Core Reallocation	[#2769]	EE	0.00	0	0	(81,389)	(81,389)	DED BUSINESS E&E (0600) REALLOCATED TO BCS E&E (0600)

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT BUSINESS

#### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reallocation	[#2803] PS	(41.70)	(1,168,329)	(68,343)	(400,772)	(1,637,444)	DED BUSINESS PS REALLOCATED TO BCS MARKETING, SALES, COMPLIANCE & FINANCE PS
<b>NET DEPARTMENT CHANGES</b>		<b>(46.70)</b>	<b>(2,586,720)</b>	<b>(225,808)</b>	<b>(657,045)</b>	<b>(3,469,573)</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	0.00	0	0	0	0	
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	0.00	0	0	0	0	
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41935C  <b>BUDGET UNIT NAME:</b> 6247 Business PS-0101 6248 Business E&E-0101	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT  <b>DIVISION:</b> Business Development and Trade
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.** If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

See Request under the Budget Units of Marketing, Sales, Finance and Compliance.

DEPARTMENT REQUEST					GOVERNOR RECOMMENDATION				
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount
Business	PS	\$0		\$0	Business	PS	\$0		\$0
Business	E&E	\$0		\$0	Business	E&E	\$0		\$0
<i>Total Request</i>		\$0		\$0	<i>Total Gov. Rec.</i>		\$0		\$0

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41935C  <b>BUDGET UNIT NAME:</b> 6247 Business PS-0101 6248 Business E&E-0101	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT  <b>DIVISION:</b> Business Development and Trade
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**2. Estimate how much flexibility will be used for the budget year.** How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED												
Not Applicable	<p>Note: Expenditures in PS and E&amp;E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. With budget reductions that have occurred over the past several years, we believe this increased flexibility will allow us to address issues that may arise in during the current fiscal period.</p> <table><tr><td>FY 2006 Flex approp.</td><td>\$517,344</td></tr><tr><td>PS</td><td>\$233,666</td></tr><tr><td>EE</td><td>\$283,678</td></tr></table>	FY 2006 Flex approp.	\$517,344	PS	\$233,666	EE	\$283,678	<p>See Request under the Budget Units of Marketing, Sales, Finance and Compliance.</p> <table><tr><td>FY 2007 Flex Request</td><td>\$0</td></tr><tr><td>PS</td><td>\$0</td></tr><tr><td>EE</td><td>\$0</td></tr></table>	FY 2007 Flex Request	\$0	PS	\$0	EE	\$0
FY 2006 Flex approp.	\$517,344													
PS	\$233,666													
EE	\$283,678													
FY 2007 Flex Request	\$0													
PS	\$0													
EE	\$0													

**3. Was flexibility approved in the Prior Year Budget or the Current Year Budget?** If so, how was the flexibility used during those years?

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
Not Applicable	<p>In FY 2006, Business was appropriated \$517,344 (up to 20%) flexibility between PS &amp; E&amp;E appropriations. This will allow the department to respond to changing situations to continue to provide the best possible, quality service to our customers. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p>

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	49,023	2.00	49,504	2.00	0	0.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	8,255	0.42	19,932	1.00	0	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	59,033	2.41	50,447	2.00	0	0.00	0	0.00
PUBLIC INFORMATION SPEC II	13,882	0.46	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST II	649,862	16.82	746,190	20.40	0	(0.00)	0	(0.00)
BUSINESS INFO SPEC I	0	0.00	31,023	1.00	0	0.00	0	0.00
BUSINESS INFO SPEC II	0	0.00	38,330	1.00	0	0.00	0	0.00
BUSINESS INFO PROG COOR	0	0.00	46,567	1.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	73,232	2.77	60,265	2.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	20,363	0.63	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE COOR	72,595	1.63	55,692	1.00	0	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC IV	160,168	4.00	310,260	7.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	77,147	1.87	41,916	1.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	142,084	2.54	166,764	3.00	0	0.00	0	0.00
DIVISION DIRECTOR	17,688	0.22	0	0.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	154,509	2.58	231,063	3.50	0	0.00	0	0.00
STUDENT WORKER	2,361	0.12	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	66,219	1.11	16,964	0.80	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	17,184	0.72	0	0.00	0	0.00	0	0.00
OTHER	0	0.00	1,406	0.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>1,583,605</b>	<b>40.30</b>	<b>1,866,323</b>	<b>46.70</b>	<b>0</b>	<b>(0.00)</b>	<b>0</b>	<b>(0.00)</b>
TRAVEL, IN-STATE	61,363	0.00	62,629	0.00	0	0.00	0	0.00
TRAVEL, OUT-OF-STATE	87,964	0.00	79,292	0.00	0	0.00	0	0.00
FUEL & UTILITIES	0	0.00	1,002	0.00	0	0.00	0	0.00
SUPPLIES	61,452	0.00	69,659	0.00	0	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	154,558	0.00	67,272	0.00	0	0.00	0	0.00
COMMUNICATION SERV & SUPP	53,294	0.00	69,011	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	1,338,998	0.00	1,084,956	0.00	0	0.00	0	0.00
JANITORIAL SERVICES	0	0.00	1,502	0.00	0	0.00	0	0.00
M&R SERVICES	25,068	0.00	9,341	0.00	0	0.00	0	0.00
COMPUTER EQUIPMENT	23,818	0.00	0	0.00	0	0.00	0	0.00
MOTORIZED EQUIPMENT	12,333	0.00	2	0.00	0	0.00	0	0.00



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS</b>								
<b>CORE</b>								
OFFICE EQUIPMENT	3,304	0.00	15,131	0.00	0	0.00	0	0.00
OTHER EQUIPMENT	2,506	0.00	3,811	0.00	0	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	2	0.00	0	0.00	0	0.00
REAL PROPERTY RENTALS & LEASES	39,517	0.00	22,382	0.00	0	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	4,373	0.00	2,537	0.00	0	0.00	0	0.00
MISCELLANEOUS EXPENSES	20,953	0.00	36,124	0.00	0	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	77,585	0.00	0	0.00	0	0.00
TOTAL - EE	1,889,501	0.00	1,602,238	0.00	0	0.00	0	0.00
PROGRAM DISTRIBUTIONS	0	0.00	600	0.00	0	0.00	0	0.00
REFUNDS	600	0.00	412	0.00	0	0.00	0	0.00
TOTAL - PD	600	0.00	1,012	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$3,473,706</b>	<b>40.30</b>	<b>\$3,469,573</b>	<b>46.70</b>	<b>\$0</b>	<b>(0.00)</b>	<b>\$0</b>	<b>(0.00)</b>
GENERAL REVENUE	\$2,974,902	32.12	\$2,586,720	30.20	\$0	0.00		0.00
FEDERAL FUNDS	\$50,088	1.39	\$225,808	6.00	\$0	0.00		0.00
OTHER FUNDS	\$448,716	6.79	\$657,045	10.50	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Business Development**

**Program is found in the following core budget(s): Business Development and Trade**

**1. What does this program do?**

Our mission in the Missouri Division of Business Development & Trade is to market Missouri as the best place in the U.S. to locate and conduct business in order to create high quality, family-supporting jobs for Missourians. The division will work in partnership with communities and businesses to assist in the attraction, retention and expansion of new and existing businesses to the state. We will identify and nurture emerging business sectors and continue to improve coordination and communication in order to maintain Missouri's competitive business environment.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo which establishes the Department of Economic Development and divisions.

**3. Are there federal matching requirements? If yes, please explain.**

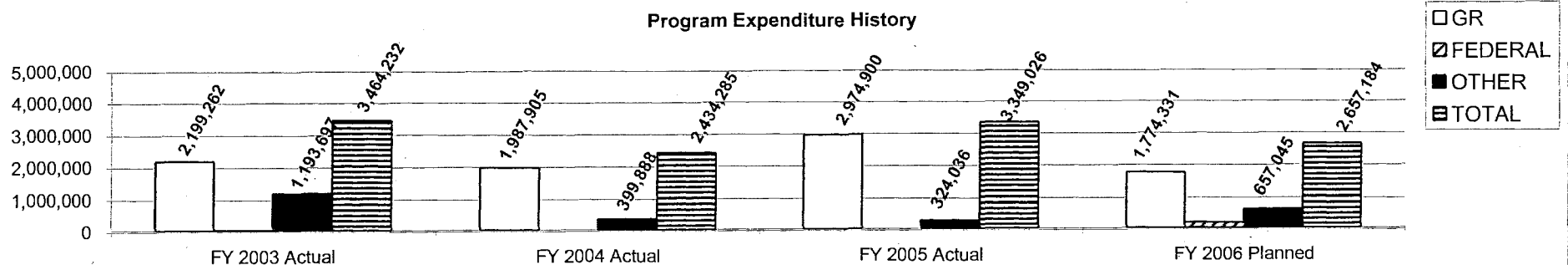
No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**

**Program Expenditure History**



## PROGRAM DESCRIPTION

**Department of Economic Development**

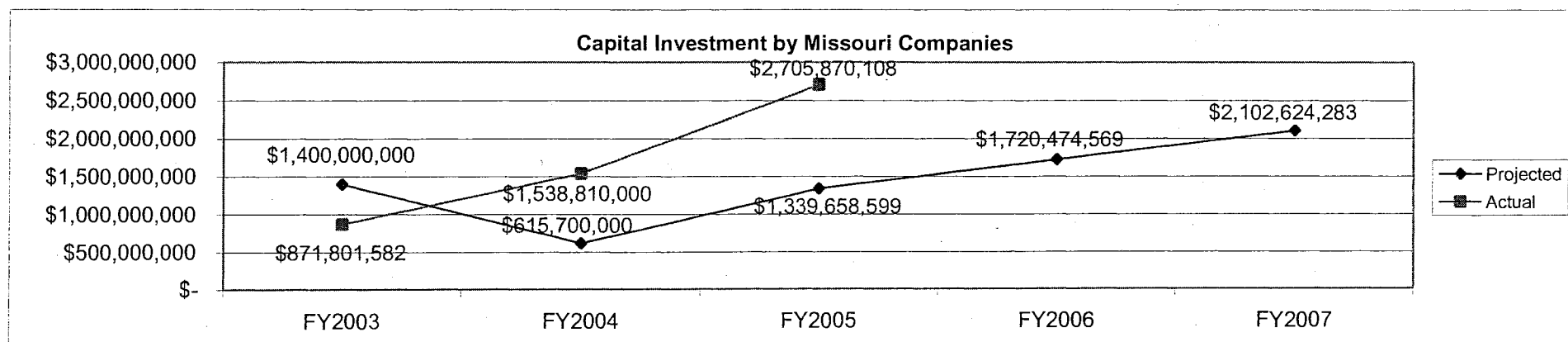
**Program Name: Business Development**

**Program is found in the following core budget(s): Business Development and Trade**

### 6. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172); Business Extension Services Team (0280); DED Admin. (0547); Trade Promotions Fund (0567); Missouri Job Development Fund (0600); and Property Reuse Fund (0830) FY2002 only.

### 7a. Provide an effectiveness measure.



### 7b Provide an efficiency measure.

#### Cost of State to Retain Existing or Create New Job

	FY2003		FY2004		FY2005		FY2006	FY2007
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target
Total Cost to State* (\$)	N/A	25,397,638	N/A	125,715,629	N/A	25,093,111	N/A	N/A
Total Retained/New	N/A	11,056	N/A	20,301	9,055	8,263	9,611	9,707
Cost to State to Create/Retain 1 Job	N/A	\$ 2,297	N/A	\$ 6,193	N/A	\$ 3,037	N/A	N/A

\*This measure includes the cost of incentives to recruit or retain jobs.

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Business Development**

**Program is found in the following core budget(s): Business Development and Trade**

### Cost per Capital Investment by State

	FY2003		FY2004		FY2005		FY2006	FY2007
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target
Total State Spending to Attract Investment* (\$)		43,993,391	N/A	125,715,629	N/A	25,093,111	N/A	N/A
Total Capital Investment by MO Companies (\$)		871,801,582	N/A	1,538,810,000	1,093,149,439	2,705,870,108	1,720,474,569	2,102,624,283
State Spending per \$1 Invested	N/A	\$ 0.05	N/A	\$ 0.08	N/A	\$ 0.01	N/A	N/A

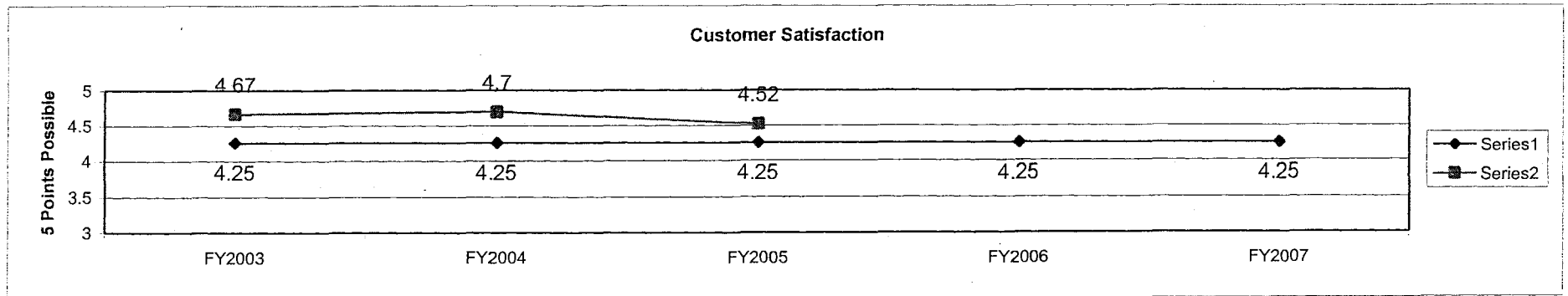
\*This measure includes the cost of incentives to recruit or retain investment.

**7c Provide the number of clients/individuals served, if applicable.**

	FY2003		FY2004		FY2005		FY2006	FY2007
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target
# of Announced Projects	N/A	102	N/A	114	N/A	81	N/A	N/A

\*Announced projects -- business has made decision to relocate or retain business to Missouri.

**7d Provide a customer satisfaction measure, if available.**



## PROGRAM DESCRIPTION

**Department of Economic Development/Business Development & Trade**

**International Trade Representatives (Contracts)**

**Program is found in the following core budget(s): Business Development & Trade**

**1. What does this program do?**

The Division of Business Development & Trade contracts each year with Missouri foreign trade representatives located in Shanghai, Tokyo, Mexico and the United Kingdom. These contractors specialize in key market regions and are available to assist Missouri firms with specific questions related to market entry strategies in a specific market and to counsel them on various aspects of developing new business strategies abroad. Foreign representatives located in Shanghai and Tokyo also promote foreign direct investment in Missouri. The International Trade staff work in partnership with the trade representatives to achieve an increase in Missouri exports and foreign investment.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.170, RSMo which establishes the Export Development Office.

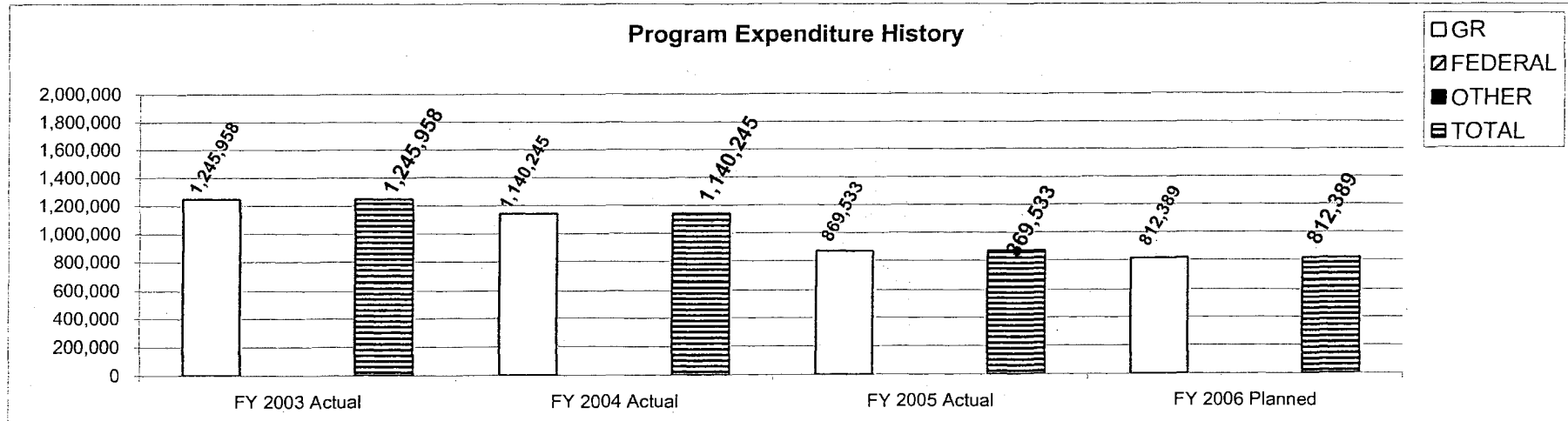
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

Department of Economic Development/Business Development & Trade

International Trade Representatives (Contracts)

Program is found in the following core budget(s): Business Development & Trade

**6. What are the sources of the "Other " funds?**

Not applicable.

**7a. Provide an effectiveness measure.**

Effectiveness measures are under review.

**7b. Provide an efficiency measure.**

Efficiency measures are under review.

# PROGRAM DESCRIPTION

Department of Economic Development/Business Development & Trade

International Trade Representatives (Contracts)

Program is found in the following core budget(s): Business Development & Trade

7c. Provide the number of clients/individuals served, if applicable.

	FY2003		FY2004		FY2005		FY2006	FY2007
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target
Number of Companies Assisted	300	123	300	145	***	300	300	300
Number of Company Projects						836	400	400
Number of Client Impact Statements						45	40	50

\*New measures were adopted in January 2005 due to retooling of Foreign representatives and include number of companies assisted, number of company projects assisted and number of client impact statements received. Sales reported are voluntary by companies assisted on the CIS statements.

7d. Provide a customer satisfaction measure, if available.

	FY2003*		FY2004		FY2005		FY2006	FY2007
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target
Satisfaction*	NA	NA	NA	NA	NA	4.78	4.25	4.25

\*Satisfaction rating compiled using Client Impact Statements.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>COMMUNITY DEVELOPMENT PROGRAM</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	672,703	20.31	690,393	20.25	0	0.00	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	417,547	11.94	571,133	15.00	0	0.00	0	0.00	
TOTAL - PS	1,090,250	32.25	1,261,526	35.25	0	0.00	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	177,963	0.00	136,695	0.00	0	0.00	0	0.00	
DED-ED PRO -CDBG- PASSTHROUGH	58,299	0.00	216,200	0.00	0	0.00	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	148,458	0.00	388,005	0.00	0	0.00	0	0.00	
TOTAL - EE	384,720	0.00	740,900	0.00	0	0.00	0	0.00	
PROGRAM-SPECIFIC									
GENERAL REVENUE	0	0.00	8,481	0.00	0	0.00	0	0.00	
DED-ED PRO -CDBG- PASSTHROUGH	33,735,768	0.00	27,783,800	0.00	0	0.00	0	0.00	
MO MAIN STREET PROGRAM FUND	40,590	0.00	40,590	0.00	0	0.00	0	0.00	
TOTAL - PD	33,776,358	0.00	27,832,871	0.00	0	0.00	0	0.00	
TOTAL	35,251,328	32.25	29,835,297	35.25	0	0.00	0	0.00	
GRAND TOTAL	\$35,251,328	32.25	\$29,835,297	35.25	\$0	0.00	\$0	0.00	

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# CORE DECISION ITEM

Department: Economic Development

Division: Community Development

Core: Community Development Core

Budget Unit 42170C

Note: During FY-07 DED Reorganization, this core was eliminated.  
Budget & expenditure information is provided for current & prior fiscal years.

## 1. CORE FINANCIAL SUMMARY

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes: Reorganization of Community Development into Business and Community Services. See reorganization pages.

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Community Development Division administers a number of programs which help cities, counties, not for profit organizations, homeowners, and developers finance local development and redevelopment activities. These activities (such as infrastructure, housing construction and rehabilitation, downtown revitalization, and community facilities) are designed to create access and opportunities for citizens while improving local quality of life. The funds typically are used to make projects financially feasible where the private market would not bear the cost; or they are used to make activities accessible or affordable to persons and families of low and moderate-income.

## 3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant

# CORE DECISION ITEM

**Department: Economic Development**

**Division: Community Development**

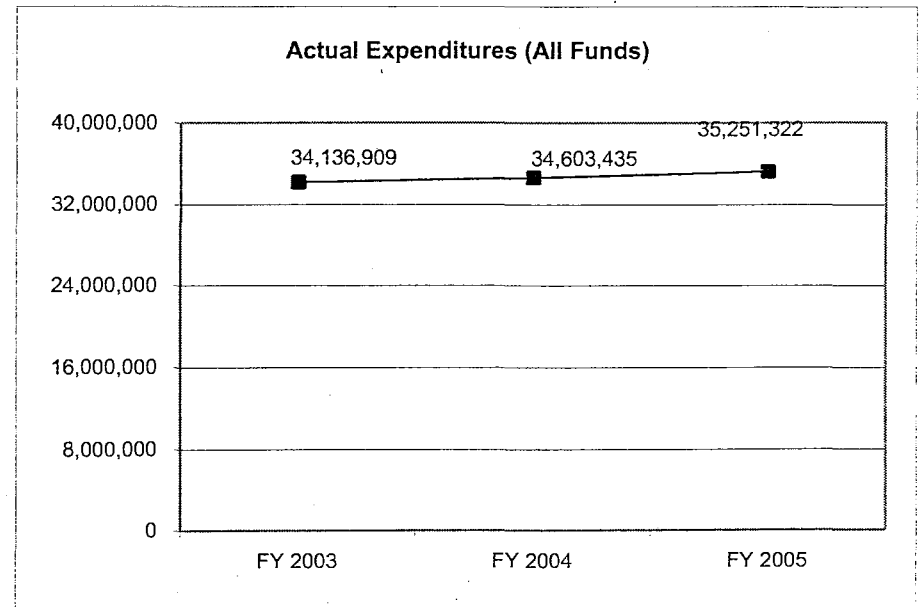
**Core: Community Development Core**

**Budget Unit 42170C**

**Note:** During FY-07 DED Reorganization, this core was eliminated. Budget & expenditure information is provided for current & prior fiscal years.

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	35,227,357	35,958,022	35,887,657	29,835,297 E
Less Reverted (All Funds)	(243,789)	(29,349)	(207,447)	N/A
Budget Authority (All Funds)	34,983,568	35,928,673	35,680,210	N/A
Actual Expenditures (All Funds)	34,136,909	34,603,435	35,251,322	N/A
Unexpended (All Funds)	846,659	1,325,238	428,888	N/A
Unexpended, by Fund:				
General Revenue	42,732	222,630	10,842	N/A
Federal	801,434	1,347,306	418,046	N/A
Other	2,494	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Federal fund authority was lapsed in CDBG federal funds (primarily due to the "E" being increased by \$5,000,000 but not being fully utilized). Other funds lapse for Main Street contract.
  - (2) GR lapse in PS due to hiring freeze. Federal fund authority was lapsed in CDBG federal funds (about half due to the "E" being increased by \$6,000,000 but not being fully utilized).
  - (3) Federal CDBG authority that lapsed -- \$263,525 in Expense and Equipment and \$153,588 in Personal Service.
  - (4) \$28,000,000E in CDBG federal fund authority.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT COMMUNITY DEVELOPMENT PROGRAM

#### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	35.25	690,393	571,133	0	1,261,526	
		EE	0.00	136,695	604,205	0	740,900	
		PD	0.00	8,481	27,783,800	40,590	27,832,871	
		<b>Total</b>	<b>35.25</b>	<b>835,569</b>	<b>28,959,138</b>	<b>40,590</b>	<b>29,835,297</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Transfer Out	[#171]	EE	0.00	(1,810)	0	0	(1,810)	DED JANITORIAL & UTILITY COSTS FOR LEASED FACILITY TRANSFER TO HB13 (BOC 180 \$433 & BOC 420 \$1,377)
Core Reallocation	[#1053]	EE	0.00	0	14,900	0	14,900	DED IT CONSOLIDATION TRANSFER EXCESS BOC 480 BACK TO SENDING DIVISION.
Core Reallocation	[#1086]	EE	0.00	(10,305)	(916)	0	(11,221)	DED DIVISIONS TRANSFER OF IT E&E FROM NON-IT APPROPRIATIONS TO DED IT CONSOL
Core Reallocation	[#1456]	EE	0.00	8,481	0	0	8,481	DED CD TO BRING IN LINE WITH ACTUAL EXPENDITURES.
Core Reallocation	[#1456]	PD	0.00	(8,481)	0	0	(8,481)	DED CD TO BRING IN LINE WITH ACTUAL EXPENDITURES.
Core Reallocation	[#2759]	EE	0.00	(133,061)	0	0	(133,061)	DED COMMUNITY DEVELOPMENT E&E REALLOCATED TO BCS E&E
Core Reallocation	[#2760]	EE	0.00	0	(216,200)	0	(216,200)	DED COMMUNITY DEVELOPMENT GRANTS REALLOCATED TO BCS COMMUNITY DEVELOPMENT BLOCK GRANTS
Core Reallocation	[#2760]	PD	0.00	0	(27,783,800)	0	(27,783,800)	DED COMMUNITY DEVELOPMENT GRANTS REALLOCATED TO BCS COMMUNITY DEVELOPMENT BLOCK GRANTS
Core Reallocation	[#2762]	EE	0.00	0	(401,989)	0	(401,989)	DED COMMUNITY DEVELOPMENT E&E REALLOCATED TO BCS E&E

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT COMMUNITY DEVELOPMENT PROGRAM

#### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reallocation	[#2770]	PD	0.00	0	0	(40,590)	(40,590)	DED COMMUNITY DEVELOPMENT MAINSTREET PROGRAM REALLOCATED TO BCS MAINSTREET PROGRAM
Core Reallocation	[#2805]	PS	(35.25)	(690,393)	(571,133)	0	(1,261,526)	DED COMMUNITY DEVELOPMENT PS REALLOCATED TO BCS MARKETING, SALES, FINANCE, AND COMPLIANCE
<b>NET DEPARTMENT CHANGES</b>			<b>(35.25)</b>	<b>(835,569)</b>	<b>(28,959,138)</b>	<b>(40,590)</b>	<b>(29,835,297)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	0.00	0	0	0	0	
		EE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	0.00	0	0	0	0	
		EE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42170C	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT
<b>BUDGET UNIT NAME:</b> 3638 Community Dev Prgm PS-0101 2181 Community Dev Prgm E&E-0101	<b>DIVISION:</b> Community Development

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.** If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

See Request under the Budget Units of Marketing, Sales, Finance and Compliance.

DEPARTMENT REQUEST					GOVERNOR RECOMMENDATION				
The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriations.									
Section	PS or E&E	Core	% Flex Requested	Flex Request Amount	Section	PS or E&E	Core	% Flex Gov Rec	Flex Gov Rec Amount
Community Development	PS		\$0	\$0		PS		\$0	\$0
Community Development	E&E		<u>\$0</u>	<u>\$0</u>		E&E		<u>\$0</u>	<u>\$0</u>
<i>Total Request</i>			\$0	\$0	<i>Total Gov. Rec.</i>			\$0	\$0

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42170C	<b>DEPARTMENT:</b> ECONOMIC DEVELOPMENT
<b>BUDGET UNIT NAME:</b> 3638 Community Dev Prgm PS-0101 2181 Community Dev Prgm E&E-0101	<b>DIVISION:</b> Community Development

**2. Estimate how much flexibility will be used for the budget year.** How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED																		
Not Applicable	<p>Note: Expenditures in PS and E&amp;E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. With budget reductions that have occurred over the past several years, we believe this increased flexibility will allow us to address issues that may arise in during the current fiscal period.</p> <table style="width: 100%; margin-top: 20px;"> <tr> <td style="width: 30%;">FY 2006 Flex approp.</td><td style="width: 10%;">Total</td><td style="width: 60%;">\$29,035</td></tr> <tr> <td></td><td>PS</td><td>\$0</td></tr> <tr> <td></td><td>E&amp;E</td><td>\$29,035</td></tr> </table>	FY 2006 Flex approp.	Total	\$29,035		PS	\$0		E&E	\$29,035	<p>See Request under the Budget Units of Marketing, Sales, Finance and Compliance.</p> <table style="width: 100%; margin-top: 20px;"> <tr> <td style="width: 30%;">FY 2007 Flex Request</td><td style="width: 10%;">Total</td><td style="width: 60%;">\$0</td></tr> <tr> <td></td><td>PS</td><td>\$0</td></tr> <tr> <td></td><td>E&amp;E</td><td>\$0</td></tr> </table>	FY 2007 Flex Request	Total	\$0		PS	\$0		E&E	\$0
FY 2006 Flex approp.	Total	\$29,035																		
	PS	\$0																		
	E&E	\$29,035																		
FY 2007 Flex Request	Total	\$0																		
	PS	\$0																		
	E&E	\$0																		

**3. Was flexibility approved in the Prior Year Budget or the Current Year Budget?** If so, how was the flexibility used during those years?

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
Not Applicable	<p>In FY 2006, Community Development was appropriated \$167,114 (up to 20%) flexibility between PS &amp; E&amp;E appropriations. This will allow the department to respond to changing situations to continue to provide the best possible, quality service to our customers. Special or emergency projects and staff assistance for communities, training for employees and local community developers, purchase of supplies and equipment to make the division more efficient.</p>

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMMUNITY DEVELOPMENT PROGRAM</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	13,358	0.54	0	0.00	0	0.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	81,673	4.01	119,744	5.00	0	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	22,570	1.00	21,620	1.00	0	0.00	0	0.00
ACCOUNTANT II	102,227	2.89	104,836	3.00	0	0.00	0	0.00
PUBLIC INFORMATION SPEC II	30,108	1.00	36,322	1.00	0	0.00	0	0.00
PLANNER I	22,751	0.74	26,444	1.00	0	0.00	0	0.00
PLANNER III	46,306	1.00	45,356	1.00	0	0.00	0	0.00
MARKETING SPECIALIST II	1,387	0.03	0	0.00	0	0.00	0	0.00
COMMUNITY DEV PROG SPEC	35,722	1.00	38,772	1.00	0	0.00	0	0.00
COMMUNITY DEV REP I	77,808	2.97	120,224	4.00	0	0.00	0	0.00
COMMUNITY DEV REP II	148,151	4.37	162,457	4.00	0	0.00	0	0.00
COMMUNITY DEV REP III	123,331	3.48	158,412	4.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	39,450	1.51	25,808	1.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	79,590	2.08	74,673	2.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE COOR	28,059	0.78	37,444	1.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	78,864	1.83	81,352	2.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	56,135	1.17	48,300	1.00	0	0.00	0	0.00
DIVISION DIRECTOR	77,053	1.00	77,104	1.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	10,990	0.46	41,422	1.00	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	14,717	0.39	4,448	0.25	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	36,788	1.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>1,090,250</b>	<b>32.25</b>	<b>1,261,526</b>	<b>35.25</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	29,391	0.00	56,496	0.00	0	0.00	0	0.00
TRAVEL, OUT-OF-STATE	15,571	0.00	13,148	0.00	0	0.00	0	0.00
FUEL & UTILITIES	0	0.00	1,808	0.00	0	0.00	0	0.00
SUPPLIES	53,045	0.00	94,209	0.00	0	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	48,705	0.00	194,850	0.00	0	0.00	0	0.00
COMMUNICATION SERV & SUPP	23,890	0.00	21,856	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	139,084	0.00	279,279	0.00	0	0.00	0	0.00
JANITORIAL SERVICES	0	0.00	3,457	0.00	0	0.00	0	0.00
M&R SERVICES	18,916	0.00	8,920	0.00	0	0.00	0	0.00
COMPUTER EQUIPMENT	8,917	0.00	0	0.00	0	0.00	0	0.00

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# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMMUNITY DEVELOPMENT PROGRAM</b>								
<b>CORE</b>								
MOTORIZED EQUIPMENT	4,353	0.00	15,001	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	21,527	0.00	8,560	0.00	0	0.00	0	0.00
OTHER EQUIPMENT	941	0.00	6,948	0.00	0	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	5,587	0.00	0	0.00	0	0.00
REAL PROPERTY RENTALS & LEASES	1,344	0.00	2,755	0.00	0	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	1,532	0.00	2,355	0.00	0	0.00	0	0.00
MISCELLANEOUS EXPENSES	10,004	0.00	17,347	0.00	0	0.00	0	0.00
REBILLABLE EXPENSES	7,500	0.00	8,324	0.00	0	0.00	0	0.00
TOTAL - EE	384,720	0.00	740,900	0.00	0	0.00	0	0.00
PROGRAM DISTRIBUTIONS	33,776,358	0.00	27,832,871	0.00	0	0.00	0	0.00
TOTAL - PD	33,776,358	0.00	27,832,871	0.00	0	0.00	0	0.00
GRAND TOTAL	\$35,251,328	32.25	\$29,835,297	35.25	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$850,666	20.31	\$835,569	20.25	\$0	0.00		0.00
FEDERAL FUNDS	\$34,360,072	11.94	\$28,959,138	15.00	\$0	0.00		0.00
OTHER FUNDS	\$40,590	0.00	\$40,590	0.00	\$0	0.00		0.00





# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit		FY 2005		FY 2006		FY 2007		FY 2007	
Decision Item		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>INNOVATION CENTERS</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
MISSOURI TECHNOLOGY INVESTMENT		1,261,454	0.00	1,131,150	0.00	1,131,150	0.00	1,131,150	0.00
TOTAL - PD		1,261,454	0.00	1,131,150	0.00	1,131,150	0.00	1,131,150	0.00
<b>TOTAL</b>		<b>1,261,454</b>	<b>0.00</b>	<b>1,131,150</b>	<b>0.00</b>	<b>1,131,150</b>	<b>0.00</b>	<b>1,131,150</b>	<b>0.00</b>
<b>BCS - New Innovation Centers - 1419002</b>									
<b>PROGRAM-SPECIFIC</b>									
MISSOURI TECHNOLOGY INVESTMENT		0	0.00	0	0.00	250,000	0.00	150,000	0.00
TOTAL - PD		0	0.00	0	0.00	250,000	0.00	150,000	0.00
<b>TOTAL</b>		<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>250,000</b>	<b>0.00</b>	<b>150,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>		<b>\$1,261,454</b>	<b>0.00</b>	<b>\$1,131,150</b>	<b>0.00</b>	<b>\$1,381,150</b>	<b>0.00</b>	<b>\$1,281,150</b>	<b>0.00</b>

# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42010C				
Division: Business and Community Services									
Core: Innovation Centers									
1. CORE FINANCIAL SUMMARY									
FY 2007 Budget Request					FY 2007 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1,131,150	1,131,150	PSD	0	0	1,131,150	1,131,150
Total	0	0	1,131,150	1,131,150	Total	0	0	1,131,150	1,131,150
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Missouri Technology Investment Fund (0172)					Other Funds: Missouri Technology Investment Fund (0172)				
Notes: Reallocate all Innovation Centers into one appropriation.					Notes: Joplin \$150,000 Startup Innovation Centers \$95,288 Kirksville \$150,000 Southeast Missouri \$180,056 St. Louis \$225,000 Rolla \$180,056 (See new decision item Columbia \$150,750 for start up centers.)				
2. CORE DESCRIPTION									
Missouri currently has five designated innovation centers located in Columbia, Rolla, St. Louis, Cape Girardeau and Joplin. In December, 2004, the Kansas City Innovation Center ceased operations and no new Kansas City center was approved during the fiscal year. One new center located in Joplin was designated by the Missouri Technology Center in the Spring of 2005, but received no appropriated funding. Innovation Centers offer a wide range of management and technical assistance to technology-based businesses. The centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to increase profits. Innovation Center clients become a part of a network of state, federal, university and private resources designed to develop and support high-growth businesses. Innovation Centers work with entrepreneurs by providing services such as helping to develop sound business growth models, obtain financing, find appropriate incubator office and research space, develop marketing plans, networking opportunities, and research connections with universities.									

# CORE DECISION ITEM

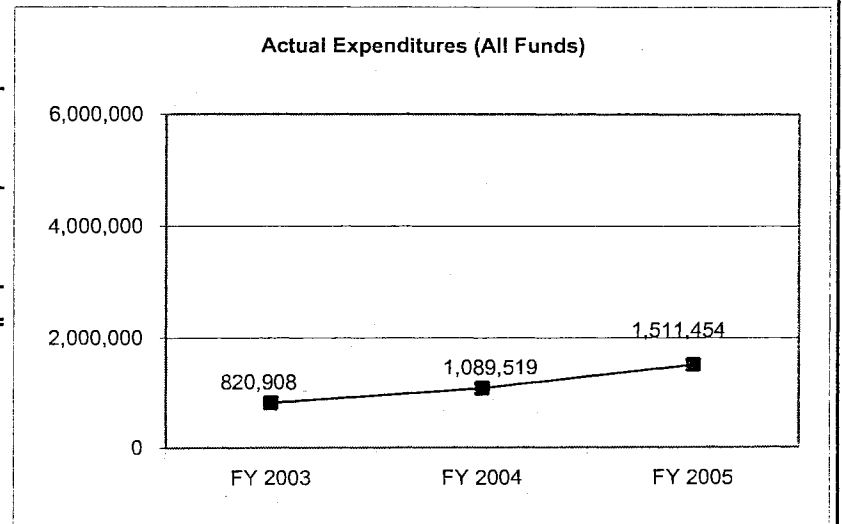
Department: <u>Economic Development</u>	Budget Unit <u>42010C</u>
Division: <u>Business and Community Services</u>	
Core: <u>Innovation Centers</u>	

## 3. PROGRAM LISTING (list programs included in this core funding)

Innovation Centers

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	864,118	1,164,118	1,558,200	1,131,150
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	864,118	1,164,118	1,558,200	1,131,150
Actual Expenditures (All Funds)	820,908	1,089,519	1,511,454	N/A
Unexpended (All Funds)	43,210	74,599	46,746	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	43,210	74,599	46,746	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1)
- (2) One-time appropriation of \$700,000 for Technology-Based Investments with \$300,000 going to Innovation Centers and \$400,000 going to the Missouri Technology Corporation.
- (3) Includes one-time appropriation of \$250,000 for Fort Leonard Wood Technology Development project.

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT INNOVATION CENTERS

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,131,150	1,131,150	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,131,150</b>	<b>1,131,150</b>	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,131,150	1,131,150	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,131,150</b>	<b>1,131,150</b>	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,131,150	1,131,150	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,131,150</b>	<b>1,131,150</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>INNOVATION CENTERS</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	1,261,454	0.00	1,131,150	0.00	1,131,150	0.00	1,131,150	0.00
TOTAL - PD	1,261,454	0.00	1,131,150	0.00	1,131,150	0.00	1,131,150	0.00
GRAND TOTAL	\$1,261,454	0.00	\$1,131,150	0.00	\$1,131,150	0.00	\$1,131,150	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,261,454	0.00	\$1,131,150	0.00	\$1,131,150	0.00	\$1,131,150	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Innovation Centers

**Program is found in the following core budget(s):** Innovation Centers

**1. What does this program do?**

Missouri currently has five designated innovation centers located in Columbia, Rolla, St. Louis, Cape Girardeau and Joplin. In December 2004 the Kansas City Innovation Center ceased operations and no new Kansas City center was approved during the FY. One new center located in Joplin was designed by the Missouri Technology Center in the Spring of 2005, but received no appropriated funding. Innovation Centers offer a wide range of management and technical assistance to technology-based businesses. The centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to increase profits. Innovation Center clients become a part of a network of state, federal, university and private resources designed to develop and support high-growth businesses. Innovation Centers work with entrepreneurs by providing services such as helping to develop sound business growth models, obtain financing, find appropriate incubator office and research space, develop marketing plans, networking opportunities, and research connections with universities. These clients may be in the form of tenants of an incubator in the traditional sense, or they may be clients that need the in-depth services of our innovation centers, but do not need the real estate of the incubator. In this latter case, Innovation Centers often act as "incubators without walls" and provide many valuable services to companies not directly tied to the incubator. The second type of client served by Innovation Centers is existing and growing companies trying to bring a new product to market. These clients do not need as much help with the structure of their business model or other aspects of their business, but they have a specific need in technology transfer to take a technology idea and move it into the marketplace. These types of clients are more project oriented services, and the relationship with the innovation center is not an intensive long-term relationship, but driven by products (projects) under development in the pipeline. Innovation Centers provide a 1:1 match from other funds, as required by Section 348.253.2, RSMo.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 348.271, RSMo, Centers for Advanced Technology - Innovation Centers to be established to develop new technology-based business

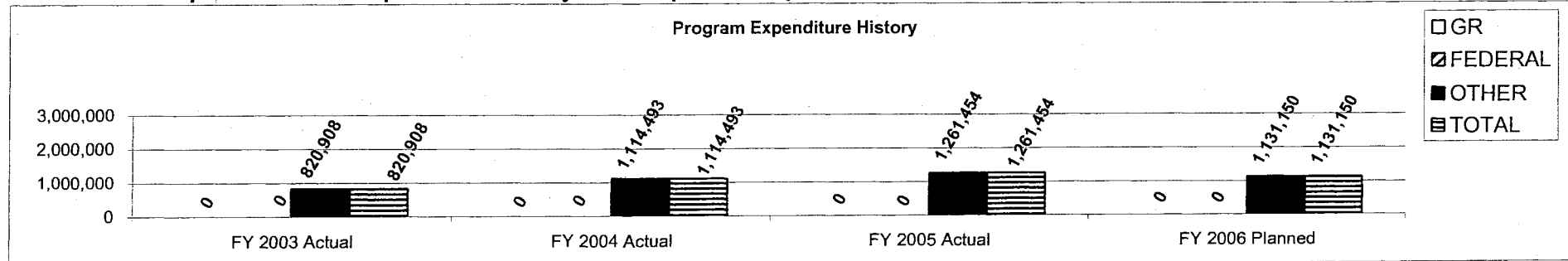
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Innovation Centers

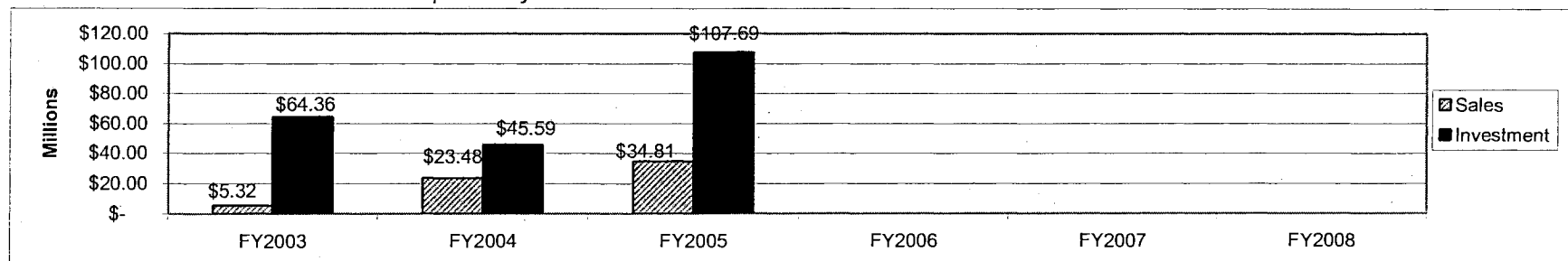
**Program is found in the following core budget(s):** Innovation Centers

**6. What are the sources of the "Other" funds?**

Expenditures reflected are from Missouri Technology Investment Fund (0172) which receives its revenue from a GR transfer. The Innovation Centers also include in-kind, grants and rent from incubator tenants, which do not run through the State Treasury and are not reflected in the chart above. Those amounts include: \$923,245 in FY-02; \$1,801,065 in FY-03; \$1,678,941 in FY-04; and \$1,235,995 in FY-05.

**7a. Provide an effectiveness measure.**

Dollar amount of sales and investment reported by Innovation Center clients.



\*Sales and Investment amounts make up the Total Financial Impact of the Centers performance measures.

**7b. Provide an efficiency measure.**

Dollars returned in sales and investment for every dollar of state funding.

	FY2003		FY2004		FY2005		FY2006	FY2007	FY2008
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target
*Total Financial Impact (\$)	N/A	69,680,000	N/A	69,094,313	67,300,000	142,496,767	68,680,000	68,350,000	68,350,000
Total State Spending (\$)	864,118	820,908	864,118	1,114,493	1,308,200	1,231,452	1,131,150	1,131,150	1,131,150
Return on State Investment	N/A	85	N/A	62	51	116	52	52	52

\*Includes total actual sales/revenue and investment reported by Innovation Centers

**7c. Provide the number of clients/individuals served, if applicable.**

	FY2003		FY2004		FY2005		FY2006	FY2007	FY2008
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target
Clients served	N/A	47	N/A	242	150	381	175	200	225

\*Number of clients served either through consulting or incubator services

**7d. Provide a customer satisfaction measure, if available.**

Not available



Department : Economic Development	Budget Unit <u>42010C</u>
Division: Business and Community Services	
DI Name Start-up Innovation Center Funding	DI # 1419002

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	250,000	250,000
<b>Total</b>	<b>0</b>	<b>0</b>	<b>250,000</b>	<b>250,000</b>

FTE                      0.00              0.00              0.00              0.00

Est. Fringe	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Missouri Technology Investment Fund (0172)

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	150,000	150,000
<b>Total</b>	<b>0</b>	<b>0</b>	<b>150,000</b>	<b>150,000</b>

FTE                      0.00              0.00              0.00              0.00

Est. Fringe	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Missouri Innovation Center program is a component of the Governor's Small Business and Innovation Initiative.

DED has been contacted over the past few months by the following entities interested in starting new Innovation Centers: Truman State University, Kirksville; KCSOURCELINK, Kansas City; Central Missouri State University, Warrensburg; Missouri State University, Springfield; and Northwest Missouri State University in Maryville. DED is requesting \$250,000 to be used as "seed" funding for the start-up of new Innovation Centers. The new funding requires a General Revenue transfer into the Missouri Technology Investment Fund.

All innovation centers will be required to submit a financial sustainability plan requiring self-sufficiency after 5 years. Current Innovation Center contracts will call for the submission of this plan starting with Fiscal Year 2008. Current innovation centers financial sustainability plans will be due on November 1, 2007 and quarterly payments will be withheld until the center is compliant with this requirement. For each startup innovation center, the center will be required to submit a 5-year self-sustainability plan along with their application. The time frame for startups to become self-sufficient will commence after the second year of funding.

NEW DECISION ITEM  
RANK: 6 OF 14

Department : <u>Economic Development</u>	Budget Unit <u>42010C</u>
Division: <u>Business and Community Services</u>	
DI Name <u>Start-up Innovation Center Funding</u>	DI # <u>1419002</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

DED has been approached by the above entities interested in starting new Innovation Centers. The current funding amount will not allow for the start-up of new centers. The new funding will provide "seed" funding for entities to perform feasibility studies or cover the cost of operating a new center, pending the approval of applications by the Missouri Technology Corporation and Department of Economic Development.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	0				250,000		250,000		
Total PSD	0		0		250,000		250,000		0
Grand Total	0	0.0	0	0.0	250,000	0.0	250,000	0.0	0

NEW DECISION ITEM  
RANK: 6 OF 14

Department : Economic Development					Budget Unit <u>42010C</u>				
Division: Business and Community Services									
DI Name Start-up Innovation Center Funding					DI # 1419002				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	0				150,000		150,000		
Total PSD	0		0		150,000		150,000		0
Grand Total	0	0.0	0	0.0	150,000	0.0	150,000	0.0	0

NEW DECISION ITEM  
RANK: 6 OF 14

<b>Department :</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42010C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>DI Name</b> <u>Start-up Innovation Center Funding</u>	<b>DI #</b> <u>1419002</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Effectiveness measure will include the dollar amount of sales and investment reported by Innovation Center clients. These measures are used to calculate the Total Financial Impact of the Centers.

**6b. Provide an efficiency measure.**

The Efficiency Measure will include the dollars returned in client sales and investment for every dollar of state funding provided to the Innovation Centers.

**6c. Provide the number of clients/individuals served, if applicable.**

New Centers will be required to report the number of clients served each quarter.

**6d. Provide a customer satisfaction measure, if available.**

Not applicable.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Each Innovation Center by contractual agreement is required to submit an operational plan which outlines their performance measures and strategies to achieve those measures for the Department's review and approval.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>INNOVATION CENTERS</b>								
<b>BCS - New Innovation Centers - 1419002</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	250,000	0.00	150,000	0.00
TOTAL - PD	0	0.00	0	0.00	250,000	0.00	150,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$250,000	0.00	\$150,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$250,000	0.00	\$150,000	0.00



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO MANF EXTENSION PARTNERSHIP</b>									
<b>CORE</b>									
EXPENSE & EQUIPMENT									
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	2,569	0.00	2,569	0.00	2,569	0.00	
TOTAL - EE	0	0.00	2,569	0.00	2,569	0.00	2,569	0.00	
PROGRAM-SPECIFIC									
DED-FED & OTHER	0	0.00	2,200,000	0.00	2,200,000	0.00	2,200,000	0.00	
MISSOURI TECHNOLOGY INVESTMENT	1,685,846	0.00	1,424,520	0.00	1,424,520	0.00	1,424,520	0.00	
DED ADMINISTRATIVE	0	0.00	2,600,000	0.00	2,600,000	0.00	2,600,000	0.00	
TOTAL - PD	1,685,846	0.00	6,224,520	0.00	6,224,520	0.00	6,224,520	0.00	
TOTAL	1,685,846	0.00	6,227,089	0.00	6,227,089	0.00	6,227,089	0.00	
GRAND TOTAL	\$1,685,846	0.00	\$6,227,089	0.00	\$6,227,089	0.00	\$6,227,089	0.00	

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# CORE DECISION ITEM

<b>Department:</b> Economic Development					<b>Budget Unit</b> 41990C				
<b>Division:</b> Business and Community Services									
<b>Core:</b> Missouri Manufacturing Extension Partnership									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	2,569	2,569 E	EE	0	0	2,569	2,569 E
PSD	0	2,200,000	4,024,520	6,224,520 E	PSD	0	2,200,000	4,024,520	6,224,520 E
<b>Total</b>	<b>0</b>	<b>2,200,000</b>	<b>4,027,089</b>	<b>6,227,089</b>	<b>Total</b>	<b>0</b>	<b>2,200,000</b>	<b>4,027,089</b>	<b>6,227,089</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Missouri Technology Investment Fund (0172)					Other Funds: Missouri Technology Investment Fund (0172)				
Notes: Vacant authority -- federal (\$2.2 million) and private funds (\$2.6 million) do not actually pass through the fund.					Notes: Vacant authority -- federal (\$2.2 million) and private funds (\$2.6 million) do not actually pass through the fund.				
<b>2. CORE DESCRIPTION</b>									
<p>The Missouri Manufacturing Extension Partnership (MEP) is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new ones. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of seasoned, talented and highly motivated manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing; and human resources.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Manufacturing Extension Partnership									



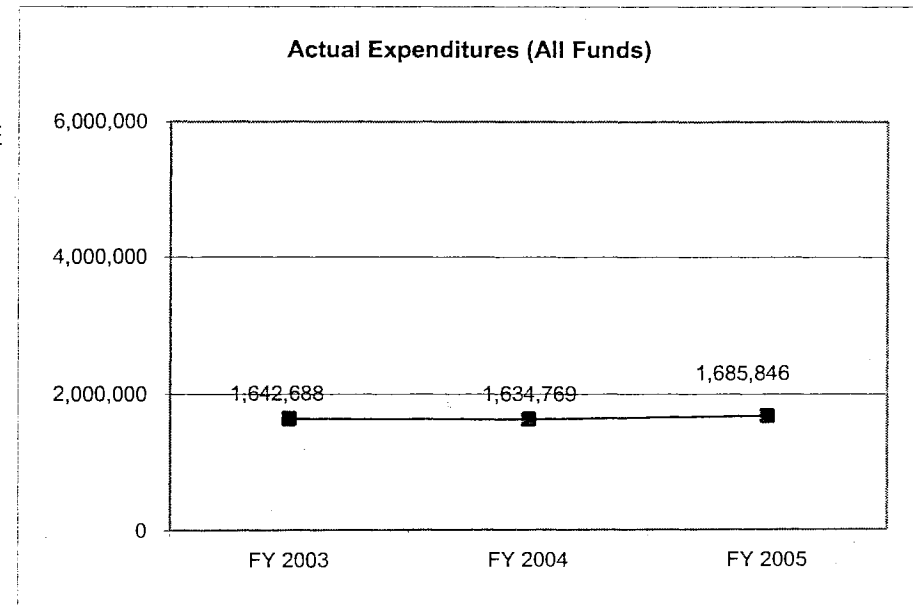
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Missouri Manufacturing Extension Partnership

Budget Unit 41990C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	6,591,358	6,591,358	6,591,358	6,227,089 E
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	6,591,358	6,591,358	6,591,358	6,227,089
Actual Expenditures (All Funds)	1,642,688	1,634,769	1,685,846	N/A
Unexpended (All Funds)	4,948,670	4,956,589	4,905,512	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	2,200,000	2,200,000	2,200,000	N/A
Other	2,748,670	2,756,589	2,705,512	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- "E" assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M and \$2.6M respectively.
- "E" assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M and \$2.6M respectively.
- "E" assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M and \$2.6M respectively.
- "E" assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M and \$2.6M respectively.

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT MO MANF EXTENSION PARTNERSHIP

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	2,569	2,569	
	PD	0.00	0	2,200,000	4,024,520	6,224,520	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>2,200,000</b>	<b>4,027,089</b>	<b>6,227,089</b>	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	2,569	2,569	
	PD	0.00	0	2,200,000	4,024,520	6,224,520	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>2,200,000</b>	<b>4,027,089</b>	<b>6,227,089</b>	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	2,569	2,569	
	PD	0.00	0	2,200,000	4,024,520	6,224,520	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>2,200,000</b>	<b>4,027,089</b>	<b>6,227,089</b>	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO MANF EXTENSION PARTNERSHIP								
CORE								
TRAVEL, IN-STATE	0	0.00	200	0.00	200	0.00	200	0.00
TRAVEL, OUT-OF-STATE	0	0.00	950	0.00	950	0.00	950	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	401	0.00	401	0.00	401	0.00
PROFESSIONAL SERVICES	0	0.00	758	0.00	758	0.00	758	0.00
OFFICE EQUIPMENT	0	0.00	60	0.00	60	0.00	60	0.00
REBILLABLE EXPENSES	0	0.00	200	0.00	200	0.00	200	0.00
TOTAL - EE	0	0.00	2,569	0.00	2,569	0.00	2,569	0.00
PROGRAM DISTRIBUTIONS	1,685,846	0.00	6,224,520	0.00	6,224,520	0.00	6,224,520	0.00
TOTAL - PD	1,685,846	0.00	6,224,520	0.00	6,224,520	0.00	6,224,520	0.00
GRAND TOTAL	\$1,685,846	0.00	\$6,227,089	0.00	\$6,227,089	0.00	\$6,227,089	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$2,200,000	0.00	\$2,200,000	0.00	\$2,200,000	0.00
OTHER FUNDS	\$1,685,846	0.00	\$4,027,089	0.00	\$4,027,089	0.00	\$4,027,089	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Missouri Manufacturing Extension Partnership  
**Program is found in the following core budget(s):** Missouri Manufacturing Extension Partnership

**1. What does this program do?**

The Missouri Manufacturing Extension Partnership is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new ones. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of seasoned, talented and highly motivated manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing; and human resources.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

15 USC 278K Title 15 Commerce & Foreign Trade, Chapter II National Institute of Standards and Technology, Part 290

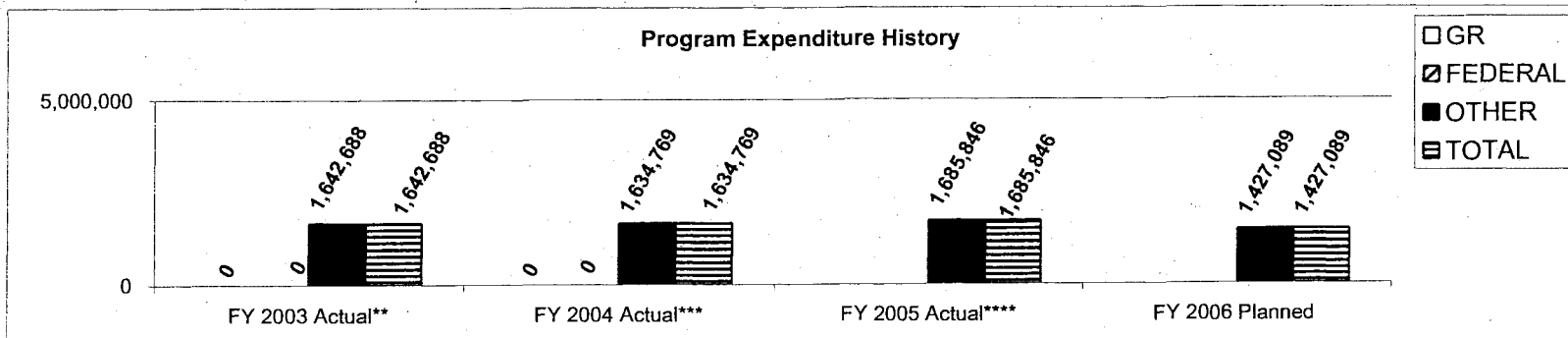
**3. Are there federal matching requirements? If yes, please explain.**

Yes. The U.S. Department of Commerce provides federal funding. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis. Ideally, the federal and state funding levels will be equal each year, with an equal amount of client fees generated. However, due to cuts in federal and state funding the percentage of private match has slowly increased.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Expenditures reflected are from Missouri Technology Investment Fund, which receives its revenue from a GR transfer.

\*\*FY 2003 - Expenditures from Federal and Other funds (not in State Treasury) are \$2,109,748 and \$2,815,330 respectively.

\*\*\*FY 2004 - Expenditures from Federal and Other funds (not in State Treasury) are \$2,109,748 and \$2,966,611 respectively.

\*\*\*\*FY 2005 - Reflects appropriated amounts from Federal and Other funds.

## PROGRAM DESCRIPTION

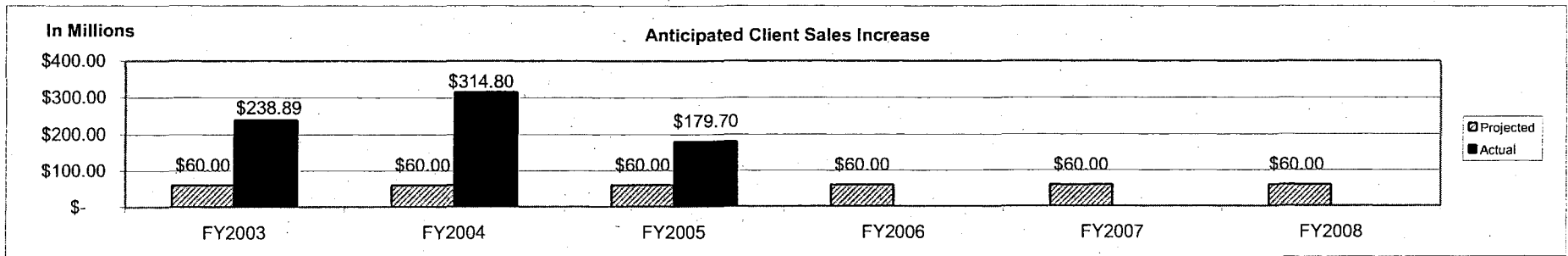
**Department:** Economic Development  
**Program Name:** Missouri Manufacturing Extension Partnership  
**Program is found in the following core budget(s):** Missouri Manufacturing Extension Partnership

**6. What are the sources of the "Other" funds?**

Missouri Technology Investment Fund (0172)

**7a. Provide an effectiveness measure.**

Dollar amount of sales reported by MEP clients.



**7b. Provide an efficiency measure.**

Dollars returned in sales and investment for every dollar of state funding

	FY2003		FY2004		FY2005		FY2006	FY2007	FY2008
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target
*Total Financial Impact (\$)	82.8	261.4	82.8	339.8	82.80	253.1	82.80	82.80	82.80
Total State Spending (\$)	1.791	1.642	1.791	1.634	1.791	1.685	1.400	1.400	1.400
Dollars returned in sales and investment for every \$1 of state funding	\$46	\$159	\$46	\$208	\$46	\$150	\$59	\$59	\$59

FY03 Projected = N/A

\*Shown in Millions

\*\*Includes total actual sales/revenue and investment reported by MEP clients.

**7c. Provide the number of clients/individuals served, if applicable.**

	FY2003*		FY2004*		FY2005*		FY2006*	FY2007*	FY2008*
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target
Clients Served	200	172	200	120	120	92	120	120	120

FY03 Projected = N/A

\*Number of Clients Served with Substantive Interaction; 50 must be new clients.

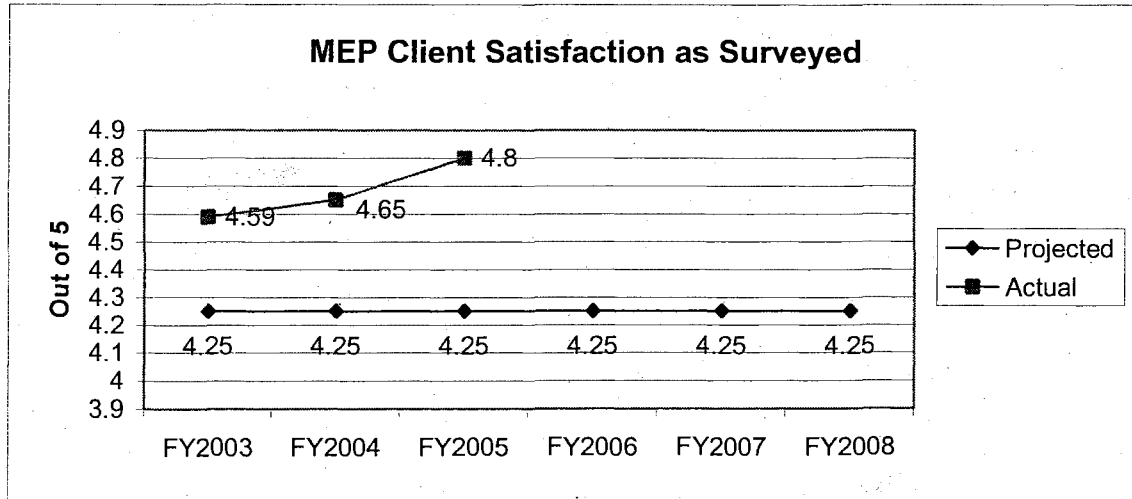
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

7d. Provide a customer satisfaction measure, if available.



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TECHNOLOGY-BASED INVESTMENT								
CORE								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	492,500	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	492,500	0.00	0	0.00	0	0.00	0	0.00
TOTAL	492,500	0.00	0	0.00	0	0.00	0	0.00
BCS MTC/RAM - 1419004								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	0	0.00	0	0.00	200,000	0.00	200,000	0.00
TOTAL	0	0.00	0	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$492,500	0.00	\$0	0.00	\$200,000	0.00	\$200,000	0.00

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# CORE DECISION ITEM

<b>Department:</b> Economic Development					<b>Budget Unit</b> 42060C				
<b>Division:</b> Business and Community Services									
<b>Core:</b> Missouri Technology Corporation - Research Alliance of Missouri									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Missouri Technology Investment Fund (0172)					Other Funds: Missouri Technology Investment Fund (0172)				
Notes:									
<b>2. CORE DESCRIPTION</b>									
<p>NOTE: The funding for this program was eliminated in the FY 2006 Budget. The Missouri Technology Corporation (MTC) is a not-for-profit corporation established pursuant to Sections 348.251 to 348.275, RSMo. There are four ex-officio members and eleven members are appointed by the Governor. The members consist of representatives from academia, government and private industry. The MTC functions as an adviser to the Missouri Department of Economic Development, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The general mission of the MTC is to provide access to new technologies for Missouri businesses and citizens. Their basic purpose is to contribute to strengthening the economy of the State of Missouri through the development of science and technology; promote the modernization of Missouri businesses by supporting the transfer of science, technology and quality improvement methods to the workplace; and to enhance the productivity and modernization of Missouri businesses.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Technology Corporation									



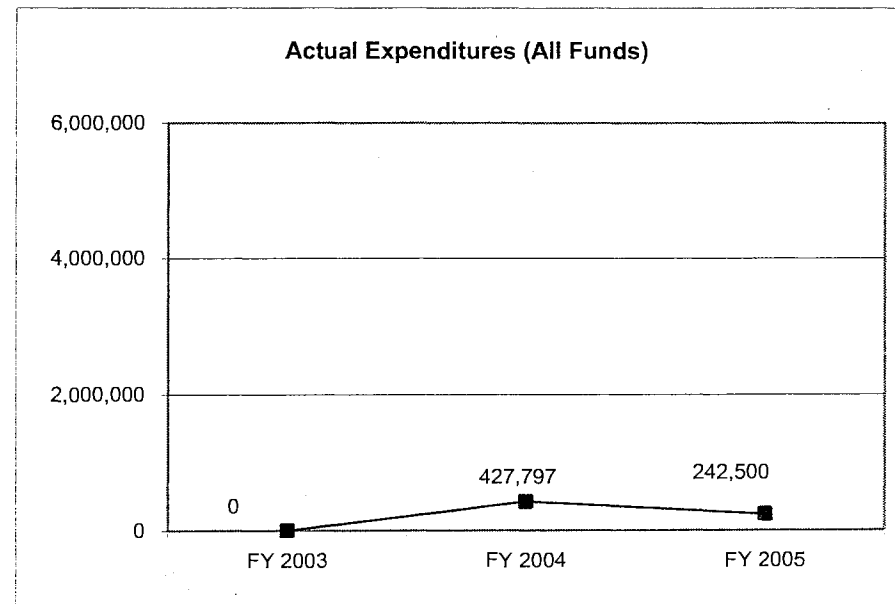
# CORE DECISION ITEM

Department: Economic Development Budget Unit 42060C  
 Division: Business and Community Services  
 Core: Missouri Technology Corporation - Research Alliance of Missouri

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	400,000	250,000	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	400,000	250,000	0
Actual Expenditures (All Funds)	0	427,797	242,500	N/A
Unexpended (All Funds)	0	(27,797)	7,500	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	(27,797)	7,500	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) One-time appropriation of \$700,000 for Technology-Based Investments with \$300,000 going to Innovation Centers and \$400,000 going to the Missouri Technology Corporation.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TECHNOLOGY-BASED INVESTMENT								
CORE								
PROGRAM DISTRIBUTIONS	492,500	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	492,500	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$492,500	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$492,500	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

<b>Department:</b>	<b>Economic Development</b>
<b>Program Name:</b>	<b>Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)</b>
<b>Program is found in the following core budget(s): Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)</b>	

1. **What does this program do?**

**NOTE: The funding for this program was eliminated in the FY 2006 Budget.** The Missouri Technology Corporation (MTC) is a not-for-profit corporation established pursuant to Sections 348.251 to 348.275, RSMo. There are four ex-officio members and eleven members are appointed by the Governor. The members consist of representatives from academia, government and private industry. The MTC functions as an adviser to the Missouri Department of Economic Development, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The general mission of the MTC is to provide access to new technologies for Missouri businesses and citizens. Their basic purpose is to contribute to strengthening the economy of the State of Missouri through the development of science and technology; promote the modernization of Missouri businesses by supporting the transfer of science, technology and quality improvement methods to the workplace; and to enhance the productivity and modernization of Missouri businesses by providing leadership and establish methods of technology application, commercialization, and development.

Pursuant to its authority in section 348.253.1 (1) to "establish a research alliance", the MTC worked with the Department of Economic Development to respond to the need for a "new alliance between business and universities.... to coordinate research and provide more access to technology for Missouri businesses." At the request of the Governor, the Missouri Department of Economic Development convened the senior research officers in Missouri higher education institutions with active research and development programs. At this meeting on January 15, 2003, the Research Alliance of Missouri (RAM) was formed. RAM members currently include the senior research officers from Southwest Missouri State University, University of Missouri-St. Louis, Washington University, University of Missouri-Columbia, Truman State University, University of Missouri-Rolla, University of Missouri-Kansas City, Northwest Missouri State University, Central Missouri State University, Southeast Missouri State University, Saint Louis University. Members also include representatives from the Missouri Coordinating Board of Education, the Missouri Technology Corporation and the Director of the Department of Economic Development. The RAM operates as a part of the MTC for purposes of administration, support and coordination. The executive director of the MTC also serves as staff to the RAM.
2. **What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 348.251-348.275, RSMo
3. **Are there federal matching requirements? If yes, please explain.**

No.
4. **Is this a federally mandated program? If yes, please explain.**

No.

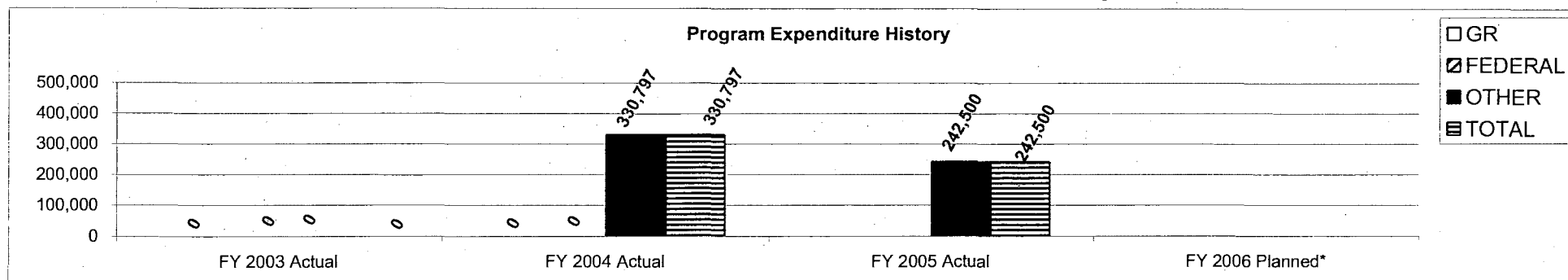
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

**Program is found in the following core budget(s):** Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



\* Program funding eliminated in FY 2006.

**6. What are the sources of the "Other" funds?**

Missouri Technology Investment Fund (0172) which receives its revenue from a GR transfer.

**7a. Provide an effectiveness measure.**

The effectiveness of the MTC should be judged based on whether it has accomplished its strategic goals. The MTC began and completed several technology-related goals in the past. Since it has functioned primarily as an advisor to the Department of Economic Development, many of its goals were accomplished by working through DED and/or other public and private technology partners. The MTC received its first funding from the state in FY 2004 and began its active efforts in February 2004. Examples of MTC's past and current accomplishments are: the establishment of the Missouri Mathematics Academy; the founding and establishment of the UM Technology Park at Fort Leonard Wood, where MTC is a 45% owner of the park's assets; the establishment and operation of the Research Alliance of Missouri; publishing the first "Missouri Technology Plan", which made recommendations on changes in the state's technology policies and investments; active coordination of efforts to retain Fort Leonard Wood in Missouri during the Base Realignment and Closure Commission (BRAC) proceedings in 1995 and 2004; and the naming and oversight of Missouri's Innovation Centers, which are currently located in St. Louis, Rolla, Columbia, and Cape Girardeau.

## PROGRAM DESCRIPTION

<b>Department:</b>	<b>Economic Development</b>
<b>Program Name:</b>	<b>Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)</b>
<b>Program is found in the following core budget(s): Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)</b>	
<p><b>7b. Provide an efficiency measure.</b></p> <p>Since the MTC functioned for much of FY 2004 in its historic role as an advisor to DED and other public and private institutions, it is difficult to apply an efficiency measure. However, for the state's investment of \$330,797 in FY 2004 and \$250,000 in FY 2005, several milestones have been reached in a short period of time: 1) RAM was organized and is an active organization that meets on a monthly basis; 2) MTC and RAM have both adopted strategic plans that will guide the work of both during the remainder of FY 2005 and beyond; 3) the MTC has hired an executive director, established an office operation, set up a financial accounting system, established a website; and is preparing a "Missouri Technology Plan" and a "Show-Me Innovation Index" as well as other projects that are currently under way; and 4) the MTC reported to DED on a quarterly basis during FY 2004 on its operations and its financial accounting.</p>	
<p><b>7c. Provide the number of clients/individuals served, if applicable.</b></p> <p>The MTC and RAM served a large set of key clients in FY 2004. The clients of MTC and RAM include the four campuses of the University of Missouri System, the Missouri Department of Economic Development, Southeast Missouri State University, Northeast Missouri State University, Central Missouri State University, Northwest Missouri State University, Southwest Missouri State University, Missouri Southern State University, A.T. Still University of Health Sciences, Washington University, St. Louis University, the five existing Missouri Innovation Centers (located in Rolla, St. Louis, Kansas City, Columbia, and Cape Girardeau), the Missouri Manufacturing Extension Partnership, the Missouri Biotechnology Association, the Missouri Association for Advancing Manufacturing, the Battelle Memorial Institute, the Leonard Wood Institute, Kansas City Power and Light Company, the Boeing Company, Ameren Inc., Aquila, Associated Electric Cooperative, FlashTech, Inc., and the Missouri Energy Development Association. In addition to these key clients, the MTC and RAM distributed information regarding the importance of research and technology development to hundreds of interested citizens who contacted the organizations.</p>	
<p><b>7d. Provide a customer satisfaction measure, if available.</b></p> <p>Currently, there is no external customer satisfaction measure available. An internal survey of MTC and RAM board members has been completed, but external customers are not being surveyed. A customer satisfaction survey is being constructed and will be part of the action plan that is attached to MTC's and RAM's strategic plans.</p>	

Department :	Economic Development	Budget Unit	42060C
Division:	Business & Community Services		
DI Name	Missouri Technology Investment Fund Increase - MTC-RAM	DI #	1419004

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	200,000	200,000
<b>Total</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Missouri Technology Investment Fund (0172)

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	200,000	200,000
<b>Total</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Missouri Technology Investment Fund (0172)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Funding increase	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The MTC is a component of the Governor's Small Business and Innovation Initiative.

This item seeks to fund the MTC/RAM by requesting an additional \$200,000. The Missouri Technology Corporation (MTC) is a not-for-profit corporation established pursuant to Sections 348.251 to 348.275, RSMo. There are four ex-officio members and eleven members appointed by the Governor. The members consist of representatives from academia, government and private industry. The MTC functions as an adviser to the Missouri Department of Economic Development, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The general mission of the MTC is to provide access to new technologies for Missouri businesses and citizens. Their basic purpose is to contribute to strengthening the economy of the State of Missouri through the development of science and technology; promote the modernization of Missouri businesses by supporting the transfer of science, technology and quality improvement methods to the workplace; and to enhance the productivity and modernization of Missouri businesses by providing leadership and establish methods of technology application, commercialization, and development.

NEW DECISION ITEM  
RANK: 7 OF 14

<b>Department :</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42060C</u>
<b>Division:</b> <u>Business &amp; Community Services</u>	
<b>DI Name</b> <u>Missouri Technology Investment Fund Increase - MTC-RAM</u>	<b>DI #</b> <u>1419004</u>

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM. (Continued)**

Pursuant to its authority in section 348.253.1 (1) to "establish a research alliance", the MTC worked with the Department of Economic Development to create a "new alliance between business and universities.... to coordinate research and provide more access to technology for Missouri businesses." The department convened the senior research officers in Missouri higher education institutions with active research and development programs. At this meeting on January 15, 2003, and the Research Alliance of Missouri (RAM) was formed. RAM members currently include the senior research officers from Southwest Missouri State University, University of Missouri-St. Louis, Washington University, University of Missouri-Columbia, Truman State University, University of Missouri-Rolla, University of Missouri-Kansas City, Northwest Missouri State University, Central Missouri State University, Southeast Missouri State University, Saint Louis University. Members also include representatives from the Missouri Coordinating Board of Education, the Missouri Technology Corporation and the Director of the Department of Economic Development. The RAM operates as a part of the MTC for purposes of administration, support and coordination. The executive director of the MTC also serves as staff to the RAM. (NOTE: Funding for this program was eliminated in the FY 2006 Budget.)

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This request is to fund the Missouri Technology Corporation totaling \$200,000 each year. The funding will allow for the continued operation of the Corporation, including salaries/benefits, travel, professional fees and associated reimbursements for meetings. It will also allow the MTC to continue funding several technology initiatives, including expenses related to the Research Alliance of Missouri (RAM). Expenses are estimated to include Operational Expenses totaling \$50,000; Director Salary/Benefits, plus funding for a Part-time Executive Assistant Salary/Benefits totaling \$150,000.

Department :	Economic Development	Budget Unit	42060C
Division:	Business & Community Services		
DI Name	Missouri Technology Investment Fund Increase - MTC-RAM	DI #	1419004

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
Total EE	0		0		0		0		0
Program Distributions	0				200,000		200,000		
Total PSD	0		0		200,000		200,000		0
Grand Total	0	0.0	0	0.0	200,000	0.0	200,000	0.0	0

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
Total EE	0		0		0		0		0
Program Distributions					200,000		200,000		
Total PSD	0		0		200,000		200,000		0
Grand Total	0	0.0	0	0.0	200,000	0.0	200,000	0.0	0



NEW DECISION ITEM  
RANK: 7 OF 14

<b>Department :</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42060C</u>
<b>Division:</b> <u>Business &amp; Community Services</u>	
<b>DI Name</b> <u>Missouri Technology Investment Fund Increase - MTC-RAM</u>	<b>DI #</b> <u>1419004</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional**

<p><b>6a. Provide an effectiveness measure.</b></p> <p>The MTC functions primarily as an advisor to the Department and therefore is measured based on achieving its strategic mission of promoting technology advancement in the state.</p>	<p><b>6b. Provide an efficiency measure.</b></p> <p>The MTC functions primarily as an advisor to the Department and therefore is measured based on achieving its strategic mission of promoting technology advancement in the state.</p>
<p><b>6c. Provide the number of clients/individuals served, if applicable.</b></p> <p>The main client of the MTC is the DED; however, they serve a variety of additional clients, including the four campuses of the University of Missouri system and other RAM members; the existing Innovation Centers in St. Louis, Rolla, Columbia, Cape Girardeau and Joplin; and various other clients interested in the advancement of technology in Missouri.</p>	<p><b>6d. Provide a customer satisfaction measure, if available.</b></p> <p style="text-align: center;">N/A</p>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The MTC adopted its Strategic Plan in early 2005 titled "New Technology Directions for Missouri." They adopted four main goals: (1) increase the level of knowledge among policy makers and citizens about the role of technology and innovation in promoting economic growth; (2) develop additional sources of sustainable funding for technology initiatives; (3) develop and maintain easily accessible information about Missouri's technology assets, including researchers, research projects, intellectual property and funding sources; and (4) increase the amount of company creation and growth based on the transfer of technology in the state. The report can be accessed at [www.missouritechnology.com](http://www.missouritechnology.com). The MTC will continue to work with the Department in developing and promoting technology and innovation programs in order to increase economic growth in the state.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TECHNOLOGY-BASED INVESTMENT</b>								
<b>BCS MTC/RAM - 1419004</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	0	0.00	0	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$200,000	0.00	\$200,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$200,000	0.00	\$200,000	0.00



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit		FY 2005		FY 2006		FY 2007		FY 2007	
Decision Item		FY 2005		FY 2006		FY 2007		FY 2007	
Budget Object Summary		ACTUAL		BUDGET		DEPT REQ		GOV REC	
Fund		DOLLAR		DOLLAR		DOLLAR		DOLLAR	
		FTE		FTE		FTE		FTE	
MO TECH INVESTMENT TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE		3,521,893	0.00	2,610,117	0.00	2,610,117	0.00	2,610,117	0.00
TOTAL - TRF		3,521,893	0.00	2,610,117	0.00	2,610,117	0.00	2,610,117	0.00
TOTAL		3,521,893	0.00	2,610,117	0.00	2,610,117	0.00	2,610,117	0.00
BCS - New Innov Cntr GR Transf - 1419003									
FUND TRANSFERS									
GENERAL REVENUE		0	0.00	0	0.00	250,000	0.00	150,000	0.00
TOTAL - TRF		0	0.00	0	0.00	250,000	0.00	150,000	0.00
TOTAL		0	0.00	0	0.00	250,000	0.00	150,000	0.00
BCS MTC/RAM GR Transfer - 1419005									
FUND TRANSFERS									
GENERAL REVENUE		0	0.00	0	0.00	200,000	0.00	200,000	0.00
TOTAL - TRF		0	0.00	0	0.00	200,000	0.00	200,000	0.00
TOTAL		0	0.00	0	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL		\$3,521,893	0.00	\$2,610,117	0.00	\$3,060,117	0.00	\$2,960,117	0.00

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**CORE DECISION ITEM**

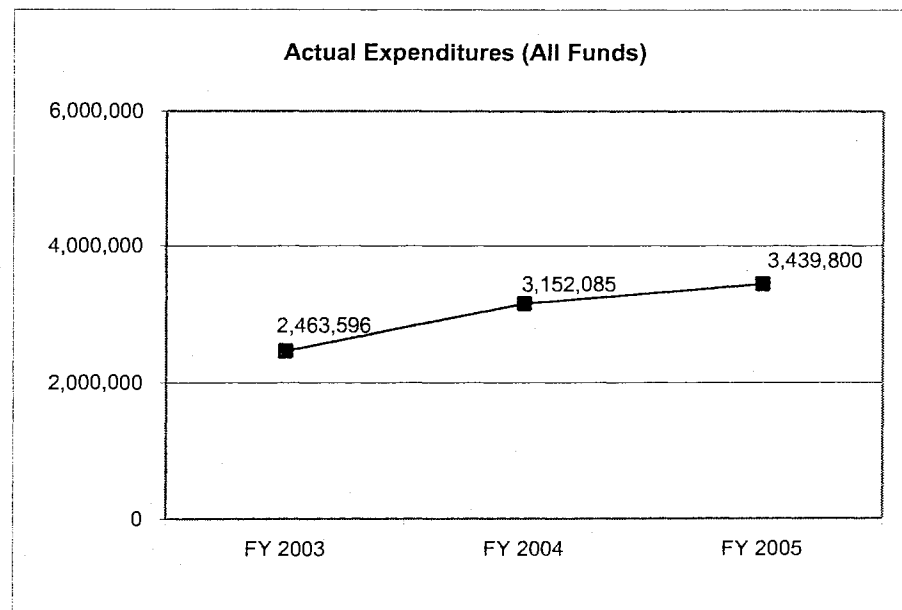
<b>Department: Economic Development</b>					<b>Budget Unit 42080C</b>				
<b>Division: Business &amp; Community Services</b>									
<b>Core: MO Technology Investment Fund Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	\$2,610,117	\$0	\$0	\$2,610,117	GR Transfer	\$2,610,117	\$0	\$0	\$2,610,117
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes: GR transfer to the Missouri Technology Investment Fund (00172).					Notes: GR transfer to the Missouri Technology Investment Fund (00172).				
<b>2. CORE DESCRIPTION</b>									
Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Manufacturing Extension Partnership, Innovation Centers, and other technology investments within the state.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
MO Technology Investment Fund									

# **CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit 42080C</b>
<b>Division: Business &amp; Community Services</b>	
<b>Core: MO Technology Investment Fund Transfer</b>	

## **4. FINANCIAL HISTORY**

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	2,655,476	3,355,476	3,599,558	2,558,239
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	2,655,476	3,355,476	3,599,558	N/A
Actual Expenditures (All Funds)	2,463,596	3,152,085	3,439,800	N/A
Unexpended (All Funds)	191,880	203,391	159,758	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	191,880	203,391	159,758	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### **NOTES:**

- (1)
- (2) One-time appropriation of \$700,000 for Technology-Based Investment.
- (3) Includes one-time appropriation of \$250,000 for Fort Leonard Wood Technology Development project.
- (4) Transfer of \$2,558,239 from GR to the MO Technology Investment Fund.

# CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO TECH INVESTMENT TRANSFER

## 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	2,610,117	0	0	2,610,117	
	Total	0.00	2,610,117	0	0	2,610,117	
DEPARTMENT CORE REQUEST							
	TRF	0.00	2,610,117	0	0	2,610,117	
	Total	0.00	2,610,117	0	0	2,610,117	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	2,610,117	0	0	2,610,117	
	Total	0.00	2,610,117	0	0	2,610,117	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
CORE								
FUND TRANSFERS	3,521,893	0.00	2,610,117	0.00	2,610,117	0.00	2,610,117	0.00
TOTAL - TRF	3,521,893	0.00	2,610,117	0.00	2,610,117	0.00	2,610,117	0.00
GRAND TOTAL	\$3,521,893	0.00	\$2,610,117	0.00	\$2,610,117	0.00	\$2,610,117	0.00
GENERAL REVENUE	\$3,521,893	0.00	\$2,610,117	0.00	\$2,610,117	0.00	\$2,610,117	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** MO Technology Investment Fund Transfer

**Program is found in the following core budget(s):** Missouri Technology Investment Fund Transfer

**1. What does this program do?**

Funds transferred to the Missouri Technology Investment Fund are used to support the activities of the Missouri Manufacturing Extension Partnership, Innovation Centers, and other technology investments within the state.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 348.251 - 348.272, RSMo

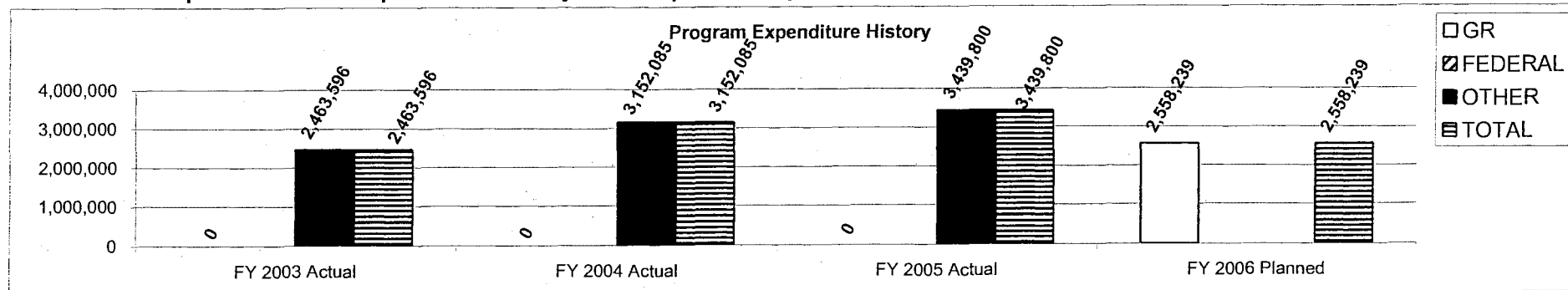
**3. Are there federal matching requirements? If yes, please explain.**

Yes, for the Missouri Manufacturing Extension Partnership program.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Transfer from General Revenue to Missouri Technology Investment Fund

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** MO Technology Investment Fund Transfer

**Program is found in the following core budget(s):** Missouri Technology Investment Fund Transfer

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

Department : Economic Development	Budget Unit 42080C
Division: Business and Community Services	
DI Name Missouri Technology Investment Fund GR Transfer Increase (Startup IC)	DI # 1419003

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	250,000	0	0	250,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	150,000	0	0	150,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other:	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Missouri Innovation Center program is a component of the Governor's Small Business and Innovation Initiative.

DED has been contacted over the past few months by the following entities interested in starting new Innovation Centers: Truman State University, Kirksville; KCSOURCELINK, Kansas City; Central Missouri State University, Warrensburg; Missouri State University, Springfield; and Northwest Missouri State University in Maryville. DED is requesting the MO Technology Investment Fund GR transfer be increased by \$250,000 to be used as "seed" funding for the start-up of new Innovation Centers. The new funding requires a General Revenue transfer into the Missouri Technology Investment Fund.

All innovation centers will be required to submit a financial sustainability plan requiring self-sufficiency after 5 years. Current Innovation Center contracts will call for the submission of this plan starting with Fiscal Year 2008. Current innovation centers financial sustainability plans will be due on November 1, 2007 and quarterly payments will be withheld until the center is compliant with this requirement. For each startup innovation center, the center will be required to submit a 5-year self-sustainability plan along with their application. The time frame for startups to become self-sufficient will commence after the second year of funding.

NEW DECISION ITEM  
RANK: 6 OF 14

Department : <u>Economic Development</u>	Budget Unit <u>42080C</u>
Division: <u>Business and Community Services</u>	
DI Name <u>Missouri Technology Investment Fund GR Transfer Increase (Startup IC)</u>	DI # <u>1419003</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

DED has been approached by the above entities interested in starting new Innovation Centers. The current funding amount will not allow for the start-up of new centers. The new funding will provide "seed" funding for entities to perform feasibility studies or cover the cost of operating a new center, pending the approval of applications by the Missouri Technology Corporation and Department of Economic Development. Requires a GR transfer to the MO Technology Investment Fund (0172).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	0						0		
Total PSD	0		0		0		0		0
GR Transfer	250,000		0				250,000		
Grand Total	250,000	0.0	0	0.0	0	0.0	250,000	0.0	0

NEW DECISION ITEM  
RANK: 6 OF 14

Department : Economic Development				Budget Unit <u>42080C</u>					
Division: Business and Community Services									
DI Name Missouri Technology Investment Fund GR Transfer Increase (Startup IC)				DI # 1419003					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
GR Transfer	150,000		0				150,000		
Grand Total	150,000	0.0	0	0.0	0	0.0	150,000	0.0	0

NEW DECISION ITEM  
RANK: 6 OF 14

Department : <u>Economic Development</u>		Budget Unit <u>42080C</u>
Division: <u>Business and Community Services</u>		
DI Name	<u>Missouri Technology Investment Fund GR Transfer Increase (Startup IC)</u>	DI # <u>1419003</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

<p><b>6a. Provide an effectiveness measure.</b></p> <p>Effectiveness measure will include the dollar amount of sales and investment reported by Innovation Center clients. These measures are used to calculate the Total Financial Impact of the Centers.</p>	<p><b>6b. Provide an efficiency measure.</b></p> <p>The Efficiency Measure will include the dollars returned in client sales and investment for every dollar of state funding provided to the Innovation Centers.</p>
<p><b>6c. Provide the number of clients/individuals served, if applicable.</b></p> <p>New Centers will be required to report the number of clients served each quarter.</p>	<p><b>6d. Provide a customer satisfaction measure, if available.</b></p> <p>Not applicable.</p>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Each Innovation Center by contractual agreement is required to submit an operational plan which outlines their performance measures and strategies to achieve those measures for the Department's review and approval.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
BCS - New Innov Cntr GR Transf - 1419003								
FUND TRANSFERS	0	0.00	0	0.00	250,000	0.00	150,000	0.00
TOTAL - TRF	0	0.00	0	0.00	250,000	0.00	150,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$250,000	0.00	\$150,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$250,000	0.00	\$150,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

NEW DECISION ITEM  
RANK: 7 OF 14

Department : Economic Development	Budget Unit <u>42080C</u>
Division: Business & Community Services	
DI Name Missouri Technology Investment Fund GR Transfer Increase - MTC-RAM	DI # <u>1419005</u>

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	200,000	0	0	200,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	200,000	0	0	200,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Funding increase</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The MTC is a component of the Governor's Small Business and Innovation *Initiative*.

This item seeks to increase the Missouri Technology Investment Fund GR Transfer to fund the MTC/RAM by requesting an additional \$200,000. The Missouri Technology Corporation (MTC) is a not-for-profit corporation established pursuant to Sections 348.251 to 348.275, RSMo. There are four ex-officio members and eleven members appointed by the Governor. The members consist of representatives from academia, government and private industry. The MTC functions as an adviser to the Missouri Department of Economic Development, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The general mission of the MTC is to provide access to new technologies for Missouri businesses and citizens. Their basic purpose is to contribute to strengthening the economy of the State of Missouri through the development of science and technology; promote the modernization of Missouri businesses by supporting the transfer of science, technology and quality improvement methods to the workplace; and to enhance the productivity and modernization of Missouri businesses by providing leadership and establish methods of technology application, commercialization, and development.



## NEW DECISION ITEM

RANK: 7OF 14

<b>Department :</b> Economic Development	<b>Budget Unit</b> <u>42080C</u>
<b>Division:</b> Business & Community Services	
<b>DI Name</b> Missouri Technology Investment Fund GR Transfer Increase - MTC-RAM	<b>DI #</b> 1419005

Pursuant to its authority in section 348.253.1 (1) to "establish a research alliance", the MTC worked with the Department of Economic Development to create a "new alliance between business and universities.... to coordinate research and provide more access to technology for Missouri businesses." The department convened the senior research officers in Missouri higher education institutions with active research and development programs. At this meeting on January 15, 2003, and the Research Alliance of Missouri (RAM) was formed. RAM members currently include the senior research officers from Southwest Missouri State University, University of Missouri-St. Louis, Washington University, University of Missouri-Columbia, Truman State University, University of Missouri-Rolla, University of Missouri-Kansas City, Northwest Missouri State University, Central Missouri State University, Southeast Missouri State University, Saint Louis University. Members also include representatives from the Missouri Coordinating Board of Education, the Missouri Technology Corporation and the Director of the Department of Economic Development. The RAM operates as a part of the MTC for purposes of administration, support and coordination. The executive director of the MTC also serves as staff to the RAM. (NOTE: Funding for this program was eliminated in the FY 2006 Budget.)

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This GR transfer authority request is to fund the Missouri Technology Corporation totaling \$200,000 each year. The funding will allow for the continued operation of the Corporation, including salaries/benefits, travel, professional fees and associated reimbursements for meetings. It will also allow the MTC to continue funding several technology initiatives, including expenses related to the Research Alliance of Missouri (RAM). Expenses are estimated to include Operational Expenses totaling \$50,000; Director Salary/Benefits, plus funding for a Part-time Executive Assistant Salary/Benefits totaling \$150,000.

NEW DECISION ITEM  
RANK: 7 OF 14

Department : Economic Development					Budget Unit 42080C				
Division: Business & Community Services									
DI Name Missouri Technology Investment Fund GR Transfer Increase - MTC-RAM					DI # 1419005				
5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.									
	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	0						0		
Total PSD	0		0		0		0		0
GR Transfer	200,000		0		0		200,000		
Grand Total	200,000	0.0	0	0.0	0	0.0	200,000	0.0	0

NEW DECISION ITEM  
RANK: 7 OF 14

Department : Economic Development					Budget Unit <u>42080C</u>				
Division: Business & Community Services									
DI Name Missouri Technology Investment Fund GR Transfer Increase - MTC-RAM					DI # 1419005				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
GR Transfer	200,000						200,000		
Grand Total	200,000	0.0	0	0.0	0	0.0	200,000	0.0	0

NEW DECISION ITEM  
RANK: 7 OF 14

<b>Department :</b> Economic Development		<b>Budget Unit</b> <u>42080C</u>	
<b>Division:</b> Business & Community Services			
<b>DI Name</b> Missouri Technology Investment Fund GR Transfer Increase - MTC-RAM		<b>DI #</b> <u>1419005</u>	
<b>6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with &amp; without additional funding.)</b>			
<p><b>6a. Provide an effectiveness measure.</b></p> <p>The MTC functions primarily as an advisor to the Department and therefore is measured based on achieving its strategic mission of promoting technology advancement in the state.</p>	<p><b>6b. Provide an efficiency measure.</b></p> <p>The MTC functions primarily as an advisor to the Department and therefore is measured based on achieving its strategic mission of promoting technology advancement in the state.</p>		
<p><b>6c. Provide the number of clients/individuals served, if applicable.</b></p> <p>The main client of the MTC is the DED; however, they serve a variety of additional clients, including the four compuses of the University of Missouri system and other RAM members; the existing Innovation Centers in St. Louis, Rolla, Columbia, Cape Girardeau and Joplin; and various other clients interested in the advancement of technology in Missouri.</p>	<p><b>6d. Provide a customer satisfaction measure, if available.</b></p> <p>N/A</p>		
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>			
<p>The MTC adopted its Strategic Plan in early 2005 titled "New Technology Directions for Missouri." They adopted four main goals: (1) increase the level of knowledge among policy makers and citizens about the role of technology and innovation in promoting economic growth; (2) develop additional sources of sustainable funding for technology initiatives; (3) develop and maintain easily accessible information about Missouri's technology assets, including researchers, research projects, intellectual property and funding sources; and (4) increase the amount of company creation and growth based on the transfer of technology in the state. The report can be accessed at <a href="http://www.missouritechnology.com">www.missouritechnology.com</a>. The MTC will continue to work with the Department in developing and promoting technology and innovation programs in order to increase economic growth in the state.</p>			

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>BCS MTC/RAM GR Transfer - 1419005</b>								
FUND TRANSFERS	0	0.00	0	0.00	200,000	0.00	200,000	0.00
TOTAL - TRF	0	0.00	0	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$200,000	0.00	\$200,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$200,000	0.00	\$200,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit		FY 2005		FY 2006		FY 2007		FY 2007	
Decision Item		ACTUAL		BUDGET		DEPT REQ		GOV REC	
Budget Object Summary		ACTUAL		BUDGET		DEPT REQ		GOV REC	
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI JOB DEVELOPMENT</b>									
<b>CORE</b>									
EXPENSE & EQUIPMENT									
MISSOURI JOB DEVELOPMENT FUND		0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
TOTAL - EE		0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
PROGRAM-SPECIFIC									
GENERAL REVENUE		0	0.00	250,000	0.00	0	0.00	0	0.00
MISSOURI JOB DEVELOPMENT FUND		8,422,220	0.00	7,483,104	0.00	7,483,104	0.00	7,483,104	0.00
TOTAL - PD		8,422,220	0.00	7,733,104	0.00	7,483,104	0.00	7,483,104	0.00
TOTAL		8,422,220	0.00	7,833,104	0.00	7,583,104	0.00	7,583,104	0.00
<b>GRAND TOTAL</b>									
		\$8,422,220	0.00	\$7,833,104	0.00	\$7,583,104	0.00	\$7,583,104	0.00

# **CORE DECISION ITEM**

<b>Department:</b> Economic Development					<b>Budget Unit</b> <u>42120C</u>				
<b>Division:</b> Business & Community Services									
<b>Core:</b> Missouri Job Development Fund									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	100,000	100,000	<b>EE</b>	0	0	100,000	100,000
<b>PSD</b>	0	0	7,483,104	7,483,104	<b>PSD</b>	0	0	7,483,104	7,483,104
<b>Total</b>	<u>0</u>	<u>0</u>	<u>7,583,104</u>	<u>7,583,104</u> E	<b>Total</b>	<u>0</u>	<u>0</u>	<u>7,583,104</u>	<u>7,583,104</u> E
<b>FTE</b>	0.00	0.00	0.00	0.00	<b>FTE</b>	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
<b>Other Funds:</b>	Missouri Job Development Fund (0600) (Requires a GR transfer.)				<b>Other Funds:</b>	Missouri Job Development Fund (0600) (Requires a GR transfer.)			
<b>Notes:</b>	An "E" is requested for \$7,583,104 Other funds. FY-06 one time appropriation for Distant Dental Hygienist Program				<b>Notes:</b>	An "E" is requested for \$7,583,104 Other funds.			
<b>2. CORE DESCRIPTION</b>									
The Missouri Job Development Fund provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology to keep the jobs in the state.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
The Missouri Job Development Fund Distant Dental Hygienist Program									



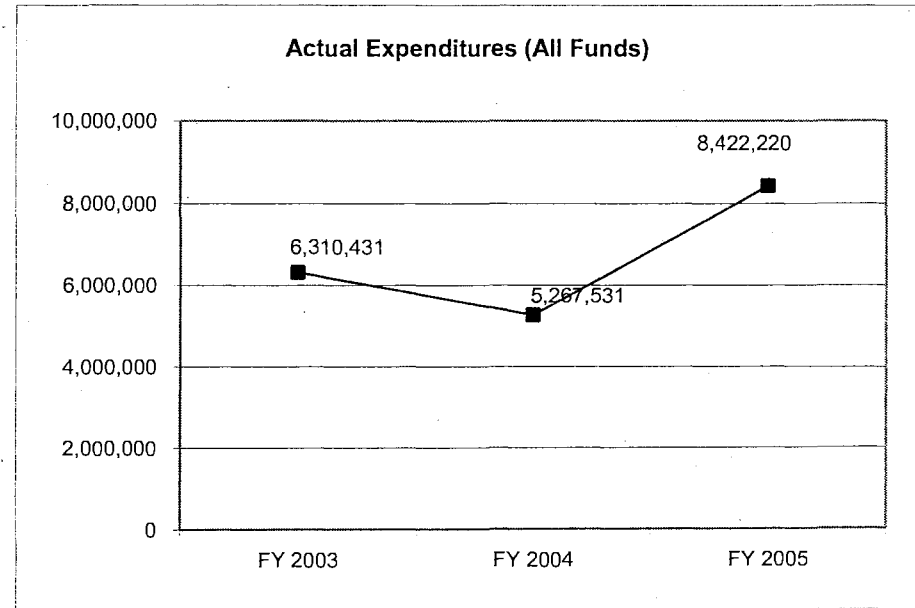
# CORE DECISION ITEM

Department: Economic Development  
Division: Business & Community Services  
Core: Missouri Job Development Fund

Budget Unit 42120C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	8,783,104	8,783,104	8,583,104	7,833,104 E
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	8,783,104	8,783,104	8,583,104	N/A
Actual Expenditures (All Funds)	6,310,431	5,267,531	8,422,220	N/A
Unexpended (All Funds)	2,472,673	3,515,573	160,884	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	7,349,201	7,938,416	160,884	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) \$609,510 was withheld from the GR transfer that provides funds for MJDF. The lapse was caused by bills being submitted in July (current fiscal year) for training taking place through June 30 (prior fiscal year). The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
  - (2) \$265,483 was withheld from the GR transfer that provides funds for MJDF. The remaining lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
  - (3) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
  - (4) An "E" is requested on \$7,583,104 Other Funds to allow for processing of late bills received in July for training taking place through June 30. Therefore, we need access to the remaining unspent funds in July, and without re-appropriation authority, we can only do that through an estimated appropriation. Includes the Distant Dental Hygienist Program \$250,000 GR (one-time for FY07).

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT MISSOURI JOB DEVELOPMENT

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	100,000	100,000	
	PD	0.00	250,000	0	7,483,104	7,733,104	
	<b>Total</b>	<b>0.00</b>	<b>250,000</b>	<b>0</b>	<b>7,583,104</b>	<b>7,833,104</b>	
DEPARTMENT CORE ADJUSTMENTS							
1x Expenditures	[#123] PD	0.00	(250,000)	0	0	(250,000)	DED DENTAL HYGIENIST ONE-TIME (BOC 800)
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>(250,000)</b>	<b>0</b>	<b>0</b>	<b>(250,000)</b>	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	100,000	100,000	
	PD	0.00	0	0	7,483,104	7,483,104	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>7,583,104</b>	<b>7,583,104</b>	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	100,000	100,000	
	PD	0.00	0	0	7,483,104	7,483,104	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>7,583,104</b>	<b>7,583,104</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI JOB DEVELOPMENT</b>								
<b>CORE</b>								
PROPERTY & IMPROVEMENTS	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
TOTAL - EE	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
PROGRAM DISTRIBUTIONS	8,422,220	0.00	7,733,104	0.00	7,483,104	0.00	7,483,104	0.00
TOTAL - PD	8,422,220	0.00	7,733,104	0.00	7,483,104	0.00	7,483,104	0.00
<b>GRAND TOTAL</b>	<b>\$8,422,220</b>	<b>0.00</b>	<b>\$7,833,104</b>	<b>0.00</b>	<b>\$7,583,104</b>	<b>0.00</b>	<b>\$7,583,104</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$250,000	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$8,422,220	0.00	\$7,583,104	0.00	\$7,583,104	0.00	\$7,583,104	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program:** Missouri Job Development Fund  
**Program is found in the following core budget(s):** Missouri Job Development Fund

	MJDF Program Costs	BCS-Sales PS/E&E	Core 3	Core 4						TOTAL
GR	7,583,104	418,283								8,001,387
FEDERAL										-
OTHER										-
TOTAL	7,583,104	418,283								8,001,387

**1. What does this program do?**

The MJDF Program provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses viability and success in the new economy. The funds allow businesses to do training not possible without the assistance, upgrading the skills of their workers. A skilled workforce is essential for the creating of jobs, as well as the retention of jobs in the state.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

620.470, RSMo

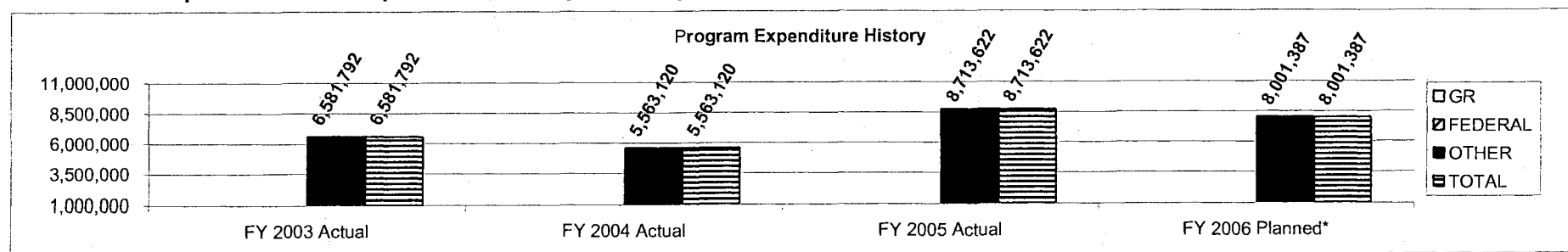
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



\*FY 2006 appropriated

**6. What are the sources of the "Other " funds?**

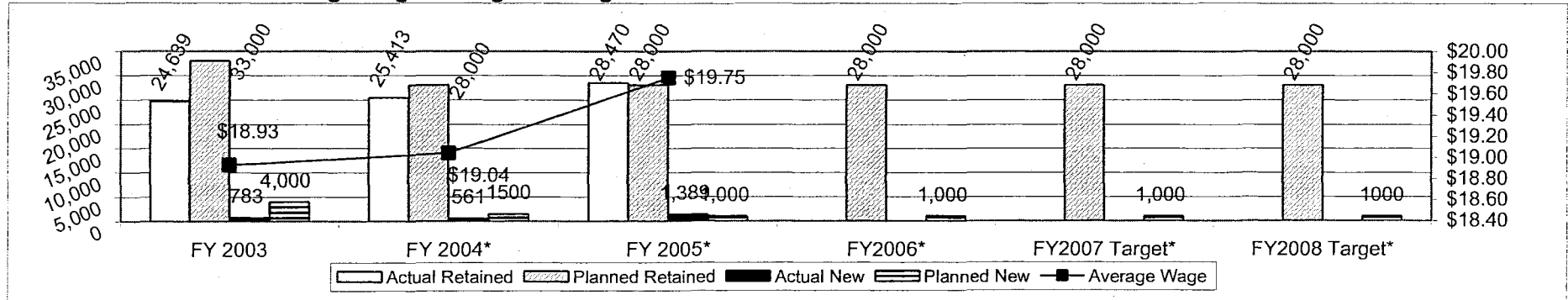
N/A

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program:** Missouri Job Development Fund  
**Program is found in the following core budget(s):** Missouri Job Development Fund

7a. Provide an effectiveness measure.

### New and Retained Jobs at a High Wage Through Training



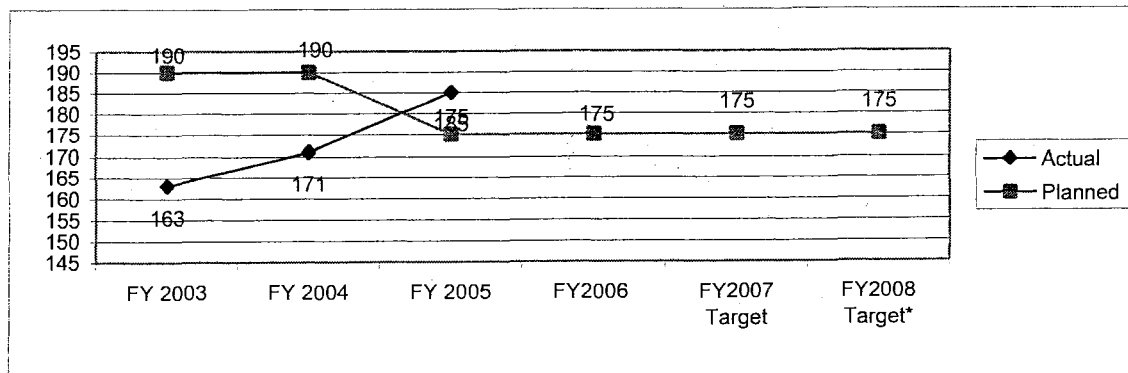
\* In recent years, the Missouri Job Development Fund has become primarily an incumbent worker training program; the Community College New Jobs Training Program trains workers in newly created jobs.

7b. Provide an efficiency measure.

	FY2003		FY2004		FY2005		FY2006	FY2007	FY2008
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target
Average cost to train a worker	\$400	\$280	\$400	\$357	\$400	\$275	\$400	\$400	\$400

7c. Provide the number of clients/individuals served (if applicable)

### Number of Businesses Served



## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program:** Missouri Job Development Fund  
**Program is found in the following core budget(s):** Missouri Job Development Fund

**7d. Provide a customer satisfaction measure, if available.**

Overall Program Satisfaction:

Percent of participating companies in DED's Customized Training Program (MJDF) rating the program good or excellent:

FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
Proj	Actual	Proj	Actual	Proj	Actual	Estimated	Targeted	Targeted
N/A	95%	N/A	92%	95%	not/avail	95%	95%	95%

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Distant Dental Hygienist Program**

**Program is found in the following core budget(s): Missouri Job Development Fund**

**1. What does this program do?**

This project is designing a training program for dental hygienists which allows coursework to be completed off-site from the educational institution, and clinical and didactic training to be delivered in the office of a dentist licensed under this chapter, if such offsite dental office is a part of an accredited dental hygiene program through the Commission on Dental Accreditation of the American Dental Association as an extended campus facility or any other facility approved by the council on dental accreditation.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

332.303, RSMo

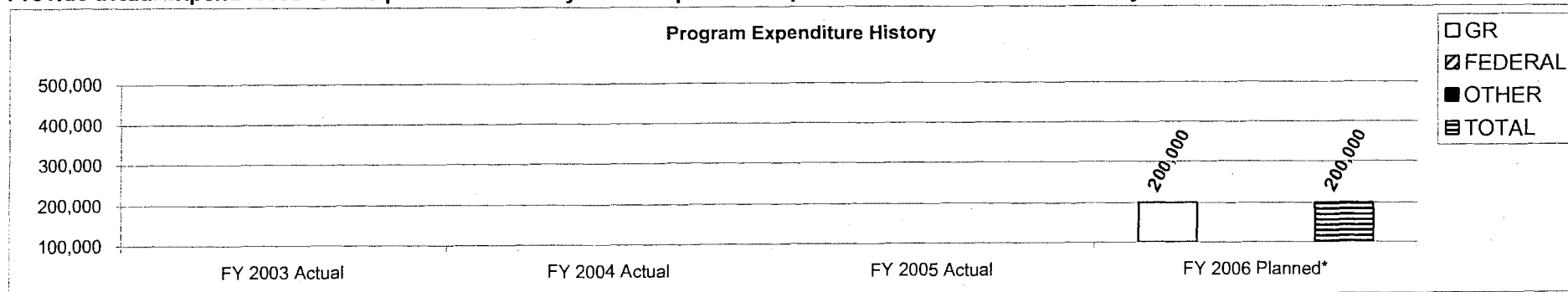
**3. Are there federal matching requirements? If yes, please explain.**

None

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

\*FY 2006 appropriated

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Distant Dental Hygienist Program**

**Program is found in the following core budget(s): Missouri Job Development Fund**

**7a. Provide an effectiveness measure.**

To be determined by Committee.

**7b. Provide an efficiency measure.**

To be determined by Committee.

**7c. Provide the number of clients/individuals served, if applicable.**

To be determined by Committee.

**7d. Provide a customer satisfaction measure, if available.**

To be determined by Committee.





# **FY-07 ECONOMIC DEVELOPMENT GOVERNOR REC**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	GOV AS	GOV AS
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	AMENDED REC	AMENDED REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEVELOP FUND-TRANSFER</b>								
<b>CORE</b>								
<b>FUND TRANSFERS</b>								
GENERAL REVENUE	8,226,421	0.00	7,583,939	0.00	7,583,939	0.00	7,583,939	0.00
TOTAL - TRF	8,226,421	0.00	7,583,939	0.00	7,583,939	0.00	7,583,939	0.00
<b>TOTAL</b>	<b>8,226,421</b>	<b>0.00</b>	<b>7,583,939</b>	<b>0.00</b>	<b>7,583,939</b>	<b>0.00</b>	<b>7,583,939</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$8,226,421</b>	<b>0.00</b>	<b>\$7,583,939</b>	<b>0.00</b>	<b>\$7,583,939</b>	<b>0.00</b>	<b>\$7,583,939</b>	<b>0.00</b>

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# **CORE DECISION ITEM**

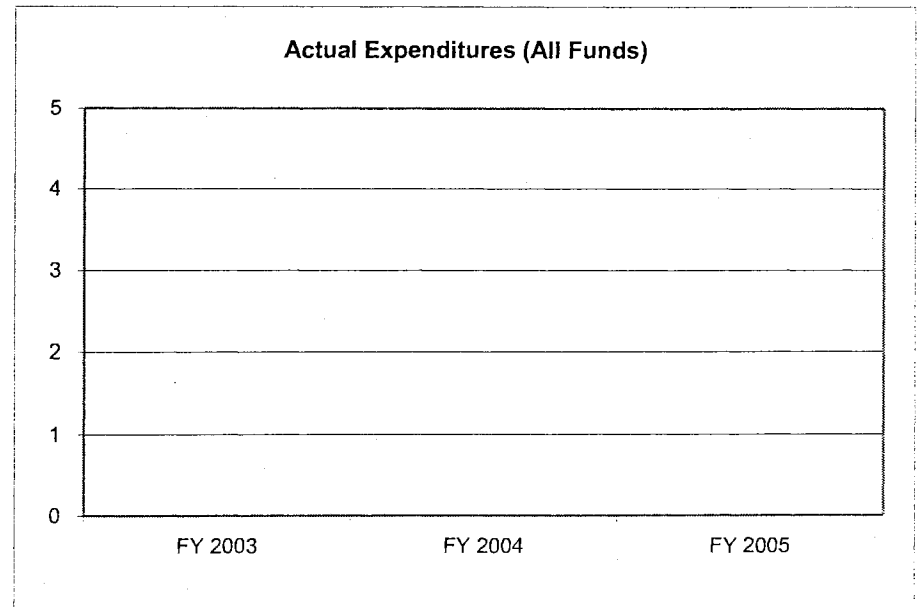
<b>Department: Economic Development</b>					<b>Budget Unit 42130C</b>				
<b>Division: Business &amp; Community Services</b>									
<b>Core: MO Job Development Fund Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>GR Transfer</b>	\$7,583,939	\$0	\$0	\$7,583,939	<b>GR Transfer</b>	\$7,583,939	\$0	\$0	\$7,583,939
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
<b>Other Funds:</b>					<b>Other Funds:</b>				
<b>Notes:</b> Requires GR transfer to the Missouri Job Development Fund (00600).					<b>Notes:</b> Requires GR transfer to the Missouri Job Development Fund (00600).				
<b>2. CORE DESCRIPTION</b>									
<p>This GR transfer funds the Missouri Job Development Fund that provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology to keep the jobs in the state.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Job Development Fund									

**CORE DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42130C</u>
<b>Division:</b> Business & Community Services	
<b>Core:</b> MO Job Development Fund Transfer	

**4. FINANCIAL HISTORY**

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	8,849,422	8,849,422	8,583,939	7,583,939
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	8,849,422	8,849,422	8,583,939	N/A
Actual Expenditures (All Funds)	8,239,912	8,583,939	8,226,421	N/A
Unexpended (All Funds)	609,510	265,483	357,518	N/A
Unexpended, by Fund:				
General Revenue	609,510	265,483	357,518	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1)
- (2)
- (3)
- (4) Requires a GR transfer of \$7,583,104 from GR to the MO Job Development Fund.

# CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO JOB DEVELOPMENT FUND-TRANSFER

## 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	7,583,939	0	0	7,583,939	
	Total	0.00	7,583,939	0	0	7,583,939	
DEPARTMENT CORE REQUEST							
	TRF	0.00	7,583,939	0	0	7,583,939	
	Total	0.00	7,583,939	0	0	7,583,939	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	7,583,939	0	0	7,583,939	
	Total	0.00	7,583,939	0	0	7,583,939	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEVELOP FUND-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	8,226,421	0.00	7,583,939	0.00	7,583,939	0.00	7,583,939	0.00
TOTAL - TRF	8,226,421	0.00	7,583,939	0.00	7,583,939	0.00	7,583,939	0.00
<b>GRAND TOTAL</b>	<b>\$8,226,421</b>	<b>0.00</b>	<b>\$7,583,939</b>	<b>0.00</b>	<b>\$7,583,939</b>	<b>0.00</b>	<b>\$7,583,939</b>	<b>0.00</b>
GENERAL REVENUE	\$8,226,421	0.00	\$7,583,939	0.00	\$7,583,939	0.00	\$7,583,939	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Missouri Job Development Fund Transfer  
**Program is found in the following core budget(s):** Missouri Job Development Fund Transfer

**1. What does this program do?**

This GR transfer funds the Missouri Job Development Fund that provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology to keep the jobs in the state.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

620.478, RSMo

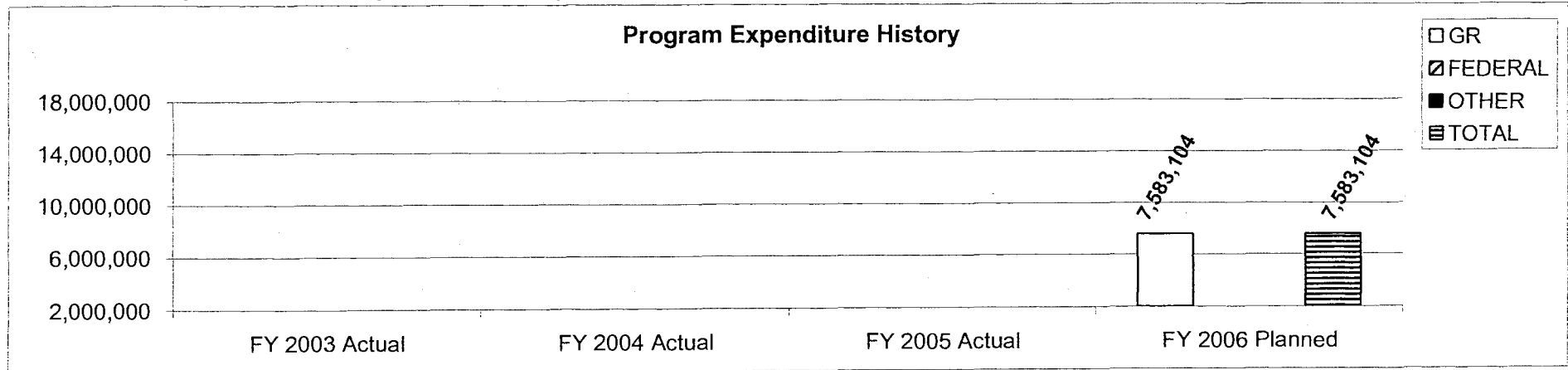
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Transfer from General Revenue to Missouri Job Development Fund

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Missouri Job Development Fund Transfer  
**Program is found in the following core budget(s):** Missouri Job Development Fund Transfer

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A





# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>COMM COLLEGE NEW JOBS TRAININ</b>									
CORE									
PROGRAM-SPECIFIC									
MO COMMUNITY COLLEGE JOB TRAIN	6,847,304	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00	
TOTAL - PD	6,847,304	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00	
TOTAL	6,847,304	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00	
GRAND TOTAL	\$6,847,304	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00	

# CORE DECISION ITEM

<b>Department:</b> Economic Development					<b>Budget Unit</b> 42150C				
<b>Division:</b> Business & Community Services									
<b>Core:</b> Community College New Jobs Training									

**1. CORE FINANCIAL SUMMARY**

	FY 2007 Budget Request				
	GR	Federal	Other	Total	
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	16,000,000	16,000,000	E
<b>Total</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Community College New Jobs Training (0563)

Notes: An "E" is requested on PSD.

	FY 2007 Governor's Recommendation				
	GR	Fed	Other	Total	
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	16,000,000	16,000,000	E
<b>Total</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
------------	-------------	-------------	-------------	-------------

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Community College New Jobs Training (0563)

Notes: An "E" is requested on PSD.

**2. CORE DESCRIPTION**

The Community College New Jobs Training Program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. The program targets companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs.

**3. PROGRAM LISTING (list programs included in this core funding)**

The Community College New Jobs Training Program

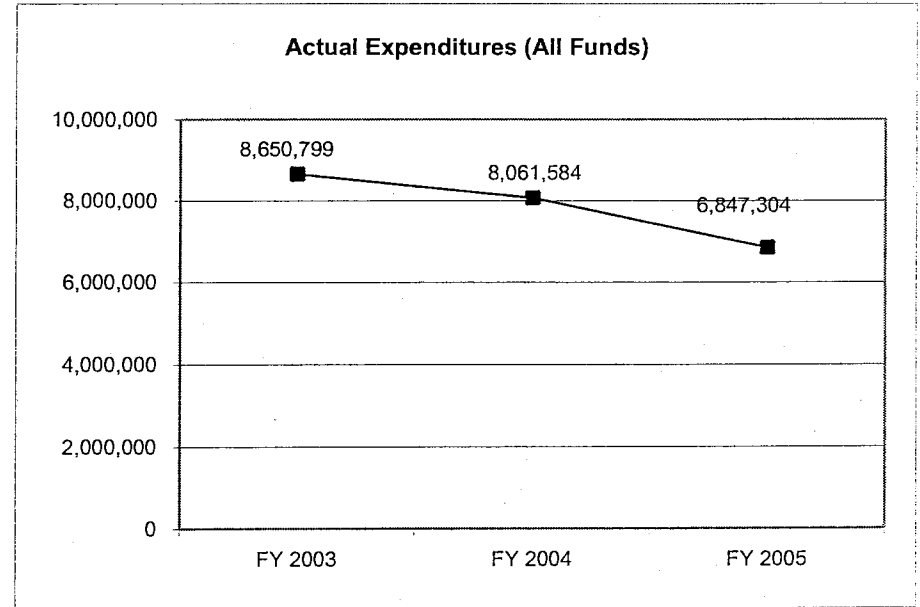
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business & Community Services  
 Core: Community College New Jobs Training

Budget Unit 42150C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	16,000,000	16,000,000	16,000,000	16,000,000 E
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	16,000,000	16,000,000	16,000,000	N/A
Actual Expenditures (All Funds)	8,650,799	8,061,584	6,847,304	N/A
Unexpended (All Funds)	7,349,201	7,938,416	9,152,696	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	7,349,201	7,938,416	9,152,696	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages, that can vary month-to-month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
  - (2) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages, that can vary month-to-month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
  - (3) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages, that can vary month-to-month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
  - (4) An "E" is requested on the PSD.

# CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
COMM COLLEGE NEW JOBS TRAINING

## 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	16,000,000	16,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	16,000,000	16,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	16,000,000	16,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMM COLLEGE NEW JOBS TRAININ</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	6,847,304	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL - PD	6,847,304	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$6,847,304</b>	<b>0.00</b>	<b>\$16,000,000</b>	<b>0.00</b>	<b>\$16,000,000</b>	<b>0.00</b>	<b>\$16,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$6,847,304	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Community College New Jobs Training  
**Program is found in the following core budget(s):** Community College New Jobs Training

**1. What does this program do?**

This program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. It targets companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Mo. Revised Statutes - Chapter 178 - Section 892

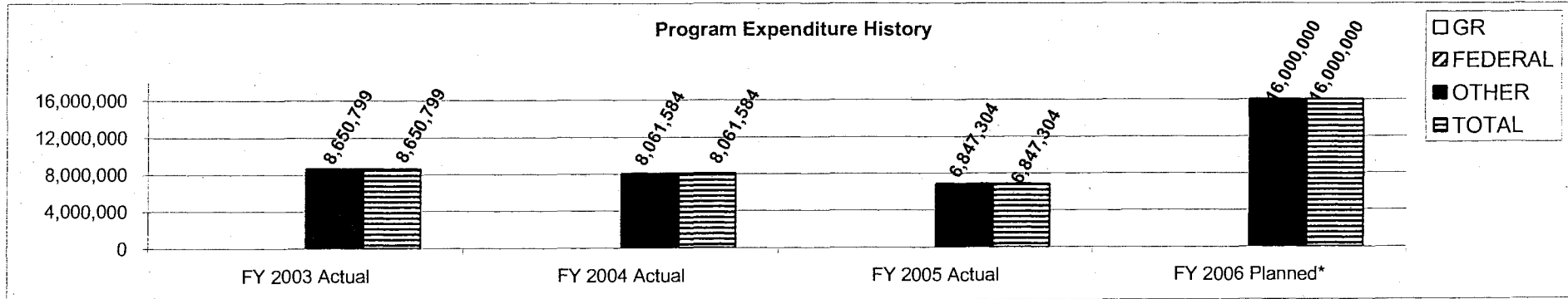
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

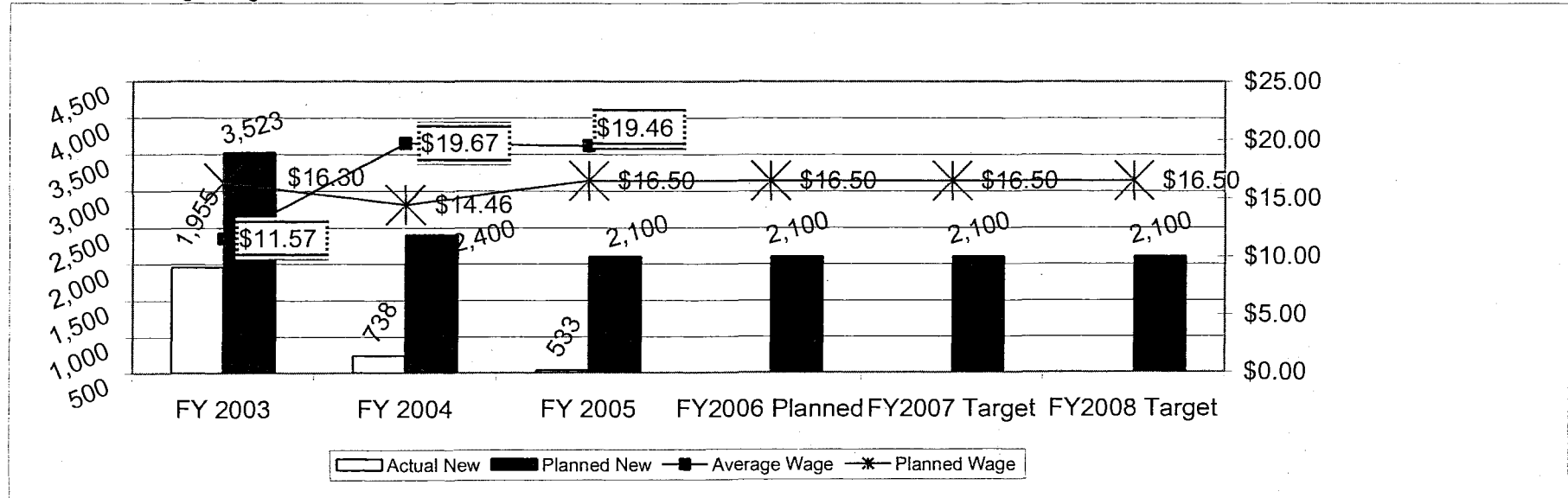
Community College New Jobs Training Fund (0563)

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Community College New Jobs Training  
**Program is found in the following core budget(s):** Community College New Jobs Training

7a. Provide an effectiveness measure.

New Jobs At High Wages



7b. Provide an efficiency measure.

Number of approvals provided within regulatory guidelines (less than 2 weeks)

FY2003		FY2004		FY2005		FY2006	FY2007	FY2008
Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target
99%	100%	99%	100%	99%	100%	99%	99%	99%



## PROGRAM DESCRIPTION

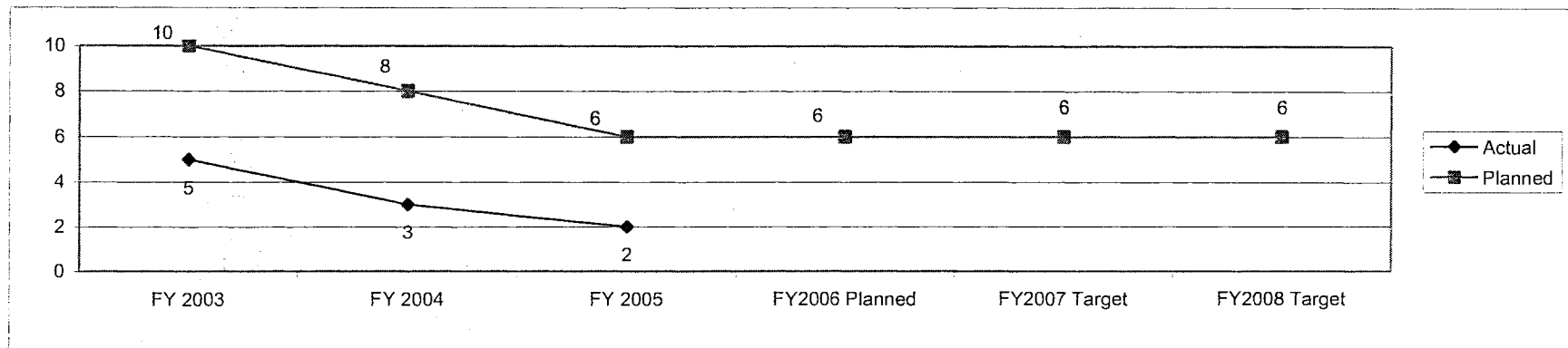
Department: Economic Development

Program Name: Community College New Jobs Training

Program is found in the following core budget(s) Community College New Jobs Training

7c. Provide the number of clients/individuals served, if applicable.

Number of Businesses Served



7d. Provide a customer satisfaction measure, if available.

N/A



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>JOBS RETENTION TRAINING PRG</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
MO COMMUN COLL JOB RET TRG PRG	0	0.00	5,000,000	0.00	5,000,000	0.00	5,000,000	0.00	
TOTAL - PD	0	0.00	5,000,000	0.00	5,000,000	0.00	5,000,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>5,000,000</b>	<b>0.00</b>	<b>5,000,000</b>	<b>0.00</b>	<b>5,000,000</b>	<b>0.00</b>	
<b>BCS Jobs Rtnction Trng Prog Inc - 1419001</b>									
PROGRAM-SPECIFIC									
MO COMMUN COLL JOB RET TRG PRG	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00	
TOTAL - PD	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,000,000</b>	<b>0.00</b>	<b>10,000,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>	<b>\$15,000,000</b>	<b>0.00</b>	<b>\$15,000,000</b>	<b>0.00</b>	

# CORE DECISION ITEM

<b>Department:</b> Economic Development					<b>Budget Unit</b> 42155C				
<b>Division:</b> Business & Community Services									
<b>Core:</b> Jobs Retention Training Program									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	5,000,000	5,000,000	PSD	0	0	5,000,000	5,000,000
<b>Total</b>	<b>0</b>	<b>0</b>	<b>5,000,000</b>	<b>5,000,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>5,000,000</b>	<b>5,000,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Jobs Retention Training Program Fund (0717)					Other Funds: Jobs Retention Training Program Fund (0717)				
Notes:									
<b>2. CORE DESCRIPTION</b>									
<p>The Jobs Retention Training Program offers an incentive for the retention of existing jobs by providing education and training to existing industries. The program targets companies with plans to move outside the state to find skilled labor by providing training assistance for workers to increase their skill level. The funding is generated from the withholding tax on retained jobs, DED/DWD must have this appropriation authority to disseminate money to the trustees to retire the bonds. There is a \$15 million cap on the amount of outstanding certificates for this program, so it is estimated that \$6-\$7 million is required to handle a \$15 million debt load (178.983, RSMo).</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Jobs Retention Training Program									

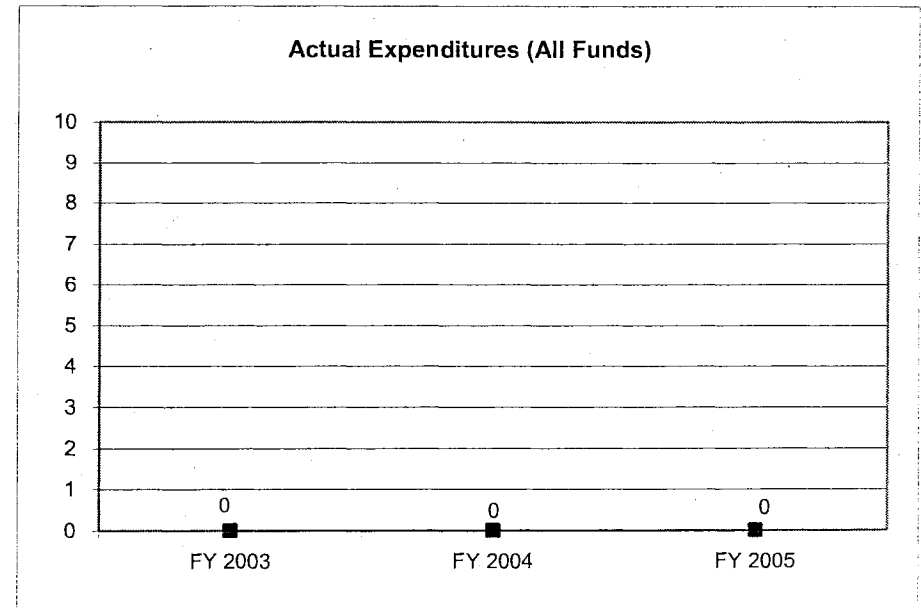
# CORE DECISION ITEM

Department: Economic Development  
Division: Business & Community Services  
Core: Jobs Retention Training Program

Budget Unit 42155C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	0	300,000	5,000,000
Less Reverted (All Funds)	0	0	0	NA
Budget Authority (All Funds)	0	0	300,000	NA
Actual Expenditures (All Funds)	0	0	0	NA
Unexpended (All Funds)	0	0	300,000	NA
Unexpended, by Fund:				
General Revenue	0	0	0	0
Federal	0	0	0	0
Other	0	0	300,000	0
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Program not in existence.
- (2) Program not in existence.
- (3) Program funds approved in FY05 Supplemental.

CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
JOBS RETENTION TRAINING PRG

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	5,000,000	5,000,000	
	Total	0.00	0	0	5,000,000	5,000,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	5,000,000	5,000,000	
	Total	0.00	0	0	5,000,000	5,000,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	5,000,000	5,000,000	
	Total	0.00	0	0	5,000,000	5,000,000	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>JOBS RETENTION TRAINING PRG</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	5,000,000	0.00	5,000,000	0.00	5,000,000	0.00
TOTAL - PD	0	0.00	5,000,000	0.00	5,000,000	0.00	5,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$5,000,000	0.00	\$5,000,000	0.00	\$5,000,000	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Jobs Retention Training Program  
**Program is found in the following core budget(s):** Jobs Retention Training Program

**1. What does this program do?**

This program offers an incentive for the retention of existing jobs by providing education and training to existing industries. It targets companies with plans to relocate due to a need for highly-skilled workers.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Mo. Revised Statues - Chapter 178 - Section 760 through 764.

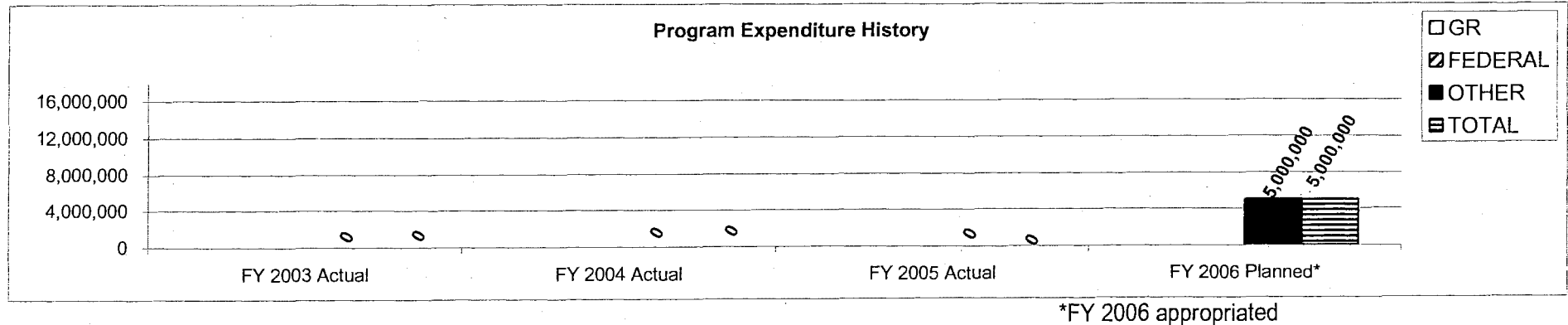
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Jobs Retention Training Program Fund (0717)

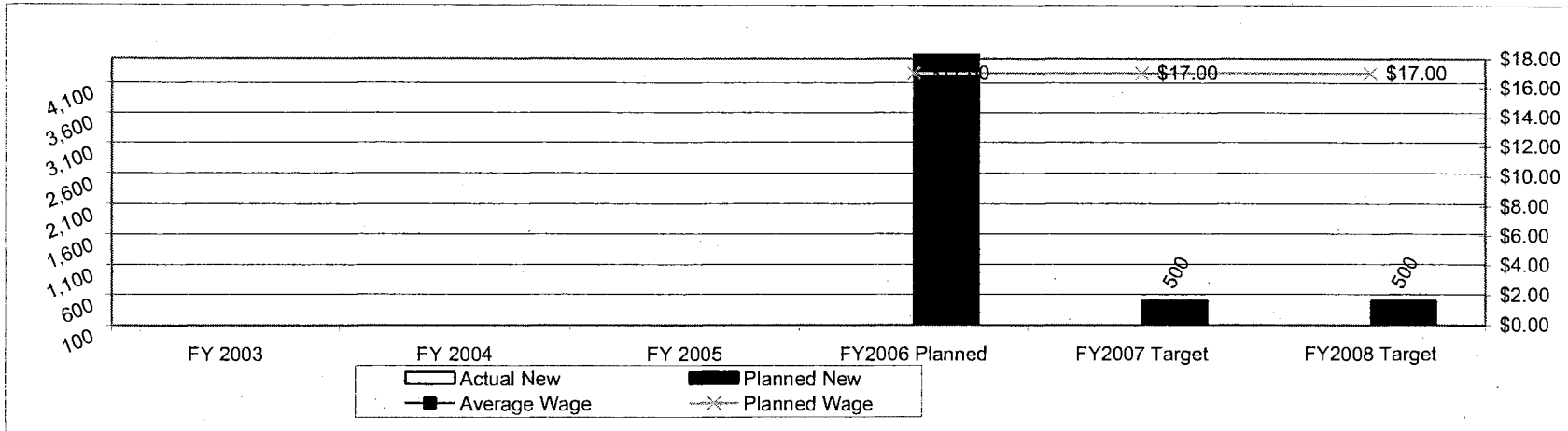


## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Jobs Retention Training Program  
**Program is found in the following core budget(s):** Jobs Retention Training Program

**7a. Provide an effectiveness measure.**

Number of Jobs Retained and Average Wage



**7b. Provide an efficiency measure.**

N/A

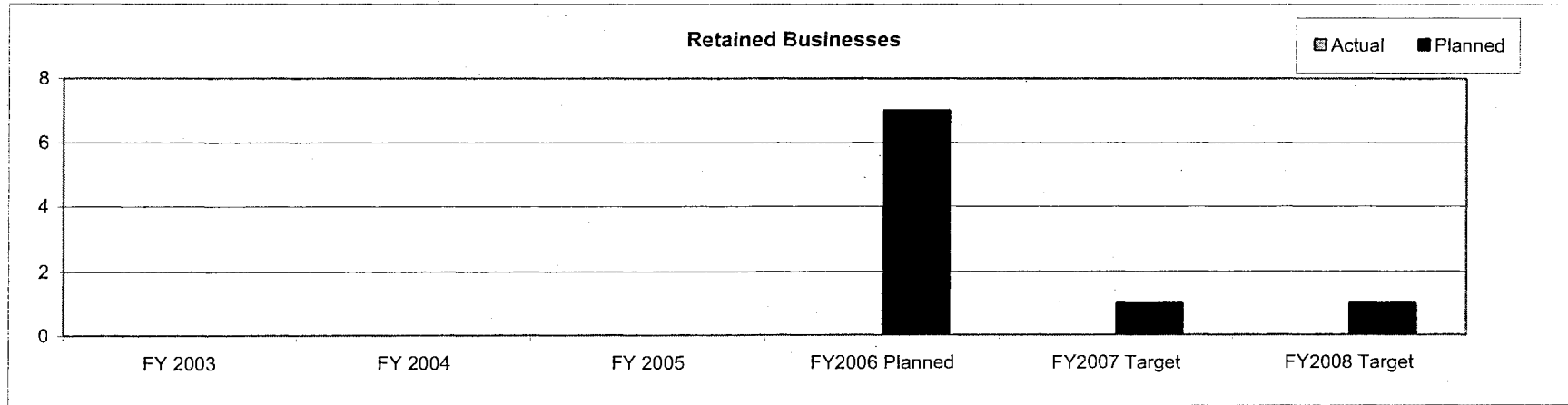
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Jobs Retention Training Program

Program is found in the following core budget(s): Jobs Retention Training Program

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

NEW DECISION ITEM  
RANK: 5 OF 14

Department: <b>Economic Development</b>	Budget Unit: <b>42155C</b>
Division: <b>Business &amp; Community Services</b>	
DI Name: <b>Expand Jobs Retention Training Program</b>	DI# <b>1419001</b>

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000,000	10,000,000
Total	0	0	10,000,000	10,000,000

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:    Jobs Retention Training Program Fund (0717)

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000,000	10,000,000
Total	0	0	10,000,000	10,000,000

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:    Jobs Retention Training Program Fund (0717)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This program offers an incentive for the retention of existing jobs by providing education and training to existing industries. It targets companies with plans to move outside the state to find skilled labor by providing assistance for workers to increase their skill level. The funding is generated from the withholding tax on retained jobs, DED/DWD must have this appropriation authority to disseminate money to the trustees to retire the bonds. Currently there is a \$5 million appropriation dedicated to JRTP which has been obligated. This \$5 million appropriation supports a \$15 million statewide cap on outstanding certificates, which has also been exhausted. There are large demands by businesses for the training assistance offered through the program. Therefore, this request would add an additional \$10 million appropriation to JRTP to handle the large demand, which simultaneously will require increasing the statewide cap by \$30 million.

NEW DECISION ITEM  
RANK: 5 OF 14

Department: <u>Economic Development</u>	Budget Unit: <u>42155C</u>
Division: <u>Business &amp; Community Services</u>	
DI Name: <u>Expand Jobs Retention Training Program</u>	DI#: <u>1419001</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

A similar program, the Community College New Jobs Training Program, requires \$16 million for an outstanding statewide debt of \$55 million. The estimated ratio is approximately one-third of the total cap.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					10,000,000		10,000,000		
Total PSD	0		0		10,000,000		10,000,000		0
Grand Total	0	0.0	0	0.0	10,000,000	0.0	10,000,000	0.0	0

NEW DECISION ITEM  
RANK: 5 OF 14

Department: Economic Development					Budget Unit <u>42155C</u>				
Division: Business & Community Services									
DI Name: Expand Jobs Retention Training Program					DI# 1419001				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					10,000,000		10,000,000		
Total PSD	0		0		10,000,000		10,000,000		0
Grand Total	0	0.0	0	0.0	10,000,000	0.0	10,000,000	0.0	0

**NEW DECISION ITEM**  
**RANK: 5 OF 14**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42155C
<b>Division:</b> Business & Community Services	
<b>DI Name:</b> Expand Jobs Retention Training Program	<b>DI#</b> 1419001

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

**Workers Retrained and Avg Wage Per Hour**

	<u>FY 2007 Target</u>	<u>FY 2008 Target</u>
Workers Retrained	20,000	500
Avg Wage/Hour	\$18.00	\$18.00

**6b. Provide an efficiency measure.**

**Cost Per Trainee**

	<u>FY 2007 Target</u>	<u>FY 2008 Target</u>
Cost Per Trainee	\$500	\$500

**6c. Provide the number of clients/individuals served, if applicable.**

**Companies Assisted and Workers Trained**

	<u>FY 2007 Target</u>	<u>FY 2008 Target</u>
Companies Assisted	10	1
Avg Workers Trained/Company	2,000	2,000

**6d. Provide a customer satisfaction measure, if available.**

N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Retained jobs and competitive wages are required in order to qualify for the program.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>JOBS RETENTION TRAINING PRG</b>								
<b>BCS Jobs Rtnion Trng Prog Inc - 1419001</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$10,000,000	0.00	\$10,000,000	0.00





# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>BUSINESS EXT SVS PROGRAM</b>									
CORE									
PROGRAM-SPECIFIC									
BUSINESS EXTENSION SERVICE TEA	31,797	0.00	1,854,000	0.00	1,854,000	0.00	1,854,000	0.00	
TOTAL - PD	31,797	0.00	1,854,000	0.00	1,854,000	0.00	1,854,000	0.00	
TOTAL	31,797	0.00	1,854,000	0.00	1,854,000	0.00	1,854,000	0.00	
GRAND TOTAL	\$31,797	0.00	\$1,854,000	0.00	\$1,854,000	0.00	\$1,854,000	0.00	

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# **CORE DECISION ITEM**

<b>Department:</b> Economic Development					<b>Budget Unit</b> <u>41970C</u>				
<b>Division:</b> Business and Community Services									
<b>Core:</b> Business Extension Services Team									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1,854,000	1,854,000	PSD	0	0	1,854,000	1,854,000
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,854,000</b>	<b>1,854,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,854,000</b>	<b>1,854,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Business Extension Services Team (UEL) (0280)					Other Funds: Business Extension Services Team (UEL) (0280)				
Notes: There has been no GR transfer to the BEST fund since FY2004.					Notes: There has been no GR transfer to the BEST fund since FY2004.				
<b>2. CORE DESCRIPTION</b>									
<p>This program assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprise located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers bids to contract with one lending institution in each urban area in order to provide low interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis or Kansas City).</p> <p>Funds may be used to start a new business; purchase business equipment, inventory, working capital, acquisition of business assets or other expansion purposes of the an existing business. It may also be used to provide an equity match for leveraging a commercial loan, secure lines of credit or secure gap financing from a conventional commercial lender. They may not exceed 50% of the entrepreneurs' total financial need. Funds may not be used to retire other debt, for owner(s) salary or as a down payment on real estate. Also, funds may not be used for the payment of taxes, employee withholding, intra-state relocations, buyouts of existing businesses, or pay outs to existing stockholders or shareholders notes.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
BEST Program									

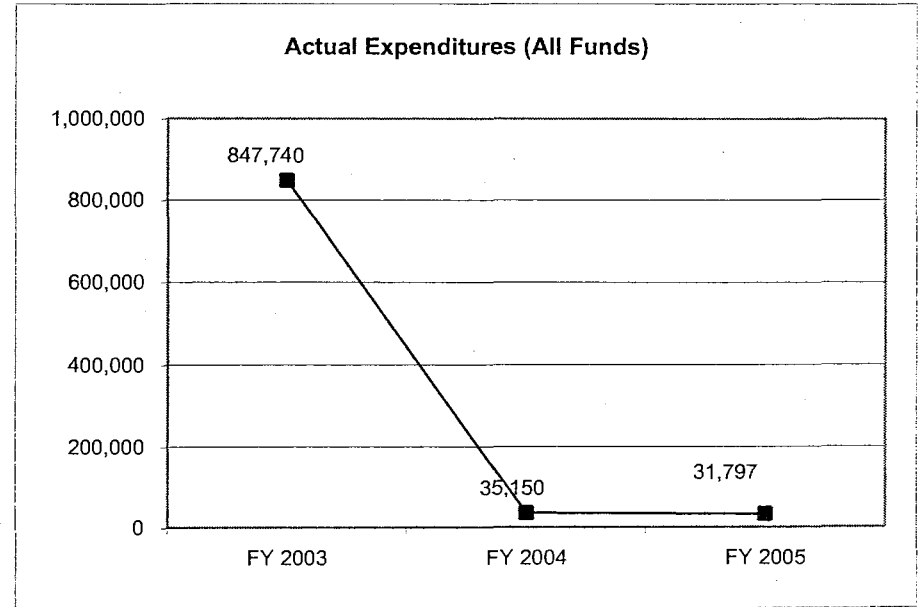
**CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Business and Community Services  
**Core:** Business Extension Services Team

**Budget Unit** 41970C

**4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	1,854,000	1,854,000	1,854,000	1,854,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,854,000	1,854,000	1,854,000	0
Actual Expenditures (All Funds)	847,740	35,150	31,797	N/A
Unexpended (All Funds)	1,006,260	1,818,850	1,822,203	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	200,357	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Funds remaining in BEST do not lapse to the General Revenue fund, but remain in the fund per 620.1023(4)3, RSMo.

**NOTES:**

(1) Beginning cash balance in FY03 totaling \$1,544,580. Payments to contractors totaled \$847,740; OA Cost Allocation transfers totaled \$4,720; and OA swept \$590,000 from fund to cover budget shortfall.

(2) Beginning cash balance in FY04 totaling \$298,179. Payments to contractors totaled \$35,150; OA Cost Allocation totaled \$30,508; OA swept \$196,000 from fund.

(3) Beginning fund balance in FY05 totaled \$327,522. Payments to contractors totaled \$31,797.30; OA Cost Allocation totaled \$13,644; OA swept \$200,000 from fund.

(4) No new transfer appropriation.

# CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
BUSINESS EXT SVS PROGRAM

## 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,854,000	1,854,000	
	Total	0.00	0	0	1,854,000	1,854,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,854,000	1,854,000	
	Total	0.00	0	0	1,854,000	1,854,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,854,000	1,854,000	
	Total	0.00	0	0	1,854,000	1,854,000	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS EXT SVS PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	31,797	0.00	1,854,000	0.00	1,854,000	0.00	1,854,000	0.00
TOTAL - PD	31,797	0.00	1,854,000	0.00	1,854,000	0.00	1,854,000	0.00
<b>GRAND TOTAL</b>	<b>\$31,797</b>	<b>0.00</b>	<b>\$1,854,000</b>	<b>0.00</b>	<b>\$1,854,000</b>	<b>0.00</b>	<b>\$1,854,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$31,797	0.00	\$1,854,000	0.00	\$1,854,000	0.00	\$1,854,000	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Business Extension Services Team  
**Program is found in the following core budget(s):** Business Extension Services Team

**1. What does this program do?**

This program assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprise located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers a micro-lending program by administering bids and contracting with one lender in each eligible urban area (St. Louis/Kansas City). The contractor then provides low-interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis/Kansas City).

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

620.1023-620.1029, RSMo

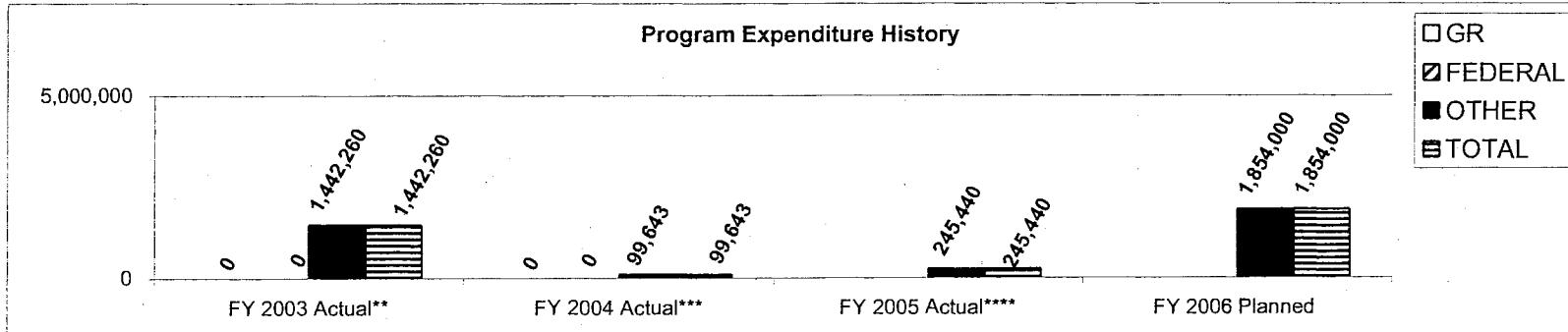
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Business Extension Services Team

**Program is found in the following core budget(s):** Business Extension Services Team

**6. What are the sources of the "Other " funds?**

Business Extension Services Team Fund (0280)

**7a. Provide an effectiveness measure.**

Current activity includes management of existing portfolio of loans.

**7b. Provide an efficiency measure.**

Current activity includes management of existing portfolio of loans.

**7c. Provide the number of clients/individuals served, if applicable.**

Kansas City	12 active loans in portfolio
St. Louis	47 active loans in portfolio

**7d. Provide a customer satisfaction measure, if available.**

N/A





# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item		FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>									
<b>CORE</b>									
<b>EXPENSE &amp; EQUIPMENT</b>									
DED-ED PRO -CDBG- PASSTHROUGH		0	0.00	0	0.00	216,200	0.00	216,200	0.00
TOTAL - EE		0	0.00	0	0.00	216,200	0.00	216,200	0.00
<b>PROGRAM-SPECIFIC</b>									
DED-ED PRO -CDBG- PASSTHROUGH		0	0.00	0	0.00	27,783,800	0.00	27,783,800	0.00
TOTAL - PD		0	0.00	0	0.00	27,783,800	0.00	27,783,800	0.00
<b>TOTAL</b>		<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>28,000,000</b>	<b>0.00</b>	<b>28,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>		<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>

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# **CORE DECISION ITEM**

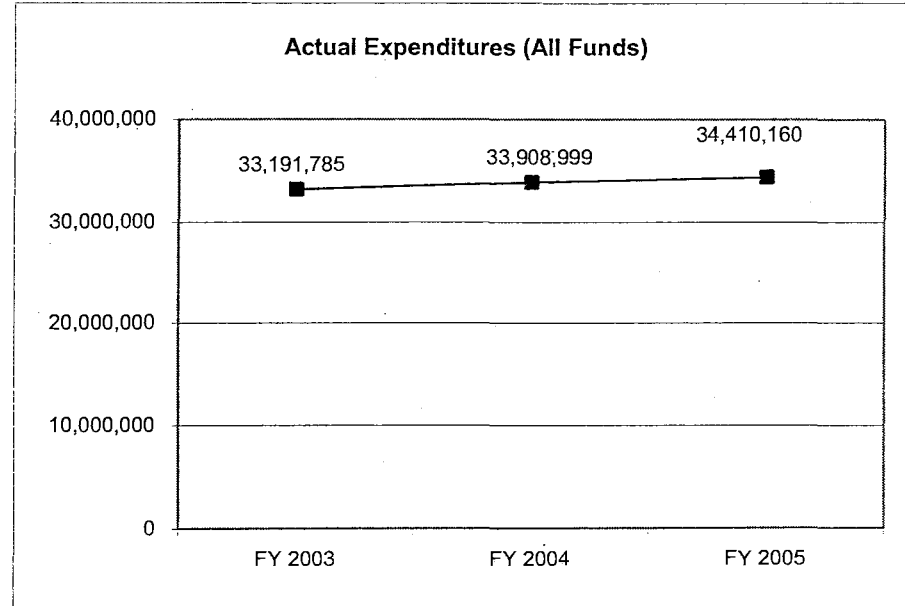
<b>Department:</b> Economic Development					<b>Budget Unit</b> 42165C				
<b>Division:</b> Business and Community Services									
<b>Core:</b> Community Development Block Grant (CDBG)									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	216,200	0	216,200	EE	0	216,200	0	216,200
PSD	0	27,783,800	0	27,783,800	PSD	0	27,783,800	0	27,783,800
<b>Total</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000 E</b>	<b>Total</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000 E</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
<b>Other Funds:</b>					<b>Other Funds:</b>				
<b>Notes:</b> An "E" is requested for \$28,000,000 for federal CDBG funds.					<b>Notes:</b> An "E" is requested for \$28,000,000 for federal CDBG funds.				
<b>2. CORE DESCRIPTION</b>									
Provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminates slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; housing finance (down payment assistance); Americans With Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Community Development Block Grant Program									

**CORE DECISION ITEM**

**Department:** Economic Development **Budget Unit** 42165C  
**Division:** Business and Community Services  
**Core:** Community Development Block Grant (CDBG)

**4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	34,032,920	35,038,033	34,853,433	28,000,000 E
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	34,032,920	35,038,033	34,853,433	N/A
Actual Expenditures (All Funds)	33,191,785	33,908,999	34,410,160	N/A
Unexpended (All Funds)	841,135	1,129,034	443,273	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	841,135	1,129,034	443,273	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Federal fund authority was lapsed in CDBG federal funds (primarily due to the "E" being increased by \$5,000,000 but not being fully utilized).
- (2) Federal fund authority was lapsed in CDBG federal funds (about half due to the "E" being increased by \$6,000,000 but not being fully utilized).
- (3) Federal CDBG authority that lapsed.
- (4) \$28,000,000E in CDBG federal fund authority.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT CDBG PROGRAM

#### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reallocation	[#2788] EE	0.00	0	216,200	0	216,200	DED COMMUNITY DEVELOPMENT CDBG PROGRAM REALLOCATED TO BCS CDBG PROGRAM
Core Reallocation	[#2788] PD	0.00	0	27,783,800	0	27,783,800	DED COMMUNITY DEVELOPMENT CDBG PROGRAM REALLOCATED TO BCS CDBG PROGRAM
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
TRAVEL, IN-STATE	0	0.00	0	0.00	15,000	0.00	15,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	2,700	0.00	2,700	0.00
FUEL & UTILITIES	0	0.00	0	0.00	150	0.00	150	0.00
SUPPLIES	0	0.00	0	0.00	24,500	0.00	24,500	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	72,950	0.00	72,950	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	87,300	0.00	87,300	0.00
M&R SERVICES	0	0.00	0	0.00	300	0.00	300	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	0	0.00	600	0.00	600	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	5,200	0.00	5,200	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	7,500	0.00	7,500	0.00
TOTAL - EE	0	0.00	0	0.00	216,200	0.00	216,200	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	27,783,800	0.00	27,783,800	0.00
TOTAL - PD	0	0.00	0	0.00	27,783,800	0.00	27,783,800	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$28,000,000	0.00	\$28,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$28,000,000	0.00	\$28,000,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

### Department of Economic Development

**Program Name: Community Development Block Grant (CDBG)**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

	CDBG Program	BDT PS and E&E	CD PS and E&E	Admin Svcs PS and E&E	IT E&E				TOTAL
GR									-
FEDERAL	27,783,800	74,267	959,138	46,899	25,029				28,889,133
OTHER									-
TOTAL	27,783,800	74,267	959,138	46,899	25,029				28,889,133

**1. What does this program do?**

Provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminates slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; housing finance (down payment assistance); Americans With Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

**2. What is the authorization for this program; i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

42 USC Section 5301 et seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development

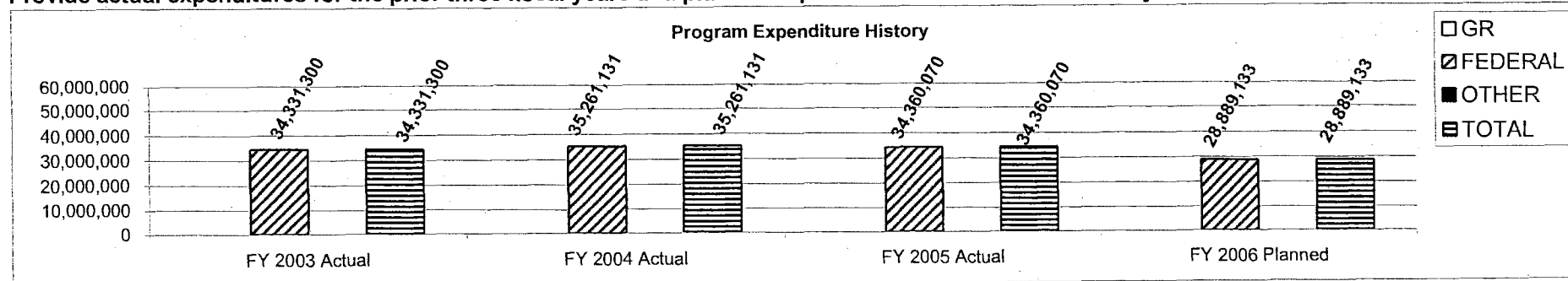
**3. Are there federal matching requirements? If yes, please explain.**

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are eligible match.

**4. Is this a federally mandated program? If yes, please explain.**

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Community Development Block Grant (CDBG)**

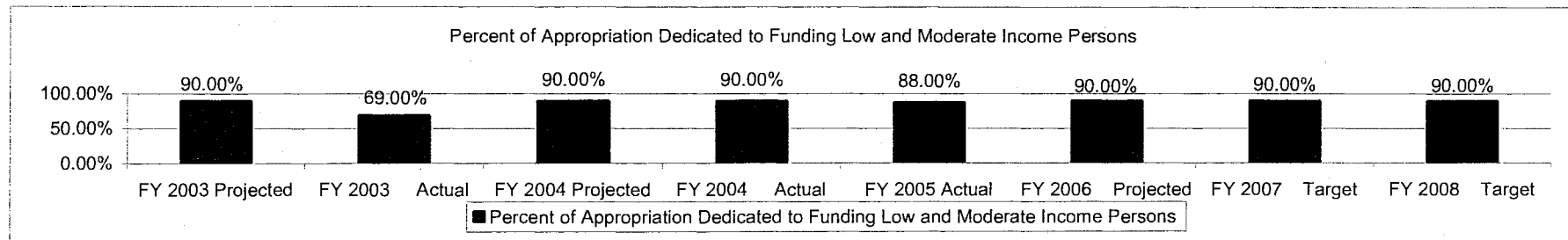
**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

**6. What are the sources of the "Other " funds?**

N/A

**7a. Provide an effectiveness measure.**

Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornados of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



**7b. Provide an efficiency measure.**

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Unexpended Funds	N/A	2.01	N/A	1.95	2.00	1.92	2.00	2.00	2.00
Expenditure Rate	N/A	1.06	N/A	1.10	1.10	1.10	1.10	1.10	1.10

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Community Development Block Grant (CDBG)**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

**7c. Provide the number of clients/individuals served (if applicable)**

Total persons served by CDBG projects (data available only for closed projects).

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Number served	N/A	77,935	80,000	TBD	80,000	101,075	80,000	80,000	80,000

**7d. Provide a customer satisfaction measure, if available.**

N/A





# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MAINSTREET PROGRAM</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
MO MAIN STREET PROGRAM FUND	0	0.00	0	0.00	40,590	0.00	40,590	0.00	
TOTAL - PD	0	0.00	0	0.00	40,590	0.00	40,590	0.00	
TOTAL	0	0.00	0	0.00	40,590	0.00	40,590	0.00	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$40,590</b>	<b>0.00</b>	<b>\$40,590</b>	<b>0.00</b>	

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# **CORE DECISION ITEM**

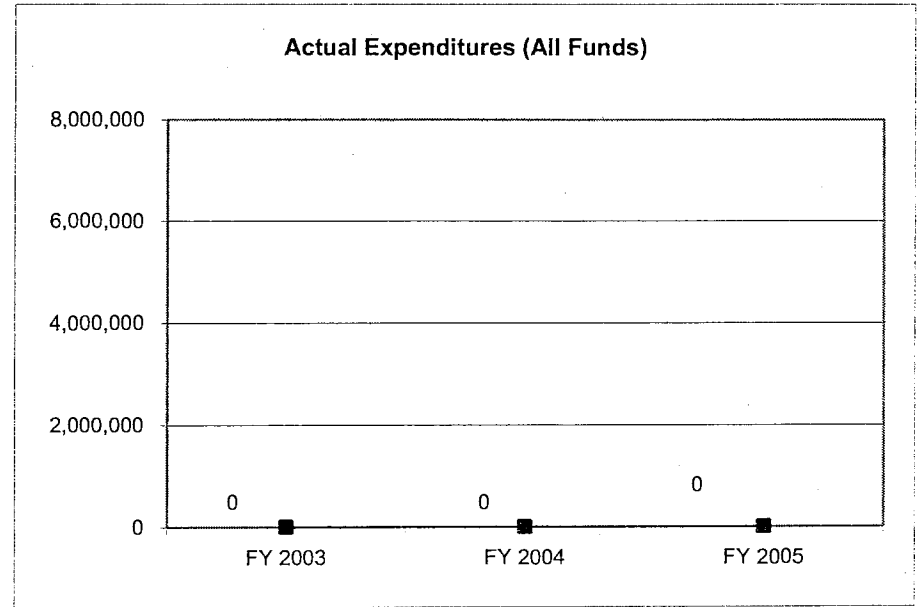
<b>Department:</b> Economic Development					<b>Budget Unit</b> 42140C				
<b>Division:</b> Business and Community Services									
<b>Core:</b> Main Street									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	40,590	40,590	PSD	0	0	40,590	40,590
<b>Total</b>	<b>0</b>	<b>0</b>	<b>40,590</b>	<b>40,590</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>40,590</b>	<b>40,590</b>
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Main Street Fund (0596)					Other Funds: Main Street Fund (0596)				
Notes: Requires a GR transfer to the Main Street Fund (0596)					Notes: Requires a GR transfer to the Main Street Fund (0596)				
<b>2. CORE DESCRIPTION</b>									
<p>The Missouri Main Street Program is authorized by 251.470 to 251.485, RSMo. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Main Street Program									

# **CORE DECISION ITEM**

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42140C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>Core:</b> <u>Main Street</u>	

## **4. FINANCIAL HISTORY**

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	0	0	40,590
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) The Division of Business Development and Trade and the Division of Community Development are merging in FY07, therefore, the expenditures related to these activities may be found in those Core Decision Item Forms for prior periods.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT MAINSTREET PROGRAM

#### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reallocation	[#2789] PD	0.00	0	0	40,590	40,590	DED COMMUNITY DEVELOPMENT MAINSTREET PROGRAM REALLOCATED TO BCS MAINSTREET PROGRAM
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>40,590</b>	<b>40,590</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	40,590	40,590	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>40,590</b>	<b>40,590</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	40,590	40,590	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>40,590</b>	<b>40,590</b>	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	40,590	0.00	40,590	0.00
TOTAL - PD	0	0.00	0	0.00	40,590	0.00	40,590	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$40,590	0.00	\$40,590	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$40,590	0.00	\$40,590	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Main Street Program

**Program is found in the following core budget(s):** Main Street Program

**1. What does this program do?**

The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

251.470 to 251.485, RSMo

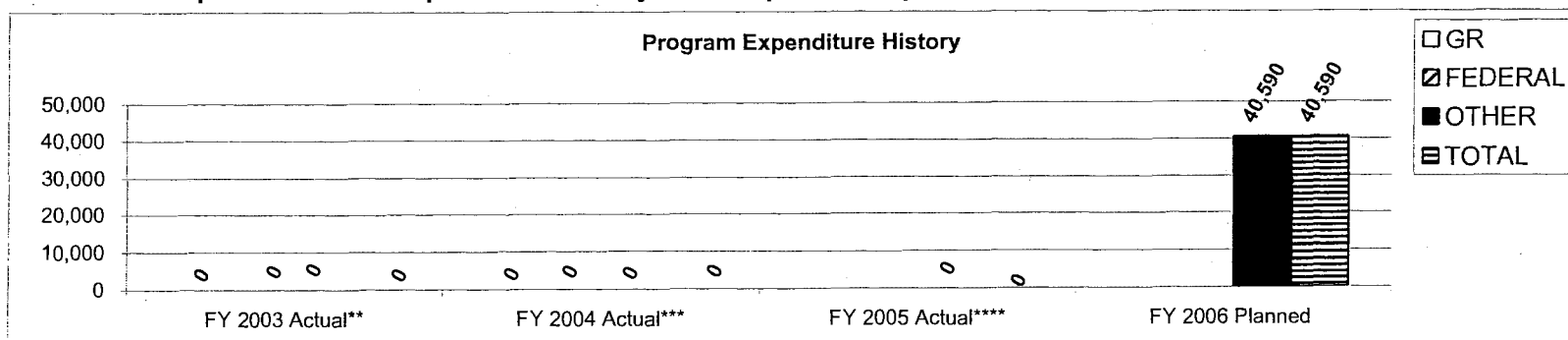
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Main Street Program

**Program is found in the following core budget(s):** Main Street Program

**6. What are the sources of the "Other " funds?**

Main Street Program Fund (0596)

**7a. Provide an effectiveness measure.**

The effectiveness measure will be the number of communities receiving accreditation as a Main Street Community.

	FY-07	FY-08
	Target	Target
Number of Accredited Communities	8	8

**7b. Provide an efficiency measure.**

The efficiency measure will be the number of communities that receive an assessment through the Main Street Program.

	FY-07	FY-08
	Target	Target
Number of Assessed Communities	4	4

**7c. Provide the number of clients/individuals served, if applicable.**

	FY-07	FY-08
	Target	Target
Number of Communities Receiving Training	7	7

**7d. Provide a customer satisfaction measure, if available.**

N/A





# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
MAIN STREET PROGRAM-TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE	39,372	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - TRF	39,372	0.00	0	0.00	0	0.00	0	0.00	
TOTAL	39,372	0.00	0	0.00	0	0.00	0	0.00	
GRAND TOTAL	\$39,372	0.00	\$0	0.00	\$0	0.00	\$0	0.00	

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# CORE DECISION ITEM

<b>Department:</b> Economic Development					<b>Budget Unit</b> 42330C				
<b>Division:</b> Business and Community Services									
<b>Core:</b> Main Street Transfer									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer			0	0					
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes: General Revenue transfer to the Main Street Fund (0596)					Notes: General Revenue transfer to the Main Street Fund (0596)				
<b>2. CORE DESCRIPTION</b>									
<p>This transfer supports the Missouri Main Street Program authorized by 251.470 to 251.485, RSMo. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Main Street Program transfer from General Revenue									

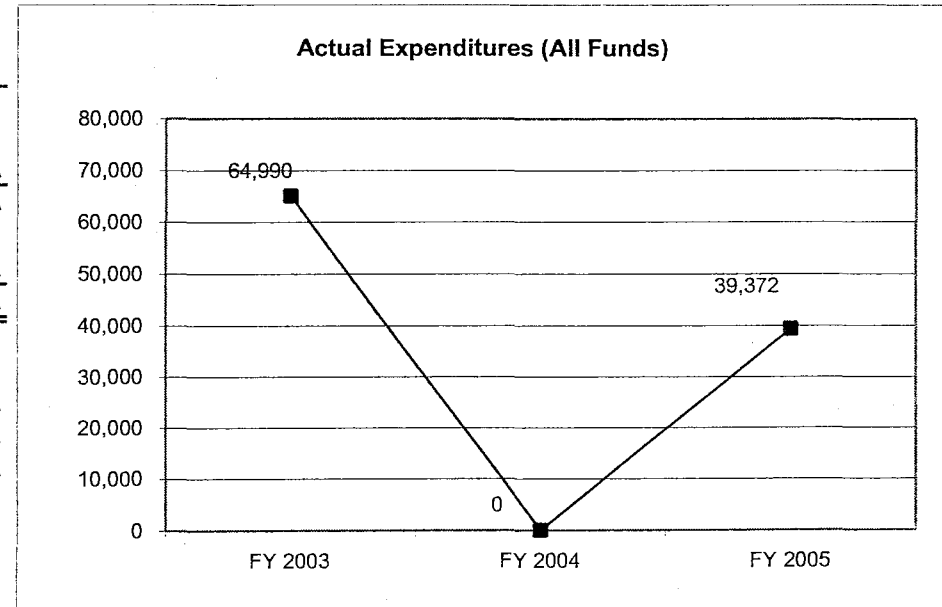
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Main Street Transfer

Budget Unit 42330C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	67,000	0	40,590	0
Less Reverted (All Funds)	(2,010)	0	0	N/A
Budget Authority (All Funds)	64,990	0	40,590	N/A
Actual Expenditures (All Funds)	64,990	0	39,372	N/A
Unexpended (All Funds)	0	0	1,218	N/A
Unexpended, by Fund:				
General Revenue	0	0	1,218	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
			(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

(1) No reversion in FY-2005. Funds were released without offset to fully fund program.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAIN STREET PROGRAM-TRANSFER								
CORE								
FUND TRANSFERS	39,372	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF	39,372	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$39,372	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$39,372	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Main Street Program Transfer

**Program is found in the following core budget(s):** Main Street Program Transfer

**1. What does this program do?**

This transfer provides funding for the Main Street program that provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

251.470 to 251.485, RSMo

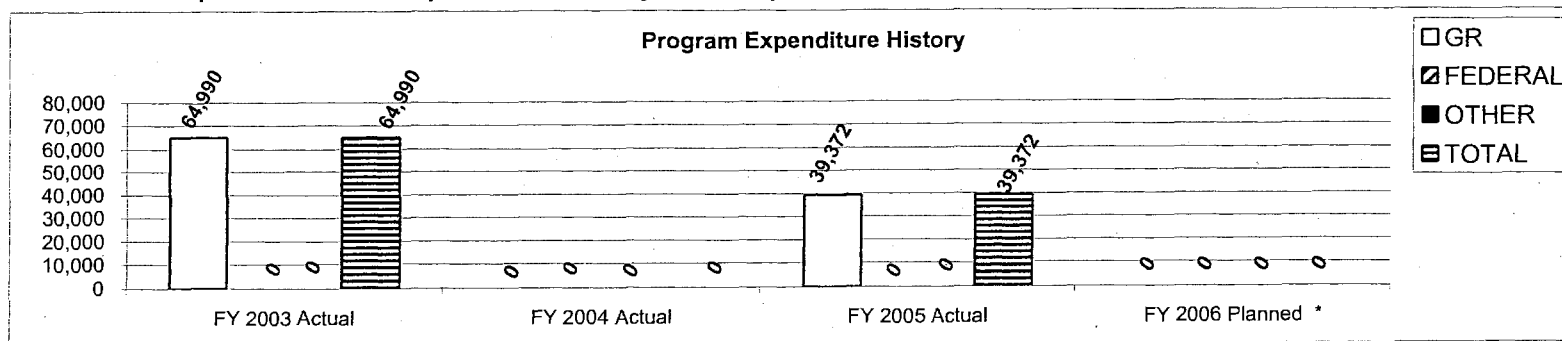
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Main Street Program Transfer

**Program is found in the following core budget(s):** Main Street Program Transfer

**6. What are the sources of the "Other " funds?**

Transfer of General Revenue to the Main Street Program Fund (0596)

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A





# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>DELTA REGIONAL AUTHORITY</b>									
<b>CORE</b>									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	79,826	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - EE	79,826	0.00	0	0.00	0	0.00	0	0.00	
<b>TOTAL</b>	<b>79,826</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$79,826</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# **CORE DECISION ITEM**

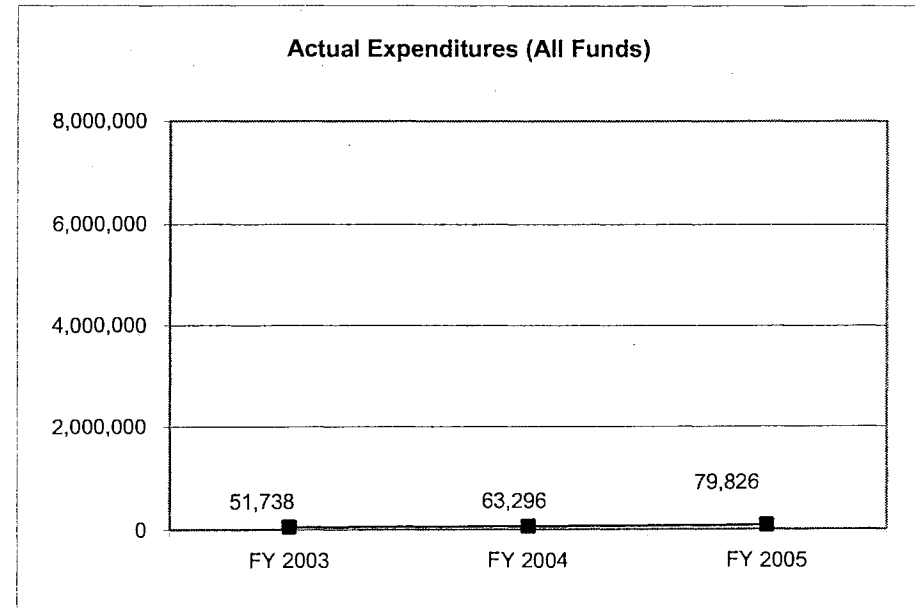
<b>Department: Economic Development</b>					<b>Budget Unit 42220C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Delta Regional Authority</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>Membership in the Delta Regional Authority requires the states to share in 50% of the annual costs of administration attributed to the operation of the Delta Regional Authority offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized Delta. This appropriation represents our share of the administrative costs and our "dues".</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Delta Regional Authority (membership)									

# **CORE DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42220C</u>
<b>Division:</b> Business and Community Services	
<b>Core:</b> Delta Regional Authority	

## **4. FINANCIAL HISTORY**

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	51,738	80,000	80,000	80,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	51,738	80,000	80,000	N/A
Actual Expenditures (All Funds)	51,738	63,296	79,826	N/A
Unexpended (All Funds)	0	16,704	174	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## **NOTES:**

(1) Estimated appropriation not fully needed to fund actual expenditures.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DELTA REGIONAL AUTHORITY								
CORE								
PROFESSIONAL DEVELOPMENT	79,826	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	79,826	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$79,826	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$79,826	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Delta Regional Authority

**Program is found in the following core budget(s):** Delta Regional Authority

**1. What does this program do?**

Membership in the Delta Regional Authority requires the states to share in 50% of the annual costs of administration attributed to the operation of the Delta Regional Authority offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized Delta. This appropriation represents our share of the administrative costs and our "dues".

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Congressional Record - House H12285

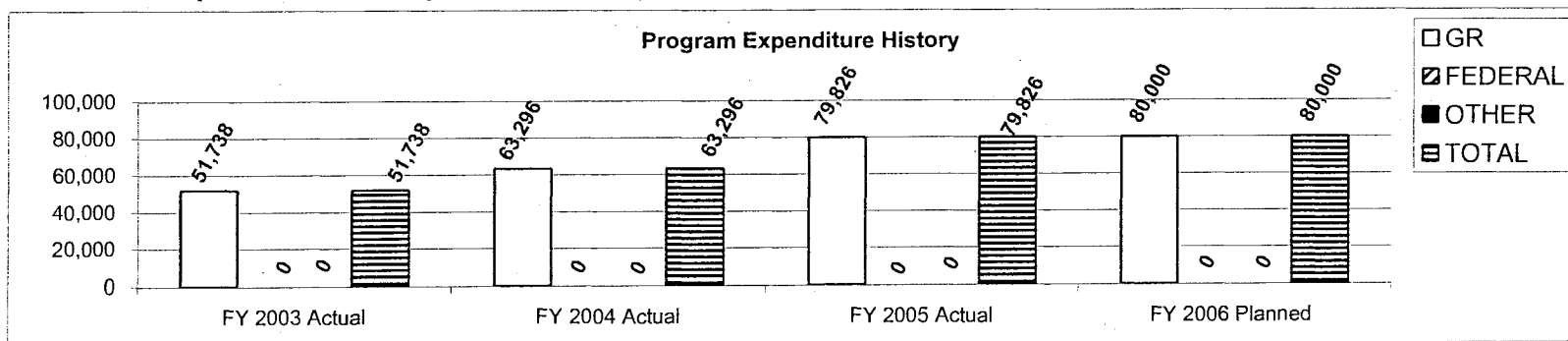
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

<b>Department:</b>	<b>Economic Development</b>	
<b>Program Name:</b>	<b>Delta Regional Authority</b>	
<b>Program is found in the following core budget(s): Delta Regional Authority</b>		
<b>6. What are the sources of the "Other " funds?</b>		
N/A		
<b>7a. Provide an effectiveness measure.</b>		
New or Retained Jobs: 1 Job for every \$10,000 of DRA funds		
	FY-06 Targeted	FY-07 Targeted
New and Retained Jobs	50	50
<b>7b. Provide an efficiency measure.</b>		
Total Funds Leveraged: \$1:\$4 Estimate: \$2.25M		
	FY-06	FY-07
Total Dollars	\$2.25M	\$2.25M
<b>7c. Provide the number of clients/individuals served, if applicable.</b>		
N/A		
<b>7d. Provide a customer satisfaction measure, if available.</b>		
N/A		



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BROWNSFIELD REDEVELOPMENT</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
PROPERTY REUSE	433,438	0.00	700,000	0.00	600,000	0.00	600,000	0.00
TOTAL - PD	433,438	0.00	700,000	0.00	600,000	0.00	600,000	0.00
<b>TOTAL</b>	<b>433,438</b>	<b>0.00</b>	<b>700,000</b>	<b>0.00</b>	<b>600,000</b>	<b>0.00</b>	<b>600,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$433,438</b>	<b>0.00</b>	<b>\$700,000</b>	<b>0.00</b>	<b>\$600,000</b>	<b>0.00</b>	<b>\$600,000</b>	<b>0.00</b>

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# **CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42190C</b>				
<b>Division: Business &amp; Community Services</b>									
<b>Core: Brownfields</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	600,000	600,000	PSD	0	0	600,000	600,000
<b>Total</b>	<b>0</b>	<b>0</b>	<b>600,000</b>	<b>600,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>600,000</b>	<b>600,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Property Reuse (0830)					Other Funds: Property Reuse (0830)				
Notes:					Notes:				
Reduced in FY06 to reflect available cash. Reduced by (\$100,000) core PSD to the available funding level.					Reduced in FY06 to reflect available cash. Reduced by (\$100,000) core PSD to the available funding level. See related new decision item Brownfields Transfer of Fund Balance to General Revenue.				
<b>2. CORE DESCRIPTION</b>									
Brownfield provides assistance for the redevelopment of abandoned or underutilized commercial/industrial sites that have been contaminated. The program assists with the extraordinary costs associated with site cleanup. The cleanup makes feasible property redevelopment and reuse.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Brownfield Grant Program									

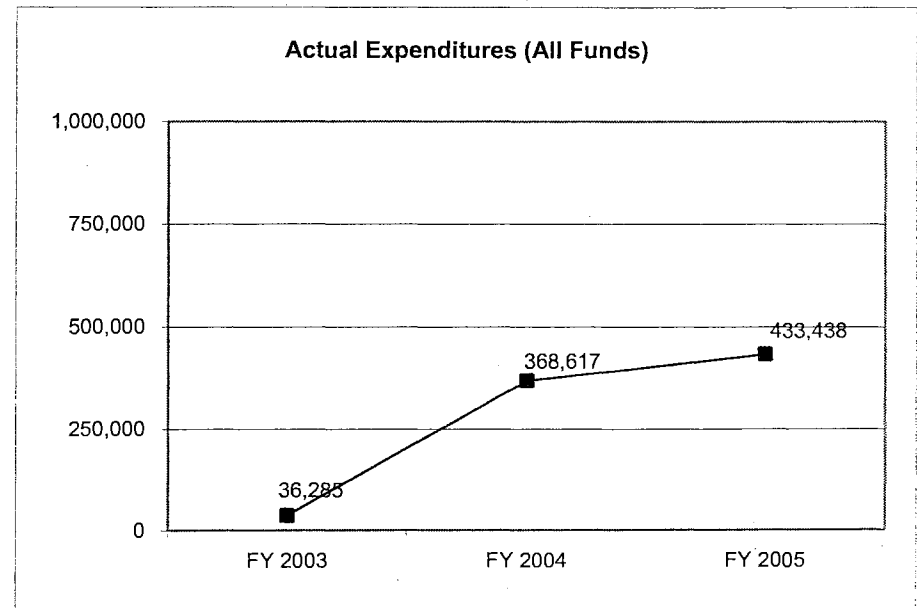
# CORE DECISION ITEM

Department: **Economic Development**  
Division: **Business & Community Services**  
Core: **Brownfields**

Budget Unit **42190C**

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	2,900,000	1,500,000	1,500,000	700,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	2,900,000	1,500,000	1,500,000	N/A
Actual Expenditures (All Funds)	36,285	368,617	433,438	N/A
Unexpended (All Funds)	2,863,715	1,131,383	1,066,562	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	2,863,715	1,131,383	1,066,562	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Projects in progress.
- (2) Projects in progress.
- (3) Projects in progress.
- (4) Appropriation reduced to reflect available funding.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT BROWNSFIELD REDEVELOPMENT

#### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	PD		0.00	0	0	700,000	700,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>700,000</b>	<b>700,000</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	[#1531]	PD	0.00	0	0	(100,000)	(100,000)	DED CD BROWNFIELD PROGRAM CORE REDUCTION TO AVAILABLE FUNDING.
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(100,000)</b>	<b>(100,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	PD		0.00	0	0	600,000	600,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>600,000</b>	<b>600,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	PD		0.00	0	0	600,000	600,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>600,000</b>	<b>600,000</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BROWNSFIELD REDEVELOPMENT</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	433,438	0.00	700,000	0.00	600,000	0.00	600,000	0.00
TOTAL - PD	433,438	0.00	700,000	0.00	600,000	0.00	600,000	0.00
<b>GRAND TOTAL</b>	<b>\$433,438</b>	<b>0.00</b>	<b>\$700,000</b>	<b>0.00</b>	<b>\$600,000</b>	<b>0.00</b>	<b>\$600,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$433,438	0.00	\$700,000	0.00	\$600,000	0.00	\$600,000	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Brownfield Redevelopment  
**Program is found in the following core budget(s):** Brownfields

**1. What does this program do?**

The Brownfield Program provides assistance for the redevelopment of abandoned or underutilized commercial/industrial sites that have been contaminated. The program assists with the extraordinary costs associated with the site cleanup. The cleanup makes feasible property redevelopment and reuse.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

RSMo 99.800-99.865

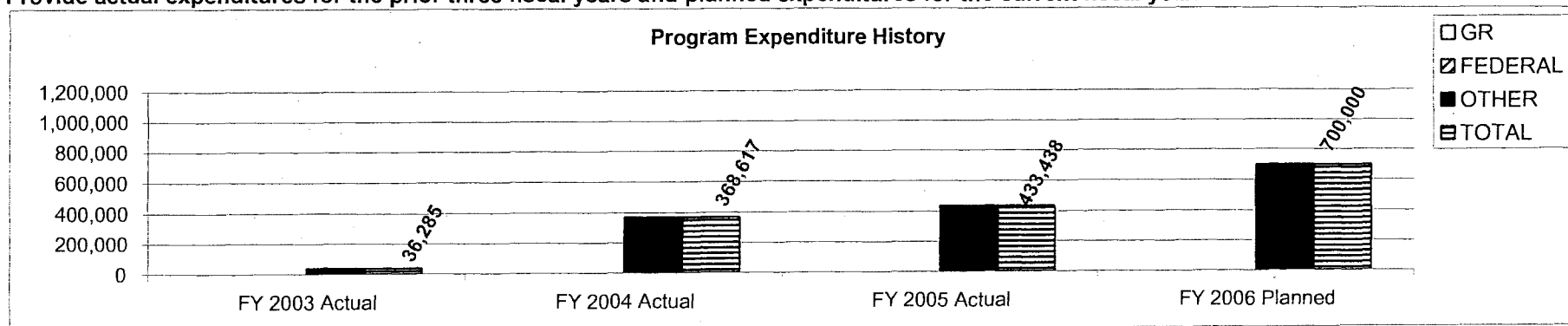
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



FY06 Planned is appropriated amount.

**6. What are the sources of the "Other " funds?**

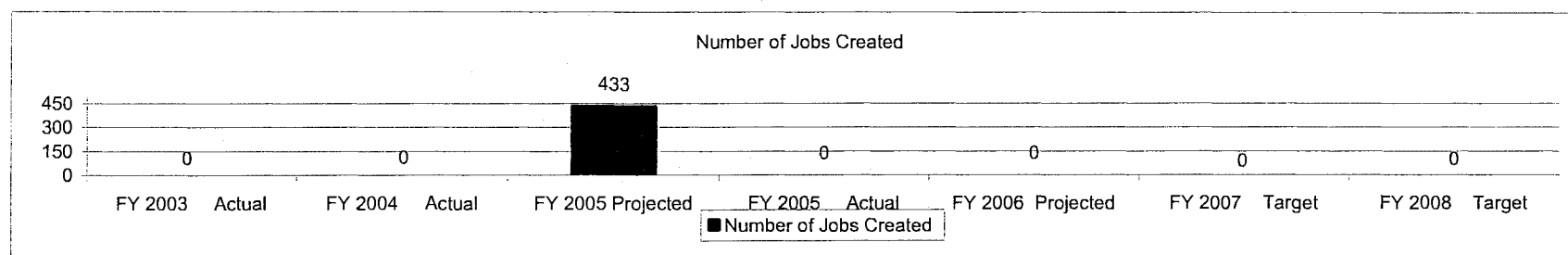
Property Reuse Fund (0830)

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Brownfield Redevelopment  
**Program is found in the following core budget(s):** Brownfields

**7a. Provide an effectiveness measure.**

The effectiveness measure is number of jobs created. Reporting of jobs will reflect actual jobs created at the close-out of the project.



**7b. Provide an efficiency measure.**

Efficiency is the measure of the state's investment per job. Total grant funds divided total project jobs created.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Cost per job	N/A	\$0	N/A	\$0	\$1,478	\$0	\$0	\$0	\$0

**7c. Provide the number of clients/individuals served (if applicable)**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PROPERTY REUSE TO GR TRANSFER								
PROPERTY REUSE TO GR TRANSFER - 1419029								
FUND TRANSFERS								
PROPERTY REUSE	0	0.00	0	0.00	0	0.00	567,630	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	567,630	0.00
TOTAL	0	0.00	0	0.00	0	0.00	567,630	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$567,630	0.00

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NEW DECISION ITEM  
RANK: 3 OF 14

<b>Department :</b> Economic Development	<b>Budget Unit</b> <u>42190C</u>
<b>Division:</b> Business & Community Services	
<b>DI Name:</b> Property Reuse to GR Transfer	<b>DI#</b> 1419029

**1. AMOUNT OF REQUEST**

FY 2007 Budget Request				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Transfer			567,630	567,630 E
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
--------------------	---	---	---	---

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Notes: An "E" is requested to ensure the ability to transfer the total amount remaining in the Brownfields Fund on the date of the transfer into the General Revenue Fund (0101).

FY 2007 Governor's Recommendation				
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Transfer	0	0	567,630	567,630 E
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
--------------------	---	---	---	---

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Notes: An "E" is requested to ensure the ability to transfer the total amount remaining in the Brownfields Fund on the date of the transfer into the General Revenue Fund (0101).

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Transfer fund balance back to General Revenue Fund.</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

All projects approved under this program have been completed. Business & Community Services now utilizes the Brownfields Tax Credit Program which provides alternative strategies for this type of redevelopment activity. This transfer returns the remaining fund balance to the General Revenue Fund.



**NEW DECISION ITEM**  
**RANK: 3 OF 14**

<b>Department :</b> Economic Development	<b>Budget Unit</b> 42190C
<b>Division:</b> Business & Community Services	
<b>DI Name:</b> Property Reuse to GR Transfer	<b>DI#</b> 1419029

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfer					567,630		567,630		567,630
Grand Total	0	0.0	0	0.0	567,630	0.0	567,630	0.0	567,630

NEW DECISION ITEM  
RANK: 3 OF 14

Department : Economic Development					Budget Unit <u>42190C</u>				
Division: Business & Community Services									
DI Name: Property Reuse to GR Transfer					DI# 1419029				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfer					567,630		567,630		567,630
Grand Total	0	0.0	0	0.0	567,630	0.0	567,630	0.0	567,630

NEW DECISION ITEM  
RANK: 3 OF 14

Department : Economic Development		Budget Unit <u>42190C</u>	
Division: Business & Community Services			
DI Name: Property Reuse to GR Transfer		DI# 1419029	
<b>6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with &amp; without additional funding.)</b>			
6a.	Provide an effectiveness measure. N/A	6b.	Provide an efficiency measure. N/A
6c.	Provide the number of clients/individuals served, if applicable. N/A	6d.	Provide a customer satisfaction measure, if available. N/A
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>			
N/A			

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PROPERTY REUSE TO GR TRANSFER								
PROPERTY REUSE TO GR TRANSFER - 1419029								
FUND TRANSFERS	0	0.00	0	0.00	0	0.00	567,630	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	567,630	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$567,630	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$567,630	0.00



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMM DEV CORPS PROGRAM</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	23,578	0.77	0	0.00	0	0.00	0	0.00
TOTAL - PS	23,578	0.77	0	0.00	0	0.00	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	1,190	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	1,190	0.00	0	0.00	0	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	701,115	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	701,115	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>725,883</b>	<b>0.77</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$725,883</b>	<b>0.77</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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**CORE DECISION ITEM**

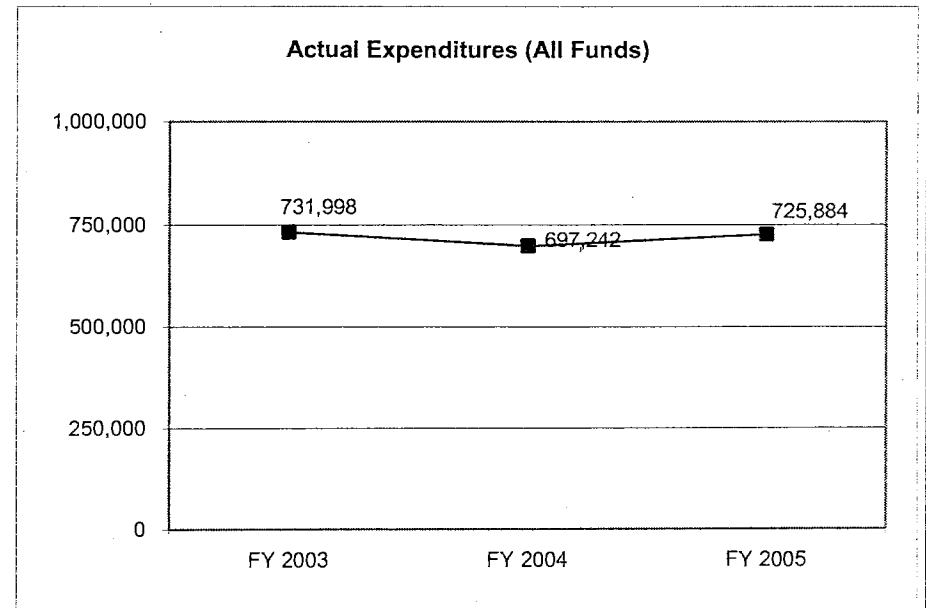
<b>Department:</b> Economic Development					<b>Budget Unit</b> 42230C				
<b>Division:</b> Business & Community Services									
<b>Core:</b> Community Development Corporation Grant Program									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Administrative Services Revolving Fund (0547)					Other Funds: Administrative Services Revolving Fund (0547)				
Notes: This program was eliminated in FY06.					Notes: This program was eliminated in FY06.				
<b>2. CORE DESCRIPTION</b>									
This program was eliminated in FY 06.									
This program provided grant assistance to local and regional Community Development Corporation organizations to administer projects specifically designed to meet the needs of the under-served and hard-to-reach, low and moderate-income persons, in specific neighborhoods. CDC's, by design, target specific areas and create programming and opportunities for housing, job training and entrepreneurship in an effort to increase the quality of life and viability of low income neighborhoods.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Community Development Corporation Grant Program									

# CORE DECISION ITEM

Department: Economic Development Budget Unit 42230C  
 Division: Business & Community Services  
 Core: Community Development Corporation Grant Program

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	1,451,713	1,303,513	1,301,823	0
Less Reverted (All Funds)	0	0	(45,555)	N/A
Budget Authority (All Funds)	1,451,713	1,303,513	1,256,268	N/A
Actual Expenditures (All Funds)	731,998	697,242	725,884	N/A
Unexpended (All Funds)	719,715	606,271	530,384	N/A
Unexpended, by Fund:				
General Revenue	8,605	82,165	30,384	N/A
Federal	250,000	250,000	250,000	N/A
Other	250,000	250,000	250,000	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) GR lapse is minimal E&E.
- (2) GR is minimal PR and E&E. Program distribution lapse \$68,234
- (3) GR lapse is minimal PS. Program distribution lapse \$29,322.
- (4) This program was eliminated in FY06.



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMM DEV CORPS PROGRAM								
CORE								
COMMUNITY DEV REP I	6,702	0.25	0	0.00	0	0.00	0	0.00
COMMUNITY DEV REP III	16,876	0.52	0	0.00	0	0.00	0	0.00
TOTAL - PS	23,578	0.77	0	0.00	0	0.00	0	0.00
SUPPLIES	568	0.00	0	0.00	0	0.00	0	0.00
COMMUNICATION SERV & SUPP	437	0.00	0	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	185	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	1,190	0.00	0	0.00	0	0.00	0	0.00
PROGRAM DISTRIBUTIONS	701,115	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	701,115	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$725,883	0.77	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$725,883	0.77	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Community Development Corporation Grant Program

**Program is found in the following core budget(s):** Community Development Corporation

**1. What does this program do?**

NOTE: This program was eliminated effective in FY06. Provides grant assistance to local and regional Community Development Corporation organizations to administer projects specifically designed to meet the needs of the under-served and hard-to-reach, low and moderate-income persons, in specific neighborhoods. CDC's, by design, target specific areas and create programming and opportunities for housing, job training and entrepreneurship in an effort to increase the quality of life and viability of low income neighborhoods. There is appropriation authority for the receipt of other and federal funding, each in the amount of \$250,000. This authority allows the receipt and expenditure if a private donation occurred or if federal grant funds were made available.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

RSMo. 135.433

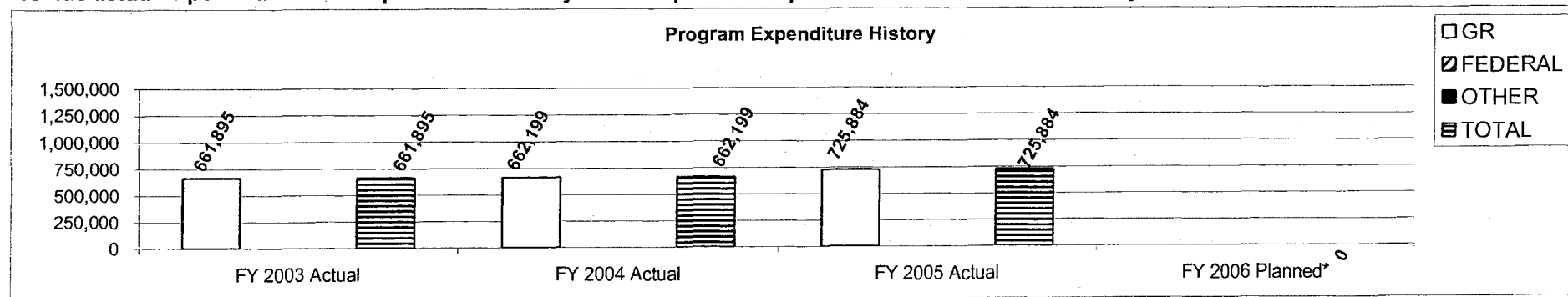
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

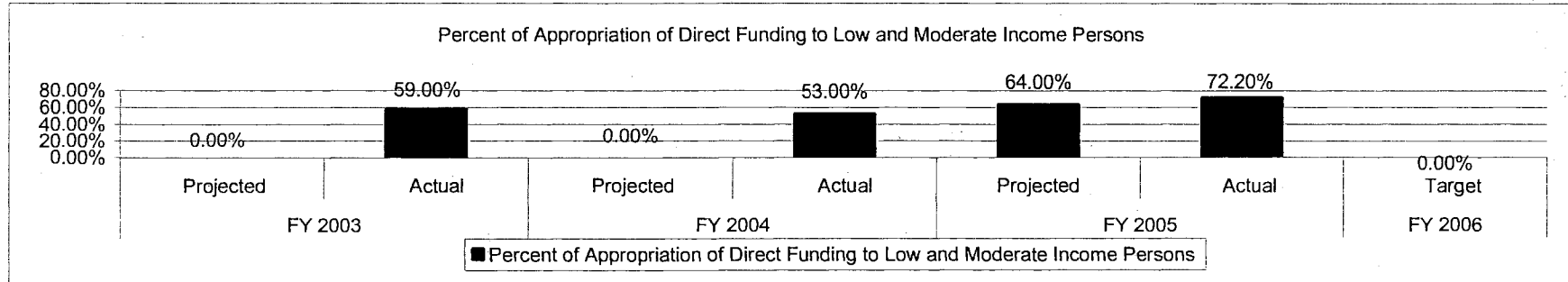
DED Administrative Revolving Fund (0547)

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Community Development Corporation Grant Program  
**Program is found in the following core budget(s):** Community Development Corporation

**7a. Provide an effectiveness measure.**

The percent of grant funds reaching low and moderate-income persons directly served with CDC funding. The percent is based upon direct program dollars reaching LMI persons as compared to total grant costs.



\* Program eliminated -- effective in FY06.

**7b. Provide an efficiency measure.**

Ratio of CDC's funded to requests for funds.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Projected	Target	Target
Ratio	N/A	18%	N/A	26%	34%	34%	*	*	*

**7c. Provide the number of clients/individuals served (if applicable)**

Numbers of projects awarded.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Projected	Target	Target
Number of projects	N/A	11	N/A	10	10	10	*	*	*

\* Program eliminated -- effective in FY06.

**7d. Provide a customer satisfaction measure, if available.**

N/A



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>YOUTH OPPORTUNITY &amp; VIOLENCE</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
YOUTH OPPORT & VIOLENCE PREV	0	0.00	250,000	0.00	0	0.00	0	0.00	
TOTAL - PD	0	0.00	250,000	0.00	0	0.00	0	0.00	
TOTAL	0	0.00	250,000	0.00	0	0.00	0	0.00	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# CORE DECISION ITEM

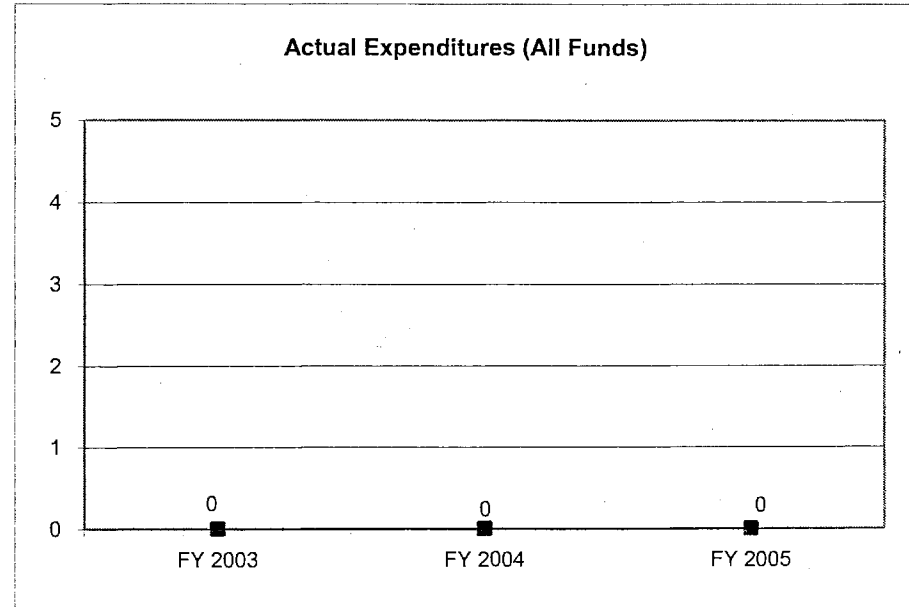
<b>Department: Economic Development</b>					<b>Budget Unit 42250C</b>				
<b>Division: Business &amp; Community Services</b>									
<b>Core: Youth Opportunities &amp; Violence Prevention</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Youth Opportunities and Violence Prevention Fund (0827)					Other Funds: Youth Opportunities and Violence Prevention Fund (0827)				
Notes: Core reduction \$250,000, funding never received.					Notes: Core reduction \$250,000, funding never received.				
<b>2. CORE DESCRIPTION</b>									
The intent of this fund is to provide an avenue to accept dollars that may be donated or otherwise offered for the purpose of providing assistance to organizations that are administering positive youth development or crime prevention programs.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Youth Opportunities and Violence Prevention Program									

**CORE DECISION ITEM**

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42250C</u>
<b>Division:</b> <u>Business &amp; Community Services</u>	
<b>Core:</b> <u>Youth Opportunities &amp; Violence Prevention</u>	

**4. FINANCIAL HISTORY**

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	250,000	250,000	250,000	250,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	250,000	250,000	250,000	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	250,000	250,000	250,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	250,000	250,000	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) No funding has ever been received for this program.
- (2) No funding has ever been received for this program.
- (3) No funding has ever been received for this program.
- (4) No funding has ever been received for this program.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT YOUTH OPPORTUNITY & VIOLENCE

#### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	250,000	250,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>250,000</b>	<b>250,000</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reduction	[#1459] PD	0.00	0	0	(250,000)	(250,000)	DED CD YOUTH OPPORTUNITY & VIOLENCE CORE REDUCTION - FUNDING WAS NEVER RECEIVED.
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(250,000)</b>	<b>(250,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>YOUTH OPPORTUNITY &amp; VIOLENCE</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	250,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	250,000	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$250,000	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Youth Opportunities and Violence Prevention Fund

**Program is found in the following core budget(s):** Youth Opportunities and Violence Prevention

**1. What does this program do?**

This fund allows for the receipt of private donations and/or federal funds to be spent on the positive development of Missouri's at-risk youth. This allows for appropriation authority in the event that any such funds are received. The fund has a zero balance. Programming, if funds are made available, would allow opportunities for grant awards to not-for-profit organizations which specialize in youth development. Funds would support the costs of programming directed at lowering crime rates, increasing education attainment rates, and allowing structured activities for which youth may participate.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

RSMo 620.1100

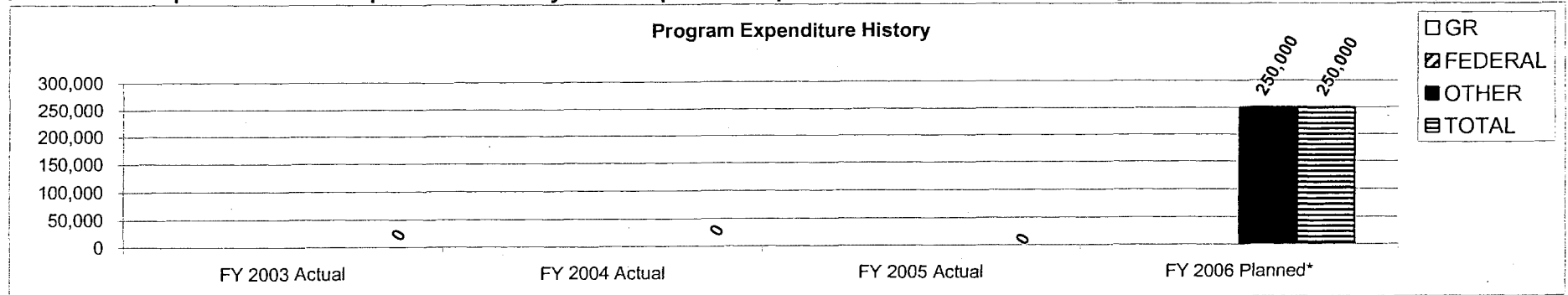
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



\*FY 2006 represents appropriation authority only.

**6. What are the sources of the "Other " funds?**

Youth Opportunities and Violence Prevention Fund (0827)

## PROGRAM DESCRIPTION

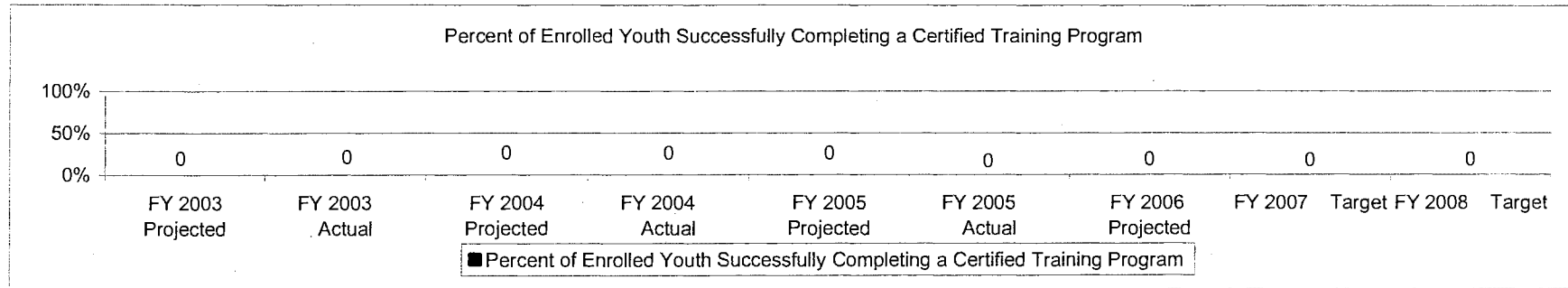
**Department:** Economic Development

**Program Name:** Youth Opportunities and Violence Prevention Fund

**Program is found in the following core budget(s):** Youth Opportunities and Violence Prevention

**7a. Provide an effectiveness measure.**

Percent of enrolled youth successfully completing a certified training program.



**7b. Provide an efficiency measure.**

The total cost of Youth Opportunities funds spent per activity on each individual.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Cost per youth	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

**7c. Provide the number of clients/individuals served (if applicable)**

Total persons served by projects

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Number served	0	0	0	0	0	0	0	0	0

**7d. Provide a customer satisfaction measure, if**

N/A



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit	FY 2005		FY 2006		FY 2007		FY 2007	
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
Fund								
<b>STATE TIF PROGRAM</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	1,289,513	0.00	2,744,257	0.00	2,744,257	0.00	2,744,257	0.00
TOTAL - PD	1,289,513	0.00	2,744,257	0.00	2,744,257	0.00	2,744,257	0.00
<b>TOTAL</b>	<b>1,289,513</b>	<b>0.00</b>	<b>2,744,257</b>	<b>0.00</b>	<b>2,744,257</b>	<b>0.00</b>	<b>2,744,257</b>	<b>0.00</b>
<b>State TIF Funding increase - 1419019</b>								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	3,885,743	0.00	1,187,743	0.00
TOTAL - PD	0	0.00	0	0.00	3,885,743	0.00	1,187,743	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,885,743</b>	<b>0.00</b>	<b>1,187,743</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,289,513</b>	<b>0.00</b>	<b>\$2,744,257</b>	<b>0.00</b>	<b>\$6,630,000</b>	<b>0.00</b>	<b>\$3,932,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42290C</b>				
<b>Division: Business &amp; Community Services</b>									
<b>Core: Tax Increment Financing</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	2,744,257	2,744,257	PSD	0	0	2,744,257	2,744,257
<b>Total</b>	<b>0</b>	<b>0</b>	<b>2,744,257</b>	<b>2,744,257</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>2,744,257</b>	<b>2,744,257</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: State Tax Increment Financing Fund (0848) (Requires a GR transfer)					Other Funds: State Tax Increment Financing Fund (0848) (Requires a GR transfer)				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> <p><b>Current TIF obligations include the following projects:</b></p> <ul style="list-style-type: none"> <li>(1) Kansas City Midtown: retail development at Mill Street;</li> <li>(2) St. Louis Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;</li> <li>(3) Riverside L-385 Levee: infrastructure and levee improvements at 1600-acre site, city of Riverside;</li> <li>(4) Springfield Jordan Valley Park: redevelopment of exposition center in downtown Springfield;</li> <li>(5) Kansas City Pershing Road: renovation of old post office building and other developments on south side of Pershing Road (project has not been completed and has not yet received an payment);</li> <li>(6) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson</li> <li>(7) Kansas City 1200 Main: new development for H&amp;R Block Corporation headquarters (project is not complete and no state payments received). developed for retail, dining, and lodging.</li> <li>(8) St. Louis Cupples: redevelopment of abandoned buildings in downtown near Busch Stadium.</li> <li>(9) Excelsior Springs: Elms Hotel and supporting infrastructure.</li> </ul>									

# **CORE DECISION ITEM**

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42290C</u>
<b>Division:</b> <u>Business &amp; Community Services</u>	
<b>Core:</b> <u>Tax Increment Financing</u>	

- (10) Independence (Santa Fe): infrastructure redevelopment to support commercial development and housing.  
 (11) KC Three Trails: Bannister Mall restoration (project contract terminated)

**Projects that have applied for State TIF funding and are currently being reviewed:**

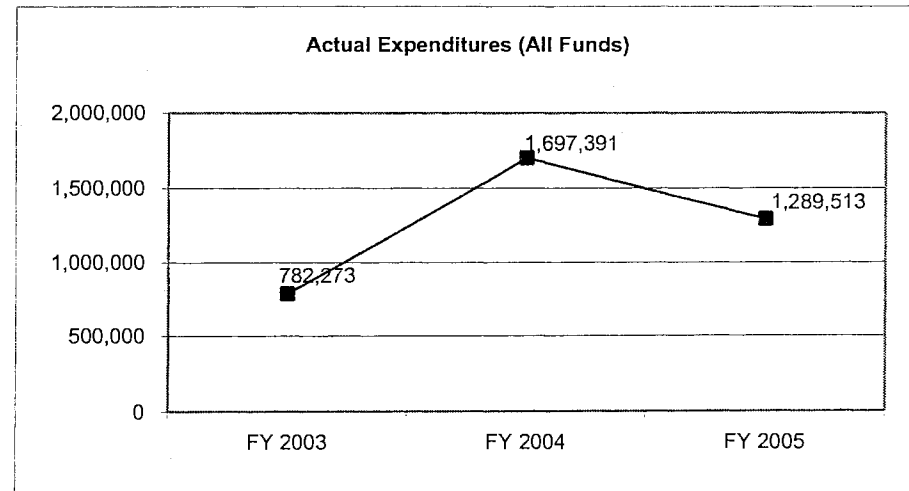
- (1) St. Louis Lambert Airport Eastern Perimeter Redevelopment -- redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential;  
 (2) Independence Bass Pro Shops Development -- redevelopment of 400 acres of previously undeveloped parcel south of I-70 and west of I-435 in Independence developed for retail, dining, and lodging.

**3. PROGRAM LISTING (list programs included in this core funding)**

State Tax Increment Financing Program

**4. FINANCIAL HISTORY**

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	2,907,249	3,204,642	3,204,643	2,744,257
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	2,907,249	3,204,642	3,204,643	N/A
Actual Expenditures (All Funds)	782,273	1,697,391	1,289,513	N/A
Unexpended (All Funds)	2,124,976	1,507,251	1,915,130	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	2,124,976	1,507,251	1,915,130	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Funds are only paid out as projects generate increment. Unexpended appropriations were reappropriated.
  - (2) Funds are only paid out as projects generate increment.
  - (3) Funds are only paid out as projects generate increment.

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**CORE RECONCILIATION**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM**

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**5. CORE RECONCILIATION**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES							
	PD	0.00	0	0	2,744,257	2,744,257	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,744,257</b>	<b>2,744,257</b>	
<hr/>							
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	2,744,257	2,744,257	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,744,257</b>	<b>2,744,257</b>	
<hr/>							
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	2,744,257	2,744,257	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,744,257</b>	<b>2,744,257</b>	
<hr/>							



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	1,289,513	0.00	2,744,257	0.00	2,744,257	0.00	2,744,257	0.00
TOTAL - PD	1,289,513	0.00	2,744,257	0.00	2,744,257	0.00	2,744,257	0.00
GRAND TOTAL	\$1,289,513	0.00	\$2,744,257	0.00	\$2,744,257	0.00	\$2,744,257	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,289,513	0.00	\$2,744,257	0.00	\$2,744,257	0.00	\$2,744,257	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Tax Increment Financing  
**Program is found in the following core budget(s):** Tax Increment Financing

**1. What does this program do?**

Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

RSMo. Chapter 99.800-99.865

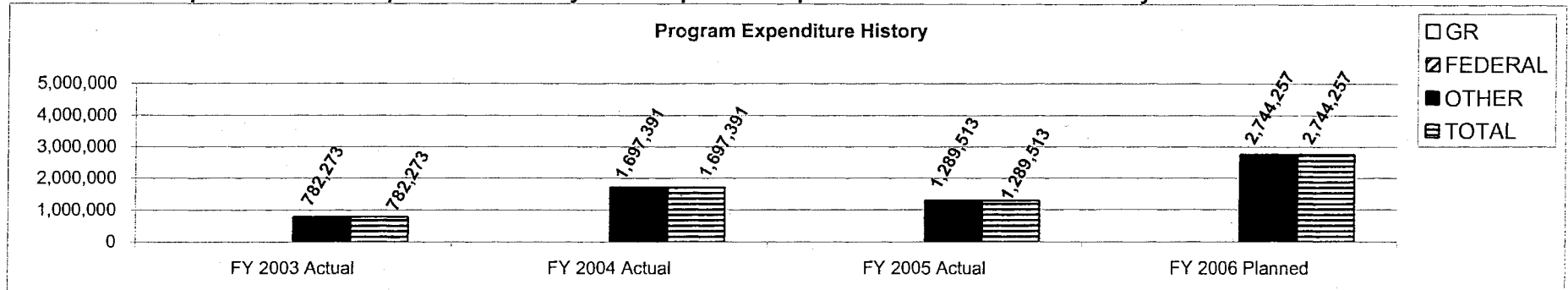
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

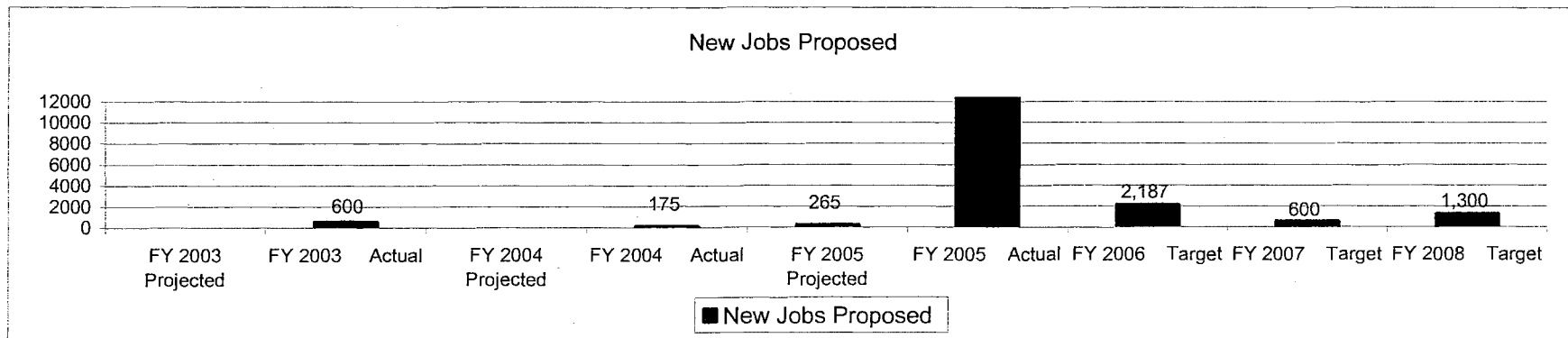
Missouri Supplemental Tax Incremental Finance Fund (0848)

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Tax Increment Financing  
**Program is found in the following core budget(s):** Tax Increment Financing

**7a. Provide an effectiveness measure.**

New Jobs Proposed: Reported jobs approved in application and reported in time period of first increment payment made.



**7b. Provide an efficiency measure.**

Increased amount of sales tax collected per calendar year over a total baseline amount.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Net sales tax collected	N/A	\$2,835,961	\$1,312,032*	\$3,854,639	\$4,400,000	TBD**	TBD**	TBD**	TBD**

\*Total taxes not collected for 2004 until December. \*\* Projects approved in core increase increment annually for period of years during growth.

**7c. Provide the number of clients/individuals served (if applicable)**

Cumulative Total Number of Communities with State TIF projects

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Number served	N/A	7	N/A	8	8	8	11	12	14

**7d. Provide a customer satisfaction measure, if**

N/A

Department: <b>Economic Development</b>	Budget Unit: <b>42290C</b>
Division: <b>Business &amp; Community Development</b>	
DI Name: <b>State TIF Funding Increase</b>	DI# <b>1419019</b>

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	3,885,743	3,885,743
<b>Total</b>	<b>0</b>	<b>0</b>	<b>3,885,743</b>	<b>3,885,743</b>

FTE	0.00	0.00	0.00	0.00
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing Fund (0848)  
Note: Requires a GR Transfer.

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,187,743	1,187,743
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,187,743</b>	<b>1,187,743</b>

FTE	0.00	0.00	0.00	0.00
-----	------	------	------	------

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing Fund (0848)  
Note: Requires a GR Transfer.

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties. Current obligations are projected to pay out approximately \$6,630,000 in Fiscal Year 2007; therefore we are requesting \$3,885,743 in additional authority.

Projects with projected increment requests during FY-07: Riverside, KC Midtown, St. Louis Convention Hotel, Springfield Jordan Valley Park, Branson, Bass Pro and K.C. 1200 Main (H&R Block).

NEW DECISION ITEM  
RANK: 5 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42290C</u>
Division: <u>Business &amp; Community Development</u>	
DI Name: <u>State TIF Funding Increase</u>	DI# <u>1419019</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The projected obligations are outlined in #3 above and total \$6,630,000; therefore, \$3,885,743 is needed for additional budget authority over the FY06 authority of \$2,744,257 to cover the projected obligations. State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions	0				3,885,743		3,885,743		
<b>Total PSD</b>	0		0		3,885,743		3,885,743		0
<b>Grand Total</b>	0	0.0	0	0.0	3,885,743	0.0	3,885,743	0.0	0

## NEW DECISION ITEM

RANK: 5 OF 14

Department: <u>Economic Development</u>		Budget Unit <u>42290C</u>							
Division: <u>Business &amp; Community Development</u>									
DI Name: <u>State TIF Funding Increase</u>		DI# <u>1419019</u>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					1,187,743		1,187,743		
Total PSD	0		0		1,187,743		1,187,743		0
Grand Total	0	0.0	0	0.0	1,187,743	0.0	1,187,743	0.0	0

NEW DECISION ITEM  
RANK: 5 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42290C</u>
Division: <u>Business &amp; Community Development</u>	
DI Name: <u>State TIF Funding Increase</u>	DI# <u>1419019</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

New Jobs Proposed: Reported jobs approved in application and reported in time period of first increment payment.

	FY-07 Target	FY-08 Target
New and Retained Jobs	600	1,300

**6b. Provide an efficiency measure.**

Increased amount of sales tax collected per calendar year over a total baseline amount.

	FY-07 Target	FY-08 Target
Net Sales Tax Collected	TBD	TBD

\*Projects approved in core increase increment annually for period of years during growth.

**6c. Provide the number of clients/individuals served, if applicable.**

	FY-07 Target	FY-08 Target
Number of State TIF Projects	12	14

**6d. Provide a customer satisfaction measure, if available.**

N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED will work with the communities and TIF project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
State TIF Funding increase - 1419019								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	3,885,743	0.00	1,187,743	0.00
TOTAL - PD	0	0.00	0	0.00	3,885,743	0.00	1,187,743	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$3,885,743	0.00	\$1,187,743	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$3,885,743	0.00	\$1,187,743	0.00





# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item		FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM-TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE		1,296,308	0.00	2,744,256	0.00	2,744,257	0.00	2,744,257	0.00
TOTAL - TRF		1,296,308	0.00	2,744,256	0.00	2,744,257	0.00	2,744,257	0.00
TOTAL		1,296,308	0.00	2,744,256	0.00	2,744,257	0.00	2,744,257	0.00
<b>State TIF GR Transfer increase - 1419020</b>									
FUND TRANSFERS									
GENERAL REVENUE		0	0.00	0	0.00	3,885,743	0.00	1,187,743	0.00
TOTAL - TRF		0	0.00	0	0.00	3,885,743	0.00	1,187,743	0.00
TOTAL		0	0.00	0	0.00	3,885,743	0.00	1,187,743	0.00
<b>GRAND TOTAL</b>		<b>\$1,296,308</b>	<b>0.00</b>	<b>\$2,744,256</b>	<b>0.00</b>	<b>\$6,630,000</b>	<b>0.00</b>	<b>\$3,932,000</b>	<b>0.00</b>

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BRUSH CREEK TIF TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	1	0.00	0	0.00	0	0.00
TOTAL - TRF	0	0.00	1	0.00	0	0.00	0	0.00
TOTAL	0	0.00	1	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$0	0.00	\$0	0.00

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# CORE DECISION ITEM

Department: <u>Economic Development</u>	Budget Unit <u>42280C</u>
Division: <u>Business &amp; Community Services</u>	
Core: <u>Missouri Supplemental Tax Increment Financing Fund GR Transfer</u>	

## 1. CORE FINANCIAL SUMMARY

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0
Transfer	\$2,744,257	\$0	\$0	\$2,744,257
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes: Brush Creek TIF reallocated to MO Supplemental TIF Core.

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0
Transfer	\$2,744,257	\$0	\$0	\$2,744,257
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes: Brush Creek TIF reallocated to MO Supplemental TIF Core.

## 2. CORE DESCRIPTION

This GR transfer provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Supplemental Tax Increment Financing Fund

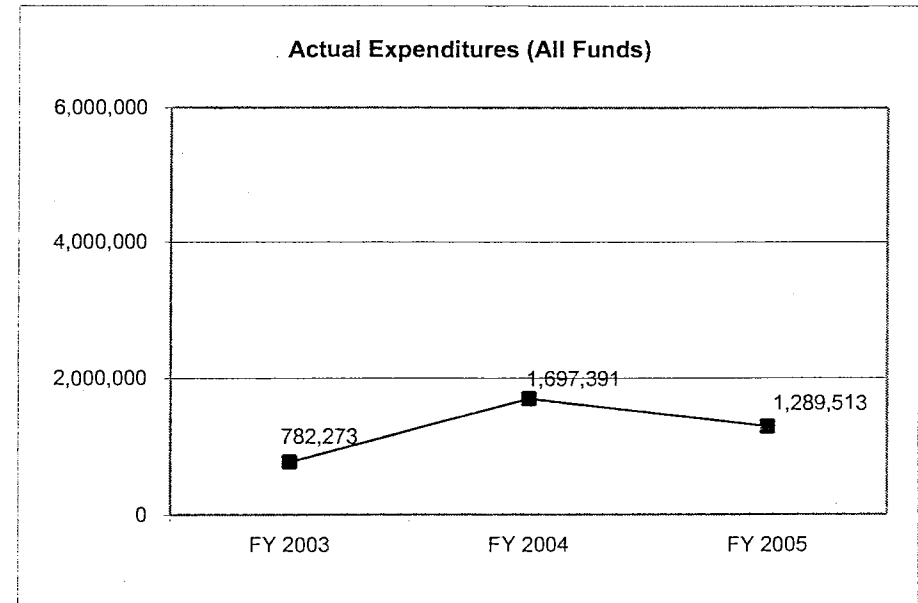
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business & Community Services  
 Core: Missouri Supplemental Tax Increment Financing Fund GR Transfer

Budget Unit 42280C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	2,907,249	3,204,642	3,204,643	2,744,257
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	2,907,249	3,204,642	3,204,643	N/A
Actual Expenditures (All Funds)	782,273	1,697,391	1,289,513	N/A
Unexpended (All Funds)	2,124,976	1,507,251	1,915,130	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	2,124,976	1,507,251	1,915,130	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Funds are only paid out as projects generate increment. Unexpended appropriations were reappropriated.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.
- (4) Transfer of \$2,744,257 from GR to the Missouri Supplemental Tax Increment Financing Fund.

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT STATE TIF PROGRAM-TRANSFER

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	2,744,256	0	0	2,744,256	
	<b>Total</b>	<b>0.00</b>	<b>2,744,256</b>	<b>0</b>	<b>0</b>	<b>2,744,256</b>	
DEPARTMENT CORE ADJUSTMENTS							
Core Reallocation	[#1484] TRF	0.00	1	0	0	1	DED REALLOCATE BRUSH CREEK TIF TRANSFER TO CORE TIF TRANSFER
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>1</b>	
DEPARTMENT CORE REQUEST							
	TRF	0.00	2,744,257	0	0	2,744,257	
	<b>Total</b>	<b>0.00</b>	<b>2,744,257</b>	<b>0</b>	<b>0</b>	<b>2,744,257</b>	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	2,744,257	0	0	2,744,257	
	<b>Total</b>	<b>0.00</b>	<b>2,744,257</b>	<b>0</b>	<b>0</b>	<b>2,744,257</b>	

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT BRUSH CREEK TIF TRANSFER

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	1	0	0	1	
	<b>Total</b>	<b>0.00</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>1</b>	
DEPARTMENT CORE ADJUSTMENTS							
Core Reallocation	[#1483] TRF	0.00	(1)	0	0	(1)	DED REALLOCATE BRUSH CREEK TIF TRANSFER TO CORE TIF TRANSFER
NET DEPARTMENT CHANGES		0.00	(1)	0	0	(1)	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	1,296,308	0.00	2,744,256	0.00	2,744,257	0.00	2,744,257	0.00
TOTAL - TRF	1,296,308	0.00	2,744,256	0.00	2,744,257	0.00	2,744,257	0.00
<b>GRAND TOTAL</b>	<b>\$1,296,308</b>	<b>0.00</b>	<b>\$2,744,256</b>	<b>0.00</b>	<b>\$2,744,257</b>	<b>0.00</b>	<b>\$2,744,257</b>	<b>0.00</b>
GENERAL REVENUE	\$1,296,308	0.00	\$2,744,256	0.00	\$2,744,257	0.00	\$2,744,257	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BRUSH CREEK TIF TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	0	0.00	1	0.00	0	0.00	0	0.00
TOTAL - TRF	0	0.00	1	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$1	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Supplemental Tax Increment Financing Fund GR Transfer

**Program is found in the following core budget(s):** Missouri Supplemental Tax Increment Financing Fund GR Transfer

**1. What does this program do?**

Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

99.845, RSMo

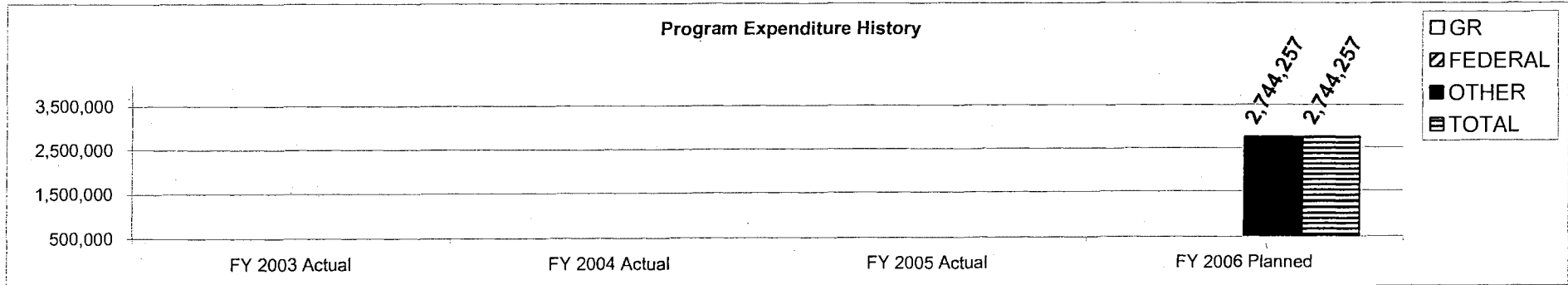
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Transfer from General Revenue to Missouri Supplemental Tax Increment Financing Fund

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Supplemental Tax Increment Financing Fund GR Transfer

**Program is found in the following core budget(s):** Missouri Supplemental Tax Increment Financing Fund GR Transfer

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

NEW DECISION ITEM  
RANK: 5 OF 14

Department: <b>Economic Development</b>	Budget Unit <b>42280C</b>
Division: <b>Business &amp; Community Development</b>	
DI Name: <b>State TIF Funding GR Transfer Increase</b>	DI# <b>1419020</b>

**1. AMOUNT OF REQUEST**

	FY 2006 Supplemental Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	3,885,743	0	0	3,885,743
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

	Y 2006 Governor's Supplemental Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	1,187,743			1,187,743
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Note: GR Transfer to State Tax Increment Financing Fund (0848)

Other Funds:  
Note: GR Transfer to State Tax Increment Financing Fund (0848)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item requests an increase in the GR transfer for tax increment financing. TIF captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties. Current obligations are projected to pay out approximately \$6,630,000 in Fiscal Year 2007; therefore we are requesting \$3,885,743 in additional transfer authority.

Projects with projected increment requests during FY-07: Riverside, KC Midtown, St. Louis Convention Hotel, Springfield Jordan Valley Park, Branson, Bass Pro and K.C. 1200 Main (H&R Block).

## NEW DECISION ITEM

RANK: 5 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42280C</u>
Division: <u>Business &amp; Community Development</u>	
DI Name: <u>State TIF Funding GR Transfer Increase</u>	DI# <u>1419020</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The projected obligations are outlined in #3 above and total \$6,630,000; therefore, \$3,885,743 of additional GR transfer is needed for additional budget authority over the FY06 authority of \$2,744,257 to cover the projected obligations. State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

## 5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	0								
Total PSD	0		0		0		0		0
GR Transfer	3,885,743		0				3,885,743		
Grand Total	3,885,743	0.0	0	0.0	0	0.0	3,885,743	0.0	0

NEW DECISION ITEM  
RANK: 5 OF 14

Department: <u>Economic Development</u>		Budget Unit <u>42280C</u>							
Division: <u>Business &amp; Community Development</u>									
DI Name: <u>State TIF Funding GR Transfer Increase</u>		DI# <u>1419020</u>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
GR Transfer	1,187,743						1,187,743		
Grand Total	1,187,743	0.0	0	0.0	0	0.0	1,187,743	0.0	0

Department: <u>Economic Development</u>	Budget Unit <u>42280C</u>
Division: <u>Business &amp; Community Development</u>	
DI Name: <u>State TIF Funding GR Transfer Increase</u>	DI# <u>1419020</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

New Jobs Proposed: Reported jobs approved in application and reported in time period of first increment payment.

	FY-07 Target	FY-08 Target
New and Retained Jobs	600	1,300

**6b. Provide an efficiency measure.**

Increased amount of sales tax collected per calendar year over a total baseline amount.

	FY-07 Target	FY-08 Target
Net Sales Tax Collected	TBD	TBD

\*Projects approved in core increase increment annually for period of years during growth.

**6c. Provide the number of clients/individuals served, if applicable.**

	FY-07 Target	FY-08 Target
Number of State TIF Projects	12	14

**6d. Provide a customer satisfaction measure, if available.**

N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED will work with the communities and TIF project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM-TRANSFER</b>								
State TIF GR Transfer increase - 1419020								
FUND TRANSFERS	0	0.00	0	0.00	3,885,743	0.00	1,187,743	0.00
TOTAL - TRF	0	0.00	0	0.00	3,885,743	0.00	1,187,743	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,885,743</b>	<b>0.00</b>	<b>\$1,187,743</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$3,885,743	0.00	\$1,187,743	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00





# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MODESA PROGRAM</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	1	0.00	1	0.00	1	0.00	
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00	
TOTAL	0	0.00	1	0.00	1	0.00	1	0.00	
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00	

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# CORE DECISION ITEM

<b>Department:</b> Economic Development					<b>Budget Unit</b> <u>42295C</u>				
<b>Division:</b> Business & Community Services									
<b>Core:</b> MODESA									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1	1 E	PSD	0	0	1	1 E
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: MODESA Fund (0766)					Other Funds: MODESA Fund (0766)				
Notes: An "E" is requested for \$1 for Other funds.					Notes: An "E" is requested for \$1 for Other funds.				
<b>2. CORE DESCRIPTION</b>									
The Missouri Downtown Economic Stimulus Program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area (in this case it must be within the recognized Central Business District). The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
MODESA									

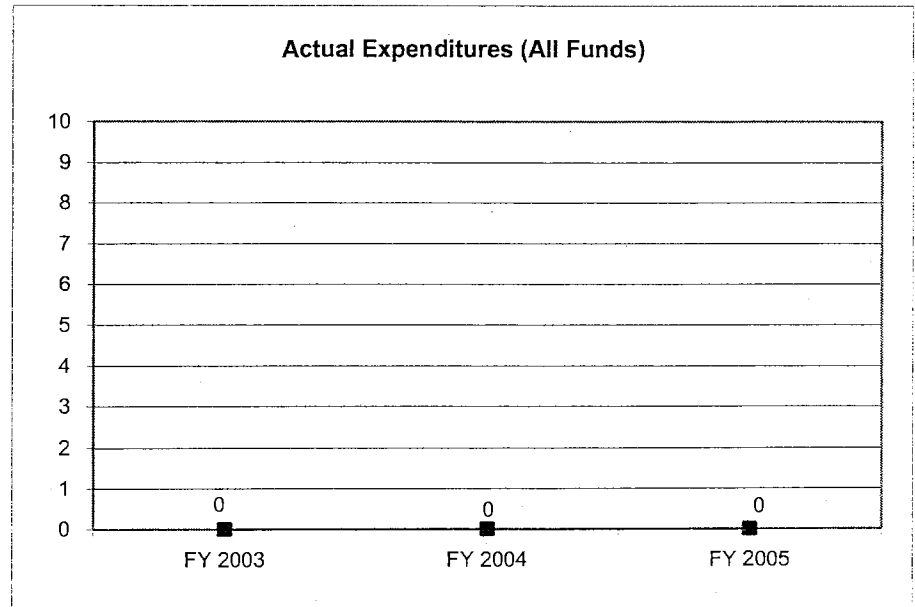
# **CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Business & Community Services  
**Core:** MODESA

**Budget Unit** 42295C

## **4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	0	1	1	1 E
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	1	1	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### **NOTES:**

- (1) Program not in existence.
- (2) Supplemental funding received, but no program activity resulting in increment yet.
- (3) No program activity resulting in increment to date.
- (4) An "E" is requested for \$1 for Other funds.

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT MODESA PROGRAM

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MODESA PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Downtown Stimulus Act

**Program is found in the following core budget(s):** Missouri Downtown Economic Stimulus Act

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA Authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local Authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

RSMO 99.915

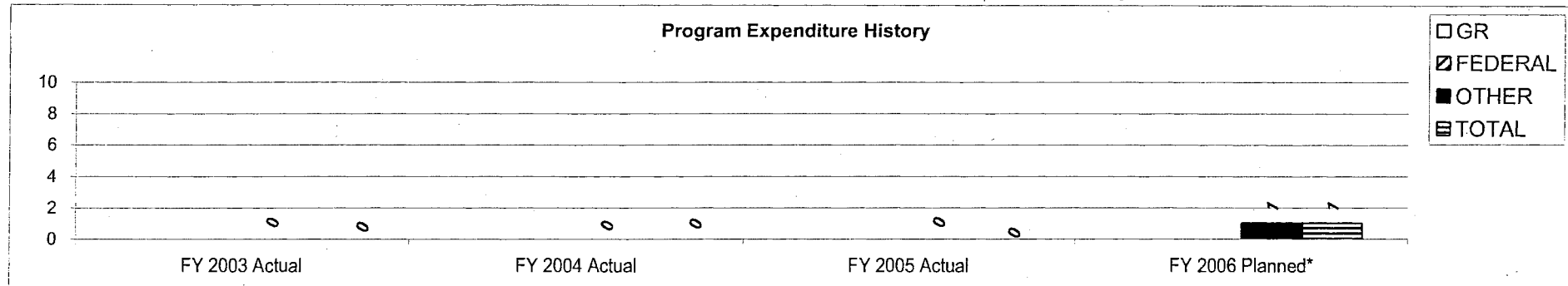
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



\*FY 2006 planned is appropriated.

**6. What are the sources of the "Other" funds?**

Missouri Downtown Economic Stimulus Act Fund (0766)

## PROGRAM DESCRIPTION

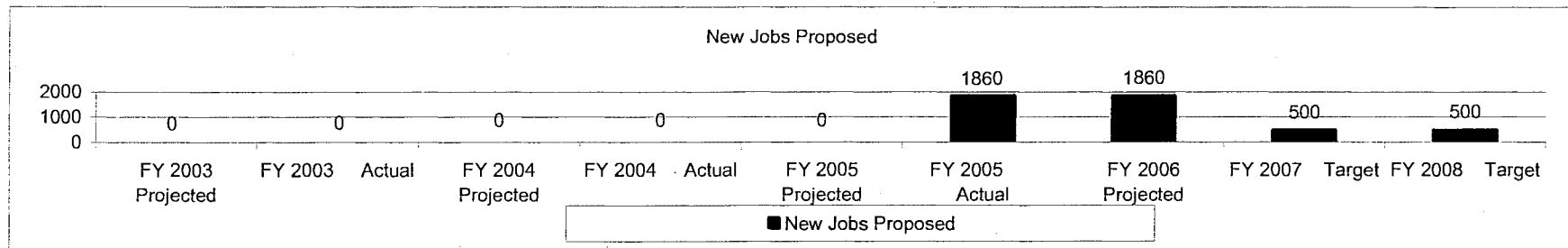
**Department:** Economic Development

**Program Name:** Missouri Downtown Stimulus Act

**Program is found in the following core budget(s):** Missouri Downtown Economic Stimulus Act

**7a. Provide an effectiveness measure.**

New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



**7b. Provide an efficiency measure.**

Increased amount of sales tax/withholding tax collected per calendar year over a total baseline amount.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Net Tax Collected	N/A	N/A	N/A	N/A	\$0	\$0	\$0	\$3,900,000	\$3,900,000



# PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Downtown Stimulus Act

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act

7c. Provide the number of clients/individuals served (if applicable)

Cumulative Number of Communities with MODESA projects

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Number served	N/A	N/A	N/A	N/A	1	1	1	2	3

7d. Provide a customer satisfaction measure, if available.

N/A



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit		FY 2005		FY 2006		FY 2007		FY 2007	
Decision Item		ACTUAL		BUDGET		DEPT REQ		GOV REC	
Budget Object Summary		ACTUAL		BUDGET		DEPT REQ		GOV REC	
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MORESA PROGRAM</b>									
CORE									
PROGRAM-SPECIFIC									
STATE SUPP RURAL DEVELOPMENT		0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD		0	0.00	1	0.00	1	0.00	1	0.00
TOTAL		0	0.00	1	0.00	1	0.00	1	0.00
<b>GRAND TOTAL</b>		<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department:</b> Economic Development					<b>Budget Unit</b> 42300C				
<b>Division:</b> Business & Community Services									
<b>Core:</b> MORESA									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1	1 E	PSD	0	0	1	1 E
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: MORESA Fund (0767)					Other Funds: MORESA Fund (0767)				
Notes: An "E" is requested for \$1 for Other Funds.					Notes: An "E" is requested for \$1 for Other Funds.				
<b>2. CORE DESCRIPTION</b>									
<p>The Missouri Rural Economic Stimulus Program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
MORESA									

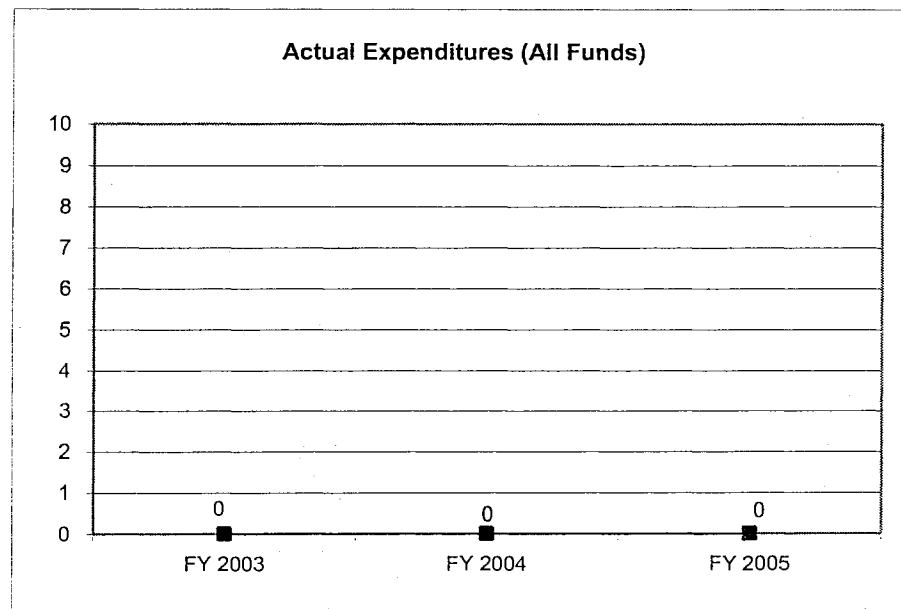
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business & Community Services  
 Core: MORESA

Budget Unit 42300C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	1	1	1 E
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	1	1	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Program not in existence.
- (2) Supplemental funding received, but no program activity resulting in increment yet.
- (3) No program activity resulting in increment to date.
- (4) An "E" is requested for \$1 for Other Funds.

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT MORESA PROGRAM

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MORESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Missouri Rural Economic Stimulus Act  
**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA Authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

RSMo 99.1000

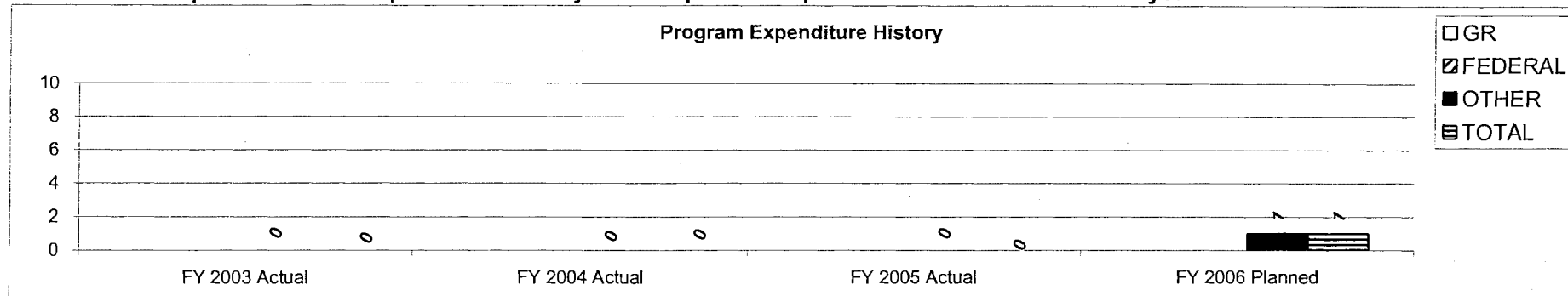
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Missouri Rural Economic Stimulus Act Fund (0767)

\*FY 2006 planned is appropriated.

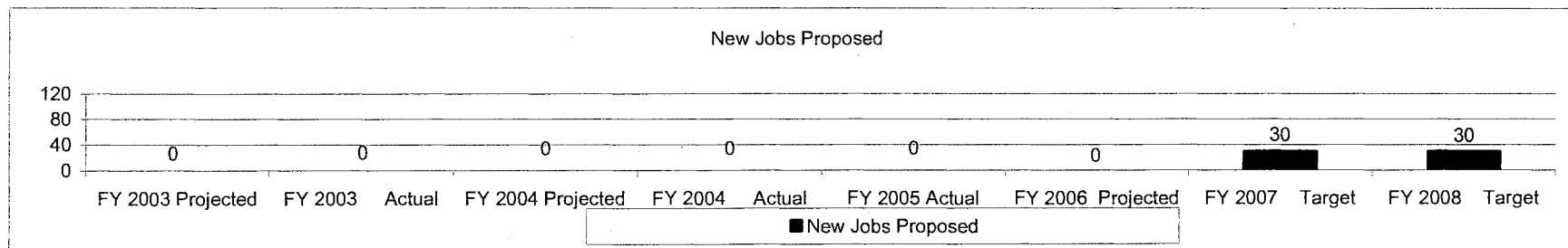


## PROGRAM DESCRIPTION

**Department:** Economic Development  
**Program Name:** Missouri Rural Economic Stimulus Act  
**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act

**7a. Provide an effectiveness measure.**

New Jobs Proposed: Projects must commit a minimum of 30 new jobs.



**7b. Provide an efficiency measure.**

Increased amount of sales/withholding tax collected per calendar year over a total baseline amount.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Net tax collected	N/A	N/A	N/A	N/A	N/A	N/A	TBD	TBD	TBD

# PROGRAM DESCRIPTION

Department: Economic Development  
 Program Name: Missouri Rural Economic Stimulus Act  
 Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act

## 7c. Provide the number of clients/individuals served (if applicable)

Cumulative number of communities with MORESA projects.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Number of projects	N/A	N/A	N/A	N/A	N/A	0	0	1	1

## 7d. Provide a customer satisfaction measure, if available.

N/A



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit		FY 2005		FY 2006		FY 2007		FY 2007	
Decision Item		FY 2005		FY 2006		FY 2007		FY 2007	
Budget Object Summary		ACTUAL		BUDGET		DEPT REQ		GOV REC	
Fund		DOLLAR		DOLLAR		DOLLAR		DOLLAR	
		FTE		FTE		FTE		FTE	
MODESA TRANSFER									
CORE									
FUND TRANSFERS									
STATE SUPP DOWNTOWN DEVELOPMNT		0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF		0	0.00	1	0.00	1	0.00	1	0.00
TOTAL		0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL		\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

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# **CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42305C</b>				
<b>Division: Business &amp; Community Services</b>									
<b>Core: MODESA Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Transfer	0	0	1	1 E	Transfer	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: MODESA Fund (0766)					Other Funds: MODESA Fund (0766)				
Notes: A transfer from the MODESA Fund (0766) to GR. An "E " is requested.					Notes: A transfer from the MODESA Fund (0766) to GR. An "E " is requested.				
<b>2. CORE DESCRIPTION</b>									
The Missouri Downtown Economic Stimulus Program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area (in this case it must be within the recognized Central Business District). The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
MODESA Transfer									

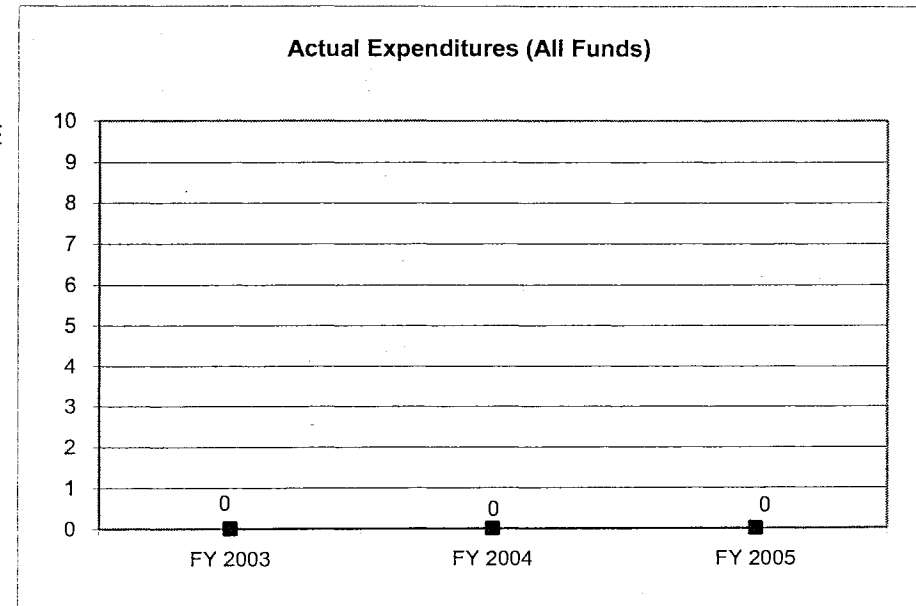
# **CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Business & Community Services  
**Core:** MODESA Transfer

**Budget Unit** 42305C

## **4. FINANCIAL HISTORY**

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	0	0	1 E
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	1	1	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### **NOTES:**

- (1)
- (2)
- (3)
- (4) An "E" is requested for \$1 for Other funds.

# CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
MODESA TRANSFER

## 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA TRANSFER								
CORE								
FUND TRANSFERS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Downtown Stimulus Act Transfer

**Program is found in the following core budget(s):** Missouri Downtown Economic Stimulus Act Transfer

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA Authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local Authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

99.963, RSMo

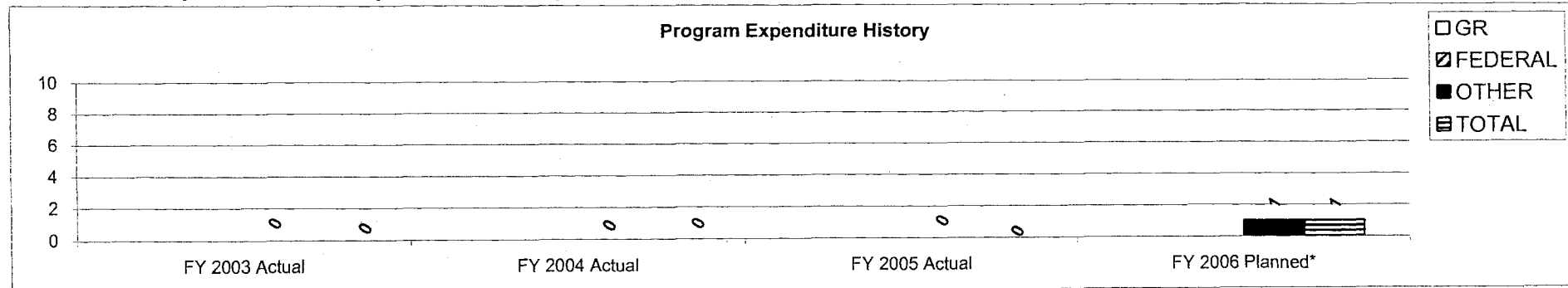
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



\*FY 2006 planned is appropriated.

**6. What are the sources of the "Other " funds?**

Missouri Downtown Economic Stimulus Act Fund (0766)

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Downtown Stimulus Act Transfer

**Program is found in the following core budget(s):** Missouri Downtown Economic Stimulus Act Transfer

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served (if applicable)**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item		FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MORESA TRANSFER</b>									
<b>CORE</b>									
<b>FUND TRANSFERS</b>									
STATE SUPP RURAL DEVELOPMENT		0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF		0	0.00	1	0.00	1	0.00	1	0.00
<b>TOTAL</b>		<b>0</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>
<b>GRAND TOTAL</b>		<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department:</b> Economic Development					<b>Budget Unit</b> 42315C				
<b>Division:</b> Business & Community Services									
<b>Core:</b> MORESA Transfer									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Transfer	0	0	1	1 E	Transfer	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: MORESA Fund (0767)					Other Funds: MORESA Fund (0767)				
Notes: A transfer from the MORESA Fund (0767) to GR. An "E " is requested.					Notes: A transfer from the MORESA Fund (0767) to GR. An "E " is requested.				
<b>2. CORE DESCRIPTION</b>									
The Missouri Rural Economic Stimulus Program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
MORESA Transfer									

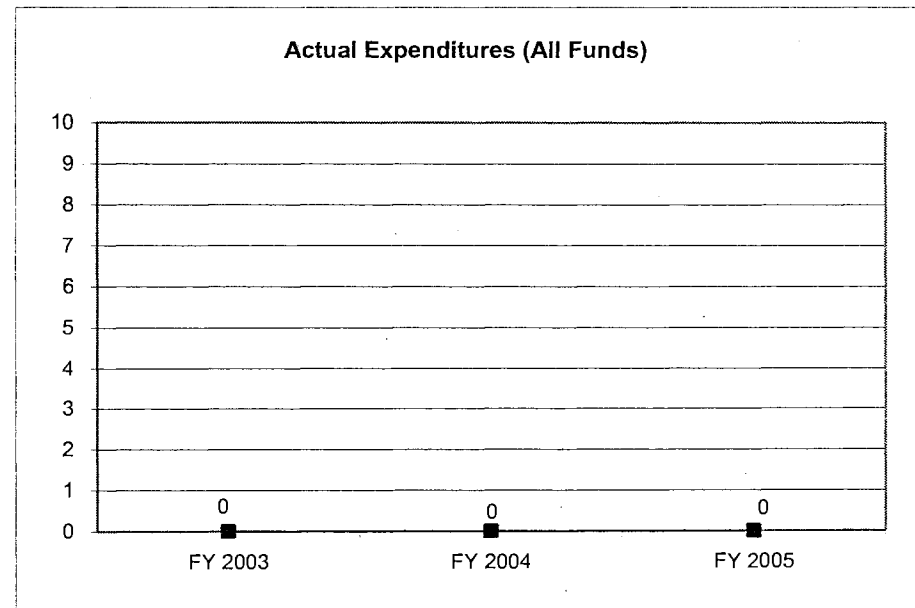
# CORE DECISION ITEM

Department: **Economic Development**  
 Division: **Business & Community Services**  
 Core: **MORESA Transfer**

Budget Unit 42315C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	0	0	1 E
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	1	1	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1)
- (2)
- (3)
- (4) An "E" is requested for \$1 for Other funds.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT MORSA TRANSFER

#### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MORESA TRANSFER								
CORE								
FUND TRANSFERS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Rural Economic Stimulus Act Transfer

**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act Transfer

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA Authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

99.1006, RSMo

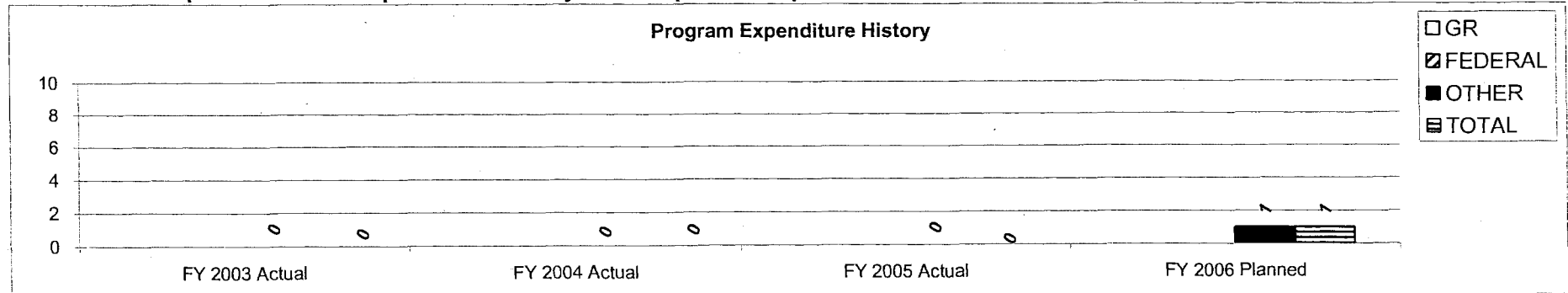
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Rural Economic Stimulus Act Fund (0767)

\*FY 2006 planned is appropriated.

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Rural Economic Stimulus Act Transfer

**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act Transfer

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served (if applicable)**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	25,790	0.97	37,179	1.00	37,179	1.00	37,179	1.00
COMMUNITY SERV COMM-FED/OTHER	143,315	4.02	170,541	4.00	170,541	4.00	170,541	4.00
TOTAL - PS	169,105	4.99	207,720	5.00	207,720	5.00	207,720	5.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	139,840	0.00	184,984	0.00	186,266	0.00	186,266	0.00
TOTAL - EE	139,840	0.00	184,984	0.00	186,266	0.00	186,266	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	2,105,240	0.00	2,977,741	0.00	2,607,296	0.00	2,607,296	0.00
TOTAL - PD	2,105,240	0.00	2,977,741	0.00	2,607,296	0.00	2,607,296	0.00
<b>TOTAL</b>	<b>2,414,185</b>	<b>4.99</b>	<b>3,370,445</b>	<b>5.00</b>	<b>3,001,282</b>	<b>5.00</b>	<b>3,001,282</b>	<b>5.00</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,487	0.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	6,821	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	8,308	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>8,308</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$2,414,185</b>	<b>4.99</b>	<b>\$3,370,445</b>	<b>5.00</b>	<b>\$3,001,282</b>	<b>5.00</b>	<b>\$3,009,590</b>	<b>5.00</b>

# CORE DECISION ITEM

Department: **Economic Development**  
 Division: **Business & Community Services**  
 Core: **Missouri Community Service Commission**

Budget Unit **42180C**

## 1. CORE FINANCIAL SUMMARY

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	37,179	170,541	0	207,720
EE	0	186,266	0	186,266 E
PSD	0	2,607,296	0	2,607,296 E
Total	37,179	2,964,103	0	3,001,282
FTE	1.00	4.00	0.00	5.00

<b>Est. Fringe</b>	18,177	83,377	0	101,554
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes: An "E" is requested on Federal E&E and PSD to accommodate any increased funds from the Corporation for National and Community Service. Transfer to IT approps (\$18). Return from BOC 480 (\$1,300). Reduced core PSD to available funding level (\$370,445).

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	37,179	170,541	0	207,720
EE	0	186,266	0	186,266 E
PSD	0	2,607,296	0	2,607,296 E
Total	37,179	2,964,103	0	3,001,282
FTE	1.00	4.00	0.00	5.00

<b>Est. Fringe</b>	18,177	83,377	0	101,554
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes: An "E" is requested on Federal E&E and PSD to accommodate any increased funds from the Corporation for National and Community Service. Transfer to IT approps (\$18). Return from BOC 480 (\$1,300). Reduced core PSD to available funding level (\$370,445).

## 2. CORE DESCRIPTION

The Missouri Community Service Commission promotes volunteerism and community service. The commission staff administers National Community Service Programs including AmeriCorps, that are designed to engage citizens in education, public safety, environment and human needs services by fostering their civic responsibility and the ethic of participation in local community betterment.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

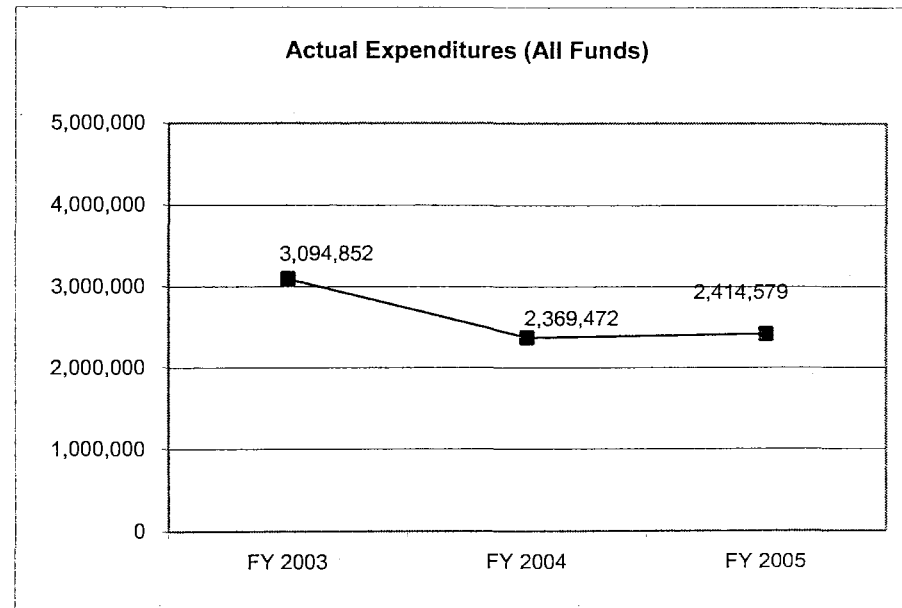
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business & Community Services  
 Core: Missouri Community Service Commission

Budget Unit 42180C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	3,155,517	3,370,468	3,376,468	3,370,445 E
Less Reverted (All Funds)	(7,626)	(1,079)	(11,115)	N/A
Budget Authority (All Funds)	3,147,891	3,369,389	3,365,353	N/A
Actual Expenditures (All Funds)	3,094,852	2,369,472	2,414,579	N/A
Unexpended (All Funds)	53,039	999,917	950,774	N/A
Unexpended, by Fund:				
General Revenue	704	2,335	274	N/A
Federal	52,335	997,582	950,500	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Federal funds E&E authority was increased by \$500,000.
  - (2) Received an increase in federal fund authority in anticipation of funds that were not forthcoming.
  - (3) Received an increase in federal fund authority in anticipation of funds that were not forthcoming.
  - (4) An "E" is on federal E&E funds to accommodate any additional federal funding that may be available.

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT MO COMMUNITY SVS COMMISSION

### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	5.00	37,179	170,541	0	207,720	
		EE	0.00	0	184,984	0	184,984	
		PD	0.00	0	2,977,741	0	2,977,741	
		<b>Total</b>	<b>5.00</b>	<b>37,179</b>	<b>3,333,266</b>	<b>0</b>	<b>3,370,445</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	[#1538]	PD	0.00	0	(370,445)	0	(370,445)	DED CD CSC CORE REDUCTION TO AVAILABLE FUNDING LEVEL.
Core Reallocation	[#1055]	EE	0.00	0	1,300	0	1,300	DED IT CONSOLIDATION TRANSFER EXCESS BOC 480 BACK TO SENDING DIVISION
Core Reallocation	[#1089]	EE	0.00	0	(18)	0	(18)	DED DIVISIONS TRANSFER OF IT E&E FROM NON-IT APPROPRIATIONS TO DED IT CONSOL
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>(369,163)</b>	<b>0</b>	<b>(369,163)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	5.00	37,179	170,541	0	207,720	
		EE	0.00	0	186,266	0	186,266	
		PD	0.00	0	2,607,296	0	2,607,296	
		<b>Total</b>	<b>5.00</b>	<b>37,179</b>	<b>2,964,103</b>	<b>0</b>	<b>3,001,282</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	5.00	37,179	170,541	0	207,720	
		EE	0.00	0	186,266	0	186,266	
		PD	0.00	0	2,607,296	0	2,607,296	
		<b>Total</b>	<b>5.00</b>	<b>37,179</b>	<b>2,964,103</b>	<b>0</b>	<b>3,001,282</b>	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

## DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMMISSION								
CORE								
EXECUTIVE I	25,276	0.94	37,179	1.00	31,612	1.00	31,612	1.00
COMMUNITY DEV REP II	95,895	2.82	126,707	3.00	118,957	3.00	118,957	3.00
STUDENT INTERN	4,400	0.23	0	0.00	11,567	0.00	11,567	0.00
PRINCIPAL ASST BOARD/COMMISSION	43,534	1.00	43,834	1.00	45,584	1.00	45,584	1.00
TOTAL - PS	169,105	4.99	207,720	5.00	207,720	5.00	207,720	5.00
TRAVEL, IN STATE	40,085	0.00	40,702	0.00	41,352	0.00	41,352	0.00
TRAVEL, OUT-OF-STATE	2,342	0.00	19,739	0.00	15,389	0.00	15,389	0.00
SUPPLIES	12,387	0.00	10,556	0.00	12,556	0.00	12,556	0.00
PROFESSIONAL DEVELOPMENT	7,676	0.00	10,667	0.00	10,667	0.00	10,667	0.00
COMMUNICATION SERV & SUPP	4,219	0.00	8,809	0.00	8,809	0.00	8,809	0.00
PROFESSIONAL SERVICES	59,002	0.00	41,337	0.00	57,337	0.00	57,337	0.00
M&R SERVICES	1,225	0.00	1,787	0.00	1,769	0.00	1,769	0.00
COMPUTER EQUIPMENT	7,166	0.00	0	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	603	0.00	5,245	0.00	5,245	0.00	5,245	0.00
REAL PROPERTY RENTALS & LEASES	220	0.00	1,426	0.00	1,426	0.00	1,426	0.00
EQUIPMENT RENTALS & LEASES	1,973	0.00	1,413	0.00	2,013	0.00	2,013	0.00
MISCELLANEOUS EXPENSES	2,942	0.00	43,253	0.00	29,653	0.00	29,653	0.00
REBILITABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	139,840	0.00	184,984	0.00	186,265	0.00	186,266	0.00
PROGRAM DISTRIBUTIONS	2,105,240	0.00	2,977,741	0.00	2,607,296	0.00	2,607,296	0.00
TOTAL - PD	2,105,240	0.00	2,977,741	0.00	2,607,296	0.00	2,607,296	0.00
GRAND TOTAL	\$2,414,185	4.99	\$3,370,445	5.00	\$3,001,282	5.00	\$3,001,282	5.00
GENERAL REVENUE	\$25,790	0.97	\$37,179	1.00	\$37,179	1.00	\$37,179	1.00
FEDERAL FUNDS	\$2,388,395	4.02	\$3,333,266	4.00	\$2,964,103	4.00	\$2,964,103	4.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Community Service Commission

**Program is found in the following core budget(s):** Missouri Community Service Commission

**1. What does this program do?**

The Missouri Community Service Commission promotes volunteerism and community service. The programs, including AmeriCorps, are designed to engage citizens in education, public safety, environment, and human needs services by fostering their civic responsibility and the ethic of participation in local community betterment.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

RSMo 26.600; Federal - National & Community Service Act of 1993; HR 4854: "The Citizen Service Act of 2002".

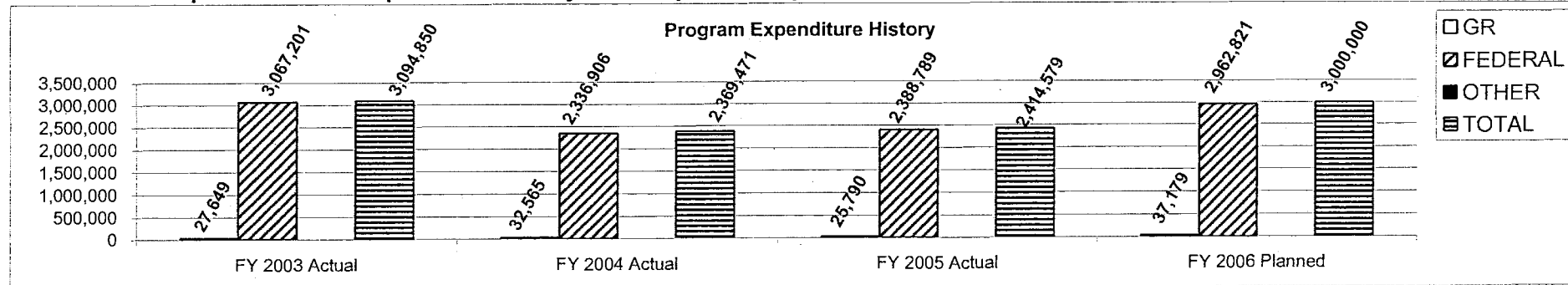
**3. Are there federal matching requirements? If yes, please explain.**

There is \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

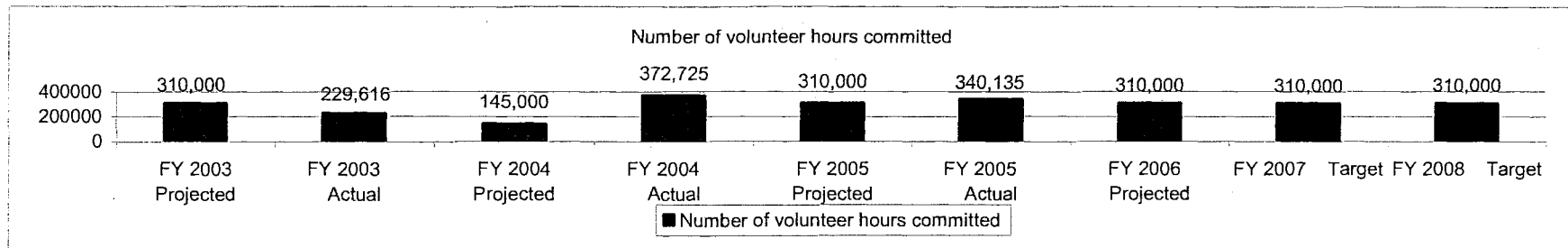
**Department:** Economic Development

**Program Name:** Missouri Community Service Commission

**Program is found in the following core budget(s):** Missouri Community Service Commission

**7a. Provide an effectiveness measure.**

The measure represents the total number of volunteer hours committed by participating persons as a result of MCSC activities in Missouri communities.



**7b. Provide an efficiency measure.**

Number represents average number of hours served per member/volunteer.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Hours per member (avg)	N/A	1,233.00	N/A	1,700.00	1,500.00	1,619.00	1,500.00	1,500.00	1,500.00

**7c. Provide the number of clients/individuals served (if applicable)**

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2006	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Number served	N/A	65,016	65,016	TBD	65,000	135,857	65,000	65,000	65,000

**7d. Provide a customer satisfaction measure, if available.**

N/A

Department-wide

Business & Community  
Services

Workforce Development

Arts & Cultural  
Development

Tourism



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>CORE</b>								
PERSONAL SERVICES								
DIV JOB DEVELOPMENT & TRAINING	15,278,576	476.66	19,393,362	558.72	19,393,362	558.72	19,393,362	536.72
CHILD SUPPORT ENFORCEMENT COLLTN	177,700	5.80	178,812	0.00	178,812	0.00	178,812	0.00
TOTAL - PS	15,456,276	482.46	19,572,174	558.72	19,572,174	558.72	19,572,174	536.72
EXPENSE & EQUIPMENT								
DIV JOB DEVELOPMENT & TRAINING	5,355,124	0.00	4,035,673	0.00	3,004,971	0.00	3,004,971	0.00
CHILD SUPPORT ENFORCEMENT COLLTN	18,951	0.00	18,955	0.00	18,955	0.00	18,955	0.00
TOTAL - EE	5,374,075	0.00	4,054,628	0.00	3,023,926	0.00	3,023,926	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	143,443	0.00	95,226	0.00	95,226	0.00	95,226	0.00
TOTAL - PD	143,443	0.00	95,226	0.00	95,226	0.00	95,226	0.00
<b>TOTAL</b>	<b>20,973,794</b>	<b>482.46</b>	<b>23,722,028</b>	<b>558.72</b>	<b>22,691,326</b>	<b>558.72</b>	<b>22,691,326</b>	<b>536.72</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	775,734	0.00
CHILD SUPPORT ENFORCEMENT COLLTN	0	0.00	0	0.00	0	0.00	7,153	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	782,887	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>782,887</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$20,973,794</b>	<b>482.46</b>	<b>\$23,722,028</b>	<b>558.72</b>	<b>\$22,691,326</b>	<b>558.72</b>	<b>\$23,474,213</b>	<b>536.72</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42380C						
Division: Workforce Development											
Core: Administration											
1. CORE FINANCIAL SUMMARY											
FY 2007 Budget Request					FY 2007 Governor's Recommendation						
	GR	Federal	Other	Total		GR	Fed	Other	Total		
PS	0	19,393,362	178,812	19,572,174	E	PS	0	19,393,362	178,812	19,572,174	E
EE	0	3,004,971	18,955	3,023,926	E	EE	0	3,004,971	18,955	3,023,926	E
PSD	0	95,226	0	95,226	E	PSD	0	95,226	0	95,226	E
Total	0	22,493,559	197,767	22,691,326		Total	0	22,493,559	197,767	22,691,326	
FTE	0.00	558.72	0.00	558.72		FTE	0.00	536.72	0.00	536.72	
Est. Fringe	0	9,481,415	87,421	9,568,836		Est. Fringe	0	9,481,415	87,421	9,568,836	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.						
Other Funds: Child Support Enforcement Funds (0169)					Other Funds: Child Support Enforcement Funds (0169)						
Notes: An "E" is requested PS, E&E, & PSD federal funds. Transfer to HB 13 (\$272,328). Transfer to IT approps (\$519,591).					Notes: An "E" is requested PS, E&E, & PSD federal funds. Transfer to HB 13 (\$272,328). Transfer to IT approps (\$519,591).						
2. CORE DESCRIPTION											
The Division of Workforce Development administers programs covered by federal funding received under the Workforce Investment Act and the Wagner-Peyser Act. Some of these include, but are not limited to, employment services, dislocated worker employment and training, youth activities, veterans services, and the training and employment services related to Career Assistance Program (formerly Temporary Assistance for Needy Families-TANF). This core for administration covers the personal service and expense and equipment costs to operate the programs in the Workforce Programs and Self Sufficiency Programs Cores.											
3. PROGRAM LISTING (list programs included in this core funding)											
WORKFORCE PROGRAMS & SELF-SUFFICIENCY PROGRAM											
Adult Employment and Training Activities					Work Opportunity Tax Credit (WOTC)						
Dislocated Worker Employment and Training Activities					Great Hires						
Youth Activities					Trade Adjustment Assistance						
Veterans Employment					Career Assistance Program						
Parents Fair Share					MO Employment & Training						

# CORE DECISION ITEM

Department: Economic Development

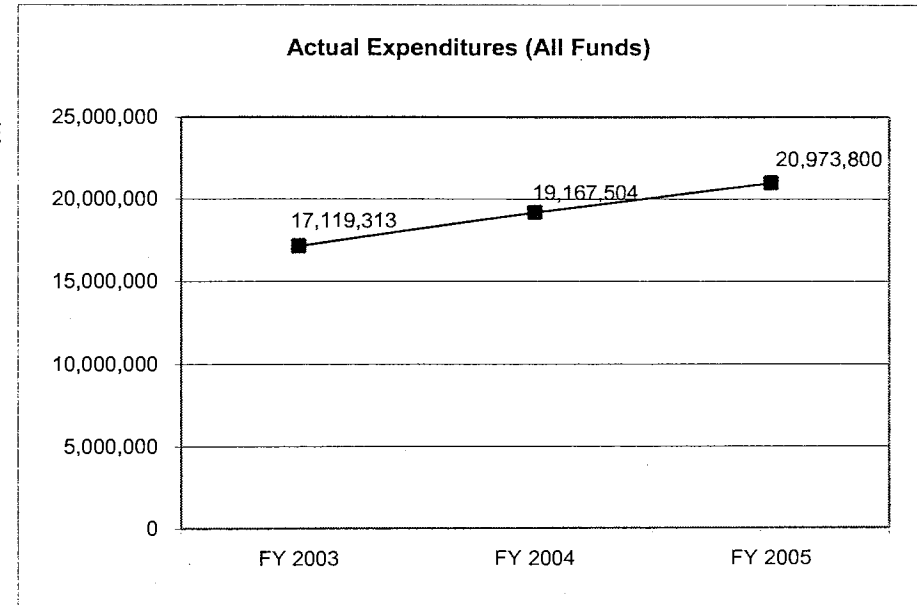
Budget Unit 42380C

Division: Workforce Development

Core: Administration

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	23,916,339	24,889,411	25,181,939	23,722,028 E
Less Reverted (All Funds)	(53,785)	0	0	N/A
Budget Authority (All Funds)	23,862,554	24,889,411	25,181,939	N/A
Actual Expenditures (All Funds)	17,119,313	19,167,504	20,973,800	N/A
Unexpended (All Funds)	6,743,241	5,721,907	4,208,139	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	6,743,241	5,684,887	4,207,023	N/A
Other	0	37,020	1,116	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Lapse was due to vacancies in staff and accompanying EE and reduction in PS due to retirements.
- (2) Original approp of \$4,563,358 (EE) E was increased by \$200,000 - lapse due to vacancies and reductions in PS expend due to retirements.
- (3) Original approp of \$4,563,348 (EE) E was increased by \$953,208 - lapse due to vacancies and reductions in PS expend due to retirements.
- (4) An "E" is requested on federal PS, E&E, and PSD.

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT WORKFORCE DEVELOPMENT

### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	558.72	0	19,393,362	178,812	19,572,174	
		EE	0.00	0	4,035,673	18,955	4,054,628	
		PD	0.00	0	95,226	0	95,226	
		<b>Total</b>	<b>558.72</b>	<b>0</b>	<b>23,524,261</b>	<b>197,767</b>	<b>23,722,028</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Transfer Out	[#168]	EE	0.00	0	(272,328)	0	(272,328)	DED JANITORIAL & UTILITY COSTS FOR LEASED FACILITY TRANSFER TO HB 13 (BOC180 \$147,651 & BOC 420 \$124,677).
Transfer Out	[#3002]	EE	0.00	0	(238,783)	0	(238,783)	Transfer fuel and utilities, security and janitorial, etc to HB 13 for Hannibal, Joplin, Park Hills, Sikeston, St. Joseph, St. Louis Central and Sedalia for Facilities Management.
Core Reallocation	[#1095]	EE	0.00	0	(519,591)	0	(519,591)	DED DIVISIONS TRANSFER OF IT E&E FROM NON-IT APPROPS TO DED IT CONSOL
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>(1,030,702)</b>	<b>0</b>	<b>(1,030,702)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	558.72	0	19,393,362	178,812	19,572,174	
		EE	0.00	0	3,004,971	18,955	3,023,926	
		PD	0.00	0	95,226	0	95,226	
		<b>Total</b>	<b>558.72</b>	<b>0</b>	<b>22,493,559</b>	<b>197,767</b>	<b>22,691,326</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	[#3119]	PS	(22.00)	0	0	0	0	0 FTE core reduction from core cut exercise.
<b>NET GOVERNOR CHANGES</b>			<b>(22.00)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	



## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT WORKFORCE DEVELOPMENT

#### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S RECOMMENDED CORE							
	PS	536.72	0	19,393,362	178,812	19,572,174	
	EE	0.00	0	3,004,971	18,955	3,023,926	
	PD	0.00	0	95,226	0	95,226	
	Total	536.72	0	22,493,559	197,767	22,691,326	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	153,824	5.30	182,512	8.00	182,512	8.00	182,512	8.00
OFFICE SUPPORT ASST (STENO)	25,810	1.00	25,948	1.00	25,948	1.00	25,948	1.00
OFFICE SUPPORT ASST (KEYBRD)	46,388	2.00	47,976	2.00	47,976	2.00	47,976	2.00
SR OFC SUPPORT ASST (KEYBRD)	159,416	6.85	344,700	12.00	344,700	12.00	344,700	12.00
ACCOUNT CLERK II	58,847	2.38	86,295	3.00	86,295	3.00	86,295	3.00
SENIOR AUDITOR	74,156	2.00	132,892	3.00	132,892	3.00	132,892	2.00
ACCOUNTANT I	63,385	2.09	91,333	3.00	91,333	3.00	91,333	2.00
ACCOUNTANT II	54,954	1.56	80,374	2.00	80,374	2.00	80,374	2.00
ACCOUNTANT III	36,394	1.00	90,043	2.00	90,043	2.00	90,043	2.00
PERSONNEL ANAL II	4,506	0.13	0	0.00	0	0.00	0	0.00
RESEARCH ANAL I	14,925	0.44	0	0.00	0	0.00	0	0.00
RESEARCH ANAL II	30,133	0.94	66,509	1.41	66,509	1.41	66,509	1.41
RESEARCH ANAL III	41,626	1.00	42,861	1.00	42,861	1.00	42,861	1.00
RESEARCH ANAL IV	41,866	1.00	46,638	1.59	46,638	1.59	46,638	1.59
PUBLIC INFORMATION SPEC II	5,140	0.17	36,528	1.00	36,528	1.00	36,528	1.00
TRAINING TECH III	38,562	1.00	53,520	1.00	53,520	1.00	53,520	1.00
EXECUTIVE I	30,238	1.00	0	0.00	0	0.00	0	0.00
PLANNER II	0	0.00	39,007	1.00	39,007	1.00	39,007	0.00
PLANNER III	153,894	3.56	200,770	5.00	200,770	5.00	200,770	5.00
ADMINISTRATIVE ANAL II	0	0.00	37,812	1.00	37,812	1.00	37,812	1.00
ADMINISTRATIVE ANAL III	11,914	0.29	0	0.00	0	0.00	0	0.00
OCCUPATIONAL RESEARCH ANAL II	42,706	1.00	42,756	1.00	42,756	1.00	42,756	1.00
WORKFORCE DEVELOPMENT DEPUTY	19,861	0.79	169,051	5.00	169,051	5.00	169,051	5.00
WORKFORCE DEVELOPMENT SPEC I	8,334,556	294.50	8,934,184	288.72	8,609,184	290.72	8,609,184	290.72
WORKFORCE DEVELOPMENT SPEC II	596,820	18.79	2,252,300	69.00	2,150,300	59.00	2,150,300	40.00
WORKFORCE DEVELOPMENT SPEC III	1,079,949	30.58	892,200	23.00	1,192,200	31.00	1,192,200	31.00
WORKFORCE DEVELOPMENT SPEC IV	1,159,615	28.12	1,288,696	32.00	1,538,696	32.00	1,538,696	32.00
WORKFORCE DEVELOPMENT SUPV I	507,044	14.82	428,748	13.00	528,748	15.00	528,748	15.00
WORKFORCE DEVELOPMENT SUPV II	765,802	21.98	1,078,116	25.00	878,116	23.00	878,116	23.00
WORKFORCE DEVELOPMENT SUPV III	199,933	4.95	336,505	7.00	311,505	7.00	311,505	7.00
FISCAL & ADMINISTRATIVE MGR B2	49,222	1.00	50,340	1.00	50,340	1.00	50,340	1.00
RESEARCH MANAGER B1	0	0.00	48,300	1.00	48,300	1.00	48,300	1.00

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>CORE</b>								
RESEARCH MANAGER B2	35,625	0.74	55,848	1.00	55,848	1.00	55,848	1.00
COMMUNITY & ECONOMIC DEV MGRB1	634,159	13.99	786,296	16.00	786,296	16.00	786,296	16.00
COMMUNITY & ECONOMIC DEV MGRB2	476,137	9.38	573,484	10.00	573,484	10.00	573,484	10.00
DIVISION DIRECTOR	74,090	0.87	86,630	1.00	86,630	1.00	86,630	1.00
DEPUTY DIVISION DIRECTOR	76,485	1.00	75,280	1.00	77,280	1.00	77,280	1.00
DESIGNATED PRINCIPAL ASST DIV	136,968	2.63	181,116	3.00	181,116	3.00	181,116	3.00
SECRETARY	0	0.00	27,157	1.00	27,157	1.00	27,157	1.00
MISCELLANEOUS TECHNICAL	13,800	0.27	0	0.00	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	10,094	0.19	78,660	4.00	78,660	4.00	78,660	4.00
SPECIAL ASST PROFESSIONAL	197,432	3.15	344,867	7.00	344,867	7.00	344,867	7.00
OTHER	0	0.00	235,922	0.00	235,922	0.00	235,922	0.00
<b>TOTAL - PS</b>	<b>15,456,276</b>	<b>482.46</b>	<b>19,572,174</b>	<b>558.72</b>	<b>19,572,174</b>	<b>558.72</b>	<b>19,572,174</b>	<b>536.72</b>
TRAVEL, IN-STATE	900,447	0.00	836,725	0.00	834,225	0.00	834,225	0.00
TRAVEL, OUT-OF-STATE	80,580	0.00	140,123	0.00	140,123	0.00	140,123	0.00
FUEL & UTILITIES	295,083	0.00	301,023	0.00	36,886	0.00	36,886	0.00
SUPPLIES	437,664	0.00	368,729	0.00	370,590	0.00	370,590	0.00
PROFESSIONAL DEVELOPMENT	237,858	0.00	235,983	0.00	235,983	0.00	235,983	0.00
COMMUNICATION SERV & SUPP	777,856	0.00	726,598	0.00	496,400	0.00	496,400	0.00
PROFESSIONAL SERVICES	812,137	0.00	393,596	0.00	280,064	0.00	280,064	0.00
JANITORIAL SERVICES	236,599	0.00	285,246	0.00	46,780	0.00	46,780	0.00
M&R SERVICES	365,367	0.00	191,738	0.00	8,008	0.00	8,008	0.00
COMPUTER EQUIPMENT	565,300	0.00	0	0.00	0	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	33,000	0.00	33,000	0.00	33,000	0.00
OFFICE EQUIPMENT	318,230	0.00	48,295	0.00	48,295	0.00	48,295	0.00
OTHER EQUIPMENT	111,061	0.00	110,615	0.00	110,615	0.00	110,615	0.00
PROPERTY & IMPROVEMENTS	7,608	0.00	55,123	0.00	55,123	0.00	55,123	0.00
REAL PROPERTY RENTALS & LEASES	75,706	0.00	120,671	0.00	120,671	0.00	120,671	0.00
EQUIPMENT RENTALS & LEASES	6,331	0.00	15,787	0.00	15,787	0.00	15,787	0.00
MISCELLANEOUS EXPENSES	146,212	0.00	118,090	0.00	118,090	0.00	118,090	0.00
REBILLABLE EXPENSES	36	0.00	73,286	0.00	73,286	0.00	73,286	0.00
<b>TOTAL - EE</b>	<b>5,374,075</b>	<b>0.00</b>	<b>4,054,628</b>	<b>0.00</b>	<b>3,023,926</b>	<b>0.00</b>	<b>3,023,926</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	143,443	0.00	92,666	0.00	92,666	0.00	92,666	0.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
CORE								
REFUNDS	0	0.00	2,560	0.00	2,560	0.00	2,560	0.00
TOTAL - PD	143,443	0.00	95,226	0.00	95,226	0.00	95,226	0.00
GRAND TOTAL	\$20,973,794	482.46	\$23,722,028	558.72	\$22,691,326	558.72	\$22,691,326	536.72
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$20,777,143	476.66	\$23,524,261	558.72	\$22,493,559	558.72	\$22,493,559	536.72
OTHER FUNDS	\$196,651	5.80	\$197,767	0.00	\$197,767	0.00	\$197,767	0.00

## PROGRAM DESCRIPTION

Department of Economic Development

Program Name: Administration

Program is found in the following core budget(s): Workforce Admin.

**1. What does this program do?**

Administration provides the support for the operation of the Self Sufficiency Programs Core and the Workforce Programs Core. It covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Federal Statutes - Public Law 105-220

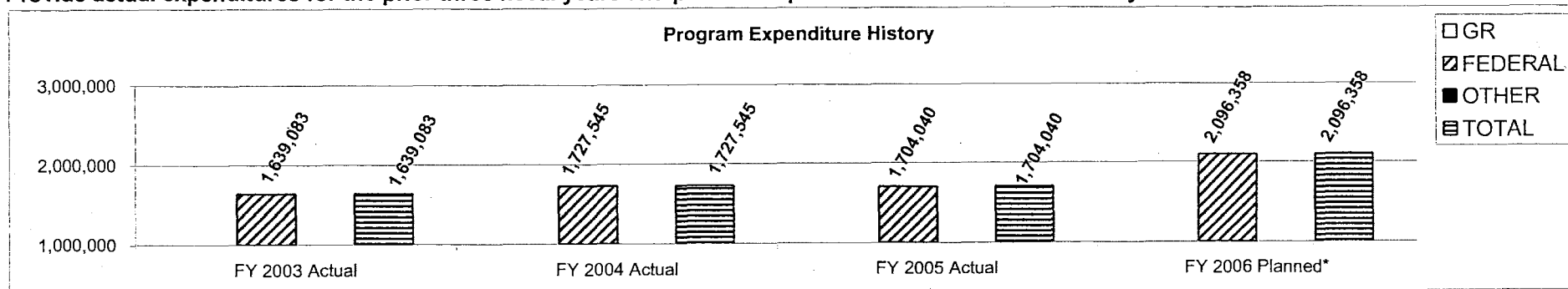
**3. Are there federal matching requirements? If yes, please explain.**

None

**4. Is this a federally mandated program? If yes, please explain.**

Workforce programs are federally mandated through the Workforce Investment Act of 1998, and are designed to aid States and local communities in developing a revitalized workforce investment system that provides workers with the information, advice, job search assistance, and training to get and keep good jobs, and to provide employers with skilled workers. This program provides the support functions to operate those programs.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

\*FY 2006 appropriated

# PROGRAM DESCRIPTION

Department of Economic Development

Program Name: Administration

Program is found in the following core budget(s): Workforce Admin.

7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

Percentage of administrative expenditure to agency expenditures

Program	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
% of Administrative \$ to Division \$	10.00%	9.00%	10.00%	9.00%	10.00%	7.00%	10.00%	10.00%	10.00%

Percentage of administrative FTE to agency total FTE

Program	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
% of Administrative FTE to Division FTE	10.00%	9.00%	10.00%	8.00%	10.00%	7.00%	10.00%	10.00%	10.00%

7c. Provide the number of clients/individuals served, if applicable.

Administration provides support to the Division's authorized FTE.

Program	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Support provided to # of Division FTE	606	425	605	456	559	477	559	559	559

7d. Provide a customer satisfaction measure, if available.

N/A



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>WORKFORCE PROGRAM</b>									
<b>CORE</b>									
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	80,019	0.00	55,019	0.00	55,019	0.00	
DIV JOB DEVELOPMENT & TRAINING	3,319,147	0.00	2,413,181	0.00	2,049,954	0.00	2,049,954	0.00	
TOTAL - EE	3,319,147	0.00	2,493,200	0.00	2,104,973	0.00	2,104,973	0.00	
<b>PROGRAM-SPECIFIC</b>									
GENERAL REVENUE	1,921,146	0.00	1,900,544	0.00	1,925,544	0.00	1,925,544	0.00	
DIV JOB DEVELOPMENT & TRAINING	88,118,159	0.00	94,646,034	0.00	94,646,034	0.00	94,646,034	0.00	
CHILD SUPPORT ENFORCMENT COLLTN	370,183	0.00	370,183	0.00	370,183	0.00	370,183	0.00	
TOTAL - PD	90,409,488	0.00	96,916,761	0.00	96,941,761	0.00	96,941,761	0.00	
TOTAL	93,728,635	0.00	99,409,961	0.00	99,046,734	0.00	99,046,734	0.00	
GRAND TOTAL	\$93,728,635	0.00	\$99,409,961	0.00	\$99,046,734	0.00	\$99,046,734	0.00	

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>42390C</u>				
Division: Workforce Development									
Core: Workforce Program									
<b>1. CORE FINANCIAL SUMMARY</b>									
	FY 2007 Budget Request					FY 2007 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	55,019	2,049,954	0	2,104,973	EE	55,019	2,049,954	0	2,104,973
PSD	1,925,544	94,646,034	370,183	96,941,761 E	PSD	1,925,544	94,646,034	370,183	96,941,761 E
Total	1,980,563	96,695,988	370,183	99,046,734	Total	1,980,563	96,695,988	370,183	99,046,734
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:	Child Support Enforcement Funds (0169)				Other Funds:	Child Support Enforcement Funds (0169)			
Notes:	An "E" is requested for \$7,000,000 (PSD) for Trade Adj Ast. Transfer to IT approps (\$363,227). Realign E&E to PD (\$25,000).				Notes:	An "E" is requested for \$7,000,000 (PSD) for Trade Adj Ast. Transfer to IT approps (\$363,227). Realign E&E to PD (\$25,000).			
<b>2. CORE DESCRIPTION</b>									
<p>The Workforce Investment Act provides the framework for a unique national workforce preparation and employment system designed to meet both the needs of the nations' businesses and the needs of the job seekers and those who want to further their careers. These are the funds that the State of Missouri is obligated to distribute to subcontractors and recipients according to the Federal and State statutes. Funds from the Wagner-Peyser Act of 1933 for public employment services are also administered by the division and are used to provide a no-fee employment service to individuals seeking employment and to employers seeking workers.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
WORKFORCE PROGRAMS & SELF-SUFFICIENCY PROGRAM									
Adult Employment and Training Activities					Work Opportunity Tax Credit (WOTC)				
Dislocated Worker Employment and Training Activities					Great Hires				
Youth Activities					Trade Adjustment Assistance				
Veterans Employment					Career Assistance Program (TANF)				
Parents Fair Share					MO Employment & Training Program				

# CORE DECISION ITEM

Department: Economic Development

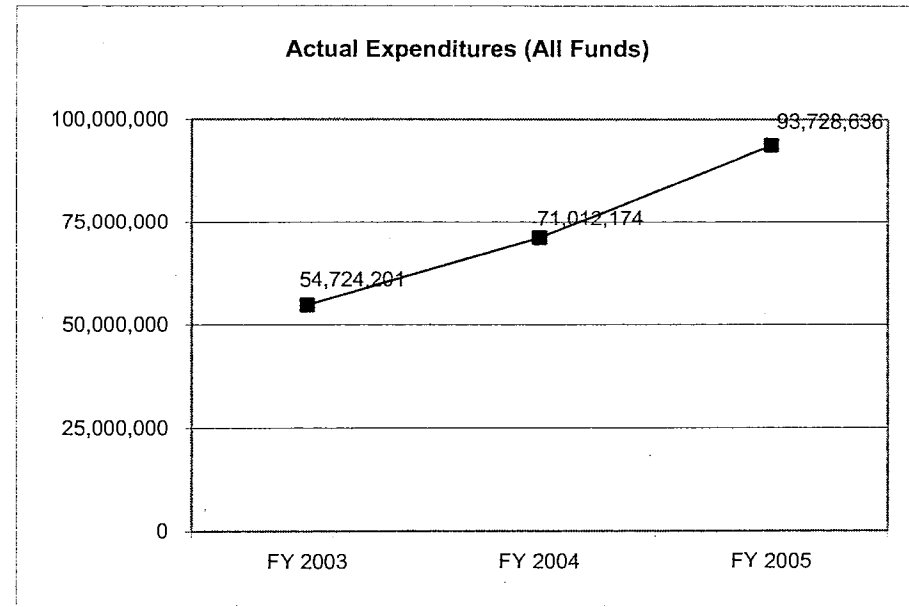
Budget Unit 42390C

Division: Workforce Development

Core: Workforce Program

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.	
Appropriation (All Funds)	77,450,000	100,097,042	99,787,961	99,409,961	E
Less Reverted (All Funds)	0	(60,000)	(59,417)	N/A	
Budget Authority (All Funds)	77,450,000	100,037,042	99,728,544	N/A	
Actual Expenditures (All Funds)	54,724,201	71,012,174	93,728,636	N/A	
Unexpended (All Funds)	22,725,799	29,024,868	5,999,908	N/A	
Unexpended, by Fund:					
General Revenue	0	570,316	0	N/A	
Federal	22,725,799	28,437,750	5,999,908	N/A	
Other	0	16,802	0	N/A	
	(1)	(2)	(3)	(4)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL
- (2) Original approp of \$7,000,000 (TAA) E was increased by \$289,644-greater approp amount to allow for NEGs
- (3) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL
- (4) An "E" for \$7,000,000 federal TAA/NAFTA funds.

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT WORKFORCE PROGRAM

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	EE	0.00	80,019	2,413,181	0	2,493,200	
	PD	0.00	1,900,544	94,646,034	370,183	96,916,761	
	<b>Total</b>	<b>0.00</b>	<b>1,980,563</b>	<b>97,059,215</b>	<b>370,183</b>	<b>99,409,961</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reallocation	[#252] EE	0.00	(25,000)	0	0	(25,000)	TO ALIGN TO ACTUAL PROGRAM EXPENDITURES (FY 05 ACT \$1,921,146).
Core Reallocation	[#252] PD	0.00	25,000	0	0	25,000	TO ALIGN TO ACTUAL PROGRAM EXPENDITURES (FY 05 ACT \$1,921,146).
Core Reallocation	[#1094] EE	0.00	0	(363,227)	0	(363,227)	DED DIVISIONS TRANSFER OF IT E&E FROM NON-IT APPROPRIATIONS TO DED IT CONSOLIDATION
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>(363,227)</b>	<b>0</b>	<b>(363,227)</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	55,019	2,049,954	0	2,104,973	
	PD	0.00	1,925,544	94,646,034	370,183	96,941,761	
	<b>Total</b>	<b>0.00</b>	<b>1,980,563</b>	<b>96,695,988</b>	<b>370,183</b>	<b>99,046,734</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	55,019	2,049,954	0	2,104,973	
	PD	0.00	1,925,544	94,646,034	370,183	96,941,761	
	<b>Total</b>	<b>0.00</b>	<b>1,980,563</b>	<b>96,695,988</b>	<b>370,183</b>	<b>99,046,734</b>	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE PROGRAM</b>								
<b>CORE</b>								
TRAVEL, IN-STATE	32,070	0.00	45,000	0.00	35,000	0.00	35,000	0.00
TRAVEL, OUT-OF-STATE	1,791	0.00	7,500	0.00	4,500	0.00	4,500	0.00
SUPPLIES	108	0.00	100	0.00	100	0.00	100	0.00
PROFESSIONAL DEVELOPMENT	91,513	0.00	2,500	0.00	60,500	0.00	60,500	0.00
COMMUNICATION SERV & SUPP	20,968	0.00	75,100	0.00	10,845	0.00	10,845	0.00
PROFESSIONAL SERVICES	2,266,061	0.00	2,312,400	0.00	1,968,768	0.00	1,968,768	0.00
M&R SERVICES	38,900	0.00	500	0.00	160	0.00	160	0.00
COMPUTER EQUIPMENT	850,174	0.00	0	0.00	0	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	100	0.00	100	0.00	100	0.00
PROPERTY & IMPROVEMENTS	0	0.00	20,000	0.00	5,000	0.00	5,000	0.00
REAL PROPERTY RENTALS & LEASES	1,000	0.00	6,000	0.00	1,000	0.00	1,000	0.00
EQUIPMENT RENTALS & LEASES	340	0.00	2,000	0.00	2,000	0.00	2,000	0.00
MISCELLANEOUS EXPENSES	16,222	0.00	16,000	0.00	17,000	0.00	17,000	0.00
REBILLABLE EXPENSES	0	0.00	6,000	0.00	0	0.00	0	0.00
<b>TOTAL - EE</b>	<b>3,319,147</b>	<b>0.00</b>	<b>2,493,200</b>	<b>0.00</b>	<b>2,104,973</b>	<b>0.00</b>	<b>2,104,973</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	90,409,488	0.00	96,916,761	0.00	96,941,761	0.00	96,941,761	0.00
<b>TOTAL - PD</b>	<b>90,409,488</b>	<b>0.00</b>	<b>96,916,761</b>	<b>0.00</b>	<b>96,941,761</b>	<b>0.00</b>	<b>96,941,761</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$93,728,635</b>	<b>0.00</b>	<b>\$99,409,961</b>	<b>0.00</b>	<b>\$99,046,734</b>	<b>0.00</b>	<b>\$99,046,734</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$1,921,146</b>	<b>0.00</b>	<b>\$1,980,563</b>	<b>0.00</b>	<b>\$1,980,563</b>	<b>0.00</b>	<b>\$1,980,563</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$91,437,306</b>	<b>0.00</b>	<b>\$97,059,215</b>	<b>0.00</b>	<b>\$96,695,988</b>	<b>0.00</b>	<b>\$96,695,988</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$370,183</b>	<b>0.00</b>	<b>\$370,183</b>	<b>0.00</b>	<b>\$370,183</b>	<b>0.00</b>	<b>\$370,183</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

Department of Economic Development									
Program: Workforce Programs									
Program is found in the following core budget(s): Workforce Programs									
	DWD WF PROG	DWD ADM WF PRG	Core 3	Core 4					TOTAL
GR									-
FEDERAL	79,154,111	18,324,004							97,478,115
OTHER									-
TOTAL	79,154,111	18,324,004							97,478,115

**1. What does this program do?**

This program provides the framework for a national workforce preparation and employment system that is designed to meet the needs of both businesses and job seekers as well as those that want to further their careers. The funds can be distributed to subcontractors and recipients according to Federal Statutes. It includes the funds that benefit Missouri for Trade Adjustment Assistance to cover workers who are being partially or totally separated from firms whose products or services are affected by imports or who have moved their operations to Mexico or Canada.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Federal Statute - Public Law 105-220 and Public Law 93-618 for Trade

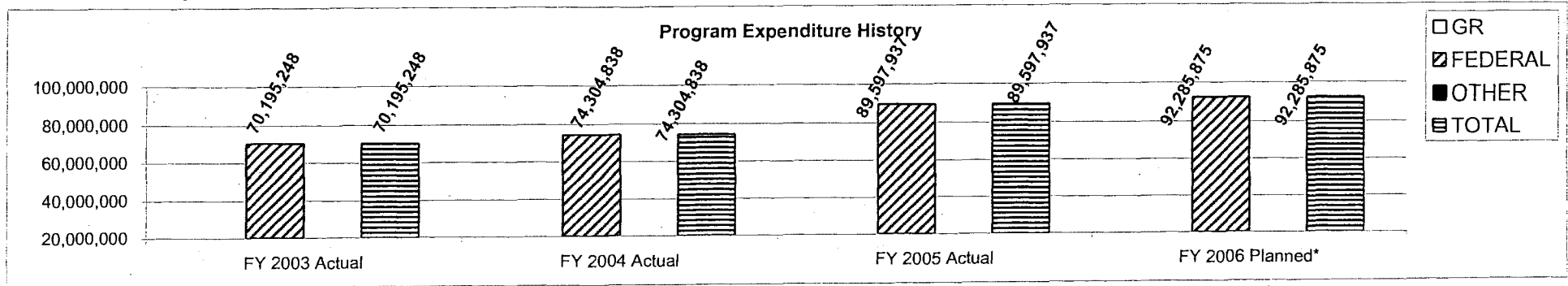
**3. Are there federal matching requirements? If yes, please explain.**

None

**4. Is this a federally mandated program? If yes, please explain.**

This program is federally mandated through the Workforce Investment Act of 1998, and is designed to aid States and local communities develop workforce investment systems that provide workers with the information, career counseling, employment assistance, and training to get and keep good jobs, and to provide employers with skilled workers.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

Department of Economic Development

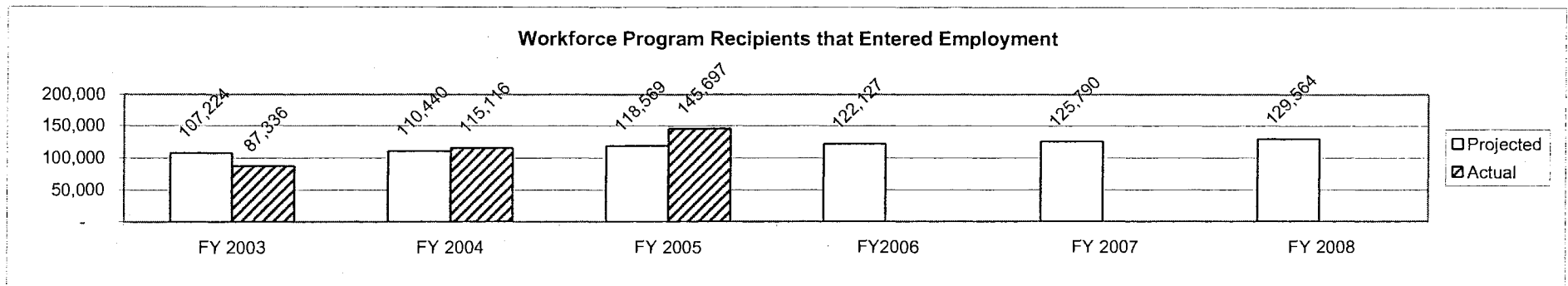
Program: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

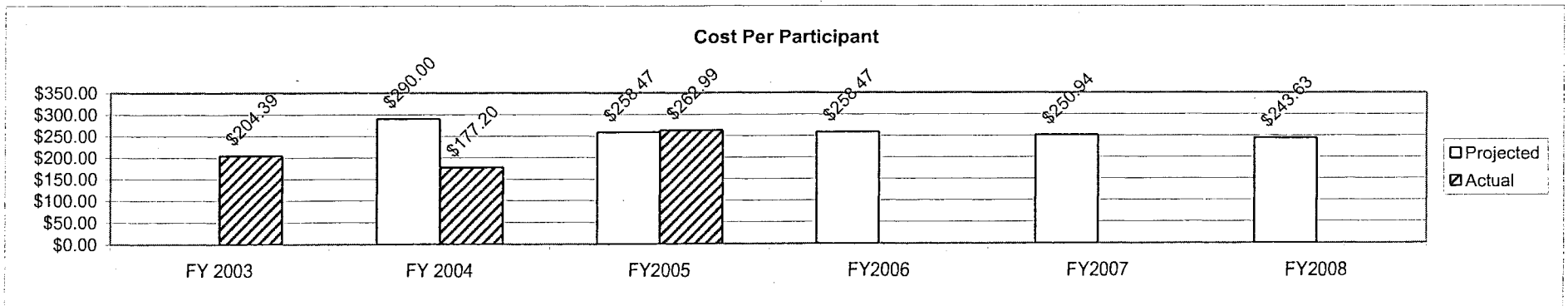
6. What are the sources of the "Other " funds?

N/A

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program: Workforce Programs**

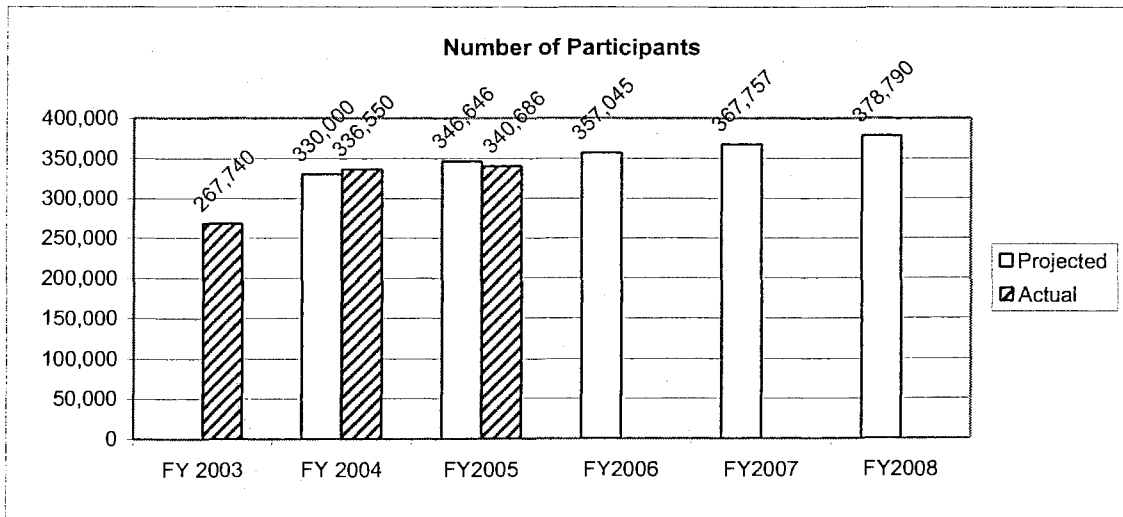
**Program is found in the following core budget(s): Workforce Programs**

**7c. Provide the number of clients/individuals served (if applicable)**

**7d.**

**Provide a customer satisfaction measure, if available.**

N/A



## PROGRAM DESCRIPTION

Department of Economic Development

Program: Self Sufficiency Programs

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

	DWD SS PROG	DWD ADM SS	Core 3	Core 4						TOTAL
GR	1,980,563									1,980,563
FEDERAL	17,801,115	3,103,899								20,905,014
OTHER	474,172	197,767								671,939
TOTAL	20,255,850	3,301,666								23,557,516

**1. What does this program do?**

Self Sufficiency Programs are intended to identify those applicants and recipients of Temporary Assistance (funded by Federal Temporary Assistance for Needy Families (TANF) funds), who are determined to be 'employable and training ready', and are subsequently referred to DWD by the Family Support Division. Once referred, Career Assistance Program service providers will develop activities designed to move applicants/recipients to employment that leads to self-sufficiency.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

The program is operated through the Division of Workforce Development under Executive Order 03-04.

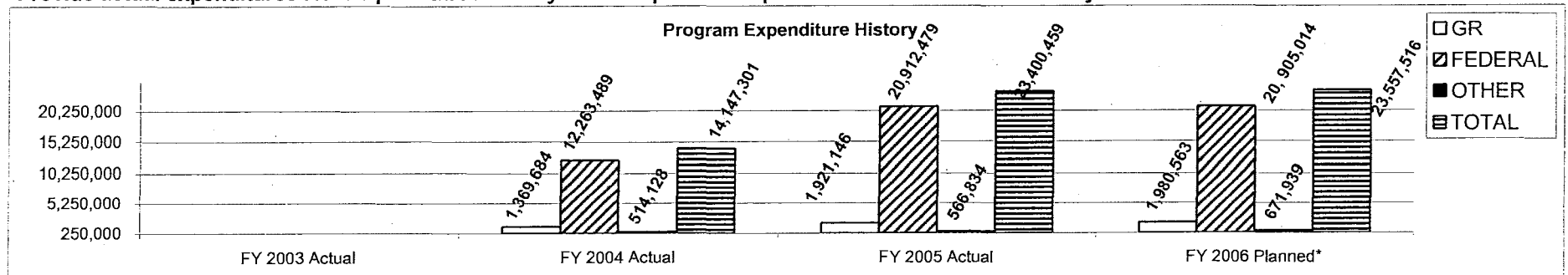
**3. Are there federal matching requirements? If yes, please explain.**

All Federal matching is accumulated and reported for the entire TANF Federal Grant by the Department of Social Services

**4. Is this a federally mandated program? If yes, please explain.**

Yes, provision of Employment and Training Services to those TANF recipients who are required to participate is mandated. Executive Order 03-04 requires activities for those deemed 'employable and training ready' to be provided through the Division of Workforce Development.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



\*FY 2006 appropriated



## PROGRAM DESCRIPTION

Department of Economic Development

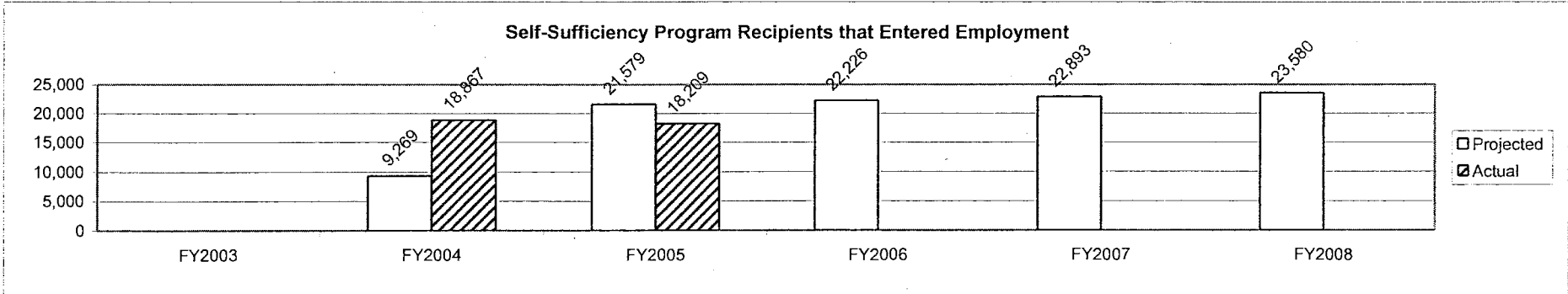
Program: Self Sufficiency Programs

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

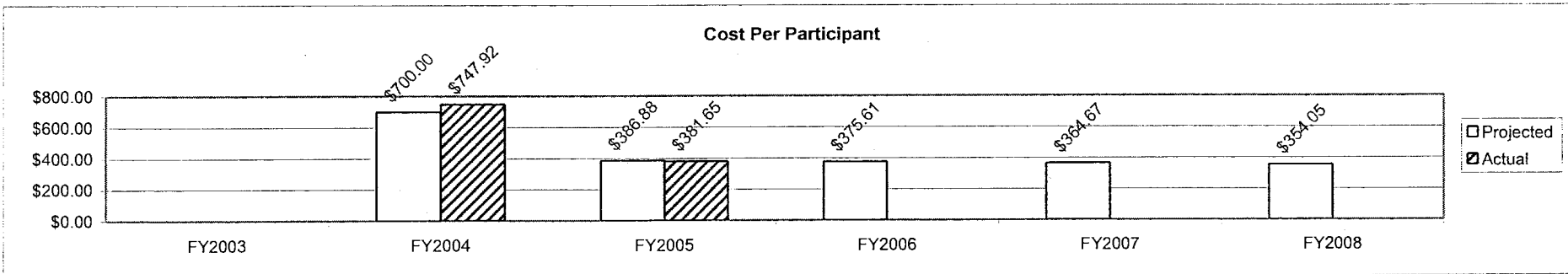
6. What are the sources of the "Other " funds?

Other Funds - Child Support Enforcement (0169)

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program: Self Sufficiency Programs**

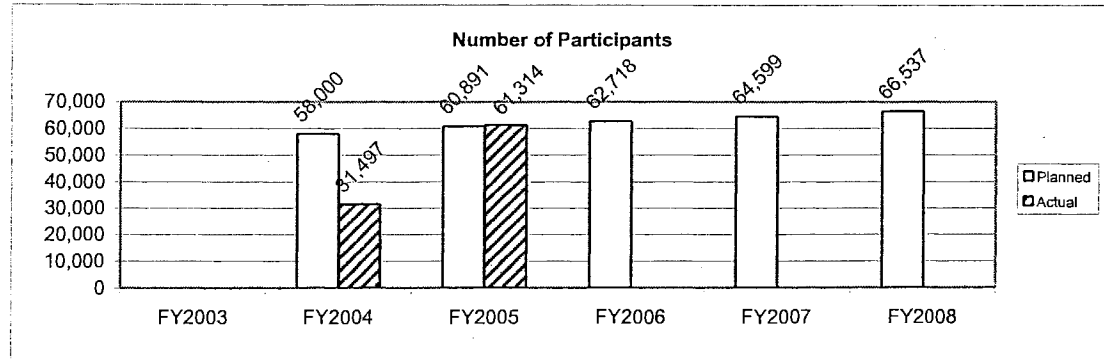
**Program is found in the following core budget(s): Workforce Programs, Workforce Administration**

7c. Provide the number of clients/individuals served (if applicable)

7d.

Provide a customer satisfaction measure, if available.

N/A





# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE AUTISM								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Workforce Development  
 Core: Workforce Autism

Budget Unit 42385C

## 1. CORE FINANCIAL SUMMARY

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	200,000	0	0	200,000
Total	200,000	0	0	200,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	200,000	0	0	200,000
Total	200,000	0	0	200,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Workforce Autism Project provides research funding for creation of an innovative model for persons with autism via a contract with a Southeast Missouri not-for-profit organization concentrating on workforce transition skills related to the maximization of giftedness within the autistic population.

## 3. PROGRAM LISTING (list programs included in this core funding)

Workforce Autism Project

# CORE DECISION ITEM

Department: Economic Development

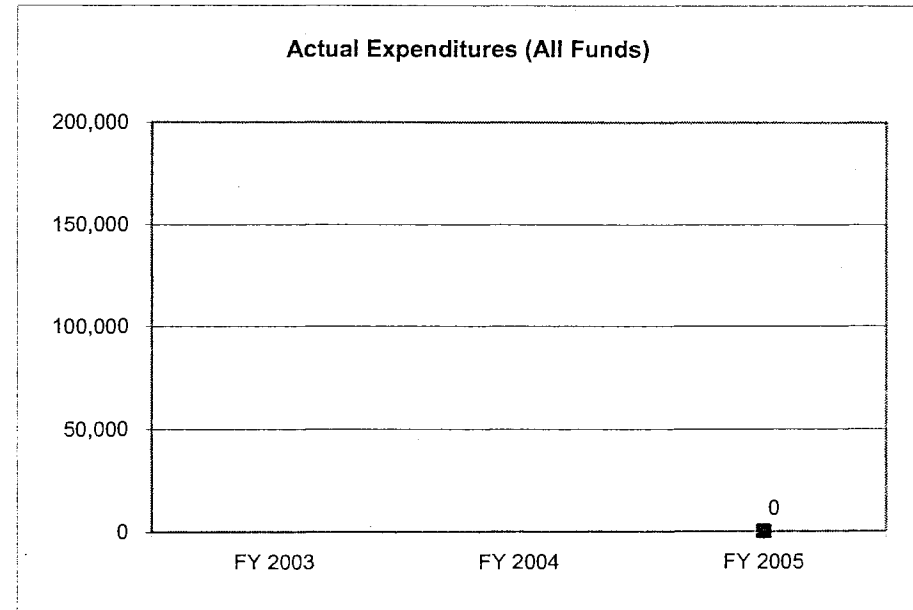
Budget Unit 42385C

Division: Workforce Development

Core: Workforce Autism

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	0	0	200,000
Less Reverted (All Funds)	0	0	0	NA
Budget Authority (All Funds)	0	0	0	NA
Actual Expenditures (All Funds)			0	NA
Unexpended (All Funds)	0	0	0	NA
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) New project in FY06.
- (2) New project in FY06.
- (3) New project in FY06.
- (4) First year project received appropriation authority.

**CORE RECONCILIATION**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
WORKFORCE AUTISM**

**5. CORE RECONCILIATION**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE AUTISM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	0	0.00	200,000	0.00	200,000	0.00	200,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



## PROGRAM DESCRIPTION

Department of Economic Development

Program Name: Workforce Autism

Program is found in the following core budget(s): Workforce Autism

**1. What does this program do?**

This program provides research funding for creation of an innovative model for persons with autism concentrating on work force transition skills related to the maximization of giftedness within the autistic population.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

HB 7.097

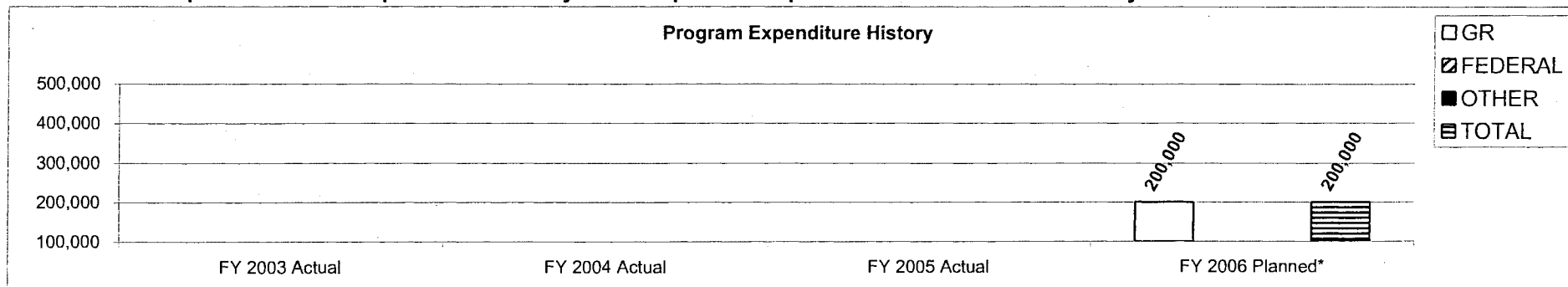
**3. Are there federal matching requirements? If yes, please explain.**

None

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

\*FY 2006 appropriated

## PROGRAM DESCRIPTION

Department of Economic Development

Program Name: Workforce Autism

Program is found in the following core budget(s): Workforce Autism

7a. Provide an effectiveness measure.

TBD

7b. Provide an efficiency measure.

TBD

7c. Provide the number of clients/individuals served, if applicable.

TBD

7d. Provide a customer satisfaction measure, if available.

TBD



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WOMEN'S COUNCIL</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	5,045	0.10	0	0.00	0	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	23,150	0.45	50,000	1.00	50,000	1.00	50,000	1.00
TOTAL - PS	28,195	0.55	50,000	1.00	50,000	1.00	50,000	1.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	4,848	0.00	0	0.00	0	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	18,759	0.00	16,502	0.00	16,502	0.00	16,502	0.00
TOTAL - EE	23,607	0.00	16,502	0.00	16,502	0.00	16,502	0.00
<b>TOTAL</b>	<b>51,802</b>	<b>0.55</b>	<b>66,502</b>	<b>1.00</b>	<b>66,502</b>	<b>1.00</b>	<b>66,502</b>	<b>1.00</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	2,000	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$51,802</b>	<b>0.55</b>	<b>\$66,502</b>	<b>1.00</b>	<b>\$66,502</b>	<b>1.00</b>	<b>\$68,502</b>	<b>1.00</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>42420C</u>				
Division: Workforce Development									
Core: Women's Council									
<b>1. CORE FINANCIAL SUMMARY</b>									
FY 2007 Budget Request					FY 2007 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	50,000	0	50,000	PS	0	50,000	0	50,000
EE	0	16,502	0	16,502	EE	0	16,502	0	16,502
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>66,502</b>	<b>0</b>	<b>66,502</b>	<b>Total</b>	<b>0</b>	<b>66,502</b>	<b>0</b>	<b>66,502</b>
 FTE	 0.00	 1.00	 0.00	 1.00	 FTE	 0.00	 0.00	 0.00	 0.00
<b>Est. Fringe</b>	<b>0</b>	<b>24,445</b>	<b>0</b>	<b>24,445</b>	<b>Est. Fringe</b>	<b>0</b>	<b>24,445</b>	<b>0</b>	<b>24,445</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>The Missouri Women's Council was founded in 1985 by the State's 83rd General Assembly to identify and address issues affecting the economics and employment status of Missouri women. Per RSMo Chapter 186.016, the mission of the Missouri Women's Council is to promote and increase women's economic and employment opportunities through education and training programs to aid in and insure entry into the labor market; to promote occupational mobility of women workers in lower and middle levels of employment; to promote access to jobs with more skill and responsibility, especially at the managerial level by encouraging maternity protection, child care facilities, technical training, and health protection; to initiate programs to assist women in small business enterprises; to assure access of women to nontraditional skilled trades through greater participation in apprenticeship programs and vocational and technical training; to promote retraining programs and facilities for unemployed women especially in growth sectors; to apply for federal or private funds or grants available for such employment and training programs, business enterprise programs, studies, seminars, and conferences and to participate in already existing federally, state or privately funded programs with other state departments and/or divisions; to conduct programs, studies, seminars, and conferences in cooperation with federal, state, and local agencies in the following areas: educational needs and opportunities; displaced homemakers; credit; federal and state affecting the rights and responsibilities of women; and women-owned business enterprises.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Women's Council, which provides the following: - retraining programs for unemployed women - non-traditional skills training									

# CORE DECISION ITEM

Department: Economic Development

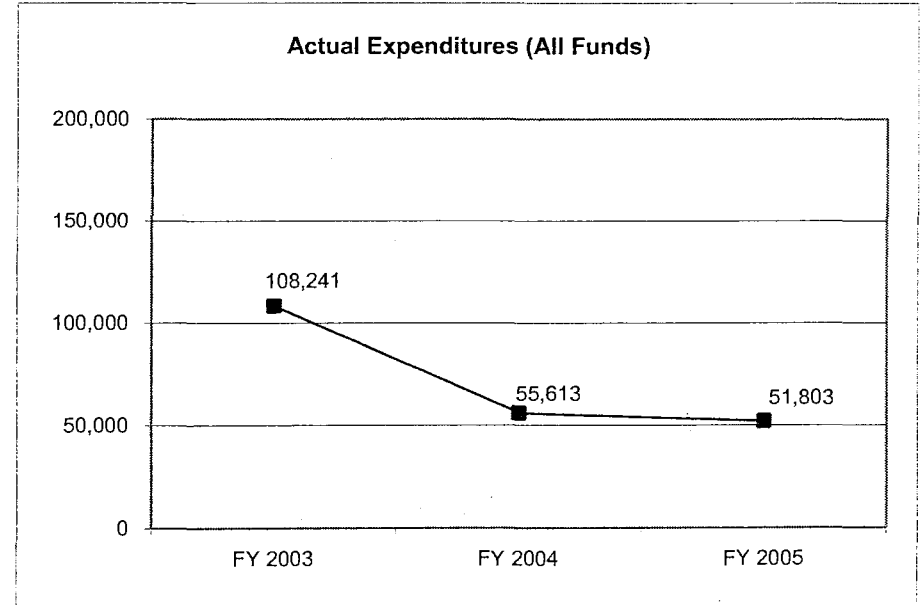
Budget Unit 42420C

Division: Workforce Development

Core: Women's Council

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	149,475	59,213	60,311	66,502
Less Reverted (All Funds)	(37,146)	(1,777)	(1,086)	N/A
Budget Authority (All Funds)	112,329	57,436	59,225	N/A
Actual Expenditures (All Funds)	108,241	55,613	51,803	N/A
Unexpended (All Funds)	4,088	1,823	7,422	N/A
Unexpended, by Fund:				
General Revenue	4,088	1,823	221	N/A
Federal	0	1	7,201	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Minimal E&E lapse.
- (2) Minimal PS and E&E lapse.
- (3) Minimal PS and E&E lapse.

# CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
WOMEN'S COUNCIL

## 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	1.00	0	50,000	0	50,000	
	EE	0.00	0	16,502	0	16,502	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>66,502</b>	<b>0</b>	<b>66,502</b>	
DEPARTMENT CORE REQUEST							
	PS	1.00	0	50,000	0	50,000	
	EE	0.00	0	16,502	0	16,502	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>66,502</b>	<b>0</b>	<b>66,502</b>	
GOVERNOR'S RECOMMENDED CORE							
	PS	1.00	0	50,000	0	50,000	
	EE	0.00	0	16,502	0	16,502	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>66,502</b>	<b>0</b>	<b>66,502</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WOMEN'S COUNCIL</b>								
<b>CORE</b>								
PRINCIPAL ASST BOARD/COMMISSON	28,195	0.55	50,000	1.00	50,000	1.00	50,000	1.00
TOTAL - PS	28,195	0.55	50,000	1.00	50,000	1.00	50,000	1.00
TRAVEL, IN-STATE	1,785	0.00	1,000	0.00	1,000	0.00	1,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	600	0.00	600	0.00	600	0.00
FUEL & UTILITIES	0	0.00	100	0.00	100	0.00	100	0.00
SUPPLIES	5,152	0.00	1,389	0.00	1,389	0.00	1,389	0.00
PROFESSIONAL DEVELOPMENT	840	0.00	1,000	0.00	1,000	0.00	1,000	0.00
COMMUNICATION SERV & SUPP	503	0.00	1,600	0.00	1,600	0.00	1,600	0.00
PROFESSIONAL SERVICES	12,919	0.00	902	0.00	902	0.00	902	0.00
JANITORIAL SERVICES	0	0.00	100	0.00	100	0.00	100	0.00
M&R SERVICES	637	0.00	687	0.00	687	0.00	687	0.00
OFFICE EQUIPMENT	0	0.00	491	0.00	491	0.00	491	0.00
OTHER EQUIPMENT	1,760	0.00	200	0.00	200	0.00	200	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	1,300	0.00	1,300	0.00	1,300	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	746	0.00	746	0.00	746	0.00
MISCELLANEOUS EXPENSES	11	0.00	6,342	0.00	6,342	0.00	6,342	0.00
REBILLABLE EXPENSES	0	0.00	45	0.00	45	0.00	45	0.00
TOTAL - EE	23,607	0.00	16,502	0.00	16,502	0.00	16,502	0.00
GRAND TOTAL	\$51,802	0.55	\$66,502	1.00	\$66,502	1.00	\$66,502	1.00
GENERAL REVENUE	\$9,893	0.10	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$41,909	0.45	\$66,502	1.00	\$66,502	1.00	\$66,502	1.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name Women's Council**

**Program is found in the following core budget(s): Women's Council**

**1. What does this program do?**

The Council acts as an informational, referral and resource service provider for women in the state of Missouri. The services provided by the Council helps Missouri women achieve economic self-sufficiency by providing information to governmental programs, organizations and associations which provide education, training and leadership opportunities as well as partnering with other agencies to promote awareness of women's health related issues. The Women's Council provides information through several resource documents including the Self Sufficiency Standard Plan, the Women's Resource Guide and Fact Sheets that are available in both print version and can be downloaded from the Women's Council web site. In addition, the Women's Council provides information by acting as a telephone and email conduit and by providing historical data on the input women have had on the state of Missouri through the Missouri Women's Council History Exhibit and raising awareness of breast cancer by promoting the Breast Cancer Awareness License plate.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

The Missouri Women's Council is created by state statute, Sections 186.005 - 186.019 RSMo.

**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

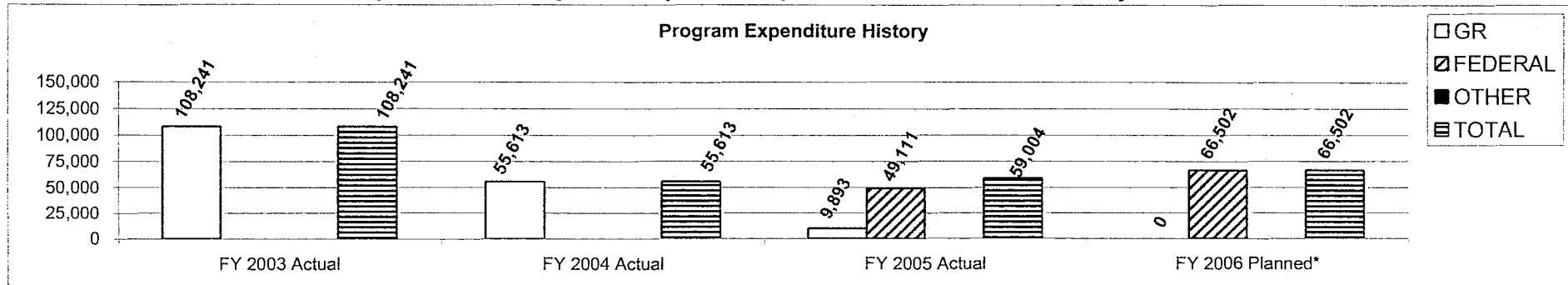
## PROGRAM DESCRIPTION

Department of Economic Development

Program Name Women's Council

Program is found in the following core budget(s): Women's Council

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

7a. Provide an effectiveness measure.

TBD - Due to new leadership in the Executive Director position, as well as the Chair of the Women's Council, measures are in the process of being refined and developed. Information for FY05 actual, FY06, FY07 and FY08 projected is currently unavailable.

Under development - measures under consideration include the following:

The women who contact the Missouri Women's Council will gain the assistance needed to help them obtain their economic goals.

Women who contact the Missouri Women's Council will be able to start a business as a result of the information we provide.

More Missourians will contact our state web site than last year.

## PROGRAM DESCRIPTION

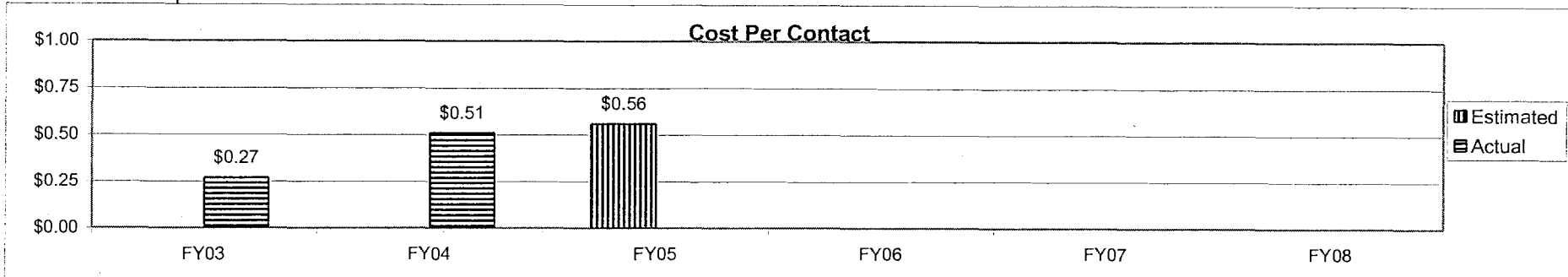
**Department of Economic Development**

**Program Name Women's Council**

**Program is found in the following core budget(s): Women's Council**

**7b. Provide an efficiency measure.\*\***

What is the cost per contact?



\*\*Information for FY 2003, FY 2004 and FY 2005 provided by a previous Executive Director.

Due to new leadership in the Executive Director position as well as the Chair of the Women's Council, measures are in the process of being refined and developed. Information for FY-05 actual, FY-06, FY-07 and FY-08 projected is currently unavailable.

**7c. Provide the number of clients/individuals served, if applicable.\*\***

	FY-03		FY-04		FY-05		FY06	FY07	FY08
	Estimated	Actual	Estimated	Actual	Estimated	Actual	Projected	Projected	Projected
Telephone and e-mail	N/A	1,235	N/A	1,210	1,210	960	TBD	TBD	TBD
Web site	N/A	201,263	N/A	100,025	100,025	120,862	TBD	TBD	TBD
Conferences & outreach	N/A	6,750	N/A	6,985	6,985	TBD	TBD	TBD	TBD
Total	N/A	209,248	N/A	108,220	108,220	TBD	TBD	TBD	TBD

\*\*Information for FY 2003, FY 2004 and FY 2005 provided by a previous Executive Director.

TBD - Due to new leadership in the Executive Director position as well as the Chair of the Women's Council, measures are in the process of being refined and developed. Information for FY05 actual, FY06, FY07 and FY08 projected is currently unavailable.

**7d. Provide a customer satisfaction measure, if available.**

N/A



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>SPECIAL EMP SECURITY FUND</b>									
<b>CORE</b>									
EXPENSE & EQUIPMENT									
SPECIAL EMPLOYMENT SECURITY	215,345	0.00	216,000	0.00	216,000	0.00	216,000	0.00	
TOTAL - EE	215,345	0.00	216,000	0.00	216,000	0.00	216,000	0.00	
<b>TOTAL</b>	<b>215,345</b>	<b>0.00</b>	<b>216,000</b>	<b>0.00</b>	<b>216,000</b>	<b>0.00</b>	<b>216,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$215,345</b>	<b>0.00</b>	<b>\$216,000</b>	<b>0.00</b>	<b>\$216,000</b>	<b>0.00</b>	<b>\$216,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42440C

Division: Workforce Development

Core: Special Employment Security

## 1. CORE FINANCIAL SUMMARY

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	216,000	216,000
Total	0	0	216,000	216,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Special Employment Security Funds (0949)

Notes:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	216,000	216,000
Total	0	0	216,000	216,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Special Employment Security Funds (0949)

Notes:

## 2. CORE DESCRIPTION

The Division administers a portion of the Special Employment Security Fund. These funds may be used for renovation of buildings and the purchase, lease, or rental of office space for use by the division.

## 3. PROGRAM LISTING (list programs included in this core funding)

Special Employment Security - Office space for division.

# **CORE DECISION ITEM**

**Department: Economic Development**

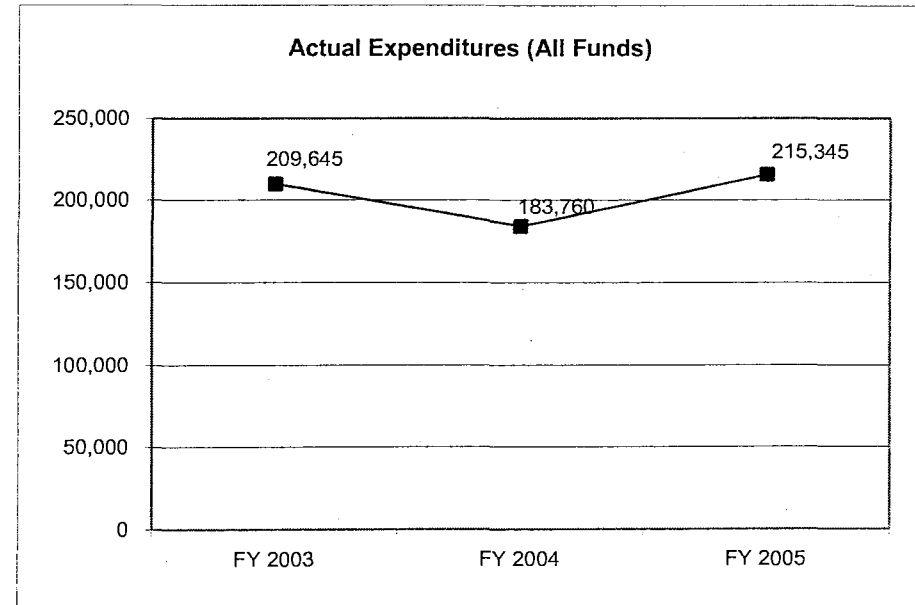
**Budget Unit** 42440C

**Division: Workforce Development**

**Core: Special Employment Security**

## **4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	216,000	216,000	216,000	216,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	216,000	216,000	216,000	N/A
Actual Expenditures (All Funds)	209,645	183,760	215,345	N/A
Unexpended (All Funds)	6,355	32,240	655	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	6,355	32,240	655	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## **NOTES:**

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT SPECIAL EMP SECURITY FUND

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	216,000	216,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>216,000</b>	<b>216,000</b>	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	216,000	216,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>216,000</b>	<b>216,000</b>	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	216,000	216,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>216,000</b>	<b>216,000</b>	



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SPECIAL EMP SECURITY FUND</b>								
<b>CORE</b>								
SUPPLIES	153	0.00	0	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	100	0.00	100	0.00	100	0.00
PROPERTY & IMPROVEMENTS	37,587	0.00	215,800	0.00	105,800	0.00	105,800	0.00
REAL PROPERTY RENTALS & LEASES	177,605	0.00	100	0.00	110,100	0.00	110,100	0.00
TOTAL - EE	215,345	0.00	216,000	0.00	216,000	0.00	216,000	0.00
GRAND TOTAL	\$215,345	0.00	\$216,000	0.00	\$216,000	0.00	\$216,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$215,345	0.00	\$216,000	0.00	\$216,000	0.00	\$216,000	0.00

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Special Employment Security**

**Program is found in the following core budget(s): Special Employment Security**

**1. What does this program do?**

This funds the activities of the Division related to allowable expenditures as described in Section 288.310, including but not limited to, acquiring suitable office space for the Division by purchase, lease, contract or any other manner including purchase of land, erection of buildings, repair of buildings, or assistance in financing the construction of any buildings for the Division's use.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Mo. Revised Statues - Chapter 288, Section 310

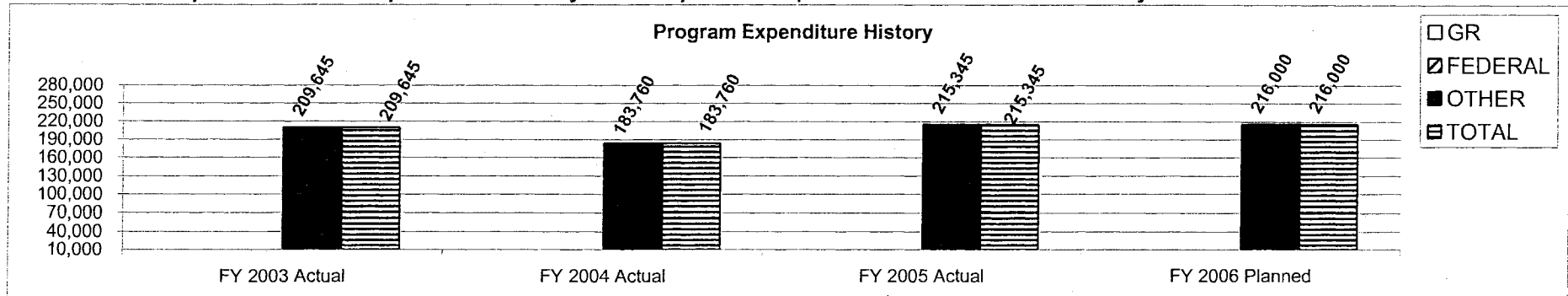
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Special Employment Security Funds (0949)

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Special Employment Security**

**Program is found in the following core budget(s): Special Employment Security**

**7a. Provide an effectiveness measure.**

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.

**7b. Provide an efficiency measure.**

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.

**7c. Provide the number of clients/individuals served, if applicable.**

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.

**7d. Provide a customer satisfaction measure, if available.**

N/A

Department-wide

Business & Community  
Services

Workforce Development

Arts & Cultural  
Development

Tourism



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO ARTS COUNCIL</b>									
<b>CORE</b>									
PERSONAL SERVICES									
DED COUNCIL ARTS FEDERAL OTHER	230,932	6.96	265,727	7.51	265,727	7.51	265,727	7.51	
MO ARTS COUNCIL TRUST	295,689	7.52	418,821	9.49	418,821	9.49	418,821	8.49	
TOTAL - PS	526,621	14.48	684,548	17.00	684,548	17.00	684,548	16.00	
EXPENSE & EQUIPMENT									
DED COUNCIL ARTS FEDERAL OTHER	4,611	0.00	28,527	0.00	28,205	0.00	28,205	0.00	
MO ARTS COUNCIL TRUST	159,533	0.00	377,066	0.00	368,426	0.00	368,426	0.00	
TOTAL - EE	164,144	0.00	405,593	0.00	396,631	0.00	396,631	0.00	
PROGRAM-SPECIFIC									
GENERAL REVENUE	449,819	0.00	500,000	0.00	500,000	0.00	500,000	0.00	
DED COUNCIL ARTS FEDERAL OTHER	232,514	0.00	666,494	0.00	666,494	0.00	666,494	0.00	
MO ARTS COUNCIL TRUST	1,684,127	0.00	3,887,072	0.00	3,887,072	0.00	3,887,072	0.00	
TOTAL - PD	2,366,460	0.00	5,053,566	0.00	5,053,566	0.00	5,053,566	0.00	
TOTAL	3,057,225	14.48	6,143,707	17.00	6,134,745	17.00	6,134,745	16.00	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
DED COUNCIL ARTS FEDERAL OTHER	0	0.00	0	0.00	0	0.00	10,630	0.00	
MO ARTS COUNCIL TRUST	0	0.00	0	0.00	0	0.00	16,752	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	27,382	0.00	
TOTAL	0	0.00	0	0.00	0	0.00	27,382	0.00	
GRAND TOTAL	\$3,057,225	14.48	\$6,143,707	17.00	\$6,134,745	17.00	\$6,162,127	16.00	

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# **CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit</b> 42340C				
<b>Division: Missouri State Council on the Arts</b>									
<b>Core: Missouri Arts Council</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	265,727	418,821	684,548	PS	0	265,727	418,821	684,548
EE	0	28,205	368,426	396,631	EE	0	28,205	368,426	396,631
PSD	500,000	666,494	3,887,072	5,053,566	PSD	500,000	666,494	3,887,072	5,053,566
<b>Total</b>	<b>500,000</b>	<b>960,426</b>	<b>4,674,319</b>	<b>6,134,745</b>	<b>Total</b>	<b>500,000</b>	<b>960,426</b>	<b>4,674,319</b>	<b>6,134,745</b>
 FTE	 0.00	 7.51	 9.49	 17.00	 FTE	 0.00	 7.51	 8.49	 16.00
<b>Est. Fringe</b>	0	129,914	204,762	334,676	<b>Est. Fringe</b>	0	129,914	204,762	334,676
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Missouri Arts Council Trust Fund (0262)					Other Funds: Missouri Arts Council Trust Fund (0262)				
Notes: Transfer to IT approps (\$8,962).					Notes: Transfer to IT approps (\$8,962). Gov Rec core reduction (1.00) FTE				
<b>2. CORE DESCRIPTION</b>									
<p>The Missouri Arts Council gives matching grants to nonprofit organizations in Missouri for their art programs. MAC encourages and stimulates the growth, development, and appreciation of the arts in Missouri by funding quality arts programming. Arts programming includes: arts education, arts services, community arts, discipline program assistance (dance, electronic media, festivals, literature, multidiscipline, music, theater, visual arts), established institutions, mid-sized organizations, Lewis &amp; Clark, folk arts, minority arts, mini grants, and touring. Grant applicants must demonstrate that their art projects have high artistic quality and that the organization has sound administration and financial management skills. Applicants include but are not limited to: arts organizations, community arts agencies, elementary and high schools, colleges, universities, museums, libraries, chambers of commerce, Community Betterment and Main Street Program groups, and other art, civic, and tourism organizations that present art to their communities. Funding recommendations are made by Missouri citizens serving on advisory panels and are based on review criteria - artistic excellence, community involvement, management ability, and diversity of the audience served. All MAC-supported activities must be open and accessible to the general public. For FY05, MAC provided 431 matching grants in 105 communities. These arts organizations held 8,992 events attended by 8.3 million people.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Arts Council Programs									

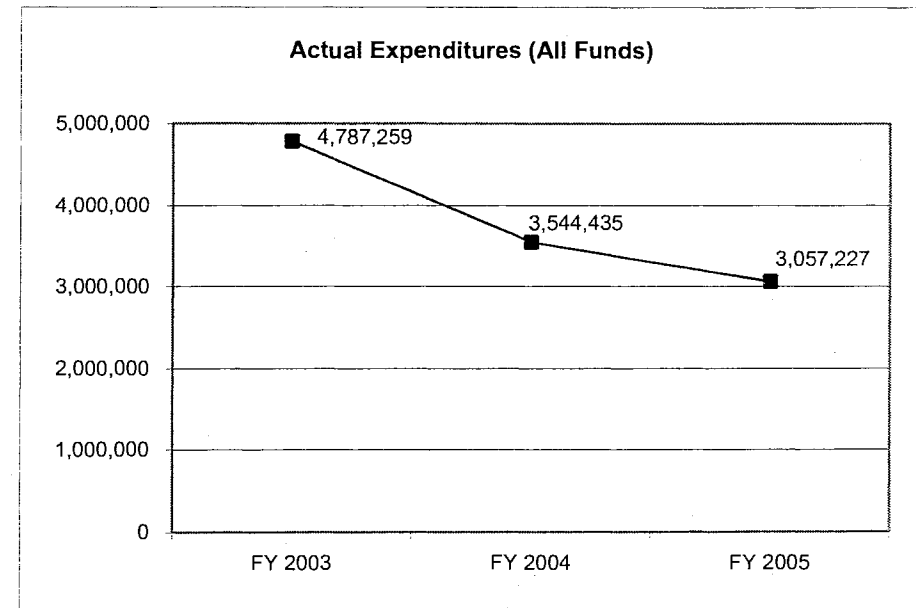
# CORE DECISION ITEM

Department: Economic Development  
Division: Missouri State Council on the Arts  
Core: Missouri Arts Council

Budget Unit 42340C

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	6,224,499	5,640,007	6,160,407	6,143,707
Less Reverted (All Funds)	(272,505)	0	(50,181)	N/A
Budget Authority (All Funds)	5,951,994	5,640,007	6,110,226	N/A
Actual Expenditures (All Funds)	4,787,259	3,544,435	3,057,227	N/A
Unexpended (All Funds)	1,164,735	2,095,572	3,052,999	N/A
Unexpended, by Fund:				
General Revenue	2,371	0	0	N/A
Federal	562,680	485,228	496,690	N/A
Other	599,684	1,610,344	2,556,309	N/A
	(1)	(2)	(2)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) a) \$2,371 lapsed funds due to reduced personal services costs; b) Unfunded Federal funds; c) CIP not fully granted  
(2) a) Unfunded Federal funds; b) Difference between spending authority & actual expenditures to preserve MAC Trust funds



# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT MO ARTS COUNCIL

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	17.00	0	265,727	418,821	684,548	
	EE	0.00	0	28,527	377,066	405,593	
	PD	0.00	500,000	666,494	3,887,072	5,053,566	
	<b>Total</b>	<b>17.00</b>	<b>500,000</b>	<b>960,748</b>	<b>4,682,959</b>	<b>6,143,707</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Core Reallocation	[#1090] EE	0.00	0	(322)	(8,640)	(8,962)	DED DIVISIONS TRANSFER OF IT E&E FROM NON-IT APPROPRIATIONS TO DED IT CONSOLIDATION
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>(322)</b>	<b>(8,640)</b>	<b>(8,962)</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	17.00	0	265,727	418,821	684,548	
	EE	0.00	0	28,205	368,426	396,631	
	PD	0.00	500,000	666,494	3,887,072	5,053,566	
	<b>Total</b>	<b>17.00</b>	<b>500,000</b>	<b>960,426</b>	<b>4,674,319</b>	<b>6,134,745</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reduction	[#3130] PS	(1.00)	0	0	0	0	0 FTE core reduction part of core cut exercise.
<b>NET GOVERNOR CHANGES</b>		<b>(1.00)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	16.00	0	265,727	418,821	684,548	
	EE	0.00	0	28,205	368,426	396,631	
	PD	0.00	500,000	666,494	3,887,072	5,053,566	
	<b>Total</b>	<b>16.00</b>	<b>500,000</b>	<b>960,426</b>	<b>4,674,319</b>	<b>6,134,745</b>	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ARTS COUNCIL</b>								
<b>CORE</b>								
SR OFC SUPPORT ASST (STENO)	25,377	1.00	25,692	1.00	25,692	1.00	25,692	1.00
OFFICE SUPPORT ASST (KEYBRD)	37,918	1.82	46,502	2.00	46,502	2.00	46,502	2.00
ACCOUNT CLERK II	22,942	1.00	27,636	1.00	27,636	1.00	27,636	1.00
ACCOUNTANT II	41,626	1.00	42,076	1.00	42,076	1.00	42,076	1.00
EXECUTIVE I	35,026	1.00	35,476	1.00	35,476	1.00	35,476	1.00
ARTS COUNCIL PRGM SPEC I	95,689	2.96	99,714	3.00	99,714	3.00	99,714	3.00
ARTS COUNCIL PRGM SPEC II	109,866	3.00	151,976	4.00	151,976	4.00	151,976	4.00
DIVISION DIRECTOR	34,987	0.47	74,000	1.00	74,000	1.00	74,000	1.00
DESIGNATED PRINCIPAL ASST DIV	123,190	2.23	181,476	3.00	181,476	3.00	181,476	2.00
<b>TOTAL - PS</b>	<b>526,621</b>	<b>14.48</b>	<b>684,548</b>	<b>17.00</b>	<b>684,548</b>	<b>17.00</b>	<b>684,548</b>	<b>16.00</b>
TRAVEL, IN-STATE	5,589	0.00	31,050	0.00	31,050	0.00	31,050	0.00
TRAVEL, OUT-OF-STATE	3,900	0.00	11,000	0.00	11,000	0.00	11,000	0.00
SUPPLIES	13,413	0.00	41,875	0.00	41,668	0.00	41,668	0.00
PROFESSIONAL DEVELOPMENT	12,910	0.00	19,000	0.00	19,000	0.00	19,000	0.00
COMMUNICATION SERV & SUPP	12,720	0.00	16,027	0.00	14,397	0.00	14,397	0.00
PROFESSIONAL SERVICES	97,548	0.00	252,233	0.00	239,433	0.00	239,433	0.00
M&R SERVICES	10,645	0.00	3,850	0.00	9,725	0.00	9,725	0.00
COMPUTER EQUIPMENT	4,461	0.00	0	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	537	0.00	1,500	0.00	1,500	0.00	1,500	0.00
OTHER EQUIPMENT	830	0.00	900	0.00	900	0.00	900	0.00
EQUIPMENT RENTALS & LEASES	64	0.00	758	0.00	758	0.00	758	0.00
MISCELLANEOUS EXPENSES	1,527	0.00	27,000	0.00	27,000	0.00	27,000	0.00
REBILLABLE EXPENSES	0	0.00	400	0.00	200	0.00	200	0.00
<b>TOTAL - EE</b>	<b>164,144</b>	<b>0.00</b>	<b>405,593</b>	<b>0.00</b>	<b>396,631</b>	<b>0.00</b>	<b>396,631</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	2,366,460	0.00	5,053,566	0.00	5,053,566	0.00	5,053,566	0.00
<b>TOTAL - PD</b>	<b>2,366,460</b>	<b>0.00</b>	<b>5,053,566</b>	<b>0.00</b>	<b>5,053,566</b>	<b>0.00</b>	<b>5,053,566</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,057,225</b>	<b>14.48</b>	<b>\$6,143,707</b>	<b>17.00</b>	<b>\$6,134,745</b>	<b>17.00</b>	<b>\$6,134,745</b>	<b>16.00</b>
<b>GENERAL REVENUE</b>	<b>\$449,819</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$468,057</b>	<b>6.96</b>	<b>\$960,748</b>	<b>7.51</b>	<b>\$960,426</b>	<b>7.51</b>	<b>\$960,426</b>	<b>7.51</b>
<b>OTHER FUNDS</b>	<b>\$2,139,349</b>	<b>7.52</b>	<b>\$4,682,959</b>	<b>9.49</b>	<b>\$4,674,319</b>	<b>9.49</b>	<b>\$4,674,319</b>	<b>8.49</b>

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Arts Council Programs**

**Program is found in the following core budget(s): Missouri Arts Council**

**1. What does this program do?**

The Missouri Arts Council gives matching grants to Missouri nonprofit organizations for their art programs. MAC encourages growth, development, and art appreciation by funding quality programming in the following areas: arts education, arts services, community arts, discipline program assistance (dance, electronic media, festivals, literature, multidiscipline, music, theater, visual arts), established institutions, mid-sized organizations, Lewis & Clark, folk arts, minority arts, mini grants, and touring. Grant applicants must demonstrate that their art projects have high artistic quality and that the organization has sound administration and financial management skills. Applicants include but are not limited to: arts organizations, community arts agencies, elementary and high schools, universities, museums, libraries, and other arts organizations that present art to their communities. Funding recommendations are made by Missouri citizens serving on advisory panels. All MAC-supported activities must be open and accessible to the general public.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

185.010 - 185.100 RSMo

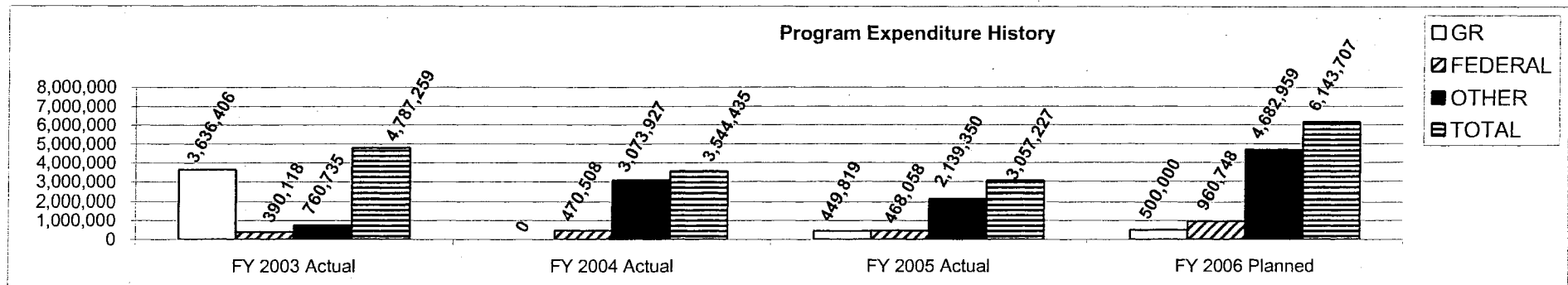
**3. Are there federal matching requirements? If yes, please explain.**

Yes, Federally supported arts education and Challenge America grants require matching funds.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Cultural Trust (0262)

# PROGRAM DESCRIPTION

Department of Economic Development

Program Name: Arts Council Programs

Program is found in the following core budget(s): Missouri Arts Council

## 7a. Provide an effectiveness measure.

### Funding per capita and national rank.

	2003		2004		2005		2006	2007**	2008**	
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Estimated	Estimated	
Revenue	\$ 4.20	\$ 4.20	\$ 4.02	\$ 4.01	\$ 4.01	\$ 4.02	\$ 4.00	\$ 4.00	\$ 4.00	(millions)
Revn/Capita	\$ 0.74	\$ 0.74	\$ 0.70	\$ 0.70	\$ 0.70	\$ 0.70	\$ 0.70	\$ 0.70	\$ 0.70	
Natl Rank		41		40		42	40	40	40	

Revenue - NASAA Definition, includes - general revenue, federal, and cultural trust funds. FY04 - Federal & cultural trust funds only.

All grants must be matched by grantees. Cultural Trust funds used as revenue / expenses for FYs 04 & 05 were transferred to the Cultural Trust prior to FY2003.

\*\* Pending funding availability. Without requested funds (new decision item), current operations and programs will have to be scaled back.

New programs would not be started and new applicants to existing programs would not be funded.

Ranking - National Assembly of State Arts Agencies (NASAA), Washington D.C.

## 7b. Provide an efficiency measure.

### 1| Cost per attendee (i.e. MAC costs per event attended)

	2003		2004		2005		2006	2007**	2008**	
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target	
MAC Exp	\$ 6.20	\$ 4.79	\$ 5.64	\$ 3.54	\$ 6.16	\$ 3.06	\$ 6.16	\$ 6.16	\$ 6.16	(millions)
Attendees	8.9	8.5	8.5	8.5	8.4	8.3	8.4	8.4	8.4	(millions)
Cost/Attend	\$ 0.70	\$ 0.56	\$ 0.66	\$ 0.42	\$ 0.73	\$ 0.37	\$ 0.73	\$ 0.73	\$ 0.73	

MAC Expenses. Projected is Spending Authority. Actuals - all costs associated with providing funding to grantees including grant dollars

\*\* Pending funding availability. Without requested funds (new decision item), current operations and programs will have to be scaled back.

New programs would not be started and new applicants to existing programs would not be funded.

### 2| MAC Funding per grantee

	2003		2004		2005		2006	2007**	2008**	
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target	
Grant \$\$\$	\$ 4.56	\$ 4.06	\$ 2.90	\$ 2.80	\$ 2.91	\$ 2.37	\$ 2.43	\$ 2.43	\$ 2.50	(millions)
Grantees	400	389	380	411	410	431	420	455	455	
Avg Grant	\$ 11,400	\$ 10,447	\$ 7,632	\$ 6,813	\$ 7,098	\$ 5,499	\$ 5,786	\$ 5,341	\$ 5,495	

\*\*Pending funding availability

# PROGRAM DESCRIPTION

Department of Economic Development									
Program Name: Arts Council Programs									
Program is found in the following core budget(s): Missouri Arts Council									
7c. Provide the number of clients/individuals served, if applicable.									
	2003		2004		2005		2006	2007**	2008**
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Target	Target
Number of attendees	8.9	8.5	8.5	8.57	8.4	8.3	8.4	8.4	8.4
Communities served	120	117	120	118	120	105	110	115	120
No.of Events	10,000	8,024	7,500	8,782	8,500	8,992	8,700	8,700	8,700
<p>** Pending funding availability. Without requested funds (new decision item), current operations and programs will have to be scaled back. New programs would not be started and new applicants to existing programs would not be funded.</p>									
7d. Provide a customer satisfaction measure, if available.									
N/A									

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit		FY 2005		FY 2006		FY 2007		FY 2007	
Decision Item		FY 2005		FY 2006		FY 2007		FY 2007	
Budget Object Summary		ACTUAL		BUDGET		DEPT REQ		GOV REC	
Fund		DOLLAR		DOLLAR		DOLLAR		DOLLAR	
		FTE		FTE		FTE		FTE	
ARTS COUNCIL-TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE		0	0.00	600,000	0.00	600,000	0.00	600,000	0.00
TOTAL - TRF		0	0.00	600,000	0.00	600,000	0.00	600,000	0.00
TOTAL		0	0.00	600,000	0.00	600,000	0.00	600,000	0.00
MAC -Cultural Trust Trnsfr Inc - 1419008									
FUND TRANSFERS									
GENERAL REVENUE		0	0.00	0	0.00	3,000,000	0.00	2,700,000	0.00
TOTAL - TRF		0	0.00	0	0.00	3,000,000	0.00	2,700,000	0.00
TOTAL		0	0.00	0	0.00	3,000,000	0.00	2,700,000	0.00
GRAND TOTAL		\$0	0.00	\$600,000	0.00	\$3,600,000	0.00	\$3,300,000	0.00

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# **CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42350C</u>				
<b>Division: Missouri State Council on the Arts</b>									
<b>Core: Missouri Cultural Trust Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Transfer	\$600,000	\$0	\$0	\$600,000	Transfer	\$600,000	\$0	\$0	\$600,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:									
<b>2. CORE DESCRIPTION</b>									
<p>The Missouri Cultural Trust has sustained most of the MAC's programs and operations (at a rate of \$3 million per year) since FY2004 when the agency was zero funded by the Legislature. The Trust received no fund transfers from FY2003 until FY2006 when it was appropriated \$600,000. This Missouri Cultural Trust Transfer represents approximately 20% of the funds needed for matching-fund grants to 431 Missouri not-for-profit organizations. For FY2005, our grantees produced 8,992 events attended by 8.3 million people in 105 communities. Our grantees provided over 4,880 full and part-time jobs and paid \$88.8 million in salaries and contract fees generating over \$2.65 million in tax revenues to the State. This transfer represents a share of the nonresident professional athletes and entertainers tax as mandated in Section 143.183, RSMo.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Arts Council Trust Fund									

# **CORE DECISION ITEM**

**Department: Economic Development**

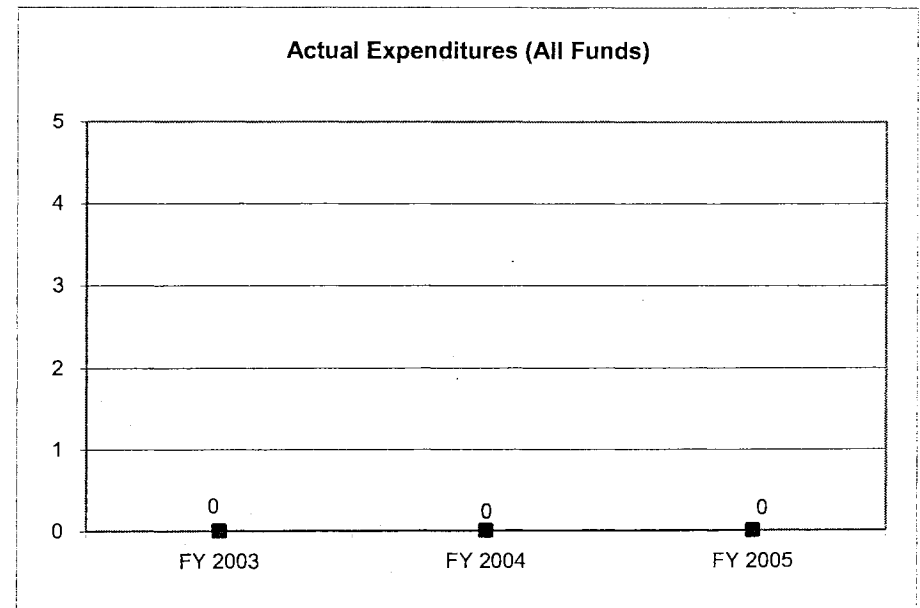
**Budget Unit** 42350C

**Division: Missouri State Council on the Arts**

**Core: Missouri Cultural Trust Transfer**

## **4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	0	0	0	600,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### **NOTES:**

- (1) No transfer occurred in this FY.
- (2) No transfer occurred in this FY
- (3) No transfer occurred in this FY
- (4) Transfer of \$600,000 from GR to the MO Arts Council Trust Fund per Section 143.183,RSMo.



# CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
ARTS COUNCIL-TRANSFER

## 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	600,000	0	0	600,000	
	<b>Total</b>	<b>0.00</b>	<b>600,000</b>	<b>0</b>	<b>0</b>	<b>600,000</b>	
DEPARTMENT CORE REQUEST							
	TRF	0.00	600,000	0	0	600,000	
	<b>Total</b>	<b>0.00</b>	<b>600,000</b>	<b>0</b>	<b>0</b>	<b>600,000</b>	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	600,000	0	0	600,000	
	<b>Total</b>	<b>0.00</b>	<b>600,000</b>	<b>0</b>	<b>0</b>	<b>600,000</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ARTS COUNCIL-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	0	0.00	600,000	0.00	600,000	0.00	600,000	0.00
TOTAL - TRF	0	0.00	600,000	0.00	600,000	0.00	600,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$600,000</b>	<b>0.00</b>	<b>\$600,000</b>	<b>0.00</b>	<b>\$600,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$600,000	0.00	\$600,000	0.00	\$600,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department of Economic Development - Missouri Arts Council**

**Program Name: Missouri Cultural Trust Transfer**

**Program is found in the following core budget(s): Missouri Cultural Trust Transfer**

**1. What does this program do?**

The Missouri Cultural Trust has sustained most of the MAC's programs and operations (at a rate of \$3 million per year since FY2004) when the agency was zero funded by the Legislature. The Trust received no fund transfers from FY2003 until FY2006 when it was appropriated \$600,000. This Missouri Cultural Trust Transfer represents approximately 20% of the funds needed for matching-fund grants to 431 Missouri not-for-profit organizations. For FY2005, our grantees produced almost 8,992 events attended by 8.31 million people in 105 communities. Our grantees provided over 4,880 full and part-time jobs and paid \$88.8 million in salaries and contract fees generating over \$2.65 million in tax revenues to the State. This transfer represents a share of the nonresident professional athletes and entertainers tax as mandated in Section 143.183, RSMo.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

185.100 RSMo and 143.183 RSMo

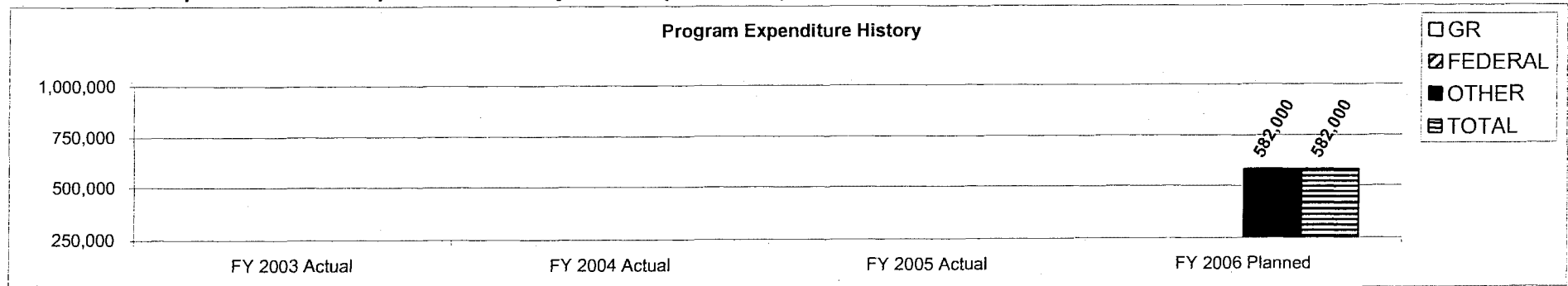
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Transfer from General Revenue to Arts Council Trust

## PROGRAM DESCRIPTION

**Department of Economic Development - Missouri Arts Council**

**Program Name: Missouri Cultural Trust Transfer**

**Program is found in the following core budget(s): Missouri Cultural Trust Transfer**

**7a. Provide an effectiveness measure.**

N/A for the Trust Transfer. Program effectiveness measures are provided in MAC Core Program Description.

**7b. Provide an efficiency measure.**

N/A for the Trust Transfer. Program efficiency measures are provided in MAC Core Program Description.

**7c. Provide the number of clients/individuals served, if applicable.**

N/A for the Trust Transfer. Appropriate numbers are provided in MAC Core Program Description.

**7d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**  
**RANK: 10 OF 14**

<b>Department:</b> Economic Development	<b>Budget Unit:</b> 42350C
<b>Division:</b> Missouri Arts Council	
<b>DI Name:</b> Missouri Cultural Trust Transfer Increase	<b>DI#</b> 1419008

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	3,000,000	0	0	3,000,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	2,700,000	0	0	2,700,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: GR Transfer Increase	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Without new funding, during FY07 the Missouri Arts Council Trust Fund will become insolvent. Since FY04 when the Missouri Arts Council (MAC) was zero funded, the Missouri Cultural Trust Fund has sustained MAC's programs and operations at a reduced level of spending. In FY04 and 05, Trust funds were spent at a rate of \$3 million per year. In response to severely reduced funding, MAC has reduced program expenditures by 58%, overhead costs by 30%, and staff and contractors by 39%. MAC continues to identify ways to reduce costs without sacrificing our matching grant program which provides funding to 431 Missouri nonprofit organizations in 105 communities statewide.

In FY06, the Trust was appropriated \$600,000. To enable MAC to continue its programs and operations, MAC requests a general revenue transfer increase of \$3.0 million for FY07. This request is consistent with the Governor's FY06 recommendation and represents a share of the nonresident professional athletes and entertainers tax as mandated in Section 143.183, RSMo.

NEW DECISION ITEM  
RANK: 10 OF 14

Department:	Economic Development	Budget Unit	42350C
Division:	Missouri Arts Council		
DI Name:	Missouri Cultural Trust Transfer Increase	DI#	1419008

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The \$3.0 million general revenue transfer increase to the Missouri Cultural Trust Fund in FY07 represents a proportionate share of the nonresident professional athletes and entertainers tax as provided for in Section 143.183, RSMo.

MAC's programs have been reduced significantly -- by 58%. The new funding will help MAC sustain existing programs. This request for a \$3.0 million transfer increase is consistent with the Governor's FY06 recommendation.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
GR Transfer	3,000,000		0				3,000,000		
Grand Total	3,000,000	0.0	0	0.0	0	0.0	3,000,000	0.0	0

NEW DECISION ITEM  
RANK: 10 OF 14

Department: Economic Development				Budget Unit 42350C						
Division: Missouri Arts Council										
DI Name: Missouri Cultural Trust Transfer Increase				DI# 1419008						
	Gov Rec		Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec
	GR	Gov Rec	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
Budget Object Class/Job Class	DOLLARS	GR	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
								0	0.0	
								0	0.0	
Total PS	0	0.0		0	0.0	0	0.0	0	0.0	0
								0		
								0		
								0		
Total EE	0			0		0		0		0
Program Distributions								0		
Total PSD	0			0		0		0		0
GR Transfer	2,700,000			0				2,700,000		
Grand Total	2,700,000	0.0		0	0.0	0	0.0	2,700,000	0.0	0

NEW DECISION ITEM  
RANK: 10 OF 14

Department:	Economic Development	Budget Unit	42350C
Division:	Missouri Arts Council		
DI Name:	Missouri Cultural Trust Transfer Increase	DI#	1419008

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

**Economic Impact of Non-Profit Arts**

	<u>FY07 (2)</u>	<u>FY08 (3)</u>
Arts Jobs	4,950	
Arts Events	9,050	
Communities	115	
Salary/Fees (1)	\$92.0	
Tax Revenue (1)	\$3.2	

(1) Salary/Fees and tax revenue generated in millions

(2) Pending funding availability. Without requested funds (new decision item), current operations and programs will have to be scaled back. New programs would not be started and new applicants to existing programs would not be funded.

(3) At current spending levels, without new funding MAC will not be operational in FY-08

**6b. Provide an efficiency measure.**

**Refine Grants Management Process**

	<u>FY07</u>	<u>FY08 (3)</u>
Missed Deadlines	7%	
Orgs Missing Deadlines	17%	



**NEW DECISION ITEM**  
**RANK: 10 OF 14**

<b>Department:</b> Economic Development		<b>Budget Unit</b> 42350C
<b>Division:</b> Missouri Arts Council		
<b>DI Name:</b> Missouri Cultural Trust Transfer Increase		<b>DI#</b> 1419008

<p><b>6c. Provide the number of clients/individuals served, if applicable.</b></p> <table style="margin-left: 40px;"> <tr> <th></th> <th style="text-align: center;">FY07 (2)</th> <th style="text-align: center;">FY08 (3)</th> </tr> <tr> <td>Grantees</td> <td style="text-align: center;">455</td> <td></td> </tr> <tr> <td>Attendance (1)</td> <td style="text-align: center;">8.5</td> <td></td> </tr> </table> <p>(1) Attendance in millions</p> <p>(2) Pending funding availability. Without requested funds (new decision item), current operations and programs will have to be scaled back. New programs would not be started and new applicants to existing programs would not be funded.</p> <p>(3) At current spending levels, without new funding MAC will not be operational in FY-08</p>		FY07 (2)	FY08 (3)	Grantees	455		Attendance (1)	8.5		<p><b>6d. Provide a customer satisfaction measure, if available.</b></p> <p style="text-align: center;">N/A</p>
	FY07 (2)	FY08 (3)								
Grantees	455									
Attendance (1)	8.5									

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Missouri Arts Council programs are designed to

- Leverage private dollars with public dollars to generate financial support for community arts programming and to improve the quality of life
- Grow Missouri's economy through attraction and retention of for-profit businesses targeted by the State and nonprofit organizations that offer community arts programming
- Foster quality community arts programming statewide

MAC would like to increase funds to new communities through new funding without jeopardizing funding to existing grantees. MAC intends to reach these new communities by conducting workshops (grant writing, arts in education, artists with disabilities, and festivals) in 10 communities throughout the State.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ARTS COUNCIL-TRANSFER</b>								
<b>MAC -Cultural Trust Trnsfr Inc - 1419008</b>								
FUND TRANSFERS	0	0.00	0	0.00	3,000,000	0.00	2,700,000	0.00
TOTAL - TRF	0	0.00	0	0.00	3,000,000	0.00	2,700,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,000,000</b>	<b>0.00</b>	<b>\$2,700,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$3,000,000	0.00	\$2,700,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO HUMANITIES COUNCIL</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MO HUMANITIES COUNCIL TRUST	0	0.00	45,000	0.00	45,000	0.00	45,000	0.00
TOTAL - PD	0	0.00	45,000	0.00	45,000	0.00	45,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>45,000</b>	<b>0.00</b>	<b>45,000</b>	<b>0.00</b>	<b>45,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42360C</u>				
<b>Division: Missouri State Council on the Arts</b>									
<b>Core: Humanities Council Trust Spending Authority</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	45,000	45,000	PSD	0	0	45,000	45,000
<b>Total</b>	<b>0</b>	<b>0</b>	<b>45,000</b>	<b>45,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>45,000</b>	<b>45,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Missouri Humanities Council Trust Fund (0177)					Other Funds: Missouri Humanities Council Trust Fund (0177)				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>This authority allows the Missouri Humanities Council to begin using the interest accruing on the \$2.8 million Missouri Humanities Council Trust Fund to the benefit and improvement of local heritage institutions and organizations. Interest in new projects is surging as a consequence of the Lewis and Clark bicentennial and the approaching statehood bicentennial in 2021. MHC plans to request annual appropriations from the Trust Fund to leverage exemplary improvements in the grassroots museums, historical societies, historic houses and other local organizations.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Humanities Council Trust									

# CORE DECISION ITEM

Department: Economic Development

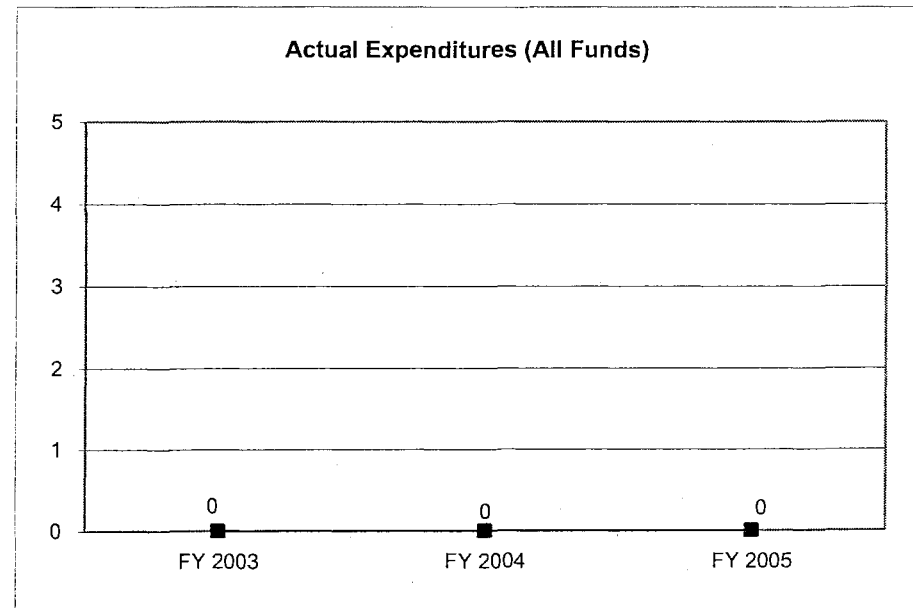
Budget Unit 42360C

Division: Missouri State Council on the Arts

Core: Humanities Council Trust Spending Authority

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	0	0	45,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) No spending request received in FY03.
- (2) No spending request received in FY04.
- (3) No spending request received in FY05.
- (4) First year for spending authority appropriation.

CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO HUMANITIES COUNCIL

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	45,000	45,000	
	Total	0.00	0	0	45,000	45,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	45,000	45,000	
	Total	0.00	0	0	45,000	45,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	45,000	45,000	
	Total	0.00	0	0	45,000	45,000	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO HUMANITIES COUNCIL</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	45,000	0.00	45,000	0.00	45,000	0.00
TOTAL - PD	0	0.00	45,000	0.00	45,000	0.00	45,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>	<b>\$45,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$45,000	0.00	\$45,000	0.00	\$45,000	0.00



## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name Missouri Humanities Council Trust Spending Authority**

**Program is found in the following core budget(s): Missouri Humanities Council Trust Spending Authority**

**1. What does this program do?**

This authority allows the Missouri Humanities Council to begin to use a portion of the \$2.9 million Missouri Humanities Council Trust Fund to the benefit and improvement of local heritage institutions and organizations. Interest in new projects is surging as a consequence of the Lewis and Clark bicentennial and the approaching statehood bicentennial in 2021. MHC plans to use these funds for the immediate good in Missouri's small, struggling heritage institutions.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

185.100 RSMo and 143.183 RSMo

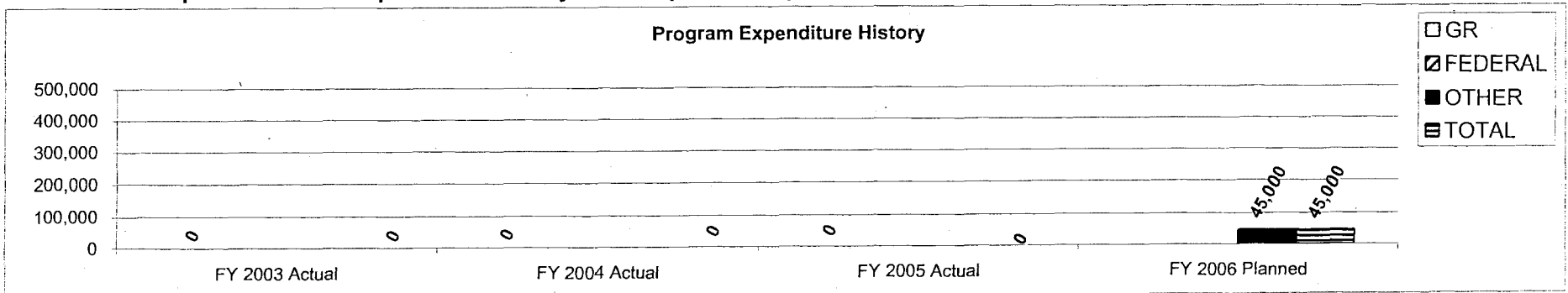
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

None

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name Missouri Humanities Council Trust Spending Authority**

**Program is found in the following core budget(s): Missouri Humanities Council Trust Spending Authority**

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>HUMANITIES COUNCIL-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
TOTAL - TRF	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>
<b>MAC-MHC Trust Transfer Increas - 1419009</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	500,000	0.00	450,000	0.00
TOTAL - TRF	0	0.00	0	0.00	500,000	0.00	450,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>500,000</b>	<b>0.00</b>	<b>450,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$100,000</b>	<b>0.00</b>	<b>\$600,000</b>	<b>0.00</b>	<b>\$550,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit : 42370C</b>				
<b>Division: Missouri State Council on the Arts</b>									
<b>Core: Humanities Council Trust Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Transfer	\$100,000	\$0	\$0	\$100,000		\$100,000	\$0	\$0	\$100,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>Missouri heritage institutions, which include many important cultural tourism assets, are seriously challenged by needs involving a full range of services to the public, from insufficient conservation of historical objects, documents, and textiles, to a need for major change in the way local institutions adapt to changing demographics and the influx of new cultural groups and traditions. The Humanities Trust Fund will generate a corpus that can provide substantially larger grants to move local heritage institutions toward best practices in the field. This will have a positive impact on quality of life statewide and on tourism as organizations better involve the public and attract visitors. Transfers to the Humanities Trust Fund represent an investment in a cultural endowment which will be used to support substantial infrastructure improvement projects in the cultural sector throughout Missouri.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Humanities Council Trust Fund									

# CORE DECISION ITEM

Department: Economic Development

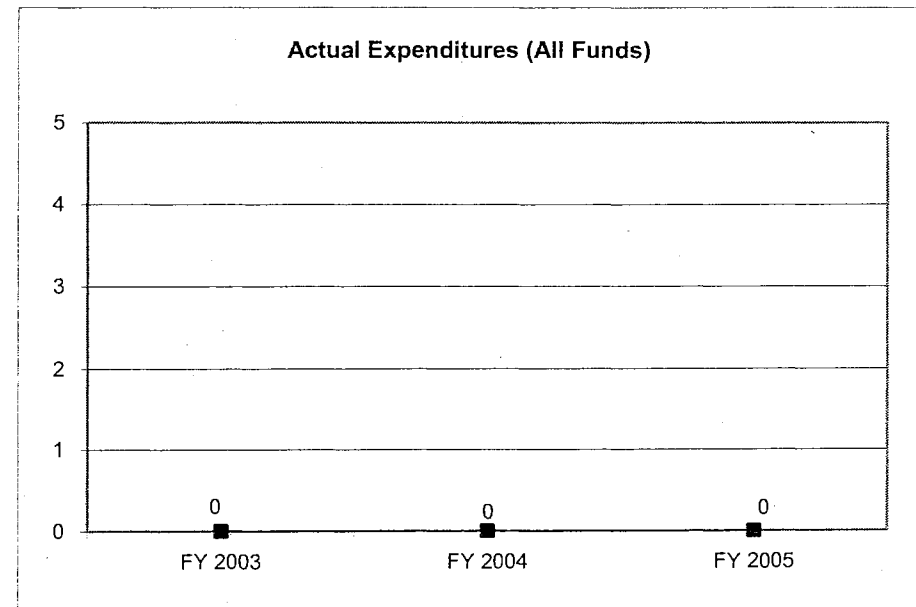
Budget Unit : 42370C

Division: Missouri State Council on the Arts

Core: Humanities Council Trust Transfer

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	0	0	0	100,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) No transfer occurred in this FY.
- (2) No transfer occurred in this FY
- (3) No transfer occurred in this FY
- (4) Transfer of \$100,000 from GR to the MO Humanities Council Trust Fund per Section 143.183, RSMo.

## CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
HUMANITIES COUNCIL-TRANSFER

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	100,000	0	0	100,000	
	<b>Total</b>	<b>0.00</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	
DEPARTMENT CORE REQUEST							
	TRF	0.00	100,000	0	0	100,000	
	<b>Total</b>	<b>0.00</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	100,000	0	0	100,000	
	<b>Total</b>	<b>0.00</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
HUMANITIES COUNCIL-TRANSFER								
CORE								
FUND TRANSFERS	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
TOTAL - TRF	0	0.00	100,000	0.00	100,000	0.00	100,000	0.00
GRAND TOTAL	\$0	0.00	\$100,000	0.00	\$100,000	0.00	\$100,000	0.00
GENERAL REVENUE	\$0	0.00	\$100,000	0.00	\$100,000	0.00	\$100,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name Missouri Humanities Council Trust Transfer**

**Program is found in the following core budget(s): Missouri Humanities Council Trust Transfer**

**1. What does this program do?**

Missouri heritage institutions, which include many important cultural tourism assets, are seriously challenged by needs involving a full range of services to the public, from insufficient conservation of historical objects, documents, and textiles, to a need for major change in the way local institutions adapt to changing demographics and the influx of new cultural groups and traditions. The Humanities Trust Fund will generate a corpus that can provide substantially larger grants to move local heritage institutions toward best practices in the field. This will have a positive impact on quality of life statewide and on tourism as organizations better involve the public and attract visitors. Transfers to the Humanities Trust Fund represent an investment in a cultural endowment which will be used to support substantial infrastructure improvement projects in the cultural sector throughout Missouri.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

185.100 RSMo and 143.183 RSMo

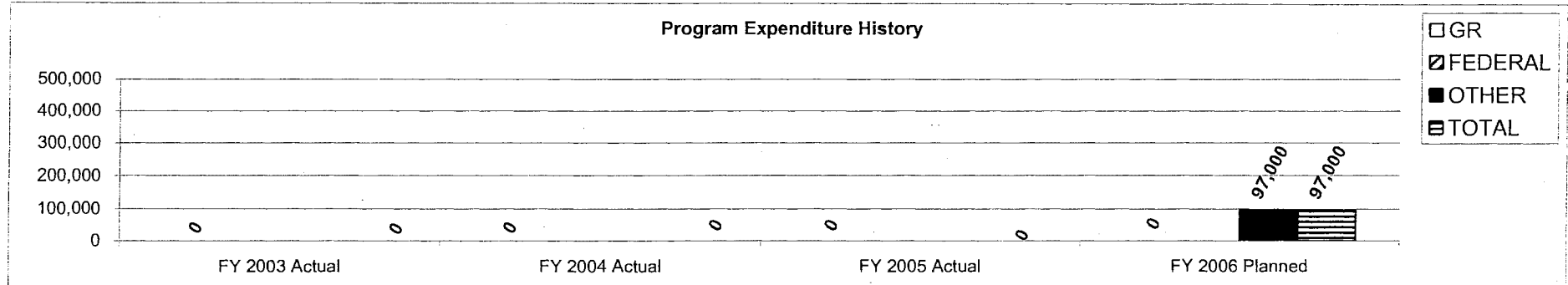
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Requires a transfer from General Revenue.



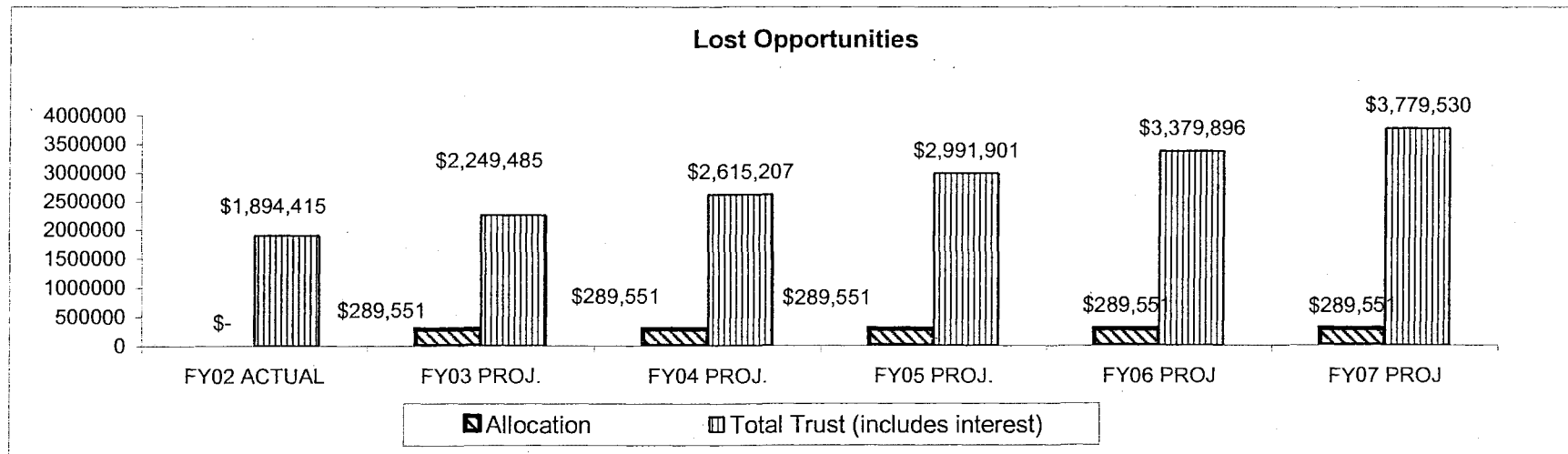
## PROGRAM DESCRIPTION

Department of Economic Development

Program Name Missouri Humanities Council Trust Transfer

Program is found in the following core budget(s): Missouri Humanities Council Trust Transfer

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.

	<i>Lost Educational Opportunities</i>				
Funding Year	2003	2004	2005	2006	2007
Interest Not Distributed	\$ 66,519	\$ 76,171	\$ 87,143	\$ 98,444	\$ 110,083

\*\* Invested at 3% Interest

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

NEW DECISION ITEM  
RANK: 10 OF 14

Department: <u>Economic Development</u>	Budget Unit: <u>42370C</u>
Division: <u>Missouri Arts Council</u>	
DI Name: <u>Humanities Council - GR Transfer Increase</u>	DI# <u>1419009</u>

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	500,000	0	0	500,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	450,000	0	0	450,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>GR transfer increase</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Missouri's cultural heritage infrastructure (local and county museums, historical societies, historic houses, etc.) is in jeopardy. Institutions are struggling to interest new and established local residents in the rich stories of Missouri. With mostly-volunteer management, these grassroots institutions need help in grasping the changing demographics of heritage work and adopting methods of the 21st century. The Missouri Humanities Council is uniquely positioned to help grassroots organizations. However, the Missouri budget crisis of 2002 resulted in an interruption in state funding to the MHC Trust Fund, and therefore a loss of \$1.2 million in program support for these institutions. The increased funding requested in this decision item will not only enable the growth of the fund, but will permit the Missouri Humanities Council to begin to draw upon the fund to assist grassroots organizations to improve their outreach and heritage interpretation efforts.

The Missouri Humanities Council requests a \$500,000 increase for a total transfer of \$600,000 (\$100,000 existing core) to the MHC Trust Fund in FY07 from the nonresident professional athletes and entertainers tax as provided for in Section 143.183, RSMo. This request is consistent with the Governor's FY06 recommendation.

NEW DECISION ITEM  
RANK: 10 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42370C</u>
Division: <u>Missouri Arts Council</u>	
DI Name: <u>Humanities Council - GR Transfer Increase</u>	DI# <u>1419009</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The \$500,000 in new funds transferred to the Missouri Cultural Trust Fund in FY07 represents a proportionate share of the nonresident professional athletes and entertainers tax as described in Section 143.183, RSMo. The new funding will help the Missouri Humanities Council programs, which have received zero funding from FY02 through FY05. This request is consistent with the Governor's FY06 recommendation.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req	Dept Req
	DOLLARS	GR	FTE	FED DOLLARS	FED FTE	OTHER DOLLARS	OTHER FTE	TOTAL DOLLARS	TOTAL FTE	One-Time DOLLARS
								0	0.0	
								0	0.0	
Total PS	0		0.0	0	0.0	0	0.0	0	0.0	0
								0		
								0		
								0		
Total EE	0			0		0		0		0
Program Distributions								0		
Total PSD	0			0		0		0		0
GR Transfer	500,000			0				500,000		
Grand Total	500,000		0.0	0	0.0	0	0.0	500,000	0.0	0

NEW DECISION ITEM  
RANK: 10 OF 14

Department: Economic Development				Budget Unit 42370C						
Division: Missouri Arts Council										
DI Name: Humanities Council - GR Transfer Increase				DI# 1419009						
	Gov Rec		Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	
	GR	Gov Rec	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
Budget Object Class/Job Class	DOLLARS	GR	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
								0	0.0	
								0	0.0	
Total PS	0	0.0		0	0.0	0	0.0	0	0.0	0
								0		
								0		
								0		
Total EE	0			0		0		0		0
Program Distributions								0		
Total PSD	0			0		0		0		0
GR Transfer	450,000			0				450,000		
Grand Total	450,000	0.0		0	0.0	0	0.0	450,000	0.0	0

NEW DECISION ITEM  
RANK: 10 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42370C</u>
Division: <u>Missouri Arts Council</u>	
DI Name: <u>Humanities Council - GR Transfer Increase</u>	DI# <u>1419009</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.  
N/A

6c. Provide the number of clients/individuals served, if applicable.

6d. Provide a customer satisfaction measure, if available.

N/A

N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

- To be responsive to client needs and the state's cultural and economic conditions, MHC is engaged in a statewide assessment to update its Strategic Plan.
- Engaging local businesses and civic organizations in cultural activities helps these entities take ownership of and become a more integral part in improving the quality of life in Missouri communities throughout the state.
- Restoration of state funding to the Cultural Trust will assure MHC's ability to help meet Missouri citizens' desire for knowledge and quest for education and will permit support of substantial infrastructure-improvement projects in the cultural sector throughout Missouri.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>HUMANITIES COUNCIL-TRANSFER</b>								
<b>MAC-MHC Trust Transfer Increas - 1419009</b>								
FUND TRANSFERS	0	0.00	0	0.00	500,000	0.00	450,000	0.00
TOTAL - TRF	0	0.00	0	0.00	500,000	0.00	450,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$450,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$500,000	0.00	\$450,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC TELEVISION GRANTS</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	0	0.00	95,000	0.00	95,000	0.00
MO PUBLIC BRDCASTING CORP SPEC	0	0.00	0	0.00	100,000	0.00	100,000	0.00
TOTAL - PD	0	0.00	0	0.00	195,000	0.00	195,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>195,000</b>	<b>0.00</b>	<b>195,000</b>	<b>0.00</b>
<b>MAC-PRT Expend Authority Inc - 1419011</b>								
PROGRAM-SPECIFIC								
MO PUBLIC BRDCASTING CORP SPEC	0	0.00	0	0.00	500,000	0.00	500,000	0.00
TOTAL - PD	0	0.00	0	0.00	500,000	0.00	500,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>500,000</b>	<b>0.00</b>	<b>500,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$695,000</b>	<b>0.00</b>	<b>\$695,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42375C

Division: Missouri State Council on the Arts

Core: Public Radio and Television

## 1. CORE FINANCIAL SUMMARY

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	95,000	0	100,000	195,000
Total	95,000	0	100,000	195,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Public Broadcasting Corporation Special Fund (0887)

Notes:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	95,000	0	100,000	195,000
Total	95,000	0	100,000	195,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Public Broadcasting Corporation Special Fund (0887)

## 2. CORE DESCRIPTION

The four public television stations contribute significantly to Missouri's educational and cultural enrichment and are a valuable state resource. Sections 37.200 – 37.230, RSMo, authorize a state assistance program for public television broadcasting stations. A substantial portion of the state funds received under this legislation is to be used for local programming related to the needs and problems of the community served by the broadcast licensee. The grant will be divided into two categories, an annual basic service grant and an operating grant. The basic service grant shall be equal to 35% of the total amount appropriated and shall be divided equally among the public television stations receiving grants. The remaining amount of the appropriation is to be distributed as operating grants to the stations.

## 3. PROGRAM LISTING (list programs included in this core funding)

Public Television Grants

**CORE DECISION ITEM**

**Department: Economic Development**

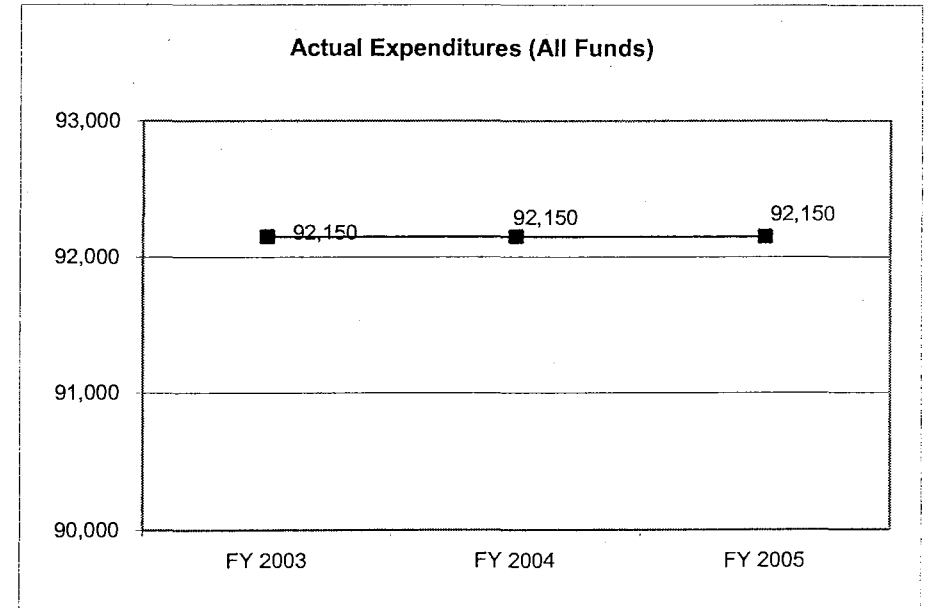
**Budget Unit** 42375C

**Division: Missouri State Council on the Arts**

**Core: Public Radio and Television**

**4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	95,000	95,000	95,000	195,000
Less Reverted (All Funds)	(2,850)	(2,850)	(2,850)	N/A
Budget Authority (All Funds)	92,150	92,150	92,150	N/A
Actual Expenditures (All Funds)	92,150	92,150	92,150	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

(1) N/A

(2) N/A

(3) N/A

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT PUBLIC TELEVISION GRANTS

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Transfer In	[#779] PD	0.00	95,000	0	100,000	195,000	DED MAC PRT EXPENDITURE TRANSFER FROM OA FROM GR AND MO PUBLIC BROADCASTING CORP. SPECIAL FUND.
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>95,000</b>	<b>0</b>	<b>100,000</b>	<b>195,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	95,000	0	100,000	195,000	
	<b>Total</b>	<b>0.00</b>	<b>95,000</b>	<b>0</b>	<b>100,000</b>	<b>195,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	95,000	0	100,000	195,000	
	<b>Total</b>	<b>0.00</b>	<b>95,000</b>	<b>0</b>	<b>100,000</b>	<b>195,000</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC TELEVISION GRANTS</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	195,000	0.00	195,000	0.00
TOTAL - PD	0	0.00	0	0.00	195,000	0.00	195,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$195,000</b>	<b>0.00</b>	<b>\$195,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$95,000	0.00	\$95,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$100,000	0.00	\$100,000	0.00

## PROGRAM DESCRIPTION

**Department** Economic Development

**Program Name** Public Television Grants

**Program is found in the following core budget(s):** MAC Public Television Grants

**OA Responsibility for FY06**

**1. What does this program do?**

As a state assistance program for public television broadcasting services, the funding is to be used for local programming related to the needs and problems of the community served by the broadcast licensee. The grants are divided into two categories, an annual basic service grant and an operating grant. The basic service grant is equal to 35% of the total amount appropriated and is divided equally among the four qualifying public television stations. The remainder of the appropriation is distributed as an operating grant in the same proportion as the station's operating expenses bear to all stations' operating expenses. The stations are required to send a report on the use of state funding.

The Office of Administration receives financial statements from qualifying public TV stations, maintains schedules, initiates payment, communicates with the stations, and mails the payments. (For FY07, MAC will assume this responsibility.)

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

RSMo 37.200 - 37.230

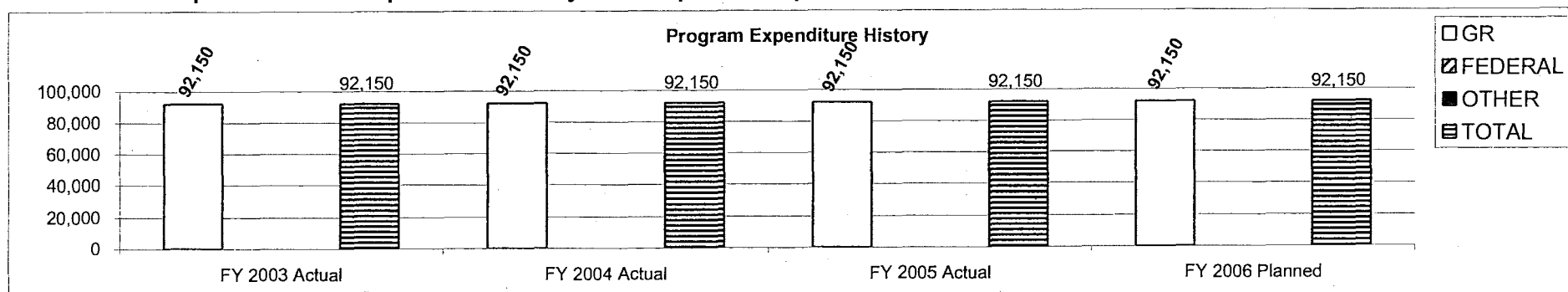
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

N/A

## PROGRAM DESCRIPTION

**Department** Economic Development

**Program Name** Public Television Grants

**Program is found in the following core budget(s):** MAC Public Television Grants

**7a. Provide an effectiveness measure.**

Compliance with statutes

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

Four

**7d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**  
**RANK: 10 OF 14**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42345C
<b>Division:</b> Missouri Arts Council	
<b>DI Name:</b> Public Radio-TV Fund Expenditure	<b>DI#</b> 1419011

**1. AMOUNT OF REQUEST**

FY 2007 Budget Request				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	500,000	500,000
<b>Total</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	<b>500,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Public TV Broadcasting Corp Special (0887). Requires a GR transfer.

FY 2007 Governor's Recommendation				
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	500,000	500,000
<b>Total</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	<b>500,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Public TV Broadcasting Corp Special (0887). Requires a GR transfer.

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase expenditure authority	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Public broadcasting encourages educational and cultural enrichment of Missouri's residents, especially through local programming. This new decision item seeks to increase the spending authority from the Missouri Public Broadcasting Special Fund (0887) from \$100,000 to \$600,000 (a \$500,000 increase). These funds represent a portion of tax collected from nonresident professional athletes and entertainers. The funds are distributed seventy-five percent (75%) to 4 public television broadcasting stations and twenty-five percent (25%) to 12 public radio stations, as provided for in Section 143.183, RSMo.

Note: A seaparte new decision item requesting a \$500,000 general revenue transfer increase into the Missouri Public Broadcasting Special Fund (0887) has been submitted. The combination of the FY06 core funding of \$100,000 and this requested \$500,000 increase in spending authority is consistent with the Governor's FY06 recommendation.

NEW DECISION ITEM  
RANK: 10 OF 14

Department: <u>Economic Development</u>	Budget Unit: <u>42345C</u>
Division: <u>Missouri Arts Council</u>	
DI Name: <u>Public Radio-TV Fund Expenditure</u>	DI# <u>1419011</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The \$500,000 in new funds transferred to Public Broadcasting Corporation Special Fund in FY07 represents a proportionate share of the nonresident professional athletes and entertainers tax as set forth in Section 143.183, RSMo. The expenditure authority is equal to the transfer authority. This request is in line with the Governor's FY06 recommendation.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	0				500,000		500,000		
Total PSD	0		0		500,000		500,000		0
Grand Total	0	0.0	0	0.0	500,000	0.0	500,000	0.0	0



NEW DECISION ITEM  
RANK: 10 OF 14

Department: Economic Development				Budget Unit 42345C						
Division: Missouri Arts Council										
DI Name: Public Radio-TV Fund Expenditure				DI# 1419011						
	Gov Rec		Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec
	GR	Gov Rec	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
Budget Object Class/Job Class	DOLLARS	GR	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
								0	0.0	
								0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0	0.0	0
								0		
								0		
								0		
								0		
Total EE	0		0			0		0		0
Program Distributions	0					500,000		500,000		
Total PSD	0		0			500,000		500,000		0
Grand Total	0	0.0	0	0.0	500,000	0.0	500,000	0.0		0

NEW DECISION ITEM  
RANK: 10 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42345C</u>
Division: <u>Missouri Arts Council</u>	
DI Name: <u>Public Radio-TV Fund Expenditure</u>	DI# <u>1419011</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.  
N/A

6c. Provide the number of clients/individuals served, if applicable.  
N/A

6d. Provide a customer satisfaction measure, if available.  
N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

To be in compliance with 143.183, RSMo

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC TELEVISION GRANTS</b>								
<b>MAC-PRT Expend Authority Inc - 1419011</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	500,000	0.00	500,000	0.00
TOTAL - PD	0	0.00	0	0.00	500,000	0.00	500,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$500,000	0.00	\$500,000	0.00

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC TELEVISION TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	100,000	0.00	100,000	0.00
TOTAL - TRF	0	0.00	0	0.00	100,000	0.00	100,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>
<b>MAC-PRT GR Transfer Increase - 1419010</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	500,000	0.00	450,000	0.00
TOTAL - TRF	0	0.00	0	0.00	500,000	0.00	450,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>500,000</b>	<b>0.00</b>	<b>450,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$600,000</b>	<b>0.00</b>	<b>\$550,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42375C</u>				
<b>Division: Missouri State Council on the Arts</b>									
<b>Core: Public Broadcasting Corporation Special Fund Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Transfer	\$100,000	\$0	\$0	\$100,000	Transfer	\$100,000	\$0	\$0	\$100,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>The four public television and twelve radio stations contribute significantly to Missouri's educational and cultural enrichment and are a valuable state resource. Section 143.183, RSMo, enables revenue collected from the nonresident professional athletes and entertainers tax to be transferred to the Public Broadcasting Corporation Special Fund. Seventy-five percent of the funds are distributed to the public television stations and the remaining twenty-five percent distributed to the public radio stations. The state funds received are to be used for local programming related to the needs and problems of the community served by the broadcast licensee.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Public Broadcasting Corporation Special Fund									

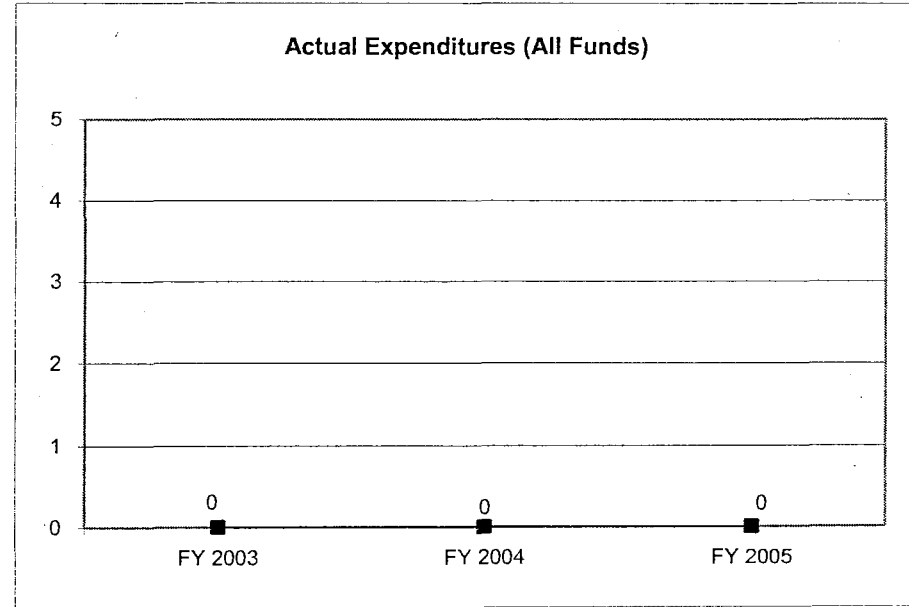
**CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Missouri State Council on the Arts  
**Core:** Public Broadcasting Corporation Special Fund Transfer

**Budget Unit** 42375C

**4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	0	0	0	100,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) No transfer occurred in this FY.
- (2) No transfer occurred in this FY
- (3) No transfer occurred in this FY
- (4) Transfer of \$100,000 from GR to the MO Public Broadcasting Corp. Special Fund per Section 143.183, RSMo.

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT PUBLIC TELEVISION TRANSFER

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>							
Transfer In	[#775] TRF	0.00	100,000	0	0	100,000	DED MAC PRT TRANSFER FROM OA (GR TRANSFER TO SPECIAL BROADCAST FUND ONLY).
<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	100,000	0	0	100,000	
	<b>Total</b>	<b>0.00</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	100,000	0	0	100,000	
	<b>Total</b>	<b>0.00</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC TELEVISION TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	0	0.00	0	0.00	100,000	0.00	100,000	0.00
TOTAL - TRF	0	0.00	0	0.00	100,000	0.00	100,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$100,000</b>	<b>0.00</b>	<b>\$100,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$100,000	0.00	\$100,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name Missouri Public Broadcasting Corp Special Fund Transfer**

**Program is found in the following core budget(s): Office of Admin for FY06; MAC's Budget for FY07.**

**1. What does this program do?**

The four public television and twelve radio stations contribute significantly to Missouri's educational and cultural enrichment and are a valuable state resource. Section 143.183, RSMo, enables revenue collected from the nonresident professional athletes and entertainers tax to be transferred to the Public Broadcasting Corporation Special Fund. Seventy-five percent of the funds are distributed to the public television stations and the remaining twenty-five percent distributed to the public radio stations. The state funds received are to be used for local programming related to the needs and problems of the community served by the broadcast licensee.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

37.200 - 37.230 RSMo and 143.183 RSMo

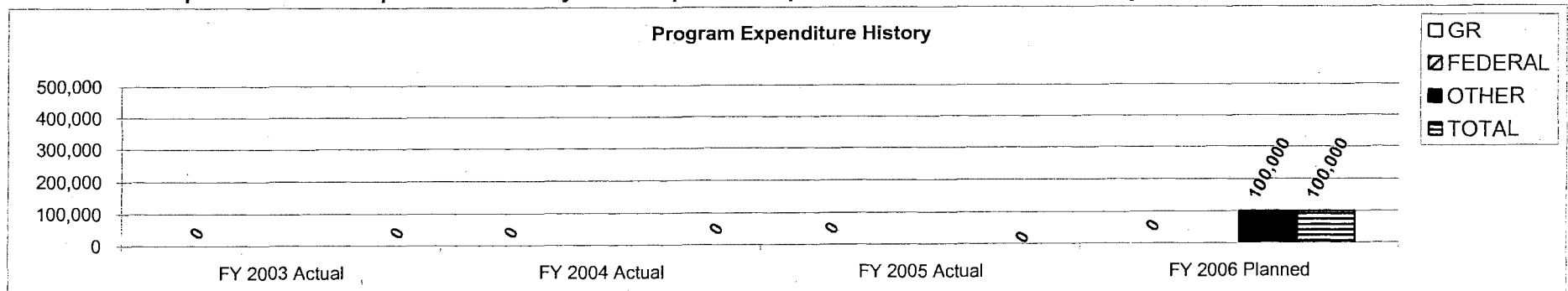
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Requires a transfer from General Revenue.

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name Missouri Public Broadcasting Corp Special Fund Transfer**

**Program is found in the following core budget(s): Office of Admin for FY06; MAC's Budget for FY07.**

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

Four public television stations; Twelve public radio stations.

**7d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**  
**RANK: 10 OF 14**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42375C
<b>Division:</b> Missouri Arts Council	
<b>DI Name:</b> Public Radio-TV GR Transfer Increase	<b>DI#</b> 1419010

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	500,000	0	0	500,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	450,000	0	0	450,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: <u>GR Transfer Increase</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

A \$500,000 general revenue transfer increase is requested for the Missouri Public Broadcasting Special Fund (0887). The requested amount represents a portion of the tax collected from nonresident professional athletes and entertainers. Seventy-five percent (75%) of the amount will be distributed to four public television broadcasting stations and twenty-five percent (25%) to 12 public radio stations, as provided for in Section 143.183, RSMo. The combination of the FY06 core transfer (\$100,000) and this request is consistent with the Governor's FY06 recommendation.

NEW DECISION ITEM  
RANK: 10 OF 14

Department: Economic Development Budget Unit 42375C  
Division: Missouri Arts Council  
DI Name: Public Radio-TV GR Transfer Increase DI# 1419010

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This \$500,000 in GR transferred to the Public Broadcasting Corporation Special Fund in FY07 represents a proportionate share of the nonresident professional athletes and entertainers tax as described in Section 143.183, RSMo. The new funding will help public broadcasting to provide funding for community programming on 4 public television and 12 radio stations. This request is in line with the Governor's FY06 recommendation.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
GR Transfer	500,000		0				500,000		
Grand Total	500,000	0.0	0	0.0	0	0.0	500,000	0.0	0

NEW DECISION ITEM  
RANK: 10 OF 14

Department: Economic Development				Budget Unit 42375C						
Division: Missouri Arts Council										
DI Name: Public Radio-TV GR Transfer Increase				DI# 1419010						
	Gov Rec			Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec
	GR	Gov Rec		FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time
Budget Object Class/Job Class	DOLLARS	GR	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS
								0	0.0	
								0	0.0	
Total PS	0		0.0	0	0.0	0	0.0	0	0.0	0
								0		
								0		
								0		
Total EE	0			0		0		0		0
Program Distributions								0		
Total PSD	0			0		0		0		0
GR Transfer	450,000			0				450,000		
Grand Total	450,000		0.0	0	0.0	0	0.0	450,000	0.0	0

NEW DECISION ITEM  
RANK: 10 OF 14

Department: Economic Development	Budget Unit <u>42375C</u>
Division: Missouri Arts Council	
DI Name: Public Radio-TV GR Transfer Increase	DI# 1419010

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.

N/A

6b. Provide an efficiency measure.

N/A

6c. Provide the number of clients/individuals served, if applicable.

N/A

6d. Provide a customer satisfaction measure, if available.

N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

To be in compliance with 143.183, RSMo and 37.200-37.230 RSMo.

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
PUBLIC TELEVISION TRANSFER								
MAC-PRT GR Transfer Increase - 1419010								
FUND TRANSFERS	0	0.00	0	0.00	500,000	0.00	450,000	0.00
TOTAL - TRF	0	0.00	0	0.00	500,000	0.00	450,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$500,000	0.00	\$450,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$500,000	0.00	\$450,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department-wide

Business & Community  
Services

Workforce Development

Arts & Cultural  
Development

Tourism





# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>TOURISM</b>									
<b>CORE</b>									
<b>PERSONAL SERVICES</b>									
DIVISION OF TOURISM SUPPL REV	1,396,046	45.21	1,463,186	43.00	1,463,186	43.00	1,463,186	41.00	
TOTAL - PS	1,396,046	45.21	1,463,186	43.00	1,463,186	43.00	1,463,186	41.00	
<b>EXPENSE &amp; EQUIPMENT</b>									
DIVISION OF TOURISM SUPPL REV	10,947,470	0.00	9,896,640	0.00	9,886,652	0.00	9,886,652	0.00	
TOURISM MARKETING FUND	15,000	0.00	15,000	0.00	15,000	0.00	15,000	0.00	
TOTAL - EE	10,962,470	0.00	9,911,640	0.00	9,901,652	0.00	9,901,652	0.00	
<b>PROGRAM-SPECIFIC</b>									
DIVISION OF TOURISM SUPPL REV	2,768,922	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	
TOTAL - PD	2,768,922	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	
<b>TOTAL</b>	<b>15,127,438</b>	<b>45.21</b>	<b>13,624,826</b>	<b>43.00</b>	<b>13,614,838</b>	<b>43.00</b>	<b>13,614,838</b>	<b>41.00</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
<b>PERSONAL SERVICES</b>									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	0	0.00	58,528	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	58,528	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>58,528</b>	<b>0.00</b>	
<b>TOUR - Increase Exp Authority - 1419013</b>									
<b>EXPENSE &amp; EQUIPMENT</b>									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	4,535,929	0.00	4,535,929	0.00	
TOTAL - EE	0	0.00	0	0.00	4,535,929	0.00	4,535,929	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,535,929</b>	<b>0.00</b>	<b>4,535,929</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$15,127,438</b>	<b>45.21</b>	<b>\$13,624,826</b>	<b>43.00</b>	<b>\$18,150,767</b>	<b>43.00</b>	<b>\$18,209,295</b>	<b>41.00</b>	

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM OVERTIME								
CORE								
PERSONAL SERVICES								
DIVISION OF TOURISM SUPPL REV	0	0.00	2,500	0.00	0	0.00	0	0.00
TOTAL - PS	0	0.00	2,500	0.00	0	0.00	0	0.00
TOTAL	0	0.00	2,500	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$2,500	0.00	\$0	0.00	\$0	0.00

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42450C				
Division: Tourism									
Core: Tourism									
1. CORE FINANCIAL SUMMARY									
FY 2007 Budget Request					FY 2007 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	1,463,186	1,463,186	PS	0	0	1,463,186	1,463,186
EE	0	0	9,901,652	9,901,652	EE	0	0	9,901,652	9,901,652
PSD	0	0	2,250,000	2,250,000	PSD	0	0	2,250,000	2,250,000
Total	0	0	13,614,838	13,614,838	Total	0	0	13,614,838	13,614,838
FTE	0.00	0.00	43.00	43.00	FTE	0.00	0.00	41.00	41.00
Est. Fringe	0	0	715,352	715,352	Est. Fringe	0	0	715,352	715,352
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	Tourism Supplemental Revenue Fund (0274) (Requires GR transfer into fund), Tourism Marketing Fund (0650) \$15,000				Other Funds:	Tourism Supplemental Revenue Fund (0274) (Requires GR transfer into fund), Tourism Marketing Fund (0650) \$15,000			
Notes:	\$2,500 reallocated from Overtime to PS per HB 367. Transfer to IT approps (\$12,488).				Notes:	\$2,500 reallocated from Overtime to PS per HB 367. Transfer to IT approps (\$12,488). Gov Rec core reduction (2.00) FTE.			
2. CORE DESCRIPTION									
<p>Authority for the Missouri Division of Tourism Statewide Tourism Marketing is provided for in 620.450 through 620.467, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund. Tourism is a major industry in Missouri with a total economic impact of \$13.4 billion in FY 04. One in fourteen Missouri workers are employed because of tourism. The \$13,614,838 core funding is used to market the statewide tourism industry to the traveling public. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote attractions and destinations, both large and small, throughout the state, thus informing, and in fact, helping to close the sale to potential visitors deciding to travel in Missouri. Independent research shows that in FY 05 due to the Division of Tourism efforts, an additional 3.13 million tourists chose to travel in Missouri adding an additional \$1.03 billion to our economy. The Division of Tourism is empowered to develop a marketing program to promote tourist attractions such as scenic sites, state parks, cultural and historic sites, recreational activities and destinations, and hunting and fishing areas. Specifically, the Division of Tourism is responsible for the selection of ad agencies, brand message, content and placement of ads, a web site, writing and printing of promotional literature, a public relations program, fulfillment of requests for tourist information, and the operation of six Tourism Welcome Centers located at key entry points to Missouri.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Statewide Tourism Marketing									

# CORE DECISION ITEM

Department: Economic Development

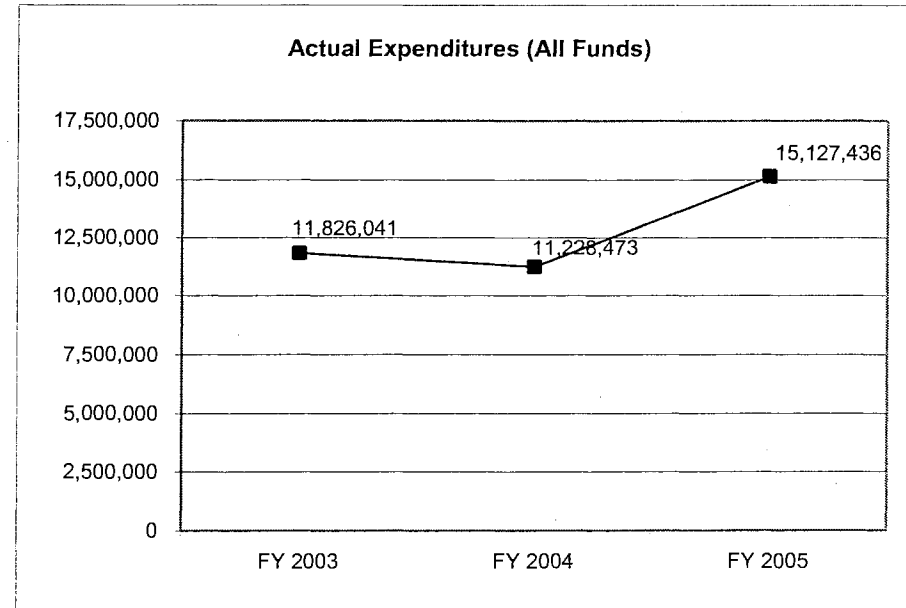
Budget Unit 42450C

Division: Tourism

Core: Tourism

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	15,567,726	15,475,031	18,252,255	13,624,826
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	15,567,726	15,475,031	18,252,255	N/A
Actual Expenditures (All Funds)	11,826,041	11,228,473	15,127,436	N/A
Unexpended (All Funds)	3,741,685	4,246,558	3,124,819	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	3,741,685	4,246,558	3,124,819	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) \$3,741,685 represents expenditure authority only. GR transfers into fund less withholding equals \$15,067,743. At the end of FY 03, \$2,544,150 cash was available which was reappropriated and then fully expended in FY04.
  - (2) \$4,246,558 represents expenditure authority only. GR transfers into fund less gov. reserve equals \$14,615,711. At the end of FY 04, \$2,544,679 cash was available which was expended using the new FY04 core appropriation.
  - (3) \$3,124,819 represents expenditure authority only. GR transfers into fund less gov. reserve equals \$17,283,276. At the end of FY05, \$3,326,761 cash was available which will be expended using the new FY06 core appropriation.
  - (4) This appropriation is funded through FY06 GR transfers and \$3,326,761 cash available from FY05.

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42455C

Division: Tourism

Core: Tourism Overtime

## 1. CORE FINANCIAL SUMMARY

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)  
 Notes: In response to HB 367 passed last session, overtime appropriations set aside in FY06 for paying overtime to non-exempt employees are being reallocated back to the appropriate personal service appropriations. Tourism \$2,500 reallocated from Tourism Overtime to Tourism.

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)  
 Notes: In response to HB 367 passed last session, overtime appropriations set aside in FY06 for paying overtime to non-exempt employees are being reallocated back to the appropriate personal service appropriations. Tourism \$2,500 reallocated from Tourism Overtime to Tourism.

## 2. CORE DESCRIPTION

For the purpose of paying overtime to nonexempt state employees as required by Section 105.935, and/or for otherwise authorized Personal Service expenditures in lieu of such overtime payments.

**NOTE:** In response to HB 367 passed last session, overtime appropriations set aside in FY06 for paying overtime to nonexempt employees are being reallocated back to the appropriate personal service appropriations.

## 3. PROGRAM LISTING (list programs included in this core funding)

Tourism Overtime

**CORE DECISION ITEM**

**Department: Economic Development**

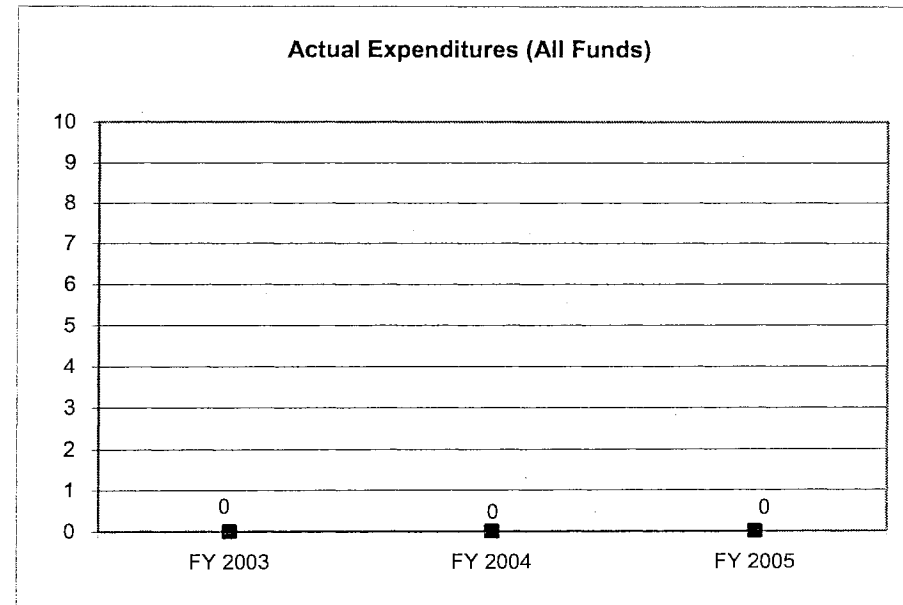
**Budget Unit 42455C**

**Division: Tourism**

**Core: Tourism Overtime**

**4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	0	0	0	2,500
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	1	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Requirement effective in FY06.
- (2) Requirement effective in FY06.
- (3) Requirement effective in FY06.
- (4) In response to HB 367 passed last session, overtime appropriations set aside in FY06 for paying overtime to nonexempt employees are being reallocated back to the appropriate personal service appropriations.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT TOURISM

#### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	43.00	0	0	1,463,186	1,463,186	
		EE	0.00	0	0	9,911,640	9,911,640	
		PD	0.00	0	0	2,250,000	2,250,000	
		<b>Total</b>	<b>43.00</b>	<b>0</b>	<b>0</b>	<b>13,624,826</b>	<b>13,624,826</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reallocation	[#219]	EE	0.00	0	0	2,500	2,500	DED TOUR EE ADJUSTMENT FOR RETURN OF OT PER HB 367 (APPROP 7171 BOC 100 \$2,500).
Core Reallocation	[#1091]	EE	0.00	0	0	(12,488)	(12,488)	DED DIVISIONS TRANSFER OF IT E&E FROM NON-IT APPROP TO DED IT CONSOL
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(9,988)</b>	<b>(9,988)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	43.00	0	0	1,463,186	1,463,186	
		EE	0.00	0	0	9,901,652	9,901,652	
		PD	0.00	0	0	2,250,000	2,250,000	
		<b>Total</b>	<b>43.00</b>	<b>0</b>	<b>0</b>	<b>13,614,838</b>	<b>13,614,838</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	[#3128]	PS	(2.00)	0	0	0	0	FTE core reduction part of core cut exercise.
<b>NET GOVERNOR CHANGES</b>			<b>(2.00)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	41.00	0	0	1,463,186	1,463,186	
		EE	0.00	0	0	9,901,652	9,901,652	



## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT TOURISM

#### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	2,250,000	2,250,000	
	Total	41.00	0	0	13,614,838	13,614,838	

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT TOURISM OVERTIME

### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	0.00	0	0	2,500	2,500	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,500</b>	<b>2,500</b>	
DEPARTMENT CORE ADJUSTMENTS								
Core Reallocation	[#221]	PS	0.00	0	0	(2,500)	(2,500)	DED TOUR OT ADJUST FOR RETURN OF OT TO EE PER HB 367 (APPROP 2192 BOC 690)
NET DEPARTMENT CHANGES			0.00	0	0	(2,500)	(2,500)	
DEPARTMENT CORE REQUEST								
		PS	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
GOVERNOR'S RECOMMENDED CORE								
		PS	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	55,221	2.09	85,098	3.00	55,098	2.00	55,098	2.00
ACCOUNT CLERK II	16,709	0.66	25,450	1.00	0	0.00	0	0.00
ACCOUNTANT I	50,153	1.84	55,400	2.00	55,400	2.00	55,400	2.00
ACCOUNTANT II	29,760	0.83	35,800	1.00	0	0.00	0	0.00
ACCOUNTING ANAL II	3,151	0.08	0	0.00	39,720	1.00	39,720	1.00
RESEARCH ANAL IV	0	0.00	39,900	1.00	0	0.00	0	0.00
PUBLIC INFORMATION SPEC I	48,447	1.61	7,180	0.00	32,700	1.00	32,700	1.00
PUBLIC INFORMATION SPEC II	28,957	0.92	63,090	2.00	34,000	1.00	34,000	0.00
PUBLIC INFORMATION COOR	57,655	1.69	58	0.00	74,400	2.00	74,400	2.00
PUBLIC INFORMATION ADMSTR	118,634	2.83	84,575	2.00	84,575	2.00	84,575	2.00
TOURIST GUIDE	66,967	3.30	79,850	4.00	82,680	4.00	82,680	3.00
TOURIST ASST	131,387	6.00	155,500	7.00	153,000	7.00	153,000	7.00
TOURIST CENTER SPV	186,101	6.09	200,430	6.00	193,038	6.00	193,038	6.00
MANAGEMENT ANALYSIS SPEC II	38,482	1.00	38,550	1.00	38,550	1.00	38,550	1.00
GRAPHIC ARTS SPEC III	34,316	0.95	39,300	1.00	39,300	1.00	39,300	1.00
ECON DEV INFO & ADV COOR	38,482	1.00	38,550	1.00	38,550	1.00	38,550	1.00
COMMUNITY DEV REP I	28,690	1.00	28,750	1.00	28,750	1.00	28,750	1.00
FISCAL & ADMINISTRATIVE MGR B1	44,458	1.00	44,700	1.00	44,700	1.00	44,700	1.00
COMMUNITY & ECONOMIC DEV MGRB2	48,250	1.00	48,700	1.00	48,700	1.00	48,700	1.00
DIVISION DIRECTOR	74,150	1.00	79,200	1.00	79,200	1.00	79,200	1.00
DESIGNATED PRINCIPAL ASST DIV	155,755	3.00	164,400	3.00	164,400	3.00	164,400	3.00
CLERK	93,707	6.12	110,355	3.00	110,355	3.00	110,355	3.00
SPECIAL ASST PROFESSIONAL	8,350	0.20	0	0.00	27,720	1.00	27,720	1.00
PRINCIPAL ASST BOARD/COMMISSON	38,264	1.00	38,350	1.00	38,350	1.00	38,350	1.00
<b>TOTAL - PS</b>	<b>1,396,046</b>	<b>45.21</b>	<b>1,463,186</b>	<b>43.00</b>	<b>1,463,186</b>	<b>43.00</b>	<b>1,463,186</b>	<b>41.00</b>
TRAVEL, IN-STATE	40,361	0.00	50,000	0.00	50,000	0.00	50,000	0.00
TRAVEL, OUT-OF-STATE	51,028	0.00	65,000	0.00	50,000	0.00	50,000	0.00
FUEL & UTILITIES	22,210	0.00	42,000	0.00	42,000	0.00	42,000	0.00
SUPPLIES	297,912	0.00	362,300	0.00	362,300	0.00	362,300	0.00
PROFESSIONAL DEVELOPMENT	60,134	0.00	31,575	0.00	31,575	0.00	31,575	0.00
COMMUNICATION SERV & SUPP	48,387	0.00	65,000	0.00	53,892	0.00	53,892	0.00
PROFESSIONAL SERVICES	10,335,457	0.00	8,967,735	0.00	9,022,515	0.00	9,022,515	0.00

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# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>CORE</b>								
JANITORIAL SERVICES	18,070	0.00	25,000	0.00	25,000	0.00	25,000	0.00
M&R SERVICES	4,747	0.00	24,000	0.00	22,840	0.00	22,840	0.00
COMPUTER EQUIPMENT	26,352	0.00	0	0.00	0	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	1,000	0.00	1,000	0.00	1,000	0.00
OFFICE EQUIPMENT	6,824	0.00	21,000	0.00	6,000	0.00	6,000	0.00
OTHER EQUIPMENT	5,858	0.00	15,500	0.00	15,500	0.00	15,500	0.00
PROPERTY & IMPROVEMENTS	5,429	0.00	30,000	0.00	15,000	0.00	15,000	0.00
REAL PROPERTY RENTALS & LEASES	5,327	0.00	150,000	0.00	150,000	0.00	150,000	0.00
EQUIPMENT RENTALS & LEASES	2,344	0.00	9,000	0.00	11,500	0.00	11,500	0.00
MISCELLANEOUS EXPENSES	32,030	0.00	52,480	0.00	42,480	0.00	42,480	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	10,962,470	0.00	9,911,640	0.00	9,901,652	0.00	9,901,652	0.00
PROGRAM DISTRIBUTIONS	2,768,922	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - PD	2,768,922	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
GRAND TOTAL	\$15,127,438	45.21	\$13,624,826	43.00	\$13,614,838	43.00	\$13,614,838	41.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$15,127,438	45.21	\$13,624,826	43.00	\$13,614,838	43.00	\$13,614,838	41.00

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM OVERTIME								
CORE								
OTHER	0	0.00	2,500	0.00	0	0.00	0	0.00
TOTAL - PS	0	0.00	2,500	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$2,500	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$2,500	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Department of Economic Development**

**Program Name: Statewide Tourism Marketing Program**

**Program is found in the following core budget(s): Tourism**

**1. What does this program do?**

Tourism is a major industry in Missouri with direct and indirect expenditures in excess of \$13.4 billion for FY04. Our state hosted more than 37.7 million visitors in that same year. One in fourteen Missouri workers are employed because of tourism. Independent research shows that in FY 05 due to the Division of Tourism efforts, an additional 3.13 million tourists chose to travel in Missouri adding an additional \$1.03 billion to our economy. The Division of Tourism is empowered to develop a statewide tourism marketing program to promote tourist attractions such as scenic sites, recreational activities and destinations, cultural and historic sites, state parks, hunting and fishing areas. Specifically, the Division of Tourism is responsible for the selection of advertising agencies; brand message; content and placement of ads; writing and printing of consumer and trade brochures, pamphlets and booklets; maintenance of a web site; a public relations initiative; and fulfillment of requests for tourist information regarding our state. Missouri Division of Tourism also represents the Missouri tourism industry in trade conferences and state, regional, national, and international organizations; and provide guidance and information to the traveling public through the operation of six Tourism Welcome Centers located at key entry points to Missouri. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote attractions, and destinations both large and small, throughout the state, thus informing and in fact helping to close the sale to potential visitors deciding to travel in Missouri.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

The authority for the Missouri Division of Tourism statewide tourism marketing program is provided for in 620.450 through 620.467 RSMo.

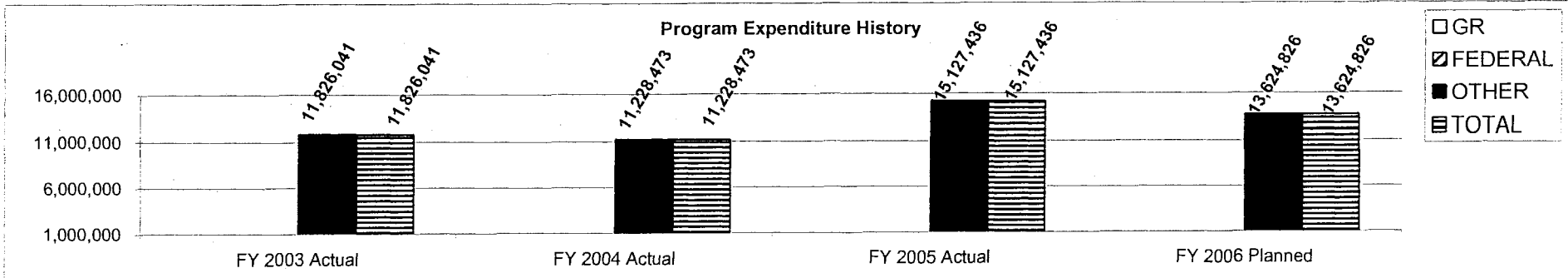
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

**Department:** Department of Economic Development

**Program Name:** Statewide Tourism Marketing Program

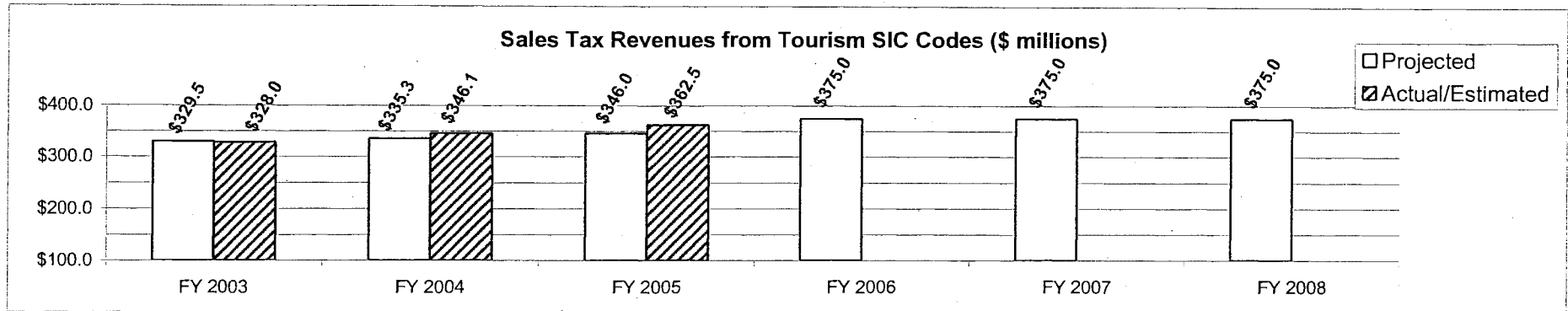
**Program is found in the following core budget(s):** Tourism

**6. What are the sources of the "Other" funds?**

Tourism Supplemental Revenue Fund (0274) and the Tourism Marketing Fund (0650)

**7a. Provide an effectiveness measure.**

Sales Tax Revenues from 17 Tourism SIC codes.



**7b. Provide an efficiency measure.**

The economic impact (tourism expenditures) resulting directly from the Missouri Division of Tourism (MDT) marketing efforts.

	FY2003		FY2004		FY2005		Projected	Projected	Projected
	Projected	Actual	Projected	Actual	Projected	Actual	FY 2006	FY 2007	FY 2008
MDT Net Budget (\$ millions)	\$17.8	\$15.1	\$17.8	\$14.6	\$17.8	\$17.8	\$13.6	\$13.6	\$13.6
Total Direct Economic Impact of MDT's Marketing (\$ millions) *	\$1,085.8	\$904.7	\$1,085.8	\$846.8	\$1,050.0	(anticipated) \$1,032.4	\$788.8	\$788.8	\$788.8
Direct Tourism Expenditures per dollar of MDT's Net Budget *	\$61	\$60	\$61	\$58	\$59	(anticipated) \$58	\$58	\$58	\$58

\* Source - Advertising Effectiveness Study, SMARI

## PROGRAM DESCRIPTION

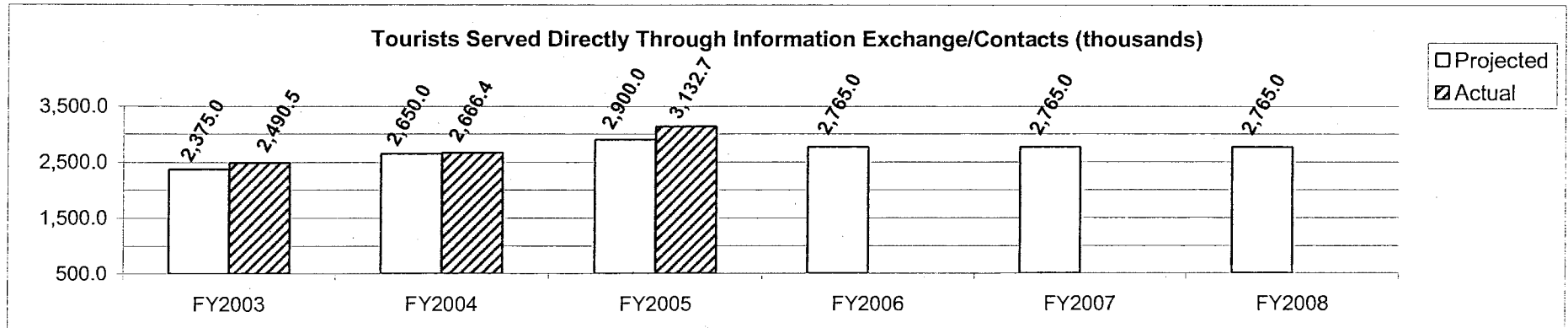
Department: Department of Economic Development

Program Name: Statewide Tourism Marketing Program

Program is found in the following core budget(s): Tourism

**7c. Provide the number of clients/individuals served, if applicable.**

The number of tourists served through direct informational exchange and or contact.\*\*



\*\* These contacts include 800 number inquiries, reader service and specific web requests, website visits and welcome center visitor counts.

**7d. Provide a customer satisfaction measure, if available.**

N/A



NEW DECISION ITEM  
RANK: 10 OF 14

Department: Economic Development Budget Unit 42450C  
Division: Tourism  
DI Name: Tourism Supplemental Revenue Fund Expenditure Increase DI# 1419012

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	4,535,929	4,535,929
PSD	0	0	0	0
Total	0	0	4,535,929	4,535,929

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274). A GR transfer is required.

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	4,535,929	4,535,929
PSD	0	0	0	0
Total	0	0	4,535,929	4,535,929

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274). A GR transfer is required.

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Funding Increase</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Funding this decision item is necessary to maintain Missouri's advertising strength and resulting economic growth in tourism that has been achieved over the years. Tourism is a competitive industry. The value of statewide advertising has been recognized by the contiguous states to Missouri in that their budgets have increased by 15.5 percent from FY05 to FY06. Travelers respond to this advertising. Many travelers determine where to vacation after seeing and responding to ads placed in television, magazines, radio and newspapers. Funding this decision item would bring our efforts back up to the FY05 level of funding to promote Missouri tourism to the traveling public. Research has shown that funding this decision item of \$4,535,929 would generate over \$263 million in additional spending by tourists that would choose Missouri as a vacation destination.

Authority for the Missouri Division of Tourism Statewide Tourism Marketing is provided for in 620.450 through 620.467, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund.

NEW DECISION ITEM  
RANK: 10 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42450C</u>
Division: <u>Tourism</u>	
DI Name: <u>Tourism Supplemental Revenue Fund Expenditure Increase</u>	DI# <u>1419012</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The formula for determining the funding for the Missouri Division of Tourism is set in statute. 620.467 RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund. Tourism is a major industry in Missouri with a total economic impact of \$13.4 billion in FY04. One in fourteen Missouri workers are employed because of tourism. This \$4,535,929 will be used to market the statewide tourism industry to the traveling public. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote attractions and destinations, both large and small, throughout the state, informing and in fact helping to close the sale to potential visitors deciding to travel in Missouri. Independent research shows that due to the Division of Tourism efforts, an additional 807,100 tourists would choose to travel in Missouri adding \$263 million to Missouri's economy.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
400 Professional Services					4,535,929		4,535,929		
							0		
							0		
							0		
<b>Total EE</b>	0		0		4,535,929		4,535,929		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	4,535,929	0.0	4,535,929	0.0	0

NEW DECISION ITEM  
RANK: 10 OF 14

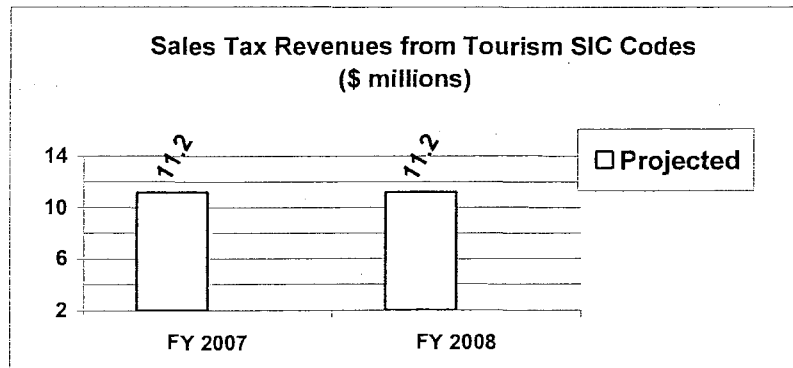
Department: <u>Economic Development</u>			Budget Unit <u>42450C</u>						
Division: <u>Tourism</u>									
DI Name: <u>Tourism Supplemental Revenue Fund Expenditure Increase</u>			DI# <u>1419012</u>						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
400 Professional Services					4,535,929		4,535,929		
							0		
							0		
							0		
Total EE	0		0		4,535,929		4,535,929		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Grand Total	0	0.0	0	0.0	4,535,929	0.0	4,535,929	0.0	0

NEW DECISION ITEM  
RANK: 10 OF 14

Department: Economic Development Budget Unit 42450C  
Division: Tourism  
DI Name: Tourism Supplemental Revenue Fund Expenditure Increase DI# 1419012

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

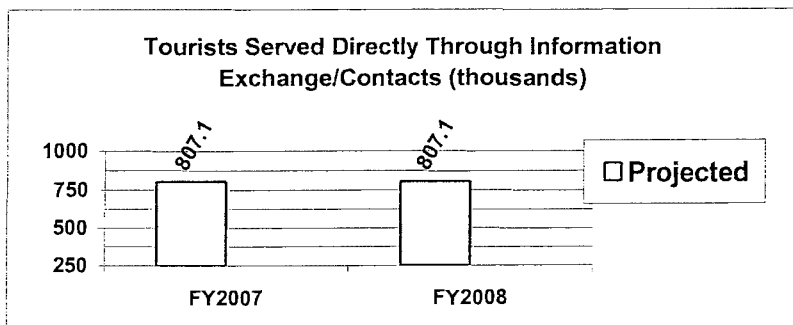
**6a. Provide an effectiveness measure.**



**6b. Provide an efficiency measure.**

	Projected FY 2007	Projected FY 2008
Addition to MDT Budget (\$ millions)	\$4.535	\$4.535
Total Direct Economic Impact of MDT's Marketing (\$ millions)	\$263.0	\$263.0
Direct Tourism Expenditures per dollar of MDT's Net Budget	\$58	\$58

**6c. Provide the number of clients/individuals served, if applicable.**



**6d. Provide a customer satisfaction measure, if available.**

N/A

NEW DECISION ITEM  
RANK: 10 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42450C</u>
Division: <u>Tourism</u>	
DI Name: <u>Tourism Supplemental Revenue Fund Expenditure Increase</u>	DI# <u>1419012</u>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Strategies to achieve the performance measurement targets include:

- 1) conducting research to determine how to bring the most people to Missouri.
- 2) purchasing media, based on research, that is targeted to Missouri's prime markets.
- 3) measuring the cost/benefit results of this decision item.

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>TOUR - Increase Exp Authority - 1419013</b>								
PROFESSIONAL SERVICES	0	0.00	0	0.00	4,535,929	0.00	4,535,929	0.00
TOTAL - EE	0	0.00	0	0.00	4,535,929	0.00	4,535,929	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,535,929</b>	<b>0.00</b>	<b>\$4,535,929</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$4,535,929	0.00	\$4,535,929	0.00

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	16,777,947	0.00	13,231,882	0.00	13,231,882	0.00	13,231,882	0.00
TOTAL - TRF	16,777,947	0.00	13,231,882	0.00	13,231,882	0.00	13,231,882	0.00
<b>TOTAL</b>	<b>16,777,947</b>	<b>0.00</b>	<b>13,231,882</b>	<b>0.00</b>	<b>13,231,882</b>	<b>0.00</b>	<b>13,231,882</b>	<b>0.00</b>
<b>TOUR - Increase GR Transfer - 1419012</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	4,535,929	0.00	4,535,929	0.00
TOTAL - TRF	0	0.00	0	0.00	4,535,929	0.00	4,535,929	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,535,929</b>	<b>0.00</b>	<b>4,535,929</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$16,777,947</b>	<b>0.00</b>	<b>\$13,231,882</b>	<b>0.00</b>	<b>\$17,767,811</b>	<b>0.00</b>	<b>\$17,767,811</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42460C</b>				
<b>Division: Tourism</b>									
<b>Core: GR Transfer to Tourism Supplemental Revenue Fund</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>GR Transfer</b>	<b>\$13,231,882</b>			<b>\$13,231,882</b>	<b>GR Transfer</b>	<b>\$13,231,882</b>			<b>\$13,231,882</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:									
<b>2. CORE DESCRIPTION</b>									
<p>This core provides for a general revenue transfer into the Tourism Supplemental Revenue Fund. Authority for the Missouri Division of Tourism Statewide Tourism Marketing is provided for in 620.450 through 620.467, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund. Tourism is a major industry in Missouri with a total economic impact of \$13.4 billion in FY 04. One in fourteen Missouri workers are employed because of tourism. The \$13,614,838 core funding is used to market the statewide tourism industry to the traveling public. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote attractions and destinations, both large and small, throughout the state, thus informing, and in fact, helping to close the sale to potential visitors deciding to travel in Missouri. Independent research shows that in FY 05 due to the Division of Tourism efforts, an additional 3.13 million tourists chose to travel in Missouri adding an additional \$1.03 billion to our economy. The Division of Tourism is empowered to develop a marketing program to promote tourist attractions such as scenic sites, state parks, cultural and historic sites, recreational activities and destinations, and hunting and fishing areas. Specifically, the Division of Tourism is responsible for the selection of ad agencies, brand message, content and placement of ads, a web site, writing and printing of promotional literature, a public relations program, fulfillment of requests for tourist information, and the operation of six Tourism Welcome Centers located at key entry points to Missouri.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Statewide Tourism Marketing									



**CORE DECISION ITEM**

Department: Economic Development

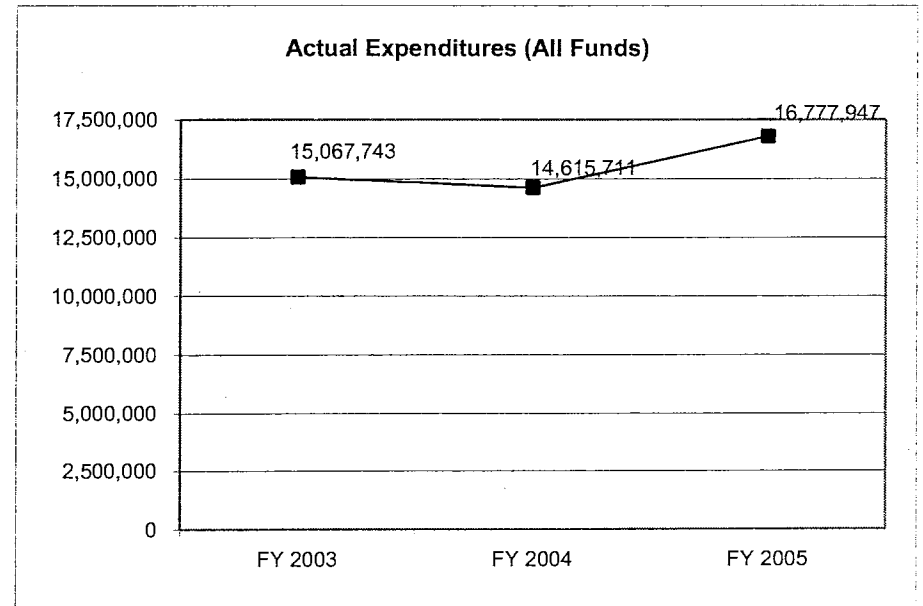
Budget Unit 42460C

Division: Tourism

Core: GR Transfer to Tourism Supplemental Revenue Fund

**4. FINANCIAL HISTORY**

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	15,188,668	15,067,743	17,817,811	13,231,882
Less Reverted (All Funds)	(120,925)	(452,032)	(1,039,863)	N/A
Budget Authority (All Funds)	15,067,743	14,615,711	16,777,948	N/A
Actual Expenditures (All Funds)	15,067,743	14,615,711	16,777,947	N/A
Unexpended (All Funds)	0	0	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

(1)

(2)

(3)

(4)

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT TOURISM-TRANSFER

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	13,231,882	0	0	13,231,882	
	<b>Total</b>	<b>0.00</b>	<b>13,231,882</b>	<b>0</b>	<b>0</b>	<b>13,231,882</b>	
DEPARTMENT CORE REQUEST							
	TRF	0.00	13,231,882	0	0	13,231,882	
	<b>Total</b>	<b>0.00</b>	<b>13,231,882</b>	<b>0</b>	<b>0</b>	<b>13,231,882</b>	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	13,231,882	0	0	13,231,882	
	<b>Total</b>	<b>0.00</b>	<b>13,231,882</b>	<b>0</b>	<b>0</b>	<b>13,231,882</b>	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM-TRANSFER								
CORE								
FUND TRANSFERS	16,777,947	0.00	13,231,882	0.00	13,231,882	0.00	13,231,882	0.00
TOTAL - TRF	16,777,947	0.00	13,231,882	0.00	13,231,882	0.00	13,231,882	0.00
GRAND TOTAL	\$16,777,947	0.00	\$13,231,882	0.00	\$13,231,882	0.00	\$13,231,882	0.00
GENERAL REVENUE	\$16,777,947	0.00	\$13,231,882	0.00	\$13,231,882	0.00	\$13,231,882	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department:** Department of Economic Development

**Program Name:** GR Transfer to the Tourism Supplemental Revenue Fund

**Program is found in the following core budget(s):** Tourism

**1. What does this program do?**

This transfer provides funding for the Division of Tourism. Tourism is a major industry in Missouri with direct and indirect expenditures in excess of \$13.4 billion for FY04. Our state hosted more than 37.7 million visitors in that same year. One in fourteen Missouri workers are employed because of tourism. Independent research shows that in FY 05 due to the Division of Tourism efforts, an additional 3.13 million tourists chose to travel in Missouri adding an additional \$1.03 billion to our economy. The Division of Tourism is empowered to develop a statewide tourism marketing program to promote tourist attractions such as scenic sites, recreational activities and destinations, cultural and historic sites, state parks, hunting and fishing areas. Specifically, the Division of Tourism is responsible for the selection of advertising agencies; brand message; content and placement of ads; writing and printing of consumer and trade brochures, pamphlets and booklets; maintenance of a web site; a public relations initiative; and fulfillment of requests for tourist information regarding our state. Missouri Division of Tourism also represents the Missouri tourism industry in trade conferences and state, regional, national, and international organizations; and provide guidance and information to the traveling public through the operation of six Tourism Welcome Centers located at key entry points to Missouri. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote attractions, and destinations both large and small, throughout the state, thus informing and in fact helping to close the sale to potential visitors deciding to travel in Missouri.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

The authority for the Missouri Division of Tourism statewide tourism marketing program is provided for in 620.450 through 620.467 RSMo.

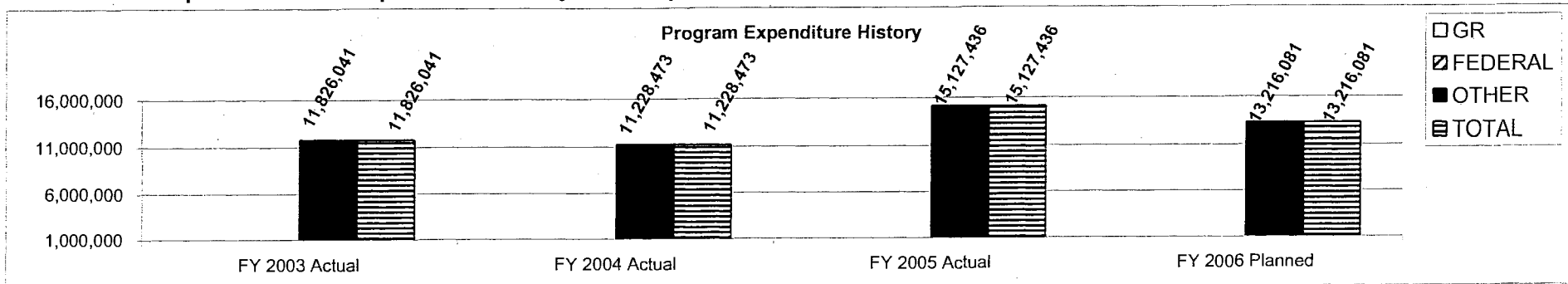
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

**Department:** Department of Economic Development

**Program Name:** GR Transfer to the Tourism Supplemental Revenue Fund

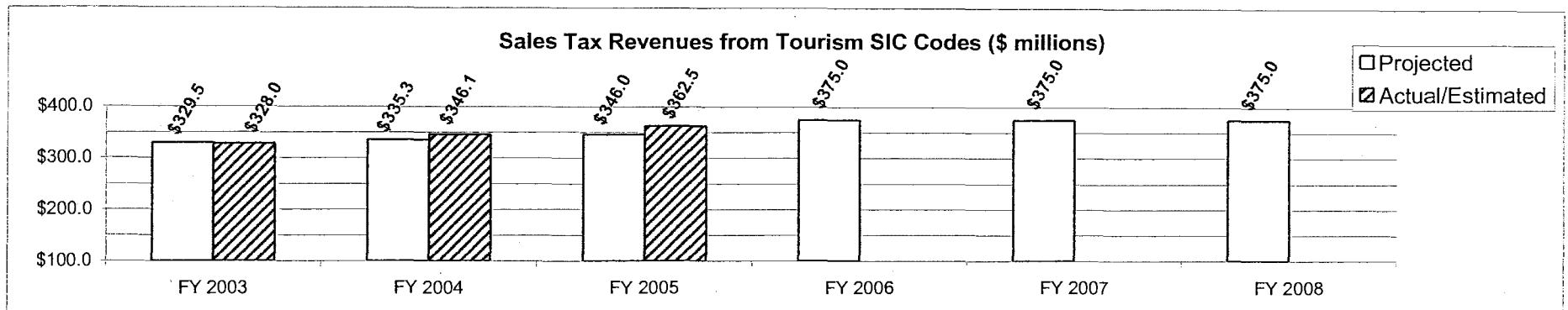
**Program is found in the following core budget(s):** Tourism

**6. What are the sources of the "Other" funds?**

Tourism Supplemental Revenue Fund (0274) and the Tourism Marketing Fund (0650)

**7a. Provide an effectiveness measure.**

Sales Tax Revenues from 17 Tourism SIC codes.



**7b. Provide an efficiency measure.**

The economic impact (tourism expenditures) resulting directly from the Missouri Division of Tourism (MDT) marketing efforts.

	FY2003		FY2004		FY2005		Projected	Projected	Projected
	Projected	Actual	Projected	Actual	Projected	Actual	FY 2006	FY 2007	FY 2008
MDT Net Budget (\$ millions)	\$17.8	\$15.1	\$17.8	\$14.6	\$17.8	\$17.8	\$13.6	\$13.6	\$13.6
Total Direct Economic Impact of MDT's Marketing (\$ millions) *	\$1,085.8	\$904.7	\$1,085.8	\$846.8	\$1,050.0	(anticipated) \$1,032.4	\$788.8	\$788.8	\$788.8
Direct Tourism Expenditures per dollar of MDT's Net Budget *	\$61	\$60	\$61	\$58	\$59	(anticipated) \$58	\$58	\$58	\$58

\* Source - Advertising Effectiveness Study, SMARI

## PROGRAM DESCRIPTION

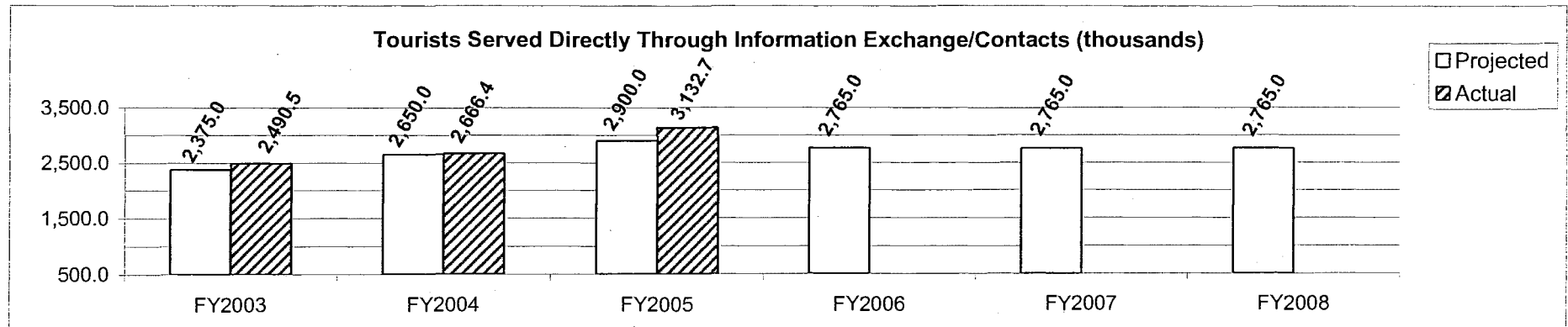
**Department:** Department of Economic Development

**Program Name:** GR Transfer to the Tourism Supplemental Revenue Fund

**Program is found in the following core budget(s):** Tourism

**7c. Provide the number of clients/individuals served, if applicable.**

The number of tourists served through direct informational exchange and or contact.\*\*



\*\* These contacts include 800 number inquiries, reader service and specific web requests, website visits and welcome center visitor counts.

**7d. Provide a customer satisfaction measure, if available.**

N/A

NEW DECISION ITEM  
RANK: 10 OF 14

Department: <u>Economic Development</u>	Budget Unit: <u>42460C</u>
Division: <u>Tourism</u>	
DI Name: <u>Tourism Supplemental Revenue Fund Transfer Increase</u>	DI# <u>1419013</u>

**1. AMOUNT OF REQUEST**

	FY 2007 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	4,535,929	0	0	4,535,929
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2007 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
GR Transfer	4,535,929	0	0	4,535,929
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Supplemental
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Transfer Increase</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This decision item is to provide for an increase in the transfer of General Revenue to the Division of Tourism. It is necessary to maintain Missouri's advertising strength and resulting economic growth in tourism that has been achieved over the years. Tourism is a competitive industry. The value of statewide advertising has been recognized by the contiguous states to Missouri in that their budgets have increased by 15.5 percent from FY05 to FY06. Travelers respond to this advertising. Many travelers determine where to vacation after seeing and responding to ads placed in television, magazines, radio and newspapers. Funding this decision item would bring our efforts back up to the FY05 level of funding to promote Missouri tourism to the traveling public. Research has shown that funding this decision item of \$4,535,929 would generate over \$263 million in additional spending by tourists that would choose Missouri as a vacation destination.

Authority for the Missouri Division of Tourism Statewide Tourism Marketing is provided for in 620.450 through 620.467, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund.

NEW DECISION ITEM  
RANK: 10 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42460C</u>
Division: <u>Tourism</u>	
DI Name: <u>Tourism Supplemental Revenue Fund Transfer Increase</u>	DI# <u>1419013</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The formula for determining the funding for the Missouri Division of Tourism is set in statute. 620.467 RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund. Tourism is a major industry in Missouri with a total economic impact of \$13.4 billion in FY04. One in fourteen Missouri workers are employed because of tourism. This \$4,535,929 will be used to market the statewide tourism industry to the traveling public. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote attractions and destinations, both large and small, throughout the state, informing and in fact helping to close the sale to potential visitors deciding to travel in Missouri. Independent research shows that due to the Division of Tourism efforts, an additional 807,100 tourists would choose to travel in Missouri adding \$263 million to Missouri's economy.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
GR Transfer	4,535,929						4,535,929		
Grand Total	4,535,929	0.0	0	0.0	0	0.0	4,535,929	0.0	0



## NEW DECISION ITEM

RANK: 10 OF 14

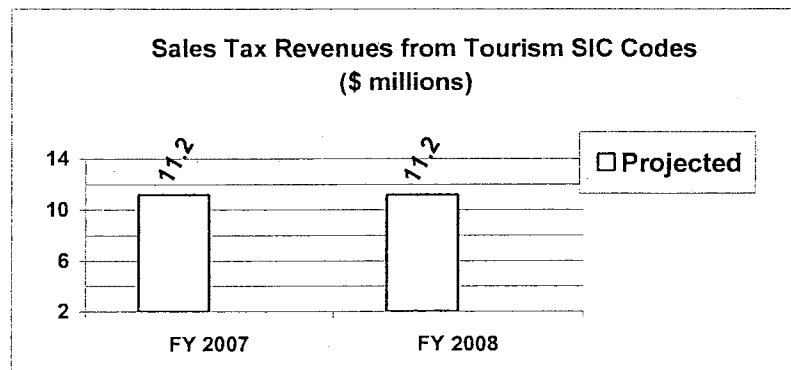
Department: Economic Development		Budget Unit 42460C							
Division: Tourism									
DI Name: Tourism Supplemental Revenue Fund Transfer Increase		DI# 1419013							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
GR Transfer	4,535,929						4,535,929		
Grand Total	4,535,929	0.0	0	0.0	0	0.0	4,535,929	0.0	0

NEW DECISION ITEM  
RANK: 10 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42460C</u>
Division: <u>Tourism</u>	
DI Name: <u>Tourism Supplemental Revenue Fund Transfer Increase</u>	DI# <u>1419013</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

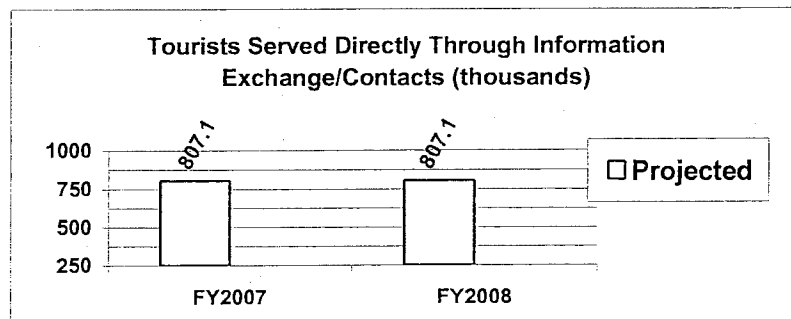
**6a. Provide an effectiveness measure.**



**6b. Provide an efficiency measure.**

	Projected FY 2007	Projected FY 2008
Addition to MDT Budget (\$ millions)	\$4.535	\$4.535
Total Direct Economic Impact of MDT's Marketing (\$ millions)	\$263.0	\$263.0
Direct Tourism Expenditures per dollar of MDT's Net Budget	\$58	\$58

**6c. Provide the number of clients/individuals served, if applicable.**



**6d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**

RANK: 10 OF 14

<b>Department:</b> <u>Economic Development</u> <b>Division:</b> <u>Tourism</u> <b>DI Name:</b> <u>Tourism Supplemental Revenue Fund Transfer Increase</u>	<b>Budget Unit</b> <u>42460C</u>  <b>DI#</b> <u>1419013</u>
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
<p>Strategies to achieve the performance measurement targets include:</p> <ol style="list-style-type: none"> <li>1) conducting research to determine how to bring the most people to Missouri.</li> <li>2) purchasing media, based on research, that is targeted to Missouri's prime markets.</li> <li>3) measuring the cost/benefit results of this decision item.</li> </ol>	

# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM-TRANSFER</b>								
<b>TOUR - Increase GR Transfer - 1419012</b>								
FUND TRANSFERS	0	0.00	0	0.00	4,535,929	0.00	4,535,929	0.00
TOTAL - TRF	0	0.00	0	0.00	4,535,929	0.00	4,535,929	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,535,929</b>	<b>0.00</b>	<b>\$4,535,929</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$4,535,929	0.00	\$4,535,929	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00





# **FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS**

# **DECISION ITEM SUMMARY**

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO HOUSING DEVELOPMENT COMM</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
MO HOUSING TRUST	6,000,234	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00	
TOTAL - PD	6,000,234	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00	
TOTAL	6,000,234	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00	
GRAND TOTAL	\$6,000,234	0.00	\$4,450,000	0.00	\$4,450,000	0.00	\$4,450,000	0.00	

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# **CORE DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42470C
<b>Division:</b> Missouri Housing Development Commission	
<b>Core:</b> Missouri Housing Development Commission - Missouri Housing Trust Fund	

## **1. CORE FINANCIAL SUMMARY**

FY 2007 Budget Request					FY 2007 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	4,450,000	4,450,000 E	PSD	0	0	4,450,000	4,450,000 E
<b>Total</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Housing Trust Fund (0254)  
Notes: An "E" is requested for \$4,450,000 Other funds.

Other Funds: Missouri Housing Trust Fund (0254)  
Notes: An "E" is requested for \$4,450,000 Other funds.

## **2. CORE DESCRIPTION**

Section 215.034, RSMo. states "At the conclusion of each fiscal year, the state treasurer shall allocate all moneys in the Missouri Housing Trust Fund to the Missouri Housing Development Commission for disbursement and investment as directed by this section." These funds consist of \$3 of the recording fee on mortgage related documents established in Section 59.319, RSMo. A 2001 study of the homeless in Missouri found there are an average of 16,425 homeless people living in shelters on any given day in Missouri. According to 2000 Census data, there are over 98,000 families in Missouri paying more than 50% of their income for rent and over 71,000 families living in substandard housing. The ability of MHDC to provide housing assistance for low-income or homeless families is not adequately addressed by its other programs. The objective of the Missouri Housing Trust Fund is to increase the availability of affordable housing for low-income and homeless Missourians.

## **3. PROGRAM LISTING (list programs included in this core funding)**

Missouri Housing Trust Fund

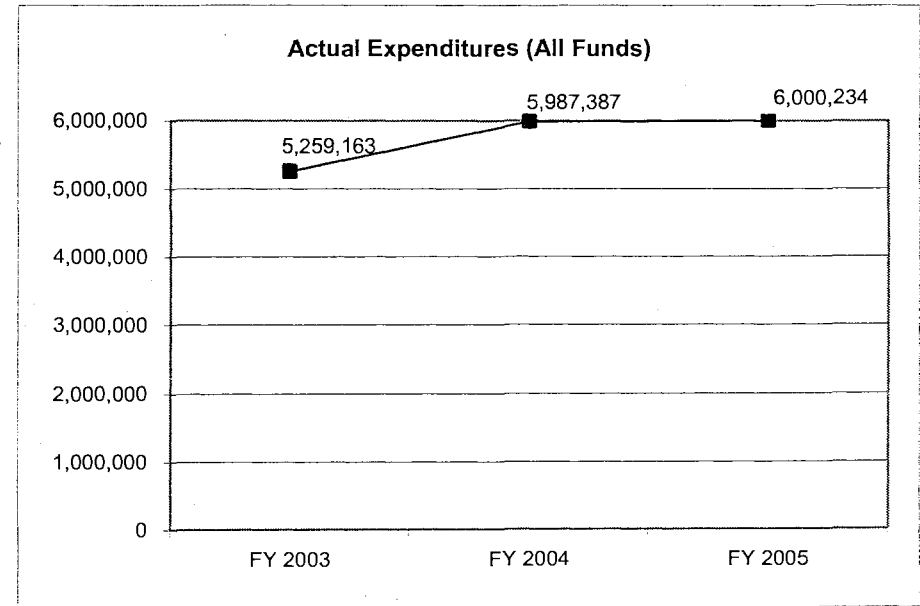


# **CORE DECISION ITEM**

**Department:** Economic Development **Budget Unit** 42470C  
**Division:** Missouri Housing Development Commission  
**Core:** Missouri Housing Development Commission - Missouri Housing Trust Fund

## **4. FINANCIAL HISTORY**

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	5,259,163	5,987,387	6,000,235	4,450,000 E
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	5,259,163	5,987,387	6,000,235	N/A
Actual Expenditures (All Funds)	5,259,163	5,987,387	6,000,234	N/A
Unexpended (All Funds)	0	0	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	1	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### **NOTES:**

- (1) Original appropriation \$4,500,000 E. Appropriation increased by \$759,163.
- (2) Original appropriation \$4,500,000 E. Appropriation increased by \$1,487,387.
- (3) Original appropriation \$4,500,000 E. Appropriation increased by \$1,550,235.
- (4) Current appropriation is \$4,450,000 E.

## CORE RECONCILIATION

DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO HOUSING DEVELOPMENT COMM

### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	4,450,000	4,450,000	
	Total	0.00	0	0	4,450,000	4,450,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	4,450,000	4,450,000	
	Total	0.00	0	0	4,450,000	4,450,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	4,450,000	4,450,000	
	Total	0.00	0	0	4,450,000	4,450,000	

# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO HOUSING DEVELOPMENT COMM								
CORE								
PROGRAM DISTRIBUTIONS	6,000,234	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00
TOTAL - PD	6,000,234	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00
GRAND TOTAL	\$6,000,234	0.00	\$4,450,000	0.00	\$4,450,000	0.00	\$4,450,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$6,000,234	0.00	\$4,450,000	0.00	\$4,450,000	0.00	\$4,450,000	0.00

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name Missouri Housing Trust Fund**

**Program is found in the following core budget(s): Missouri Housing Development Commission**

**1. What does this program do?**

The Missouri Housing Trust Fund provides grants and loans to organizations that provide housing assistance for very low-income families and the homeless in Missouri. The Trust Fund supports programs that prevent families from becoming homeless; provides operating support for homeless shelters and transitional housing; provides home repairs for low-income families living in substandard housing; rental assistance for low-income families; and the development of affordable housing and services for low-income families.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 215.034, RSMo.

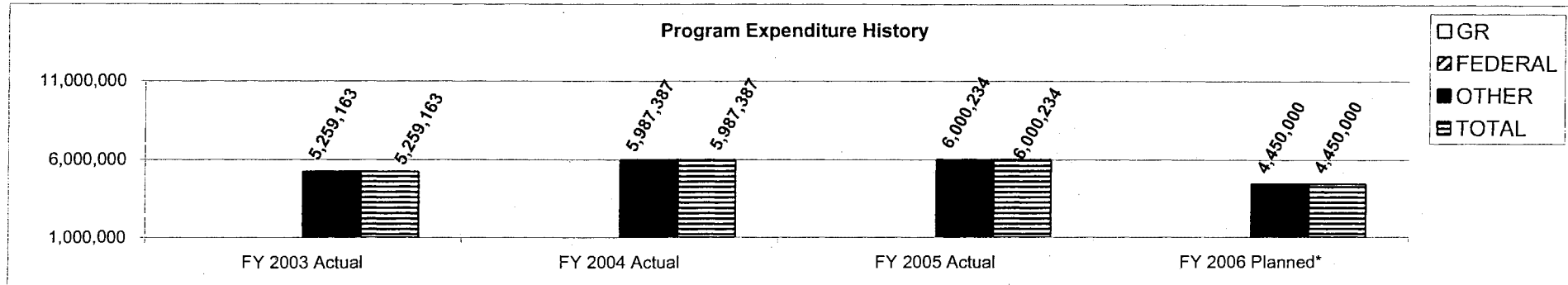
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Missouri Housing Trust Fund (0254)

## PROGRAM DESCRIPTION

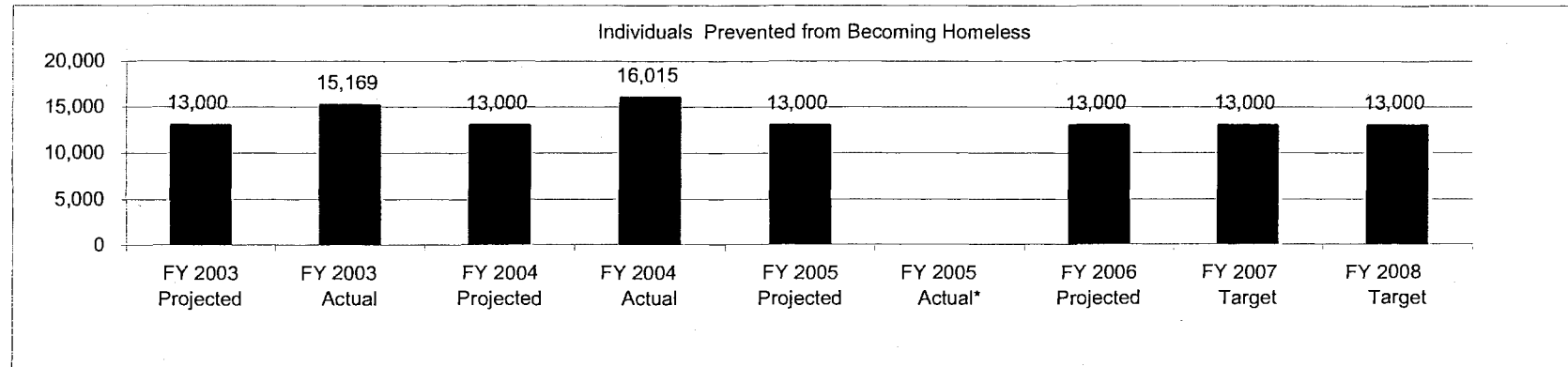
**Department of Economic Development**

**Program Name Missouri Housing Trust Fund**

**Program is found in the following core budget(s): Missouri Housing Development Commission**

**7a. Provide an effectiveness measure.**

How many individuals have been prevented from becoming homeless as a result of assistance received from the Missouri Housing Trust Fund?



\*Actual data for FY 2005 will be available in the last quarter of calendar year 2005.

**7b. Provide an efficiency measure.**

What is the ratio and amount of leveraged funds each year?

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Ratio of funds leveraged	N/A	1:8	N/A	1:8	1:7	N/A	1:7	1:7	1:7
Amount of funds leveraged	N/A	44,916,666	N/A	51,803,237	40,000,000	N/A	40,000,000	40,000,000	40,000,000

Note: This information was not included on this form prior to FY 2005 therefore there are no projections for leveraged funds prior to FY 2005.

MHDC is able to assist a larger number of individuals than would otherwise be possible by successfully leveraging Trust Fund dollars with other private and public funds. Actual data for FY 2005 will not be available until August 2006.

# PROGRAM DESCRIPTION

Department of Economic Development

Program Name Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

7c. Provide the number of clients/individuals served, if applicable.

How many individuals are being assisted with the Missouri Housing Trust Fund?

Program	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Homeless Prevention	13,000	15,169	13,000	16,015	13,000	N/A	13,000	13,000	13,000
Homeless Shelter	10,000	12,160	10,000	11,950	10,000	N/A	10,000	10,000	10,000
Transitional Housing	3,500	7,135	6,500	8,497	6,500	N/A	6,500	6,500	6,500
Rental Develop./Services	400	6,147	5,000	6,450	5,000	N/A	5,000	5,000	5,000
Rental Assistance	400	158	150	209	150	N/A	150	150	150
Home Repairs	900	749	700	942	700	N/A	700	700	700
**Domestic Violence	3,500	**	**	**	**	**	**	**	**
Grand Total	31,700	41,518	35,350	44,063	35,350	0	35,350	35,350	35,350

N/A -- Actual data for FY 2005 will be available in the last quarter of calendar year 2005.

\*\* Domestic violence shelter numbers are no longer counted separately but are included in either transitional housing or homeless shelter.

7d. Provide a customer satisfaction measure, if available.

We do not have a customer satisfaction measure to report.



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MANUFACTURED HOUSING</b>									
<b>CORE</b>									
PERSONAL SERVICES									
MANUFACTURED HOUSING FUND	215,364	6.48	309,367	8.00	309,428	8.00	309,428	7.50	
TOTAL - PS	215,364	6.48	309,367	8.00	309,428	8.00	309,428	7.50	
EXPENSE & EQUIPMENT									
MANUFACTURED HOUSING FUND	81,294	0.00	143,771	0.00	145,089	0.00	145,089	0.00	
TOTAL - EE	81,294	0.00	143,771	0.00	145,089	0.00	145,089	0.00	
PROGRAM-SPECIFIC									
MANUFACTURED HOUSING FUND	19,619	0.00	17,935	0.00	17,935	0.00	17,935	0.00	
TOTAL - PD	19,619	0.00	17,935	0.00	17,935	0.00	17,935	0.00	
<b>TOTAL</b>	<b>316,277</b>	<b>6.48</b>	<b>471,073</b>	<b>8.00</b>	<b>472,452</b>	<b>8.00</b>	<b>472,452</b>	<b>7.50</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
MANUFACTURED HOUSING FUND	0	0.00	0	0.00	0	0.00	12,377	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	12,377	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>12,377</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$316,277</b>	<b>6.48</b>	<b>\$471,073</b>	<b>8.00</b>	<b>\$472,452</b>	<b>8.00</b>	<b>\$484,829</b>	<b>7.50</b>	

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MANUF HOUSING ADMIN OVERTIME								
CORE								
PERSONAL SERVICES								
MANUFACTURED HOUSING FUND	0	0.00	61	0.00	0	0.00	0	0.00
TOTAL - PS	0	0.00	61	0.00	0	0.00	0	0.00
TOTAL	0	0.00	61	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$61	0.00	\$0	0.00	\$0	0.00

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42480C				
Division: Public Service Commission - Manufactured Housing									
Core: Manufactured Housing									
1. CORE FINANCIAL SUMMARY									
FY 2007 Budget Request					FY 2007 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	309,428	309,428	PS	0	0	309,428	309,428
EE	0	0	145,089	145,089	EE	0	0	145,089	145,089
PSD	0	0	17,935	17,935 E	PSD	0	0	17,935	17,935 E
Total	0	0	472,452	472,452	Total	0	0	472,452	472,452
FTE	0.00	0.00	8.00	8.00	FTE	0.00	0.00	7.50	7.50
Est. Fringe	0	0	151,279	151,279	Est. Fringe	0	0	151,279	151,279
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	Manufactured Housing Fund (0582)				Other Funds:	Manufactured Housing Fund (0582)			
Notes:	The \$17,935 PSD is an estimated appropriation (E) and includes \$10,000 for refunds. Reallocated \$61 Manuf Housing Admin Overtime to Manufactured Housing per HB 367.				Notes:	The \$17,935 PSD is an estimated appropriation (E) and includes \$10,000 for refunds. Reallocated \$61 Manuf Housing Admin Overtime to Manufactured Housing per HB 367. Gov Rec core reduction (0.50) FTE.			
	Transfer to HB 13 (\$1,682). Return from BOC 480 (\$3,000).					Transfer to HB 13 (\$1,682). Return from BOC 480 (\$3,000).			
2. CORE DESCRIPTION									
The Manufactured Housing Department, housed within the Public Service Commission, is required by statute (Section 700.010 - 700.692, RSMo) to annually register manufacturers and dealers of manufactured homes and modular units, and beginning July 1, 2005 new manufactured home installers; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set up and tie-down requirements. The Manufactured Housing Program acts as the State Administrative Agency (SAA) to the Federal Housing and Urban Development's Manufactured Housing Program in an effort to assure safe and affordable housing for consumers with emphasis on safety. The SAA provides this assurance by responding to consumer complaints, conducting manufactured home inspections, conducting dealer lot inspections, manufacturing plant record reviews, and providing installer and inspector training. These functions directly increase the number of manufactured homes that are code compliant and installed correctly, in addition to providing consumers with safe and adequate housing. The Program also enforces similar policies for the modular unit industry.									

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42480C

Division: Public Service Commission - Manufactured Housing

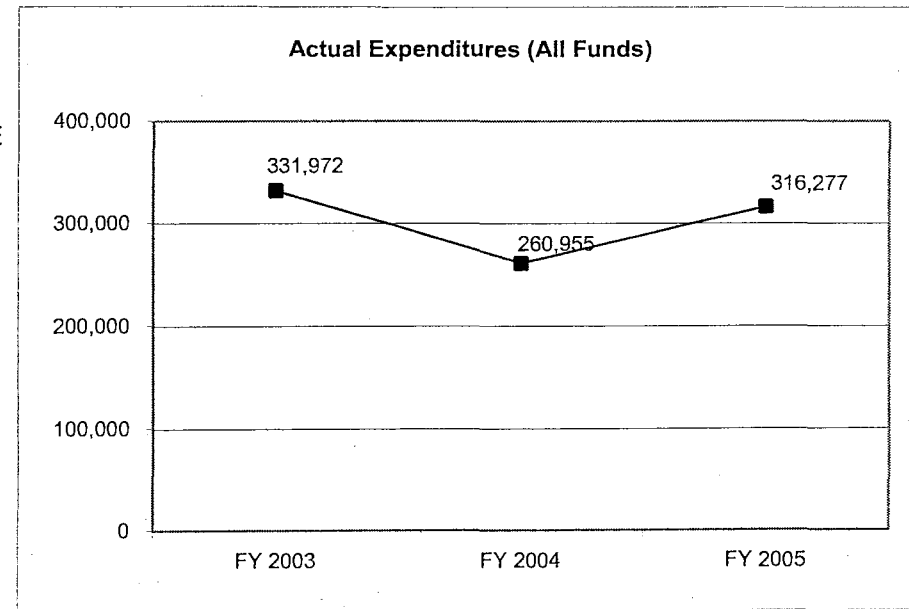
Core: Manufactured Housing

## 3. PROGRAM LISTING (list programs included in this core funding)

Manufactured Housing (0582).

## 4. FINANCIAL HISTORY

	FY 2003 Actual	FY 2004 Actual	FY 2005 Actual	FY 2006 Current Yr.
Appropriation (All Funds)	531,964	498,461	551,481	471,073 E
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	531,964	498,461	551,481	N/A
Actual Expenditures (All Funds)	331,972	260,955	316,277	N/A
Unexpended (All Funds)	199,992	237,506	235,204	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	199,992	237,506	235,204	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** Any lapse funds do not revert to General Revenue, but remain as a portion of fund balance and are used to operate the program. Lapsed monies are primarily due to having two vacant field inspector positions open to address the upcoming Federal mandate associated with Senate Bill 1096 and various cost containment measures implemented within Manufactured Housing.

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42485C</u>				
<b>Division: Public Service Commission - Manufactured Housing</b>									
<b>Core: Manufactured Housing Admin - Overtime</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2007 Budget Request</b>					<b>FY 2007 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>					<b>FTE</b>				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
<b>Other Funds:</b> Manufactured Housing Fund (0582)					<b>Other Funds:</b> Manufactured Housing Fund (0582)				
<b>Notes:</b> In response to HB 367 passed last session, overtime appropriations set aside in FY 2006 for paying overtime to non-exempt employees are being reallocated back to the appropriate personal service appropriations. Manufactured Housing \$61 reallocated from Manufactured Housing Admin - Overtime to Manufactured Housing.					<b>Notes:</b> In response to HB 367 passed last session, overtime appropriations set aside in FY 2006 for paying overtime to non-exempt employees are being reallocated back to the appropriate personal service appropriations. Manufactured Housing \$61 reallocated from Manufactured Housing Admin - Overtime to Manufactured Housing.				
<b>2. CORE DESCRIPTION</b>									
For the purpose of paying overtime to nonexempt state employees as required by Section 105.935, and/or for otherwise authorized Personal Service expenditures in lieu of such overtime payments.									
<b>NOTE:</b> In response to HB 367 passed last session, overtime appropriations set aside in FY06 for paying overtime to non-exempt employees are being reallocated back to the appropriate personal service appropriations.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Manufactured Housing (0582)									

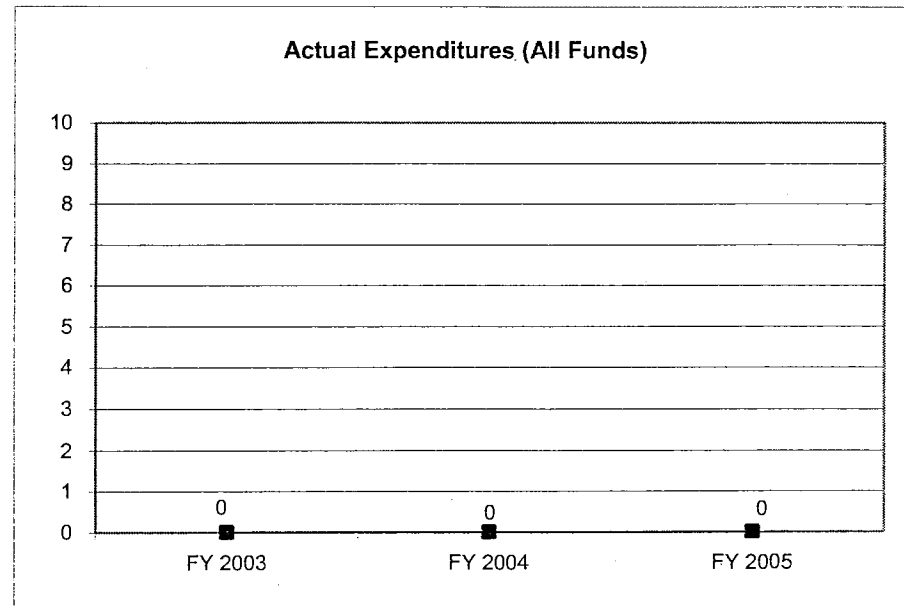
**CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Public Service Commission - Manufactured Housing  
**Core:** Manufactured Housing Admin - Overtime

**Budget Unit** 42485C

**4. FINANCIAL HISTORY**

	<b>FY 2003 Actual</b>	<b>FY 2004 Actual</b>	<b>FY 2005 Actual</b>	<b>FY 2006 Current Yr.</b>
Appropriation (All Funds)	0	0	0	61
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Requirement effective in FY06.
  - (2) Requirement effective in FY06.
  - (3) Requirement effective in FY06.
  - (4) In response to HB 367 passed last session, overtime appropriations set aside in FY06 for paying overtime to non-exempt employees are being reallocated back to the appropriate personal service appropriations.

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT MANUFACTURED HOUSING

#### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	8.00	0	0	309,367	309,367	
		EE	0.00	0	0	143,771	143,771	
		PD	0.00	0	0	17,935	17,935	
		<b>Total</b>	<b>8.00</b>	<b>0</b>	<b>0</b>	<b>471,073</b>	<b>471,073</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Transfer Out	[#166]	EE	0.00	0	0	(1,682)	(1,682)	DED UTILITY COSTS FOR LEASED FACILITY TRANSFER TO HB 13 (BOC 180 \$1,682)
Core Reallocation	[#319]	PS	0.00	0	0	61	61	DED MH ADJUSTMENT FOR RETURN OF OT TO PS PER HB367 (APPROP 7153 BOC 100 \$61)
Core Reallocation	[#1056]	EE	0.00	0	0	3,000	3,000	DED IT CONSOLIDATION TRANSFER MANUFACTURED HOUSING BOC 480 BACK TO SENDING DIVISION (PSC IT EXEMPTED FROM CONSOLIDATION).
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,379</b>	<b>1,379</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	8.00	0	0	309,428	309,428	
		EE	0.00	0	0	145,089	145,089	
		PD	0.00	0	0	17,935	17,935	
		<b>Total</b>	<b>8.00</b>	<b>0</b>	<b>0</b>	<b>472,452</b>	<b>472,452</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	[#3127]	PS	(0.50)	0	0	0	0	FTE core reduction part of core cut exercise.
<b>NET GOVERNOR CHANGES</b>			<b>(0.50)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

## CORE RECONCILIATION

### DEPARTMENT OF ECONOMIC DEVELOPMENT MANUFACTURED HOUSING

#### 5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S RECOMMENDED CORE							
	PS	7.50	0	0	309,428	309,428	
	EE	0.00	0	0	145,089	145,089	
	PD	0.00	0	0	17,935	17,935	
	Total	7.50	0	0	472,452	472,452	

# CORE RECONCILIATION

## DEPARTMENT OF ECONOMIC DEVELOPMENT MANUFACTURING HOUSING ADMIN OVERTIME

### 5. CORE RECONCILIATION

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	0.00	0	0	61	61	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>61</b>	<b>61</b>	
DEPARTMENT CORE ADJUSTMENTS								
Core Reallocation	[#317]	PS	0.00	0	0	(61)	(61)	DED MH ADJUSTMENT FOR RETURN OF OT TO PS PER HB367 (APPROP 3991 BOC 100 \$61).
NET DEPARTMENT CHANGES			0.00	0	0	(61)	(61)	
DEPARTMENT CORE REQUEST								
		PS	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
GOVERNOR'S RECOMMENDED CORE								
		PS	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	



# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MANUFACTURED HOUSING</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	28,690	1.00	28,740	1.00	28,740	1.00	28,740	1.00
SR OFC SUPPORT ASST (STENO)	12,796	0.50	26,292	1.00	26,076	1.00	26,076	0.50
MANUFACTURED HSNG INSP	92,582	2.98	173,000	4.00	173,216	4.00	173,216	4.00
MANUFACTURED HSNG INSP SUPV	37,762	1.00	37,812	1.00	37,812	1.00	37,812	1.00
UTILITY REGULATORY MNGR, BAND2	43,534	1.00	43,523	1.00	43,584	1.00	43,584	1.00
<b>TOTAL - PS</b>	<b>215,364</b>	<b>6.48</b>	<b>309,367</b>	<b>8.00</b>	<b>309,428</b>	<b>8.00</b>	<b>309,428</b>	<b>7.50</b>
TRAVEL, IN-STATE	3,665	0.00	35,000	0.00	33,800	0.00	33,800	0.00
TRAVEL, OUT-OF-STATE	699	0.00	8,000	0.00	8,000	0.00	8,000	0.00
FUEL & UTILITIES	4,884	0.00	6,000	0.00	4,318	0.00	4,318	0.00
SUPPLIES	14,444	0.00	28,650	0.00	28,650	0.00	28,650	0.00
PROFESSIONAL DEVELOPMENT	598	0.00	7,101	0.00	7,101	0.00	7,101	0.00
COMMUNICATION SERV & SUPP	8,931	0.00	35,448	0.00	35,448	0.00	35,448	0.00
PROFESSIONAL SERVICES	8,797	0.00	10,000	0.00	10,000	0.00	10,000	0.00
JANITORIAL SERVICES	0	0.00	500	0.00	500	0.00	500	0.00
M&R SERVICES	4,054	0.00	5,800	0.00	7,000	0.00	7,000	0.00
COMPUTER EQUIPMENT	681	0.00	0	0.00	3,000	0.00	3,000	0.00
MOTORIZED EQUIPMENT	34,305	0.00	0	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	16	0.00	1,765	0.00	1,765	0.00	1,765	0.00
OTHER EQUIPMENT	0	0.00	1,000	0.00	1,000	0.00	1,000	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
REAL PROPERTY RENTALS & LEASES	48	0.00	1	0.00	1	0.00	1	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,000	0.00	3,000	0.00	3,000	0.00
MISCELLANEOUS EXPENSES	172	0.00	1,505	0.00	1,505	0.00	1,505	0.00
<b>TOTAL - EE</b>	<b>81,294</b>	<b>0.00</b>	<b>143,771</b>	<b>0.00</b>	<b>145,089</b>	<b>0.00</b>	<b>145,089</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	17,749	0.00	7,935	0.00	7,935	0.00	7,935	0.00
REFUNDS	1,870	0.00	10,000	0.00	10,000	0.00	10,000	0.00
<b>TOTAL - PD</b>	<b>19,619</b>	<b>0.00</b>	<b>17,935</b>	<b>0.00</b>	<b>17,935</b>	<b>0.00</b>	<b>17,935</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$316,277</b>	<b>6.48</b>	<b>\$471,073</b>	<b>8.00</b>	<b>\$472,452</b>	<b>8.00</b>	<b>\$472,452</b>	<b>7.50</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$316,277	6.48	\$471,073	8.00	\$472,452	8.00	\$472,452	7.50

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# FY-07 ECONOMIC DEVELOPMENT GOV RECOMMENDS

# DECISION ITEM DETAIL

Budget Unit	FY 2005	FY 2005	FY 2006	FY 2006	FY 2007	FY 2007	FY 2007	FY 2007
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MANUF HOUSING ADMIN OVERTIME								
CORE								
OTHER	0	0.00	61	0.00	0	0.00	0	0.00
TOTAL - PS	0	0.00	61	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$61	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$61	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department** Economic Development (DED)

**Program Name** PSC - Manufactured Housing

**Program is found in the following core budget(s):** Manufactured Housing

**1. What does this program do?**

The Manufactured Housing Department, housed within the Public Service Commission, is required by statute (Section 700.010 - 700.692 RSMo) to annually register manufacturers and dealers and installers of new manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set up and tie-down requirements.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 700.010 - 700.692 RSMo.

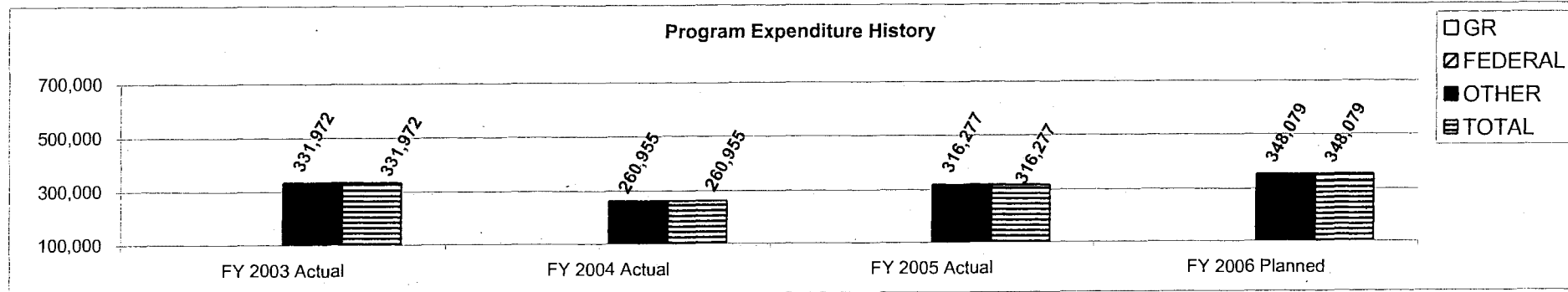
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Manufactured Housing Fund (0582)

## PROGRAM DESCRIPTION

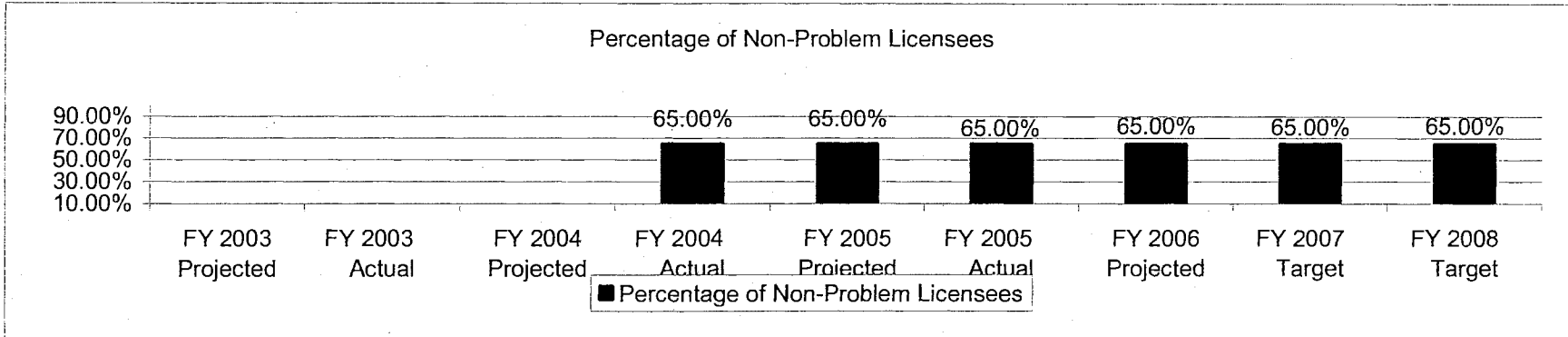
**Department** Economic Development (DED)

**Program Name** PSC - Manufactured Housing

**Program is found in the following core budget(s):** Manufactured Housing

**7a. Provide an effectiveness measure.**

Percentage of non-problem licenses 65%



FY 2003 Not available

**7b. Provide an efficiency measure.**

Percentage of complaints successfully resolved before litigation filed.

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
% of Complaints Resolved	NA	97.00%	NA	97.00%	97.00%	98.40%	97.00%	97.00%	97.00%

**7c. Provide the number of clients/individuals served, if applicable.**

Number of licenses

	FY 2003		FY 2004		FY 2005		FY 2006	FY 2007	FY 2008
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Licensees	NA	449	NA	471	570*	571*	650*	650*	650*

\*New installer licensing program.

**7d. Provide a customer satisfaction measure, if available.**

N/A